# Quarterly Financial Report for Manufacturing, Mining, and Trade Corporations

Quarter 2

<u> 2000</u>

Issued September 2000

QFR/00-Q2



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Many people regularly participate in the quarterly production of this report, which is prepared under the general direction of **Ruth Runyan**, Assistant Chief for Financial Statistics, and under the general supervision of **Ewen M. Wilson**, Chief, Company Statistics Division.

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U.S. Department of Commerce Norman Y. Mineta, Secretary

> **Robert L. Mallett,** Deputy Secretary

Economics and Statistics Administration Robert J. Shapiro, Under Secretary for Economic Affairs

> U.S. CENSUS BUREAU Kenneth Prewitt, Director

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#### Introduction

THE QUARTERLY FINANCIAL REPORT PROGRAM publishes up-to-date aggregate statistics on the financial results and position of U.S. corporations. Based upon an extensive sample survey, the *Quarterly Financial Report* (QFR) presents estimated statements of income and retained earnings, balance sheets, and related financial and operating ratios for all manufacturing corporations and large mining and trade corporations. The statistical data are classified by industry and by asset size. Pertinent data are provided, when possible, on material distortions in comparability owing to changes in accounting conventions or user needs.

Purpose of Report: The main purpose of the QFR is to provide timely, accurate data on business financial conditions for use by Government and private-sector organizations and individuals. Among its users, the Commerce Department regularly employs QFR data as an important component in determining corporate profits for GDP and National Income estimates; the Federal Reserve Board uses the QFR to assess industrial debt structure, liquidity, and profitability; the Treasury Department estimates corporate tax liability through use of QFR data; the Council of Economic Advisors and Congressional Committees utilize key indicators derived from QFR data as they design economic policies and draft legislation; the Federal Trade Commission (FTC) utilizes the series as a basic reference point in analyzing the financial performance of American industries; and banking institutions and financial analysts draw upon the series in making investment evaluations.

**Responsibility:** The QFR is prepared by the Company Statistics Division, U.S. Census Bureau, Washington, DC 20233, telephone 301-457-3343. The FTC had been responsible for the program from inception in 1947 until December 1982. That responsibility was shared with the Securities and Exchange Commission until 1971.

The program designs and maintains on a current basis statistical cross sections (i.e., probability samples) of corporate enterprises; collects, analyzes, and summarizes periodic confidential reports from those corporations; estimates national aggregates based upon the individual company reports; and publishes the resulting aggregates.

**Publication Schedules:** QFR data is scheduled for release approximately 75 days after the end of the first, second, and third calendar quarters and approximately 95 days after the end of the fourth calendar quarter. The QFR publishes information on the most recently closed quarter

for manufacturing, mining, and wholesaling and the preceding quarter's data for retailing except in the fourth quarter, when the 95-day publication lag permits synchronized presentation. The following table defines the four reporting quarters for the surveyed industry divisions in terms of the month in which any given surveyed corporation's fiscal quarter ends:

#### Reporting Quarters for Surveys Industry Divisions\*

QFR Quarter	Manufacturing, Mining, and Wholesale Trade	Retail Trade
First Second Third Fourth	Apr., May, or Jun. Jul., Aug., or Sep.	Feb., Mar., or Apr. May, Jun., or Jul. Aug., Sep., or Oct. Nov., Dec., or Jan.

\*Coverage is for corporations whose quarter ends as indicated.

**Coverage:** Since the fourth quarter of 1973, reporting corporations have been instructed to consolidate the domestic operations of every corporation which is taxable under the U.S. Internal Revenue Code and is owned more than 50 percent by a reporting corporation and its majority-owned subsidiaries. In addition, consolidation is required for every majority-owned Domestic International Sales Corporation. Corporations that manufacture goods within the United States or base their sales activity in the United States and export their goods are considered domestic and are consolidated. Specifically excluded from consolidation are foreign entities (either corporate or noncorporate), foreign branch operations, and domestic corporations primarily engaged in foreign operations. Therefore, subsidiaries that were created in foreign countries to manufacture and/or sell primarily in foreign markets are not consolidated. Also excluded from consolidation are domestic corporations primarily engaged in banking, finance, or insurance (as defined in Major Groups 60-63 and in Group 672 of the Standard Industrial Classification Manual, 1987 (SIC Manual)). Consolidation is optional for domestic corporations required to file monthly or quarterly financial statements with the Interstate Commerce Commission, the Federal Communications Commission, or the Federal Energy Regulatory Commission.

Nonconsolidated subsidiaries are accounted for on either the cost or equity method of accounting, at the option of the reporting company. Mining, wholesale, and retail trade corporations and manufacturing corporations with assets less than \$50 million report their dividend or

equity income with other nonoperating income (expense). Manufacturing corporations with assets of \$50 million and over report their dividend or equity income on designated data lines.

How Corporations Are Classified by Industry: The industry combinations used in the QFR are defined in accordance with the *Standard Industrial Classification Manual*, 1987. The SIC Manual has the industry detail necessary to classify the product lines used for coding the sample corporations.

Each corporation in the survey is required to provide a breakdown of gross receipts by source industry. These data are analyzed to determine the classification of each corporation. A reporting corporation is initially classified into the SIC division accounting for more gross receipts than any other SIC division. To be in scope for the QFR, more gross receipts of the reporting corporation must be accounted for by either (not a combination of) SIC Division B (Mining), Division D (Manufacturing), Division F (Wholesale Trade), or Division G (Retail Trade) than by any other SIC division.

For the most part, after a corporation is assigned to a division, it is further classified by the 2-digit SIC major group accounting for more gross receipts than any other 2-digit group within the division. In certain cases, corporations are further classified into 3-digit SIC groups. QFR data are published for these major groups except when precision criteria are not satisfied. In those cases, major groups are collapsed into a residual category, such as Other Durable Manufacturing Industries.

Note that these procedures may lead to a conglomerate corporation being assigned to a major group from which only a small proportion of its receipts are obtained. For example, if a corporation obtains 25 percent of its gross receipts from mining activities, 30 percent from manufacturing, 20 percent from wholesale, and 25 percent from retail, it would be classified in the Manufacturing Division. Furthermore, if the 30 percent of manufacturing activity was conducted in two major groups, 20 percent in one and 10 percent in the other, the activities of the corporation as a whole would be classified in the major group accounting for 20 percent of total receipts.

When a corporation is drawn into the sample, its classification is determined using the most current information available. The corporation remains in that category for eight quarters unless there is a change in its corporate structure or it is deleted from the sample. After eight quarters, its classification is reviewed again using the most current information available. If there is a change in reporting entity's corporate structure (e.g., merger, acquisition, or divestiture), its industry classification is reviewed at the time of change.

**How Corporations Are Classified by Size:** Each reporting manufacturing corporation is classified and tabulated according to its total assets reported for that

quarter. Prior to 1973, each manufacturing corporation was classified according to its total assets at the end of the quarter for which it first submitted a report. Unless deleted from the sample in the interim, it remained in the same asset size category until the first quarter of the following calendar year when it was classified according to its total assets at the end of that quarter. Mining and trade corporations are classified and tabulated according to total assets at time of sample selection. Prior to fourth quarter 1987, they were classified according to total assets at the end of the reference quarter.

**Ratio Formatted Data:** Many quantitative indicators are used to assess the financial strength of an enterprise and the success of its operations. The simplest is to assemble related financial items, such as sales and profits, and to express this relationship in the form of a ratio. Using these ratios, various aspects of corporate operations may be compared with the performance of other corporations or groups of corporations of similar size or in a similar industry.

The QFR's ratio formatted income statement and selected balance sheet ratios are expressed as a percent of net sales and total assets, respectively. The operating and financial characteristics of the respective industries and asset size groups are thus reduced to a common denominator to facilitate analysis.

The ratio tables include the following additional basic operating ratios:

- a. Annual Rate of Profit on Stockholders' Equity at End of Period. This ratio is obtained by multiplying income for the quarter before or after domestic taxes (including branch income (loss) and equity in the earnings of nonconsolidated subsidiaries net of foreign taxes) by four, to put it on an annual basis, and then dividing by stockholders' equity at the end of the quarter. It measures the rate of return which accrues to stockholders on their investment.
- b. Annual Rate of Profit on Total Assets. This ratio is obtained by multiplying income, as defined in deriving the rate of profit on stockholders' equity, both before and after taxes, by four, and then dividing by total assets at the end of the quarter. This ratio measures the productivity of assets in terms of producing income.
- c. Total Current Assets to Total Current Liabilities. This ratio is obtained by dividing total current assets by total current liabilities. It measures the ability to discharge current maturing obligations from existing current assets.
- d. Total Cash and U.S. Government and Other Securities to Total Current Liabilities. This ratio is obtained by dividing total cash and U.S. Government and other securities by total current liabilities. It measures the ability to discharge current liabilities from liquid assets.

e. *Total Stockholders' Equity to Total Debt*. This ratio is obtained by dividing total stockholders' equity by the total of short-term loans, current installments on long-term debt, and long-term debt due in more than 1 year. It indicates the extent of leverage financing used.

**Description of the Sample:** The frame from which the major portion of the sample is selected consists of the Internal Revenue Service (IRS) file of those corporate entities which are required to file Form 1120, 1120A, or 1120S and which also have as their principal industrial activity either manufacturing, mining, or wholesale or retail trade. The IRS frame is stratified based on industry classification and size of total assets and gross receipts. This frame is sampled once each year. Nearly all corporations whose operations are within the scope of the QFR and which have total assets of \$250 million and over are included in the sample with certainty (i.e., they have a 1-out-of-1 sampling fraction).

Manufacturing corporations with total assets of less than \$250 million are subject to a noncertainty stratified simple random sample, as are those corporations in mining, wholesale trade, and retail trade with total assets equal to \$50 million and over and less than \$250 million. The sampling rates range from approximately 1-out-of-160 to 1-out-of-2. Table J summarizes the resulting active sample sizes by division and size groups. Corporations in the noncertainty portion of the sample are rotated into the survey using a replacement scheme which provides that one-eighth of the sample is replaced each quarter. Corporations removed are those that have been in the reporting group the longest (usually eight quarters). Therefore, samples of noncertainty corporations for adjacent quarters are seven-eights identical; for quarters ending nine months apart, they are five-eights identical, etc.

The IRS frame does not contain those corporate entities whose first income tax return had not been processed. In addition, several months elapse between the sample selection and its introduction into the QFR program. To keep the QFR sample of larger corporations (i.e., those with total assets of at least \$250 million) as up-to-date as possible, a separate nonprobability procedure is followed. Each quarter, a file containing applications for a Federal Social Security Employer's Identification Number filed with the Social Security Administation during the previous quarter by new corporations is reviewed. Corporations thought to meet QFR's in-scope criteria are mailed classification forms. If their response indicates that the corporation does meet QFR's in-scope criteria, they will be included in the survey with certainty for the remainder of the year.

**Precision of the Estimates:** There are two types of errors possible in an estimate based on a sample survey, sampling and nonsampling. Sampling errors occur because observations are made only on a sample, not on the entire population. Nonsampling errors can be attributed to many sources in the collection and processing of

data. The accuracy of a survey result is determined by the joint effects of sampling and nonsampling errors.

Measures of Sampling Error: The particular sample used in this survey is one of a large number of all possible samples of the same size that could have been selected using the same design. Estimates derived from the different samples would differ from each other. The average of these estimates would be close to the estimate derived from a complete enumeration of the population. This assumes that a complete enumeration has the same nonsampling errors as the sample surveys. The standard error of the estimate is a measure of the variability among the estimates from all possible samples of the same size and design and, thus, is a measure of the precision with which an estimate from a particular sample approximates the results of a complete enumeration. The coefficient of variation (expressed as a percent) is the standard error of the estimate times 100 percent, divided by the estimate. Note that the coefficient of a variation is an estimate derived from the sample and is also subject to sampling variability.

Table K gives the estimates of the coefficients of variation in percent for the quarterly dollar value of Net sales, Depreciation, Inventories, and Total assets estimates as shown in this report. Also in Table K are the estimates of the standard errors for the item Income before income taxes. Note that these estimated coefficients of variation and standard errors are biased downward because of present estimation techniques for the standard error. Therefore, the estimated coefficients of variation and the standard error represent a lower bound to this measure of precision.

The coefficients of variation presented in the table permit certain confidence statements about the sample estimates. As noted before, the particular sample used in this survey is one of a large number of samples of the same size that could have been selected using the same design. In about 2 out of 3 (67 percent) of these samples, the estimate would differ from a complete enumeration by less than the corresponding percent for that estimate shown in the sampling variability table. In about 19 out of 20 (95 percent) of these samples, the estimates would differ from the results of a complete enumeration by less than twice the percentage shown.

To illustrate the computations involved in the above confidence statements as related to dollar volume net sales estimates, assume that an estimate of net sales for all manufacturing published in Table 1.0 is \$525,000 million for a particular quarter and that the coefficient of variation for this estimate, as given in Table K is 0.2 percent or 0.002. Multiplying \$525,000 million by 0.002 yields \$1,050 million. Therefore, a 67-percent confidence interval is \$523,950 million to \$526,050 million (\$525,000 million plus or minus \$1,050 million). If corresponding confidence intervals were constructed for all

possible samples of the same size and design, approximately 2 out of 3 (67 percent) of the intervals would contain the figure obtained from a complete enumeration. Similarly, a 95-percent confidence interval is \$522,900 million to \$527,100 million (\$525,000 million plus or minus \$2,100 million).

To illustrate the computations involved in the above confidence statements as related to income before income taxes estimates, assume that an estimate of income before income taxes for all manufacturing published in Table 1.0 is \$18,571 million for a particular quarter and that the standard error for this estimate, as given in Table K is 0.3. Thus, a 67-percent confidence interval is \$18,570.7 million to \$18,571.3 million (\$18,571 million plus or minus \$0.3 million). This 67-percent confidence interval would have the same properties as the 67-percent confidence interval discussed in the previous paragraph. A 95-percent confidence interval is \$18,570.4 million to \$18,571.6 million (\$18,571 million plus or minus \$0.6 million).

**Nonsampling Errors:** Nonsampling errors arise from many sources: (1) inability to obtain information about all cases in the sample, (2) response errors, (3) definitional difficulties, (4) differences in the interpretation of questions, (5) mistakes in recording or coding the data obtained, and (6) other errors of collection, response, coverage, and estimation of missing data. These nonsampling errors also occur in complete censuses.

Some examples of circumstances and individual corporate practices which lead to nonsampling errors are:

- a. Corporations in Chapter XI bankruptcy are unable to prepare a report within QFR time frames. Although these corporations have continuing operations and are therefore required to file QFR reports, courtimposed constraints sometimes make timely compliance impossible.
- b. Requiring precise, audited data to be reported within 25 days after the end of the corporation's quarter could impose a significant burden. Therefore, the submission of estimated data is permissible. This practice may lead to some measurement error.
- c. Small corporations frequently lack sophisticated recordkeeping systems to generate quarterly financial data. They also may lack the staff to prepare precise, detailed QFR reports. Inconsistency in classification of data items from quarter to quarter may lead to a bias of unknown direction.
- d. Occasionally, corporations electing to be taxed through their shareholders (1120S) and cooperatives are drawn into the sample. These enterprises use specialized systems of accounts and terminology in reporting financial results. There are parallel classifications created to link traditional corporate accounting to this specialized accounting, but the resulting match is not perfect. The

sales and profits of cooperatives and 1120S corporations are small relative to most industry totals, but their special problems do lessen estimate accuracy.

As calculated for this report, the coefficients of variation measure certain nonsampling errors but do not measure any systematic biases in the data. Bias is the difference, averaged over all possible samples of the same size and design, between the estimate and the true value being estimated. Although no direct measures of the biases have been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize their influence.

One major source of bias in the published estimates is due to imputing data for nonrespondents, for late reporters, and for data which fail edit.

**Comparisons with Other Statistics:** QFR estimates will not necessarily agree with other financial and industrial statistics compilations whether based upon a sample or complete canvass. For example:

- a. The QFR eliminates multiple counting of interplant and other intracompany transfers included in census establishment statistics. It also eliminates multiple counting of intercorporate transfers included in statistics based upon nonconsolidated, partly consolidated, or combined reports from multicorporate enterprises.
- b. Each corporation which filed either a U.S. Corporation Income Tax Return (i.e., Form 1120 or 1120S) or an application for a Federal Social Security Employer's Identification Number and was classified in one of the four QFR industry divisions has a known probability of being drawn into the QFR sample. Each corporation in the QFR sample is therefore given its proper weight in computing the QFR estimates. The composition of the sample changes each quarter to reflect the effects of corporate births, deaths, acquisitions, divestitures, mergers, consolidations, and the like. Furthermore, to redistribute the reporting responsibility as equitably as possible among the smallest corporations, one-eighth of the nonexhaustive sample stratum is replaced each guarter. The QFR estimates may therefore differ significantly from estimates based upon reports for identical groups of corporations.
- c. The conventional accounting concept of profits is used in the QFR estimates. This differs from the concept of profits employed in the national income and product accounts. In measuring profits for national income accounting purposes, capital gains and dividends received by corporations are deducted from profits, capital losses and depletion charges are added to profits, and adjustments are made for international flows affecting profits.
- d. Corporations' QFR submissions generally embody the accounting conventions adopted for financial reporting purposes. As such, they may differ from those used by

corporations for reporting income to the IRS; e.g., in the more frequent application of accelerated depreciation on tax returns. Therefore, annual income and balance sheet information derived from tax returns dating back to 1909, which can be found in the IRS report series *Statistics of Income: Corporation Income Tax Returns*, may not be comparable.

- e. QFR estimates by corporation size are based upon the total assets of consolidated corporate enterprises. They differ from estimates based upon other criteria such as value of shipments or number of employees. They differ also from estimates based upon other reporting units such as establishments, nonconsolidated corporations, or enterprises consolidated differently than in the QFR.
- f. QFR estimates are based upon a changing sample of audited, unaudited, and estimated reports required to be submitted within 25 days after the end of each quarterly reporting period by corporations which are not necessarily identical entities from quarter to quarter. Aggregated for any four consecutive quarters, the QFR estimates will differ from similar aggregations of finalized and audited annual reports for accounting years which are not necessarily identical from corporation to corporation.

Changes in the Series—Accounting: When the QFR series began in 1947, corporations were instructed to consolidate all of their subsidiaries which were taxable under the U.S. Internal Revenue Code and which were fully consolidated in their latest report to stockholders. All other subsidiaries were to be accounted for as investments. Closely held corporations which did not prepare stockholder reports were to report on a basis consistent with their audited or corporation prepared reports.

The income tax liability rule was expected to eliminate most foreign operations. However, as the number of multinational corporations increased between 1947 and 1973, foreign operations gradually became more and more significant in the QFR data.

An interagency task force composed of user agency representatives was created to resolve this problem. New consolidation rules were put into effect in the fourth quarter of 1973 to maximize coverage and minimize the impact of foreign operations on QFR statistics (see Coverage). As a result of these changes, foreign operations are included on an investment basis. In addition, the breadth of the new consolidation rules was expanded to include certain domestic subsidiaries previously excluded under the old rules. Also, the rules were clarified with respect to the scope of coverage. Domestic subsidiaries engaged in banking, finance, or insurance are not to be consolidated.

The change in consolidation rules and the creation of a line item to reflect equity in earnings from nonconsolidated subsidiaries significantly lessened the comparability

of pre- and post-Q4 1973 reports. QFR internal accounting procedures prior to the rule change required the classification of equity in earnings (losses) as a direct credit or charge to retained earnings. Therefore, when a reporting corporation indicated by footnote that its equity in nonconsolidated subsidiary earnings (losses) was included in its current quarter's income (loss), the QFR accounting staff made the appropriate adjustment. With the advent of this format, this adjustment is not made. Thus, the equity in earnings (losses) is accounted for as an element of the parent corporation's quarterly income (loss) after taxes. The treatment of dividend income received from nonconsolidated subsidiaries accounted for by the cost method has remained consistent under both the new and old format. In these instances, dividends received are included in net income before taxes through the nonoperating income line.

A comparison of aggregated totals published under both the old and new consolidation rules indicates the following:

- a. There was a net decrease in sales, apparently due to the exclusion of foreign activities previously included.
- b. There was a net decrease in Net Income Before Taxes (NIBT), apparently due to two major effects. Equity in earnings (losses) from nonconsolidated subsidiaries is reflected on a designated line below NIBT, whereas prior reports often included this amount in NIBT. If the reporting company did not footnote this inclusion, QFR accountants were unable to make the proper adjustment. If foreign activity was fully consolidated, foreign earnings were also included in NIBT. The new consolidation rules minimize this effect as well.
- c. The net effect of the rule changes on Net Income After Taxes (NIAT) was small. Under both rules, foreign activity should be included above the NIAT line. The slight degree of difference also suggests that the QFR footnoted equity in earnings (losses) of nonconsolidated subsidiaries were not extensive enough to affect comparative published data materially.
- d. Noncurrent Assets include investments in nonconsolidated subsidiaries under either the cost or equity method. The rule change precluding full consolidation of foreign activity caused a marked increase in this line item. Corporations that consolidated foreign activity fully up to 1973 were required to eliminate their investment in accordance with generally accepted accounting principles. Now, since foreign activity is not fully consolidated, investments in these subsidiaries are included in the noncurrent asset line.

Changes in the Series—Industry Classification: In the reports for the first quarter of 1947 through the fourth quarter of 1958, classification was based on the 1945 edition of the SIC Manual. Beginning with the first quarter of

See the QFR, Second Quarter 1975, Appendix Tables I and II.

1959, corporations were classified within the framework of the 1957 SIC edition. The SIC was revised again in 1967, but did not affect the level of aggregation used in the QFR. A 1972 SIC revision required the reclassification of some corporations. Reclassifications having a measurable effect on the industry estimates were incorporated in the fourth-quarter revision of the 1972 data published in the first quarter of the 1973 QFR. Similarly, the 1987 SIC revision has resulted in some reclassifications. Revisions of 1987 data provided in the first quarter of 1988 include measurable changes.

Beginning in 1969, Newspaper Publishing was included in the QFR coverage of manufacturing corporations.

Prior to the first quarter of 1974, a corporation was classified as a manufacturer only if 50 percent or more of its gross receipts were derived from manufacturing operations. The new classification rules (see How Corporations Are Classified by Industry) are more inclusive. Therefore, in the series existing prior to 1974, fewer corporations qualified for inclusion as manufacturers.

Changes in the Series—Sampling: The first sample in this survey was drawn from U.S. Corporation Income Tax Returns (Form 1120) filed with IRS for the taxable year 1943. A second sample was drawn from income tax returns for the taxable year 1949. The third (current) sample was drawn from income tax returns for the taxable year 1954 and each taxable year thereafter. Each sample has been supplemented by quarterly samples of applications for a Federal Social Security Employer's Identification Number filed with the SSA.

The second and third samples were drawn in order to redistribute the reporting responsibility among the smallest corporations and to maintain representativeness on a current basis. (The older the sample, the less representative it is of the current population.) The third (current) sample meets both requirements to the fullest extent permitted by known sampling methodology, consistent with a minimal budgetary allocation.

The first sample was used to generate estimates for each quarter in calendar years 1947 to 1951, inclusive; the second sample, from the third quarter of 1951 to the second quarter of 1956, inclusive; the third (current) sample, from the second quarter of 1956 to date.

From the third quarter 1977 through the fourth quarter 1986, the strata including very small manufacturing firms (generally those with assets less than \$250,000) and all newly incorporated manufacturers were estimated for by multivariate techniques. Beginning in the first quarter 1987, the QFR universe of corporations has been redefined to exclude these strata. In the fourth quarter of 1987 through the third quarter of 1988, the mining, wholesale and retail trade tables only included estimates for corporations with assets of \$25 million and over at the time of sample selection, fall 1987. Prior to that quarter, estimates were based upon reports from corporations with that

asset level at the end of the reference quarter. Beginning in the fourth quarter of 1988, the asset level for inclusion in published mining, wholesale and retail trade estimates was raised to \$50 million at the time of sample selection.

For 50 years, the QFR Program has requested a sample of corporations to file financial data on a universal form. In 1980, Congress mandated a reduction in both QFR form complexity and sample size. In response, the program adopted a short form for surveyed corporations generally with total assets of less than \$50 million. Corporations with higher asset values submit the long form, which has been in use since 1974. To accomplish the sample size cut, the threshold for sampling on less than a 1:1 ratio was raised from \$10 million to \$25 million in assets. The threshold for sampling was subsequently raised to \$50 million in 1988 and to \$250 million in 1995. (See Description of the Sample on page XI.) The resulting reduced sample size was optimally allocated with further cuts made in asset sizes below \$10 million. The results of these changes are reflected beginning in the Q4 1981 report as follows:

- a. Tables presenting universe estimates by SIC division and major group are published on the short-form basis. Therefore, the more detailed data submitted by larger corporations (generally those with assets of \$50 million and over) are collapsed in these tables. Immediately following, on pages XVII and XVIII, is a table used by the program which provides the reader with a key to trace "long" to "short" format conversion.
- b. Tables presenting estimates by major group for manufacturing corporations with assets of \$25 million and over are published on the long-form basis but are presented separately.
- c. The combination of change in sample design; i.e., raising of the sampling threshold with further sample size cuts in small company strata, and the updating of IRS population estimates necessitated revision of previously published estimates for Q4 1980-Q3 1981.
- d. It is especially important to note that published universe estimates of "Income (or loss) before taxes" include all equity in earnings (losses) from nonconsolidated subsidiaries and foreign branches. This change places these universe estimates on a different basis than those previously published. To minimize the impact of this change, please consider the following:
- Corporations filing the "short form" report equity in earnings (losses) of nonconsolidated subsidiaries and foreign branches as a component of "Net nonoperating income (expense)." Although this treatment will introduce elements of foreign earnings (losses) into "Income (or loss) before income taxes," the contribution of foreign earnings (losses) of these smaller asset size corporations to this data item has been historically insignificant.

2. Corporations with assets of \$50 million and over continue to report equity in earnings (losses) as a separate data item. As can be seen in the conversion table (following page), this data item is collapsed for universe estimation into "Net nonoperating income (expense)." However, since these larger asset size corporations continue to report equity in earnings (losses) separately, as reflected in the tables published for corporations with assets of \$25 million and over, comparability with prior data can be achieved, for the most part, through subtraction.

New tables were also introduced in the Q4 1981 publication that provide the user with the following:

- a. Asset size data (under \$25 million, \$25 million and over) by SIC major groups in manufacturing;
- b. SIC major group data for wholesale trade (SIC 50 and 51) and retail trade (SIC 53, 54, and all other);
- c. More asset size breaks for durable and nondurable manufacturing industries; and

d. Historical rates of return tables for wholesaling, retailing, and mining.

**Data Revisions:** Revisions to the QFR data are attributable primarily to industry reclassifications of major corporations involved in merger/acquisition activities or restructuring of operations. In order to reflect these changes and to provide users with comparable data, revisions are made each quarter to the most recent four quarters of previously published data. Also, when respondents submit corrections after publication, we reflect such corrections in the next publication.

**Summary Chronology of Discontinuities:** Because of the various QFR series changes discussed above, discontinuities were introduced that affect use of the published estimates in constructing time series. In order to help users evaluate the adequacy of past data for the analysis of economic changes, a table of discontinuities is provided. Note that not all aggregates are affected by all discontinuities. The user will need to examine each situation in the light of his or her needs.

#### **CONVERSION TABLE**

#### LONG TO SHORT FORMAT

LONG FORMAT	
Net sales, receipts and operating revenues  Depreciation, depletion, and amortization of property, plant and equipment.  All other operating costs and expenses, including cost of goods sold and selling, general, and administrative expenses	[1] [2]
Income (or loss) from operations.	[9]
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest. Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	[4] [5] [5] [5]
Income (or loss) before income taxes  Provision for current and deferred domestic income taxes:  a. Federal	[6]
b. Other	[6]
Income (or loss) after income taxes	
Extraordinary gains (losses), net of taxes	[9] [9]
Net income (or loss) for quarter.	
Cash dividends charged to retained earnings in current quarter	[7]
Net income retained in business	
Retained earnings at beginning of quarter .  Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	[8] [9]
Retained earnings at end of quarter	
INCOME STATEMENT IN RATIO FORMAT	
Net sales, receipts, and operating revenues .  Depreciation, depletion, and amortization of property, plant and equipment.  All other operating costs and expenses .	
Income (or loss) from operations.  Interest expense	
Income (or loss) before income taxes  Provision for current and deferred domestic income taxes	
Income (or loss) after income taxes.	
OPERATING RATIOS (see explanatory notes)	
Annual rate of profit on stockholders' equity at end of period:  Before income taxes  After income taxes	
Annual rate of profit on total assets:  Before income taxes  After income taxes	

#### All other operating costs and expenses, including cost of goods sold and selling, general, and [3] Income (or loss) from operations..... เรา Income (or loss) before income taxes ..... Provision for current and deferred domestic income taxes..... [8] Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc...... Retained earnings at end of quarter ..... INCOME STATEMENT IN RATIO FORMAT Provision for current and deferred domestic income taxes..... Income (or loss) after income taxes..... **OPERATING RATIOS** (see explanatory notes) Annual rate of profit on stockholders' equity at end of period: Annual rate of profit on total assets: BALANCE SHEET RATIOS (based on succeeding table) Total cash, U.S. Government and other securities to total current liabilities.....

SHORT FORMAT

# U.S. Census Bureau

#### **CONVERSION TABLE**

#### **LONG TO SHORT FORMAT**

#### **LONG FORMAT**

ACCETC	
ASSETS  Cash and demand deposits in the United States	[1] [2] [3]
Total cash on hand and in banks	
U.S. Treasury and Federal agency securities:  (a) Subject to agreements to sell.  (b) Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	[3] [3] [3] [3] [3]
Total cash, U.S. Government and other securities	
Trade receivables from U.S. Government	[4] [4]
Total receivables	
Inventories	[5] [6]
Total current assets	
Depreciable and amortizable fixed assets, including construction in progress  Land and mineral rights  Less: Accumulated depreciation, depletion, and amortization	[7] [8] [9]
Net property, plant, and equipment	
U.S. Treasury and Federal agency securities due in more than 1 year  All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intanqibles, etc	[10]
Total Assets	[.0]
LIABILITIES AND STOCKHOLDERS' EQUITY	
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper c. Other short-term debt Advances and prepayments by U.S. Government Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments: a. Federal. b. Other Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Bonds and debentures	[11] [12] [12] [17] [13] [14] [14] [15] [16]
c. Other long-term debt	[16]
All other current liabilities, including excise and sales taxes, and accrued expenses	[17]
Total current liabilities	
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures  c. Other long-term debt.  All other noncurrent liabilities, including deferred income taxes and capitalized leases and minority stockholders' interest in consolidated domestic corporations.	[18] [19] [19]
Total Liabilities	•
Capital stock and other capital . Retained earnings . Cumulative foreign currency translation adjustment Other stockholders' equity items (unearned compensation, ESOP debt guarantees, etc.) Less: Treasury stock, at cost .	[21] [22] [21] [21] [21]
Stockholders' Equity	
Total Liabilities and Stockholders' Equity	

#### **SHORT FORMAT**

	ASSETS				
[1] [2]	Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.				
	Total cash on hand and in U.S. banks				
[3]	Other short-term financial investments including marketable and government securities, commercial paper, etc.				
	Total cash, U.S. Government and other securities				
[4] [5] [6]	Trade accounts and trade notes receivable (less allowances for doubtful receivables)				
	Total current assets				
[7] [8] [9]	Depreciable and amortizable fixed assets, including construction in progress  Land and mineral rights  Less: Accumulated depreciation, depletion, and amortization.				
	Net property, plant, and equipment				
[10]	All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.				
	Total Assets				
	LIABILITIES AND STOCKHOLDERS' EQUITY				
	Short-term debt, original maturity of 1 year or less:				
[11] [12] [13] [14]	a. Loans from banks b. Other short-term debt, including commercial paper. Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments Installments, due in 1 year or less, on long-term debt: a. Loans from banks				
[16] [17]	b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses				
	Total current liabilities				
[18] [19] [20]	Long-term debt (due in more than 1 year): a. Loans from banks b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations				
	Total Liabilities				
[21] [22]	Capital stock and other capital (less treasury stock).  Retained earnings.				
	Stockholders' Equity				
	Total Liabilities and Stockholders' Equity				
	NET WORKING CAPITAL				
	Excess of total current assets over total current liabilities				
	SELECTED BALANCE SHEET RATIOS				
	Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities Long-term debt Total liabilities Stockholders' equity.				

### **Table of Discontinuities in Quarterly Financial Report Series**

YEAR OF OCCURRENCE	REASON	PERIODS FOR WHICH OVERLAP DATA WERE PROVIDED	REPORT IN WHICH NEW OR REVISED DATA APPEARED		
1951	Change of Sample for Q1-Q2 1951	Q3 1951-Q4 1951 (Revised data)	Q2 1952		
1956	Change of Sample	Q2 1956	Q3 1956		
1958	Adoption of 1957 SIC	Q1 1958-Q4 1958	Q1 1959		
1969	Inclusion of Newspapers	No overlap provided			
1973	Industry reclassifications and adoption of 1972 SIC	Q1 1972-Q4 1972	Q1 1973		
1974	Change in Questionnaire, Rules of Consolidation, and Rules for	All items, Q4 1973	Q1 1974		
	Industry Classification	Six items, Q1 1974-Q4 1974	Q2 1975-Appendix Table II		
1974	Change in Inventory Valuation	One item, Q4 1973-Q4 1974	Q2 1975-Appendix Tables III and IV		
1975	Industry Reclassifications	Q1 1974-Q4 1974	Q1 1975		
1976	Industry Reclassifications	Q1 1975-Q4 1975	Q1 1976		
1976	Adjustment of Level, All Mining	Q4 1975-Q3 1976	Q4 1976		
1977	Industry Reclassifications	Q1 1976-Q4 1976	Q1 1977		
1978	Industry Reclassifications	Q1 1977-Q4 1977	Q1 1978		
1979	Industry Reclassifications	Q1 1978-Q4 1978	Q1 1979		
1980	Industry Reclassifications	Q1 1979-Q4 1979	Q1 1980		
1981	Industry Reclassifications	Q1 1980-Q4 1980	Q1 1981		
1981	Adjustment of Level, All Divisions	Q4 1980-Q3 1981	Q4 1981		
1981	Industry Reclassifications	Q1 1981-Q4 1981	Q1 1982		
1982	Industry Reclassifications	Q1 1982-Q4 1982	Q1 1983		
1983	Industry Reclassifications	Q1 1983-Q4 1983	Q1 1984		
1984	Industry Reclassifications	Q1 1984-Q4 1984	Q1 1985		
1985	Industry Reclassifications	Q1 1985-Q4 1985	Q1 1986		
1985	Collapse of Tobacco Industry Data into Food Industry Data	Q1 1985-Q4 1985	Q1 1986		
1986	Industry Reclassifications and Redefinition of Manufacturing Universe	Q1 1986-Q4 1986	Q1 1987		
1987	Change in Definition of Mining and Trade Samples	Q4 1986-Q3 1987	Q4 1987		
1988	Industry Reclassifications	Q1 1987-Q4 1987	Q1 1988		
1988	Change in Definition of Mining and Trade Samples	Q4 1987-Q3 1988	Q4 1988		
1989	Industry Reclassifications	Q1 1988-Q4 1988	Q1 1989		
1990	Industry Reclassifications	Q1 1989-Q4 1989	Q1 1990		
1991	Industry Reclassifications	Q1 1990-Q4 1990	Q1 1991		
1992	Industry Reclassifications	Q1 1991-Q4 1991	Q1 1992		
1993	Industry Reclassifications	Q1 1992-Q4 1992	Q1 1993		
1994	Industry Reclassifications	Q1 1993-Q4 1993	Q1 1994		
1995	Industry Reclassifications	Q1 1994-Q4 1994	Q1 1995		
1996	Change in Definition of Manufacturing, Mining and Trade Samples	Q4 1994-Q3 1995	Q4 1995		
1998	Change in Presentation of Financial Data	Q1 1997-Q4 1997	Q1 1998		

## **SUMMARY DATA TABLES**

#### **TABLE A**

## RATES OF CHANGE IN SALES AND PROFITS OF ALL MANUFACTURING, MINING, AND TRADE CORPORATIONS, BY DIVISION AND MAJOR GROUP

(An electronic version of selected data from this table is available on the internet at http://www.census.gov/csd/qfr/. For further information, contact Customer Services, ACSD, U.S. Census Bureau, Washington, DC 20233, or call 301–457–4100)

	Sales				
Industry				Rate of	change
	2Q 1999 <sup>2</sup>	1Q 1999 <sup>2</sup>	2Q 2000	2Q 1999 to 2Q 2000	1Q 2000 to 2Q 2000
		(million dollars)		(per	cent)
All manufacturing corporations	1,044,995	1,087,835	1,147,548	+10	+5
Nondurable manufacturing corporations Food and kindred products Textile mill products Apparel <sup>6</sup> Paper and allied products Printing and publishing Chemicals and allied products Industrial chemicals and synthetics <sup>7</sup> . Drugs <sup>7</sup> . Residual of chemicals <sup>7</sup> . Petroleum and coal products. Rubber and miscellaneous plastics products	458,988 121,433 15,378 17,409 41,281 47,210 119,085 39,960 39,068 40,057 67,090 30,101	494,025 122,514 14,177 17,731 45,970 47,410 119,884 41,553 42,348 35,983 95,826 30,512	524,277 127,882 15,219 18,107 47,838 49,727 124,512 44,239 42,744 37,529 108,731 32,261	+14 +5 <sup>3</sup> 3 +16 +5 +11 +9 -6 +62	+6 +4 3 3 3 +5 +4 +6 3 +4 +13
Durable manufacturing corporations.  Stone, clay, and glass products.  Primary metal industries  Iron and steel <sup>7</sup> Nonferrous metals <sup>7</sup> .  Fabricated metal products.  Machinery, except electrical.  Electrical and electronic equipment.  Transportation equipment.  Motor vehicles and equipment <sup>7</sup> .  Aircraft, guided missiles, and parts <sup>7</sup> .  Instruments and related products.  Other durable manufacturing corporations  Lumber and wood products <sup>7</sup> .  Furniture and fixtures <sup>7</sup> .  Miscellaneous manufacturing <sup>7</sup>	586,006 20,715 37,664 18,988 18,676 46,211 112,759 119,556 171,105 120,880 39,864 30,257 47,740 19,527 18,469 9,744	593,810 19,770 40,584 21,296 19,288 47,017 110,776 127,281 173,950 126,558 35,194 30,648 43,784 16,950 17,680 9,154	623,270 24,123 41,234 22,139 19,095 48,487 118,622 133,980 178,544 125,499 40,544 32,871 45,409 17,915 18,638 8,856	+6 +16 +9 +17 3 3 +5 +12 +4 +4 +2 +9 3 3	+5 +22 3 3 3 3 47 +5 +3 3 3 +15 +7 3 3
All mining corporations <sup>8</sup>	16,214 296,860 281,787	18,855 314,042 305,114	20,166 NA 315,862	+24 NA +12	+7 NA +4

<sup>&</sup>lt;sup>1</sup>Includes net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries net of foreign taxes.

<sup>&</sup>lt;sup>2</sup>Some of the data in this column have been revised since their first appearance. See footnotes to Tables 1.0 - 52.1.

<sup>&</sup>lt;sup>3</sup>Sampling variability precludes characterizing change.

<sup>&</sup>lt;sup>4</sup>Includes tobacco industry. <sup>5</sup>Change in excess of 100 percent, or change from gain to loss or vice versa.

<sup>&</sup>lt;sup>6</sup>Includes leather industry.

<sup>&</sup>lt;sup>7</sup>Included in major industry above.

<sup>&</sup>lt;sup>8</sup>Mining, wholesale and retail trade data are the quarterly results of companies in those divisions with assets over \$50 million. Data for manufacturing corporations represent the quarterly results of companies with assets over \$250,000.

	Income	before income	taxes <sup>1</sup>		Income after income taxes <sup>1</sup>						
			Rate of	change				Rate of	change		
2Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999 to 2Q 2000	1Q 2000 to 2Q 2000	2Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999 to 2Q 2000	1Q 2000 to 2Q 2000		
(	million dollars)		(per	cent)		(million dollars)	)	(per	cent)		
96,201	103,360	109,305	+14	+6	69,831	75,527	80,125	+15	+6		
40,673 11,757 322 576	48,768 10,377 421 999	53,086 10,354 248 1,017	+31 -12 3 +76	+9 3 -41 3	29,976 8,544 140 386	36,772 7,659 270 736	40,780 7,810 150 752	+36 -9 3	+11 3 -44 3		
2,545	3,574	3,404	+34	з	1,710	2,570	2,419	+41	-6		
6,113	6,207	5,018	-18	–19	4,217	4,010	3,433	-19	-14		
12,435	14,907	16,373	+32	+10	9,595	12,041	14,167	+48	+18		
3,367	3,520	3,703	+10	+5	2,429	2,936	3,019	+24	3		
3,758	7,195	8,135	5	+13	3,200	5,819	7,530	5	+29		
5,309	4,191	4,535	–15	+8	3,966	3,287	3,617	-9	+10		
5,050	10,316	14,723	5	+43	3,981	8,079	10,584	5	+31		
1,874	1,966	1,947	3	3	1,401	1,406	1,466	3	3		
55,528 2,646 1,776	54,592 1,155 2,073	56,220 1,739 2,027	3 -34 +14	+3 +51 3	39,856 1,950 1,277	38,755 774 1,533	39,345 1,319 1,424	-32 3	3 +70 3		
595	697	692	+13	3	360	451	445	3	3		
1,181	1,375	1,336		3	917	1,082	979	3	-10		
3,789	3,986	3,847		3	3,101	3,136	2,893	3	3		
12,719	8,969	11,430	-10	+27	8,656	6,344	8,185	+35	+29		
11,510	17,437	16,687	+45	-4	7,964	11,737	10,729		-9		
15,573	14,202	13,632	-12	-4	11,345	10,182	9,991	-12	-2		
10,389	10,104	9,246	-11	-8	7,343	7,322	6,825	-7	-7		
3,997	3,026	3,360	-16	+11	3,128	2,120	2,433	-22	+15		
3,748 3,768 1,712	4,258 2,513 766	4,273 2,583 956	+14 -31 -44	3 3 3	2,779 2,783 1,383	3,216 1,833 610	3,024 1,781 811	-36 -41	3 3 3		
1,291	863	1,141	-12	+32	877	554	697	-20	з		
765	884	486	-37	-45	523	669	273	-48	–59		
184	1,538	2,736	5	+78	118	1,193	1,928	5	+62		
11,876	11,620	NA	NA	NA	7,008	6,953	NA	NA	NA		
6,344	8,212	7,898	+24	3	4,151	4,985	4,824	+16	3		

#### **TABLE B** PROFITS PER DOLLAR OF SALES, BY DIVISION AND MAJOR GROUP

(Cents)

	li	ncome be	fore incom	ne taxes <sup>1</sup>	2		Income a	after incom	ne taxes <sup>2</sup>	
Industry	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
All manufacturing corporations	9.2	8.6	8.0	9.5	9.5	6.7	6.3	5.7	6.9	7.0
Nondurable manufacturing corporations	8.9	9.2	7.9	9.9	10.1	6.5	7.0	5.8	7.4	7.8
Food and kindred products <sup>3</sup>	9.7	9.0	9.1	8.5	8.1	7.0	6.2	6.3	6.3	6.1
Textile mill products	2.1	3.1	2.1	3.0	1.6	0.9	2.1	0.9	1.9	1.0
Apparel <sup>4</sup>	3.3	7.5	3.8	5.6	5.6	2.2	5.3	1.9	4.2	4.2
Paper and allied products	6.2	6.5	8.1	7.8	7.1	4.1	4.2	5.3	5.6	5.1
Printing and publishing	12.9	10.0	12.3	13.1	10.1	8.9	6.9	7.7	8.5	6.9
Chemicals and allied products	10.4	11.3	9.4	12.4	13.1	8.1	9.7	7.5	10.0	11.4
Industrial chemicals and synthetics <sup>5</sup>	8.4	6.5	5.3	8.5	8.4	6.1	5.0	3.5	7.1	6.8
Drugs <sup>5</sup>	9.6	19.0	18.4	17.0	19.0	8.2	18.1	16.5	13.7	17.6
Residual of chemicals <sup>5</sup>	13.3	8.2	3.6	11.6	12.1	9.9	5.8	1.3	9.1	9.6
Petroleum and coal products	7.5	10.9	4.6	10.8	13.5	5.9	8.5	4.8	8.4	9.7
Rubber and miscellaneous plastics										
products	6.2	4.4	3.7	6.4	6.0	4.7	3.2	3.1	4.6	4.5
Durable manufacturing corporations	9.5	8.1	8.0	9.2	9.0	6.8	5.7	5.6	6.5	6.3
Stone, clay, and glass products	12.8	12.4	9.1	5.8	7.2	9.4	8.8	5.7	3.9	5.5
Primary metal industries	4.7	3.6	2.0	5.1	4.9	3.4	2.4	1.5	3.8	3.5
Iron and steel <sup>5</sup>	3.1	1.4	0.8	3.3	3.1	1.9	0.4	(0.1)	2.1	2.0
Nonferrous metals <sup>5</sup>	6.3	6.0	3.3	7.1	7.0	4.9	4.6	3.3	5.6	5.1
Fabricated metal products	8.2	9.0	5.9	8.5	7.9	6.7	7.2	4.2	6.7	6.0
Machinery, except electrical	11.3	7.9	6.9	8.1	9.6	7.7	5.2	4.6	5.7	6.9
Electrical and electronic equipment	9.6	10.7	13.0	13.7	12.5	6.7	7.3	9.0	9.2	8.0
Transportation equipment	9.1	6.2	6.4	8.2	7.6	6.6	4.4	4.5	5.9	5.6
Motor vehicles and equipment <sup>5</sup>	8.6	5.9	6.7	8.0	7.4	6.1	4.3	4.7	5.8	5.4
Aircraft, guided missiles, and parts <sup>5</sup>	10.0	6.7	5.7	8.6	8.3	7.8	4.4	4.0	6.0	6.0
Instruments and related products	12.4	12.9	15.7	13.9	13.0	9.2	9.1	12.0	10.5	9.2
Other durable manufacturing corporations	7.9	6.3	4.9	5.7	5.7	5.8	4.6	3.5	4.2	3.9
Lumber and wood products <sup>5</sup>	8.8	6.5	4.9	4.5	5.3	7.1	5.3	3.3	3.6	4.5
Furniture and fixtures <sup>5</sup>	7.0	6.2	6.7	4.9	6.1	4.7	3.5	4.9	3.1	3.7
Miscellaneous manufacturing <sup>5</sup>	7.9	6.0	1.5	9.7	5.5	5.4	5.1	1.4	7.3	3.1
All mining corporations <sup>6</sup>	1.1	8.5	1.8	8.2	13.6	0.7	6.8	0.5	6.3	9.6
All retail trade corporations <sup>6</sup>	4.0	4.3	5.7	3.7	NA	2.4	2.7	3.6	2.2	NA
All wholesale trade corporations <sup>6</sup>	2.3	2.5	2.0	2.7	2.5	1.5	1.7	1.1	1.6	1.5

<sup>&</sup>lt;sup>1</sup>Based on profit figures which include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

<sup>2</sup>Some of the rates in this column have been revised since their first appearance. See footnotes to Tables 1.0 — 52.1.

<sup>3</sup>Includes tobacco industry.

<sup>&</sup>lt;sup>4</sup>Includes leather industry.

Fincludes reactive includes yearner included in major industry above.

6 Mining, wholesale and retail trade data are the quarterly results of companies in those divisions with assets over \$50 million. Data for manufacturative results of companies with assets over \$250.000. ing corporations represent the quarterly results of companies with assets over \$250,000.

#### **TABLE C** PROFITS PER DOLLAR OF SALES, MANUFACTURING CORPORATIONS, BY ASSET SIZE

(Cents)

	ı	ncome be	fore incom	ne taxes <sup>1</sup>	2		Income a	after incom	ne taxes²	
Asset size	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
All manufacturing corporations	9.2	8.6	8.0	9.5	9.5	6.7	6.3	5.7	6.9	7.0
Under \$5 million <sup>3</sup> . \$5 million to \$10 million. \$10 million to \$25 million. \$25 million to \$50 million. \$50 million to \$100 million. \$100 million to \$250 million. \$250 million to \$1,000 million.	7.0 5.7 6.7 6.8 4.9 5.2 6.1 10.8	5.9 7.1 6.2 4.4 4.3 4.8 5.2 10.3	1.6 3.1 4.6 3.5 4.4 3.6 4.0 10.2	7.1 7.5 6.2 5.0 3.3 4.4 7.1 11.1	7.3 7.0 7.0 5.0 5.4 4.3 7.6 10.9	6.3 4.8 5.5 5.3 3.6 3.4 3.7 7.8	5.1 6.2 5.1 3.2 3.0 3.3 3.0 7.5	1.0 2.2 3.7 2.2 3.6 2.0 1.9 7.4	6.4 6.5 5.3 3.6 2.3 2.9 4.9 8.0	6.5 5.9 5.8 3.7 3.9 2.9 5.2 7.9
Durable goods	9.5	8.1	8.0	9.2	9.0	6.8	5.7	5.6	6.5	6.3
Under \$5 million³ \$5 million to \$10 million \$10 million to \$25 million \$25 million to \$50 million \$50 million to \$100 million \$100 million to \$250 million \$250 million to \$1,000 million \$1,000 million and over	8.0 6.8 7.2 7.0 5.0 6.4 5.1 11.2	6.4 8.0 6.8 5.5 3.9 4.8 5.2 9.5	1.9 3.1 5.3 3.5 4.6 4.6 4.6	7.9 7.9 6.1 5.3 3.6 5.5 7.0 10.6	7.6 7.1 7.3 5.0 5.6 5.2 8.5 10.0	7.2 5.8 6.0 5.3 3.5 4.6 3.0 7.9	5.5 6.8 5.6 4.3 2.7 3.1 3.0 6.5	1.2 2.1 4.2 2.4 3.6 3.1 2.7 7.2	7.2 6.6 5.2 3.7 2.2 3.7 4.5 7.3	7.0 5.9 5.8 3.5 3.9 3.7 5.6 6.8
Nondurable goods	8.9	9.2	7.9	9.9	10.1	6.5	7.0	5.8	7.4	7.8
Under \$5 million³ \$5 million to \$10 million \$10 million to \$25 million \$25 million to \$50 million \$50 million to \$100 million \$100 million to \$250 million \$250 million to \$1,000 million \$1,000 million and over	5.3 3.8 6.0 6.6 4.8 3.8 7.4 10.3	5.1 5.7 5.4 3.0 4.7 4.9 5.3 11.1	1.1 3.5 3.4 4.2 2.3 3.1 10.1	5.5 7.0 6.2 4.6 2.9 3.1 7.3 11.7	6.6 6.8 6.5 5.0 5.1 3.3 6.2 11.9	4.7 3.2 4.9 5.4 3.8 1.9 4.6 7.7	4.5 5.1 4.4 1.8 3.3 3.4 3.0 8.5	0.6 2.3 3.1 2.0 3.6 0.8 0.9 7.7	5.1 6.3 5.5 3.5 2.3 2.0 5.5 8.7	5.7 5.9 5.8 3.9 3.9 2.0 4.5 9.1

<sup>&</sup>lt;sup>1</sup>Based on profit figures which include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of Foreign taxes.

2 Some of the rates in this column have been revised since their first appearance. See footnotes to Tables 1.0 — 52.1.

3 Excludes manufacturing corporations with less than \$250,000 in assets at the time of sample selection. (See text, page XI.)

**TABLE D** ANNUAL RATES OF PROFIT ON STOCKHOLDERS' EQUITY, BY DIVISION AND MAJOR GROUP (Percent)

	I	ncome be	fore incom	ne taxes1 2	2		Income a	after incom	ne taxes²	
Industry	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
All manufacturing corporations	25.0	23.1	21.2	24.1	24.2	18.2	16.8	15.2	17.6	17.7
Nondurable manufacturing corporations Food and kindred products Textile mill products Apparel <sup>4</sup> Paper and allied products Printing and publishing Chemicals and allied products Industrial chemicals and synthetics <sup>5</sup> Drugs <sup>5</sup> Residual of chemicals <sup>5</sup> Petroleum and coal products Rubber and miscellaneous plastics products  Durable manufacturing corporations Stone, clay, and glass products Primary metal industries Iron and steel <sup>5</sup> Nonferrous metals <sup>5</sup> Fabricated metal products Machinery, except electrical Electrical and electronic equipment Transportation equipment Motor vehicles and equipment <sup>5</sup> .	23.6 36.4 7.4 14.1 17.2 34.7 22.9 19.9 19.2 30.0 13.8 22.0 26.2 36.2 13.1 9.7 15.9 25.8 29.2 17.9 38.5 40.5	25.0 33.7 11.9 35.7 18.9 27.2 23.6 14.1 37.4 17.5 23.0 15.9 21.6 38.0 10.1 4.2 27.7 19.8 19.2 24.2 25.4	21.3 35.5 8.0 17.9 21.7 35.0 19.6 11.6 36.4 7.5 9.4 12.9 21.2 24.7 5.6 2.5 8.4 17.7 17.1 23.1 25.7 29.5	26.2 30.8 10.9 26.1 21.1 32.8 25.9 18.4 34.2 24.1 24.1 22.5 22.6 15.0 10.6 19.1 25.7 18.8 21.6 31.5 34.5	27.0 30.9 6.8 27.0 19.3 25.3 27.4 19.5 36.8 24.2 29.5 22.4 22.0 17.3 14.1 10.7 17.0 25.0 23.5 18.6 29.7 31.0	17.4 26.4 3.2 9.5 11.5 23.9 17.7 14.3 16.3 22.4 10.9 16.4 18.8 26.7 9.4 5.9 12.3 21.1 19.9 12.4 28.0 28.6	18.9 23.5 8.0 25.6 12.2 18.8 20.3 10.8 35.6 12.3 17.8 11.6 15.1 27.0 6.7 1.1 11.6 22.2 13.0 17.1 18.5	15.7 24.4 3.5 9.0 14.2 22.0 15.5 7.7 32.7 2.8 9.9 10.8 14.8 15.4 4.3 (0.2) 8.4 12.6 11.4 16.1 18.0 20.7	19.7 22.8 7.0 19.3 15.2 21.2 20.9 15.4 27.7 18.9 18.9 16.1 16.0 8.5 11.1 6.9 15.0 20.2 13.3 14.6 22.6 25.0	20.7 23.3 4.1 19.9 13.7 15.9 34.1 19.3 21.2 16.9 15.4 13.1 9.9 6.9 12.5 18.8 16.8 11.9 21.8
Aircraft, guided missiles, and parts <sup>5</sup> Instruments and related products Other durable manufacturing corporations Lumber and wood products <sup>5</sup> Furniture and fixtures <sup>5</sup> Miscellaneous manufacturing <sup>5</sup>	34.0 22.6 32.3 41.8 28.0 25.8	21.0 23.0 25.0 31.5 23.7 18.3	19.3 28.4 19.2 20.6 27.8 5.1	24.0 22.7 22.1 18.0 19.9 31.5	26.5 22.1 22.4 22.1 25.3 17.9	26.6 16.7 23.8 33.8 19.0 17.6	13.8 16.3 18.3 26.1 13.4 15.5	13.6 21.8 13.8 13.9 20.1 4.6	16.8 17.1 16.1 14.4 12.8 23.8	19.2 15.6 15.4 18.8 15.5
All mining corporations <sup>6</sup>	1.1 22.0 14.8	8.7 23.4 16.5	1.9 33.8 13.7	8.1 19.9 18.2	13.9 NA 17.2	0.7 13.0 9.7	7.0 14.4 11.2	0.6 21.1 8.0	6.3 11.9 11.0	9.8 NA 10.5

<sup>&</sup>lt;sup>1</sup>Based on profit figures which include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

<sup>2</sup>Some of the rates in this column have been revised since their first appearance. See footnotes to Tables 1.0 — 52.1.

<sup>3</sup>Includes tobacco industry.

<sup>&</sup>lt;sup>4</sup>Includes leather industry.

Fincluded in major industry above.

6 Mining, wholesale and retail trade data are the quarterly results of companies in those divisions with assets over \$50 million. Data for manufacture
6 Mining, wholesale and retail trade data are the quarterly results of companies with assets over \$250,000. ing corporations represent the quarterly results of companies with assets over \$250,000.

#### **TABLE E** ANNUAL RATES OF PROFIT ON STOCKHOLDERS' EQUITY, MANUFACTURING CORPORATIONS, BY ASSET SIZE

(Percent)

	1	Income be	fore incon	ne taxes <sup>1</sup>	!		Income a	after incom	ne taxes²	
Asset size	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
All manufacturing corporations	25.0	23.1	21.2	24.1	24.2	18.2	16.8	15.2	17.6	17.7
Under \$5 million <sup>3</sup> \$5 million to \$10 million. \$10 million to \$25 million. \$25 million to \$50 million. \$50 million to \$100 million. \$100 million to \$250 million. \$250 million to \$1,000 million.	37.6 25.8 27.5 26.1 15.3 18.1 17.8 26.0	31.4 34.4 25.0 17.0 14.4 17.1 15.4 24.1	9.1 14.8 19.0 13.3 14.5 13.1 11.6 23.8	37.3 33.2 24.4 18.1 10.7 15.1 19.4 24.9	38.3 31.9 28.3 20.3 18.4 15.0 21.3 24.3	33.8 22.0 22.8 20.3 11.2 11.9 10.8 18.7	27.2 29.7 20.7 12.3 10.2 11.5 8.9 17.5	5.4 10.5 15.6 8.5 11.9 7.3 5.7	33.7 28.6 20.9 13.1 7.4 10.0 13.5 17.9	34.3 26.8 23.4 15.1 13.3 9.9 14.6 17.6
Durable goods	26.2	21.6	21.2	22.6	22.0	18.8	15.1	14.8	16.0	15.4
Under \$5 million <sup>3</sup> \$5 million to \$10 million \$10 million to \$25 million \$25 million to \$50 million \$50 million to \$100 million \$100 million to \$250 million \$250 million to \$1,000 million \$1,000 million and over	41.0 29.8 28.6 27.9 13.4 19.1 15.1 27.8	32.1 36.9 25.9 21.4 11.4 14.7 15.4 22.1	10.0 14.0 21.2 13.1 13.1 13.7 13.3 23.9	38.8 31.1 23.8 18.0 10.3 14.8 18.6 23.0	38.1 30.2 28.3 18.8 16.4 14.2 22.9 21.4	37.0 25.6 24.1 21.0 9.3 13.8 8.8 19.5	27.4 31.5 21.6 16.5 7.9 9.5 8.8 15.2	6.2 9.5 16.9 8.8 10.4 9.0 7.8 16.9	35.0 26.1 20.0 12.6 6.5 10.0 12.1 15.9	34.7 24.9 22.4 13.3 11.3 10.0 15.2 14.5
Nondurable goods	23.6	25.0	21.3	26.2	27.0	17.4	18.9	15.7	19.7	20.7
Under \$5 million <sup>3</sup> \$5 million to \$10 million \$10 million to \$25 million \$25 million to \$50 million \$50 million to \$100 million \$100 million to \$250 million \$250 million to \$1,000 million \$1,000 million and over	30.7 18.5 25.8 23.9 18.9 16.1 21.5 24.0	30.1 29.6 23.6 11.2 19.9 21.2 15.4 26.4	7.0 16.3 15.6 13.6 16.7 11.9 9.2 23.7	33.7 37.4 25.3 18.2 11.4 15.7 20.5 27.3	38.8 35.2 28.4 22.2 21.9 16.5 18.6 27.8	27.3 15.5 21.1 19.5 14.8 8.3 13.4 17.8	26.8 26.1 19.3 6.9 14.2 14.9 8.9 20.2	3.7 12.2 13.6 8.1 14.1 3.9 2.7 18.1	30.9 33.7 22.2 13.8 9.1 10.0 15.4 20.3	33.6 30.5 25.2 17.4 16.7 9.9 13.6 21.3

<sup>&</sup>lt;sup>1</sup>Based on profit figures which include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

<sup>2</sup>Some of the rates in this column have been revised since their first appearance. See footnotes to Tables 1.0 — 52.1.

<sup>3</sup>Excludes manufacturing corporations with less than \$250,000 in assets at the time of sample selection. (See text, page XI.)

**TABLE F**RATES OF RETURN, ALL MANUFACTURING CORPORATIONS\*

Year and quarter	Annual rate stockholde (perc	ers' equity	Profit per dolla (cent		Year and quarter	Annual rate stockholder (perc	's' equity <sup>1</sup>	Profit per dol (cer	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
1979 Q1	25.4	15.7	9.0	5.6	1990 Q1	15.5	10.8	5.9	4.1
2	28.8	18.1	9.7	6.1	2	19.1	13.4	7.0	4.9
3	25.1	16.3	8.7	5.7	3	15.8	11.1	5.9	4.1
4	23.7	15.7	8.0	5.3	4	10.3	7.0	3.7	2.5
1980 Q1	24.5	15.4	8.5	5.3	1991 Q1	10.2	6.9	4.1	2.8
2	21.8	13.6	7.7	4.8	2	12.3	8.6	4.7	3.3
3	19.8	12.5	7.2	4.5	3	10.3	6.5	3.9	2.5
4	21.3	14.0	7.2	4.7	4	4.4	3.1	1.7	1.2
1981 Q1	21.7	13.6	7.5	4.7	1992 Q1	(25.7)	(17.5)	(9.6)	(6.5)
2	24.7	15.6	8.3	5.3	2	16.1	11.4	5.7	4.0
3	21.2	13.4	7.4	4.7	3	14.0	10.4	5.1	3.8
4	17.8	12.0	6.4	4.3	4	6.9	3.7	2.4	1.3
1982 Q1	15.3	10.1	5.8	3.8	1993 Q1	4.4	4.3	1.6	1.5
2	16.2	10.5	5.9	3.8	2	14.4	9.7	4.9	3.3
3	14.4	9.2	5.5	3.5	3	14.3	9.5	5.0	3.3
4	10.5	7.2	4.1	2.8	4	12.1	8.5	4.1	2.9
1983 Q1	12.3	7.9	4.9	3.2	1994 Q1	18.6	13.1	6.6	4.6
2	17.2	10.9	6.6	4.2	2	23.6	17.0	7.9	5.7
3	17.6	11.3	6.8	4.3	3	23.3	16.6	8.0	5.6
4	18.2	11.9	6.8	4.5	4	22.2	16.2	7.5	5.5
1984 Q1	20.0	12.5	7.5	4.7	1995 Q1	24.4	17.4	8.6	6.2
2	22.6	14.5	8.1	5.2	2	25.6	18.5	8.9	6.4
3	17.8	11.9	6.7	4.4	3	22.4	16.0	8.0	5.7
4	16.4	11.0	6.1	4.1	4	16.4	12.2	5.7	4.3
1985 Q1	16.5	10.5	6.3	4.0	1996 Q1	21.5	15.6	7.9	5.7
2	17.3	10.9	6.3	4.0	2	24.8	17.7	8.7	6.2
3	15.4	9.9	5.8	3.7	3	24.8	18.3	8.9	6.6
4	14.1	9.3	5.2	3.4	4	20.0	15.1	7.2	5.4
1986 Q1	14.4	9.0	5.7	3.6	1997 Q1	23.1	17.0	8.8	6.5
2	17.7	12.2	6.8	4.7	2	25.3	18.3	9.3	6.8
3	13.9	8.4	5.6	3.4	3	23.4	16.8	8.8	6.3
4	13.2	8.5	5.1	3.3	4	18.8	14.7	6.9	5.4
1987 Q1	17.2	11.2	6.8	4.4	1998 Q1	25.9	20.0	10.1	7.8
2	21.3	14.2	8.0	5.3	2	20.8	14.9	7.7	5.6
3	21.6	14.6	8.2	5.6	3	22.3	16.5	8.4	6.2
4	16.7	11.4	6.1	4.2	4	15.9	11.8	5.9	4.4
1988 Q1	21.8	15.8	8.3	6.0	1999 Q1	21.7	15.9	8.4	6.2
2	24.5	17.4	8.9	6.3	2	25.0	18.2	9.2	6.7
3	22.3	15.9	8.3	5.9	3	23.1	16.8	8.6	6.3
4	21.3	15.2	7.7	5.5	4	21.2	15.2	8.0	5.7
1989 Q1	21.5	15.2	8.0	5.7	2000 Q1	24.1	17.6	9.5	6.9
2	21.4	14.6	7.5	5.1	2	24.2	17.7	9.5	7.0
3	18.5	13.2	6.8	4.9					
4	13.9	11.1	5.1	4.1					

<sup>\*</sup>Rates of return prior to fourth quarter 1987 do not include minority stockholders' interest in the calculation.

 $<sup>^{1}</sup>$ Some of the rates in this column have been revised since their first appearance. See footnotes in Tables 1.0 — 52.1.

# **TABLE G**RATES OF RETURN, ALL MINING CORPORATIONS, ASSETS \$50 MILLION AND OVER\*

Year and quarter	Annual rate of profit on (perce		Profit per dollar of sales <sup>1</sup> (cents)			
	Before taxes	After taxes	Before taxes	After taxes		
1989 Q1	10.6	7.4	8.1	5.6		
	9.9	6.5	7.4	4.8		
	9.3	5.9	6.6	4.2		
	7.8	4.0	5.5	2.9		
1990 Q1	13.5	8.8	10.3	6.7		
	6.4	4.7	4.9	3.6		
	14.1	9.1	10.4	6.7		
	12.3	10.3	7.3	6.1		
1991 Q1	8.4 6.4 4.4 (3.4)	6.0 4.8 3.4 (3.7) (8.2)	6.4 5.0 3.4 (2.6) (9.8)	4.6 3.8 2.6 (2.8)		
2 3 4 	2.0 3.7 2.8	1.7 2.0 1.5 2.8	1.8 3.2 2.3	1.5 1.7 1.2 2.4		
2	11.7	8.6	10.5	7.7		
	5.0	4.0	4.4	3.5		
	0.6	1.0	0.5	0.9		
1994 Q1	(3.9)	(5.7)	(3.4)	(5.0)		
	9.2	7.2	7.9	6.1		
	7.4	5.7	6.3	4.8		
	1.3	1.1	1.1	0.9		
1995 Q1	2.8	2.4	2.7	2.3		
	8.4	6.3	7.7	5.8		
	(6.1)	(4.2)	(5.7)	(3.9)		
	4.9	3.7	4.4	3.3		
1996 Q1	9.3	7.0	8.5	6.4		
	16.2	11.9	14.6	10.7		
	16.7	15.7	15.4	14.5		
	14.2	10.8	12.7	9.7		
1997 Q1	18.7	13.5	18.0	13.0		
	13.2	9.1	13.5	9.3		
	14.1	10.4	14.5	10.7		
	(0.2)	0.5	(0.2)	0.4		
1998 Q1	6.0	3.6	6.2	3.7		
	3.2	2.7	3.2	2.7		
	(1.4)	(0.1)	(1.6)	(0.2)		
	(36.0)	(29.0)	(34.4)	(27.7)		
1999 Q1	(4.1)	(3.6)	(4.3)	(3.8)		
	1.1	0.7	1.1	0.7		
	8.7	7.0	8.5	6.8		
	1.9	0.6	1.8	0.5		
2000 Q1	8.1	6.3	8.2	6.3		
	13.9	9.8	13.6	9.6		

<sup>\*</sup>Rates of return prior to first quarter 1997 do not include minority stockholders' interest in the calculation.

 $<sup>^{1}</sup>$ Some of the rates in this column have been revised since their first appearance. See footnotes in Tables 1.0 — 52.1.

# **TABLE H**RATES OF RETURN, ALL WHOLESALE TRADE CORPORATIONS, ASSETS \$50 MILLION AND OVER\*

Year and quarter	Annual rate of profit on s		Profit per do (ce	ullar of sales <sup>1</sup>
4	Before taxes	After taxes	Before taxes	After taxes
1989 Q1	14.6	9.5	1.7	1.1
	14.8	10.1	1.7	1.2
	14.6	10.4	1.8	1.3
	11.1	5.8	1.3	0.7
1990 Q1	10.5	6.0	1.2	0.7
	10.2	5.0	1.3	0.6
	9.8	5.7	1.2	0.7
	8.3	3.3	1.0	0.4
1991 Q1	6.0	3.0	0.8	0.4
	8.2	4.5	1.1	0.6
	9.4	5.8	1.2	0.8
	7.8	3.8	1.0	0.5
1992 Q1	6.0	2.7	0.8	0.3
	9.7	6.2	1.2	0.8
	9.8	6.0	1.2	0.8
	10.0	6.5	1.2	0.8
1993 Q1	4.8	2.7	0.6	0.4
	15.4	9.8	2.0	1.3
	8.3	5.0	1.1	0.7
	12.6	8.7	1.6	1.1
1994 Q1	12.1	8.1	1.6	1.1
	14.1	9.3	1.9	1.2
	1.2	(3.3)	0.2	(0.4)
	11.3	6.7	1.4	0.8
1995 Q1	13.0	8.6	1.7	1.1
	14.0	8.7	1.8	1.1
	14.2	9.6	1.9	1.3
	14.8	9.7	1.9	1.2
1996 Q1	16.5	10.6	2.1	1.4
	15.8	10.0	2.0	1.3
	15.8	10.2	2.1	1.3
	15.3	9.1	2.0	1.2
1997 Q1	15.5	10.2	2.1	1.4
	17.6	11.8	2.5	1.7
	19.1	12.5	2.8	1.8
	13.9	8.5	2.0	1.2
1998 Q1	12.9	7.8	2.0	1.2
	14.7	9.4	2.2	1.4
	14.9	10.2	2.2	1.5
	10.1	6.7	1.5	1.0
1999 Q1	12.7	7.8	2.0	1.2
	14.8	9.7	2.3	1.5
	16.5	11.2	2.5	1.7
	13.7	8.0	2.0	1.1
2000 Q1	18.2	11.0	2.7	1.6
	17.2	10.5	2.5	1.5

<sup>\*</sup>Rates of return prior to first quarter 1997 do not include minority stockholders' interest in the calculation.

 $<sup>^{1}</sup>$ Some of the rates in this column have been revised since their first appearance. See footnotes in Tables 1.0 — 52.1.

# **TABLE I**RATES OF RETURN, ALL RETAIL TRADE CORPORATIONS, ASSETS \$50 MILLION AND OVER\*

Year and quarter	Annual rate of profit on (perce		Profit per dollar of sales <sup>1</sup> (cents)			
	Before taxes	After taxes	Before taxes	After taxes		
1989 Q1	18.1	11.0	2.9	1.8		
2	15.2	9.5	2.3	1.4		
3	17.7	11.6	2.6	1.7		
4	20.1	7.0	2.5	0.9		
1990 Q1	5.4	0.7	0.8	0.1		
2	12.3	6.9	1.6	0.9		
3	13.3	7.4	1.7	1.0		
4	29.2	18.8	3.5	2.2		
1991 Q1	7.5	3.3	1.1	0.5		
2	14.4	8.2	2.0	1.1		
3	11.9	5.9	1.7	0.8		
4	22.3	11.3	2.8	1.4		
1992 Q1	(1.7)	(2.8)	(0.3)	(0.4)		
2	16.0	9.1	2.4	1.4		
3	11.4	5.8	1.7	0.9		
4	19.6	10.4	2.6	1.4		
1993 Q1	9.8	5.3	1.6	0.8		
2	19.5	12.7	3.0	1.9		
3	14.6	8.7	2.3	1.4		
4	22.1	11.5	3.1	1.6		
1994 Q1	14.9	8.5	2.4	1.4		
2	19.8	12.7	3.2	2.0		
3	19.1	11.5	3.1	1.8		
4	33.5	20.6	5.0	3.1		
1995 Q1	13.6	8.7	2.4	1.5		
2	16.5	10.1	2.7	1.7		
3	15.7	9.7	2.6	1.6		
4	21.0	11.5	3.1	1.7		
1996 Q1	12.9	7.7	2.2	1.3		
2	16.7	10.0	2.8	1.7		
3	19.0	12.0	3.2	2.0		
4	25.7	15.6	3.9	2.4		
1997 Q1	14.6	8.6	2.6	1.5		
2	14.9	8.8	2.6	1.5		
3	17.9	11.1	3.1	2.0		
4	29.4	18.6	4.7	3.0		
1998 Q1	19.0	11.5	3.5	2.1		
2	24.3	16.1	4.4	2.9		
3	18.6	10.7	3.3	1.9		
4	31.3	19.3	5.1	3.1		
1999 Q1	19.9	12.0	3.7	2.2		
2	22.0	13.0	4.0	2.4		
3	23.4	14.4	4.3	2.7		
4	33.8	21.1	5.7	3.6		
2000 Q1	19.9	11.9	3.7	2.2		
	15.9	11.3	5.1	2.2		

<sup>\*</sup>Rates of return prior to first quarter 1997 do not include minority stockholders' interest in the calculation.

 $<sup>^{1}</sup>$ Some of the rates in this column have been revised since their first appearance. See footnotes in Tables 1.0 — 52.1.

#### **TABLE J** COMPOSITION OF THE SAMPLE, BY DIVISION AND ASSET SIZE

		Manufacturing <sup>1</sup>		Mining <sup>1</sup>				
Asset size	Total a	ssets <sup>2</sup>	Number of active corps.	Total a	ssets <sup>2</sup>	Number of active corps.		
	Million dollars	Percent	in sample <sup>3</sup>	Million dollars	Percent	in sample <sup>5</sup>		
All asset sizes	4,633,007	100	6,636	193,620	100	203		
Under \$10 million <sup>4</sup> . \$10 million and over. \$10 million to \$25 million. \$25 million to \$50 million. \$50 million to \$100 million. \$100 million to \$250 million. \$250 million to \$1,000 million.	171,080 4,461,927 88,528 71,318 92,884 137,756 410,457 3,660,984	4 96 2 2 2 3 9 79	3,023 3,613 849 473 448 489 732 622	105 193,515 421 783 2,480 9,135 43,059 137,637	0 100 0 0 1 5 22 71	8 195 9 8 20 39 70 49		
		Retail trade <sup>1 8</sup>			Wholesale trade	I		
	Total a	ssets <sup>2</sup>	Number of active corps.	Total a	ssets <sup>2</sup>	Number of active corps.		
	Million dollars	Percent	in sample <sup>6</sup>	Million dollars	Percent	in sample <sup>7</sup>		
All asset sizes	626,144	100	498	548,405	100	867		
Under \$10 million \$10 million and over. \$10 million to \$25 million. \$25 million to \$50 million. \$50 million to \$100 million. \$100 million to \$250 million. \$250 million to \$1,000 million.	199 625,944 436 4,001 12,264 30,084 82,311 496,848	0 100 0 1 2 5 13 79	13 485 10 40 76 107 156 96	253 548,153 1,370 8,769 26,335 46,547 133,642 331,490	0 100 0 2 5 8 24 60	18 849 32 95 183 196 246		

<sup>&</sup>lt;sup>1</sup>Mining, wholesale and retail trade data are the quarterly results of companies in those divisions with assets over \$50 million. Data for manufacturing corporations represent the quarterly results of companies with assets over \$250,000.

<sup>2</sup>Estimated universe total; figures are rounded and will not necessarily add to totals.

<sup>3</sup>Drawn from a universe of approximately 175,600.

<sup>&</sup>lt;sup>4</sup>Excludes manufacturing corporations with less than \$250,000 in assets at the time of sample selection. (See text, page XI.) <sup>5</sup>Drawn from a universe of approximately 450.

<sup>&</sup>lt;sup>6</sup>Drawn from a universe of approximately 1,000. <sup>7</sup>Drawn from a universe of approximately 1,500.

<sup>&</sup>lt;sup>8</sup>Composition of sample, first quarter 2000, revised.

#### **TABLE K** SAMPLING VARIABILITY, BY DIVISION AND MAJOR GROUP

Industry		Coefficient of var	iation in percent <sup>1</sup>		Standard error in million dollars <sup>1</sup>
muustry	Net sales	Depreciation	Inventories	Total assets	Income before income taxes <sup>2</sup>
All manufacturing corporations	0.3	0.3	0.3	0.2	838
Nondurable manufacturing corporations  Food and kindred products  Textile mill products.  Apparel <sup>4</sup> .  Paper and allied products  Printing and publishing.  Chemicals and allied products  Industrial chemicals and synthetics <sup>5</sup> Drugs <sup>5</sup> .  Residual of chemicals <sup>5</sup> .  Petroleum and coal products  Rubber and miscellaneous plastics products.  Durable manufacturing corporations.  Stone, clay, and glass products  Primary metal industries.  Iron and Steel <sup>5</sup> .  Nonferrous metals <sup>6</sup> .  Fabricated metal products.  Machinery, except electrical.  Electrical and electronic equipment  Transportation equipment  Motor vehicles and equipment <sup>5</sup> Aircraft, guided missiles, and parts <sup>5</sup> Instruments and related products.  Other durable manufacturing corporations  Lumber and wood products <sup>5</sup> Furniture and fixtures <sup>5</sup>	0.4 0.8 3.3 3.2 1.2 1.3 0.5 0.6 0.9 1.2 0.5 2.3 0.4 2.6 1.1 1.6 1.6 1.6 1.9 0.8 0.8 0.3 0.3 0.5 1.7 1.8 3.3 1.9	0.5 1.0 3.6 4.1 1.0 3.7 0.5 0.6 1.1 1.1 2.4 0.4 2.7 1.0 1.6 1.1 2.3 0.9 0.8 0.6 0.6 1.9 1.5 2.5 4.6 2.3	0.5 1.1 3.7 3.4 1.3 2.0 0.7 0.8 1.3 1.6 0.5 2.4 0.5 3.3 1.8 2.5 2.1 2.5 1.3 0.9 0.4 0.7 0.5 1.8 2.6 4.6 3.4	0.2 0.5 2.7 2.4 0.6 1.1 0.3 0.3 0.7 0.5 0.2 2.0 0.3 1.3 0.8 1.3 0.8 1.6 0.8 0.6 0.3 0.3 1.4 2.7 1.4	451 115 65 96 94 279 182 45 112 136 51 233 707 78 76 63 42 168 520 358 100 73 34 160 160
Miscellaneous manufacturing <sup>5</sup>	4.9	5.1	5.3	3.4	103
All mining corporations	1.4 NA 0.6	1.5 NA 0.8	0.9 NA 1.0	1.1 NA 0.6	129 NA 180

<sup>&</sup>lt;sup>1</sup>Second quarter 2000.

<sup>&</sup>lt;sup>2</sup>The coefficient of variation (CV) for the item "Income before income taxes" is more volatile than for the other items shown on this table. This is due in part to the fact that "Income before income taxes" can be negative. Aggregation of positive and negative values may result in totals which approach zero and cause the CV's to rapidly increase. Therefore, the standard error (in millions of dollars) is provided as a measure of precision for this item and should show consistency from quarter to quarter.

<sup>&</sup>lt;sup>3</sup>Includes tobacco industry. <sup>4</sup>Includes leather industry.

<sup>&</sup>lt;sup>5</sup>Included in major industry above.

# **TABLE L**SEASONALLY ADJUSTED NET SALES AND NET INCOME AFTER TAX, MANUFACTURING CORPORATIONS

	(Millions of dollars)										
Industry group and year		Net sa	ales			Net income	after tax				
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4			
All manufacturing:											
1981	531,569	542,645	543,479	526,587	25,402	26,991	25,407	23,140			
1982	514,718	514,342	510,674	499,474	20,204	18,009	18,019	14,635			
1983	503,667	517,876	538,274	553,782	16,818	19,764	23,375	25,806			
1984	581,250	586,099	582,299	585,435	27,936	28,400	25,722	25,673			
1985	580,312	581,750	584,242	585,528	23,612	20,734	21,455	21,813			
1986	557,764 571,292	554,327 583,302	552,370 603,370	556,538 619,533	20,148 25,313	23,748 28,346	18,287 32,863	21,049 28,961			
1988	631,064	641,051	651,327	671,391	37,537	38,075	37,473	40,933			
1989	686,281	691,650	684,757	681,361	38,393	32,443	31,912	32,536			
1990	693,635	691,506	706,501	717,667	28,797	30,372	27,653	23,420			
1991,	678,485	684,175	698,450	699,104	19,414	17,783	15,693	13,554			
19921	704,473	717,962	729,984	737,092	(42,713)	24,160	26,010	14,689			
19931	743,608	751,138	753,573	766,427	12,613	19,375	23,596	27,622			
1994 <sup>1</sup>	784,468	803,035	825,350	841,683	36,435	41,141	45,536	51,934			
1995 <sup>1</sup>	871,276 914,183	872,817 932,694	883,526 948,393	899,782 961,083	52,799 51,160	51,947 54.009	49,512 61,393	44,054 58,533			
1990	965,890	972,414	987,129	994,366	60,624	62,013	62,042	59,996			
19981	990.172	981,650	987,632	991,118	74,506	49,649	61,115	49,258			
1999 <sup>1</sup>	1,003,489	1,026,856	1,057,451	1,075,412	59,593	64,498	66,504	67,616			
20001	1,121,618	1,126,412			75,154	74,534	·				
All nondurable manufacturing:			i				i				
1981	289,777	293,307	294,285	287,512	14,866	15,710	14,596	14,125			
1982	281,976	282,377	282,433	279,273	12,994	11,479	12,217	12,543			
1983	275,853 308,032	281,859 309,980	289,789 306,168	293,207 303.665	11,644 15,622	13,384 15,915	14,772 13,905	15,907 13,362			
1985	295,219	296.855	296,985	300,152	13,489	11,689	12,254	11,591			
1986	278,580	273,273	270,894	272,837	11,823	14,464	11,004	13,302			
1987	283,300	295,205	307,232	313,871	14,143	16,286	18,092	13,904			
1988	320,413	324,773	328,650	336,505	21,363	21,633	21,449	22,494			
1989	343,281	350,390	346,886	346,663	21,583	19,212	18,086	20,820			
1990	356,321	349,558	363,833	382,436	15,863	18,662	18,513	16,438			
1991	363,479	360,540	365,822	366,749	16,504	14,705	14,799	13,183			
1992 <sup>1</sup>	367,321   381,824	374,376 382,652	378,472 379,442	379,986 381,238	(4,173) 12,745	17,982 15,309	17,104 11,732	15,018 15,820			
1994 <sup>1</sup>	387,239	394,771	405,754	409,925	18,997	19,860	22,502	26,441			
1995 <sup>1</sup>	425,579	427,785	430,738	436,004	25,888	28,242	27,667	22,115			
1996 <sup>1</sup>	442,061	452,627	457,459	463,175	27,993	28,431	32,193	30,275			
1997 <sup>1</sup>	462,906	457,212	460,630	463,788	33,324	30,921	30,577	28,391			
19981	451,759	447,274	442,986	439,647	29,670	29,061	30,732	17,163			
19991	444,544	455,183	470,340	485,763	26,380	29,751	31,186	30,986			
2000 <sup>1</sup>	509,418	519,202	I	I	36,809	40,201					
All durable manufacturing: 1981	241,792	249,338	249,194	239,075	10,536	11,281	10,811	9,015			
1982	232,742	231,965	228,241	220,201	7,210	6,530	5,802	2,092			
1983	227,814	236,017	248,485	260,575	5,174	6,380	8,603	9,899			
1984	273,218	276,119	276,131	281,770	12,314	12,485	11,817	12,311			
1985	285,093	284,895	287,257	285,376	10,123	9,045	9,201	10,222			
1986	279,184	281,054	281,476	283,701	8,325	9,284	7,283	7,747			
1987	287,992	288,097	296,138	305,662	11,170	12,060	14,771	15,057			
1988	310,651   343,000	316,278	322,677	334,886   334,698	16,174	16,442	16,024 13,826	18,439 11,716			
1990	343,000	341,260 341,948	337,871 342,668	334,698	16,810 12,934	13,231   11,710	9,140	6,982			
1991	315,006	323,635	332,628	332,355	2,910	3,078	894	371			
1992 <sup>1</sup>	337,152	343,586	351,512	357,106	(38,540)	6,178	8,906	(329)			
1993 <sup>1</sup>	361,784	368,486	374,131	385,189	(132)	4,066	11,864	11,802			
1994 <sup>1</sup>	397,229	408,264	419,596	431,758	17,438	21,281	23,034	25,493			
1995 <sup>1</sup>	445,697	445,032	452,788	463,778	26,911	23,705	21,845	21,939			
1996 <sup>1</sup>	472,122	480,067	490,934	497,908	23,167	25,578	29,200	28,258			
1997 <sup>1</sup>	502,984	515,202	526,499	530,578	27,300	31,092	31,465	31,605			
1998 <sup>1</sup>	538,413   558,945	534,376 571,673	544,646 587,111	551,471   589,649	44,836 33,213	20,588 34.747	30,383 35,318	32,095 36,630			
2000 <sup>1</sup>	612,200	607,210	507,111	509,049	38,345	34,747	33,310	30,030			
2000	012,200	007,210			50,545	J-7,JJJ					

<sup>&</sup>lt;sup>1</sup>Revised.

NOTE: Seasonally adjusted estimates are the result of removing normal seasonal patterns from an unadjusted data series to bring out underlying trends. The seasonally adjusted estimate is computed by dividing the unadjusted estimate by its seasonal component or factor. To obtain the seasonally adjusted estimates and seasonal factors, the unadjusted data are run through the X-11 ARIMA, a modification of the Census Method II, a seasonal adjustment program. Further information on the X-11 ARIMA may be obtained from the Associate Director for Statistical Design, Methodology, and Standards, Bureau of the Census, Washington, DC 20233.

## FINANCIAL DATA TABLES

#### **TABLE 1.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN ALL MANUFACTURING AND ALL NONDURABLE MANUFACTURING INDUSTRIES

	All Manufacturing <sup>1</sup>						
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000		
Net sales, receipts, and operating revenues	1,044,995 38,616	1,055,100 38,592	1,090,882 39,339	1,087,835 38,965	1,147,548 39,702		
general, and administrative expenses	917,328	933,070	978,355	961,963	1,008,934		
Income (or loss) from operations	89,050	83,438	73,189	86,906	98,912		
Interest expense	22,882 30,032	23,450 30,841	24,519 38,306	24,514 40,968	26,217 36,610		
Income (or loss) before income taxes	96,201	90,830	86,975	103,360	109,305		
Provision for current and deferred domestic income taxes	26,370	24,771	24,616	27,833	29,180		
Income (or loss) after income taxes	69,831	66,058	62,359	75,527	80,125		
Cash dividends charged to retained earnings in current quarter	27,049	23,894	28,216	29,602	28,786		
Net income retained in business	42,783	42,164	34,143	45,925	51,339		
Retained earnings at beginning of quarter	1,017,701	1,026,842	1,058,556	1,108,825	1,132,005		
noncash dividends, etc	(23,809) 1,036,675	(5,060) 1,063,946	10,889 1,103,588	(7,889) 1,146,862	(12,000) 1,171,344		
netalieu earlings at enu oi quartei	1,030,073	(percent of		1,140,002	1,171,044		
INCOME STATEMENT IN RATIO FORMAT							
Net sales, receipts, and operating revenues	100.0 3.7 87.8	100.0 3.7 88.4	100.0 3.6 89.7	100.0 3.6 88.4	100.0 3.5 87.9		
Income (or loss) from operations	8.5	7.9	6.7	8.0	8.6		
Interest expense	2.2	2.2	2.2	2.3	2.3		
All other nonoperating income (expense)	2.9	2.9	3.5	3.8	3.2		
Income (or loss) before income taxes	9.2	8.6	8.0	9.5	9.5		
Provision for current and deferred domestic income taxes	2.5	2.3	2.3	2.6	2.5		
Income (or loss) after income taxes	6.7	6.3	5.7	6.9	7.0		
OPERATING RATIOS (see explanatory notes)		(perc	ent)				
Annual rate of profit on stockholders' equity at end of period:							
Before income taxes	25.02 18.16	23.11 16.80	21.25 15.23	24.13 17.63	24.18 17.73		
Annual rate of profit on total assets:  Before income taxes	9.22 6.69	8.50 6.18	7.95 5.70	9.19 6.71	9.44 6.92		
BALANCE SHEET RATIOS (based on succeeding table)							
Total current assets to total current liabilities	1.27	1.28	1.26	1.29	1.30		
Total cash, U.S. Government and other securities to total current liabilities	0.19	0.20	0.20	0.20	0.21		

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

All Manufacturing Assets Under \$25 Million <sup>1</sup>					All Nondurable Manufacturing <sup>1</sup>					All Nondurable Manufacturing Assets Under \$25 Million <sup>1</sup>					
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	
	(million dollars)			(million dollars)					(million dollars)						
138,477 3,531	138,915 3,630	137,317 3,859	133,230 3,562	139,369 3,640	458,988 18,165	476,311 18,228	490,165 19,134	494,025 18,571	524,277 19,168	53,134 1,387	53,840 1,402	52,255 1,474	50,544 1,353	52,578 1,373	
124,211	125,219	127,975	119,152	124,262	399,568	414,773	434,735	430,980	454,430	48,518	49,088	49,008	45,664	47,181	
10,735	10,065	5,484	10,516	11,467	41,256	43,309	36,297	44,474	50,679	3,229	3,350	1,774	3,527	4,024	
1,721 162	1,824 447	1,901 219	1,729 446	1,934 418	12,211 11,628	12,461 12,990	13,205 15,603	12,941 17,235	14,445 16,852	672 201	660 174	718 134	636 185	771 242	
9,176	8,688	3,802	9,233	9,952	40,673	43,839	38,695	48,768	53,086	2,757	2,864	1,190	3,076	3,496	
1,174	1,278	1,027	1,093	1,344	10,697	10,621	10,065	11,996	12,306	398	391	285	312	447	
8,002	7,410	2,774	8,140	8,608	29,976	33,218	28,630	36,772	40,780	2,359	2,474	905	2,764	3,048	
4,389	3,115	3,335	3,944	4,320	16,112	13,278	16,084	17,749	16,948	1,346	918	1,006	1,320	1,348	
3,614	4,296	(561)	4,196	4,288	13,863	19,939	12,546	19,024	23,832	1,013	1,555	(101)	1,444	1,700	
75,439	74,237	74,641	75,935	79,298	521,696	513,685	527,212	553,626	559,008	27,917	26,608	26,869	25,296	26,191	
(450)	(146)	(313)	(555)	(692)	(15,701)	(3,258)	11,348	(3,358)	(4,327)	(15)	(125)	(70)	(377)	(36)	
78,602	78,387	73,767	79,576	82,894	519,858	530,366	551,107	569,292	578,514	28,915	28,038	26,698	26,362	27,855	
(percent of net sales)				(percent of net sales)				(percent of net sales)							
100.0 2.5 89.7	100.0 2.6 90.1	100.0 2.8 93.2	100.0 2.7 89.4	100.0 2.6 89.2	100.0 4.0 87.1	100.0 3.8 87.1	100.0 3.9 88.7	100.0 3.8 87.2	100.0 3.7 86.7	100.0 2.6 91.3	100.0 2.6 91.2	100.0 2.8 93.8	100.0 2.7 90.3	100.0 2.6 89.7	
7.8	7.2	4.0	7.9	8.2	9.0	9.1	7.4	9.0	9.7	6.1	6.2	3.4	7.0	7.7	
1.2 0.1	1.3 0.3	1.4 0.2	1.3 0.3	1.4 0.3	2.7 2.5	2.6 2.7	2.7 3.2	2.6 3.5	2.8 3.2	1.3 0.4	1.2 0.3	1.4 0.3	1.3 0.4	1.5 0.5	
6.6	6.3	2.8	6.9	7.1	8.9	9.2	7.9	9.9	10.1	5.2	5.3	2.3	6.1	6.6	
0.8	0.9	0.7	0.8	1.0	2.3	2.2	2.1	2.4	2.3	0.7	0.7	0.5	0.6	0.0	
5.8	5.3	2.0	6.1	6.2	6.5	7.0	5.8	7.4	7.8	4.4	4.6	1.7	5.5	5.8	
	(percent)					(perc	ent)				(perce	ent)			
31.61 27.57	29.86 25.47	13.75 10.04	32.08 28.28	33.57 29.04	23.58 17.38	24.99 18.93	21.25 15.72	26.18 19.74	26.96 20.71	26.21 22.43	27.56 23.80	12.41 9.44	31.34 28.16	34.30 29.91	
14.04 12.24	13.35 11.39	5.93 4.33	14.25 12.56	15.33 13.26	8.28 6.10	8.73 6.62	7.53 5.57	9.33 7.03	9.87 7.58	11.25 9.62	12.08 10.43	5.12 3.89	13.38 12.02	15.26 13.30	
1.96	2.00	1.94	1.97	2.05	1.17	1.17	1.15	1.16	1.17	1.81	1.87	1.81	1.85	1.92	
0.36	0.39	0.36	0.36	0.37	0.15	0.15	0.14	0.14	0.13	0.33	0.34	0.31	0.32	0.32	
1.36	1.37	1.27	1.35	1.40	1.06	1.07	1.11	1.11	1.14	1.28	1.33	1.18	1.24	1.34	

## **TABLE 1.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN ALL MANUFACTURING AND ALL NONDURABLE MANUFACTURING INDUSTRIES

		All N	Manufacturing	1	
	2Q	3Q	4Q	1Q	2Q
Item	1999	1999	1999	2000	2000
ASSETS		(million o	dollars)		
Cash and demand deposits in the United States	90,398 25,221	93,351 26,408	95,417 27,334	105,360 24,587	112,491 24,149
Total cash on hand and in U.S. banks	115,619	119,759	122,751	129,947	136,640
Other short-term financial investments, including marketable and government securities, commercial paper, etc	97,056	103,063	103,119	102,195	102,795
Total cash, U.S. Government and other securities	212,674	222,822	225,870	232,142	239,434
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	507,388 468,124	519,501 475,416	506,885 474,452	525,404 490,452	542,742 493,854
	199,733	204,172	216,405	226,985	225,198
Total current assets	1,387,920	1,421,911	1,423,612	1,474,983	1,501,228
Depreciable and amortizable fixed assets, including construction in progress	2,150,110 104,816 1,128,405	2,167,551 103,821 1,140,946	2,189,308 103,685 1,145,954	2,203,554 102,942 1,159,225	2,217,700 101,746 1,143,419
Net property, plant, and equipment	1,126,522	1,130,426	1,147,039	1,147,271	1,176,027
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,658,599	1,722,167	1,803,726	1,876,925	1,955,752
Total Assets	4,173,041	4,274,503	4,374,377	4,499,179	4,633,007
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities  Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations  Total liabilities.  Capital stock and other capital (less treasury stock) Retained earnings  Stockholders' equity  Total Liabilities and Stockholders' Equity  NET WORKING CAPITAL	72,720 137,541 308,049 47,291 30,377 35,682 459,748 1,091,408 328,422 591,667 623,664 2,635,161 501,204 1,036,675 1,537,879 4,173,041	73,953 126,757 322,678 49,015 29,733 37,495 474,026 1,113,658 342,914 607,774 637,745 2,702,091 508,466 1,063,946 1,572,413 4,274,503	72,129 127,209 336,680 47,284 33,704 37,294 479,169 1,133,469 1337,549 615,826 650,247 2,737,091 533,699 1,103,588 1,637,287 4,374,377	77,880 132,696 342,926 55,682 32,641 41,336 464,152 1,147,313 343,174 638,764 656,521 2,785,772 566,545 1,146,862 1,713,407 4,499,179	75,628 140,276 345,327 52,743 35,174 40,812 465,736 1,155,695 352,352 660,447 656,438 2,824,933 636,730 1,171,344 1,808,074 4,633,007
Excess of total current assets over total current liabilities	296,512	308,253	290,143	327,670	345,532
SELECTED BALANCE SHEET RATIOS		(percent of to	otal assets)		
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	5.1 12.2 11.2 33.3 27.0 6.6 26.2 22.0 63.1 36.9	5.2 12.2 11.1 33.3 26.4 6.3 26.1 22.2 63.2 36.8	5.2 11.6 10.8 32.5 26.2 6.2 25.9 21.8 62.6 37.4	5.2 11.7 10.9 32.8 25.5 6.3 25.5 21.8 61.9 38.1	5.2 11.7 10.7 32.4 25.4 6.3 24.9 21.9 61.0 39.0

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Manufactui Under \$25				All Nondu	rable Manı	ıfacturing <sup>1</sup>		,		able Manuf nder \$25 M		
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million	dollars)				(million o	dollars)		
22,367 2,980	22,701 3,347	21,342 3,054	20,995 3,026	20,244 3,041	30,109 9,234	29,095 10,238	29,751 9,099	29,841 8,122	28,177 8,697	7,543 1,393	7,365 1,403	6,821 1,062	6,650 846	6,294 1,021
25,347	26,048	24,396	24,020	23,285	39,343	39,332	38,850	37,963	36,874	8,937	8,768	7,883	7,496	7,315
5,851	6,139	5,908	6,348	6,168	30,696	28,465	29,083	28,093	27,561	1,898	1,751	1,642	2,039	1,907
31,198	32,187	30,304	30,368	29,453	70,039	67,797	67,933	66,056	64,435	10,835	10,518	9,526	9,535	9,222
68,561 58,810 9,690	68,380 57,130 8,847	65,977 56,763 8,533	68,717 56,183 9,038	69,005 57,869 8,667	202,322 177,363 80,537	213,098 181,982 85,123	211,168 186,372 88,885	215,445 189,869 91,821	224,471 190,798 88,274	26,091 19,495 3,803	25,445 18,724 3,590	24,847 18,679 3,301	24,799 18,018 3,313	24,480 18,222 3,406
168,259	166,545	161,578	164,306	164,993	530,261	548,000	554,358	563,192	567,979	60,224	58,278	56,352	55,665	55,329
187,205	189,063	192,080	192,269	193,258 4,446	1,186,051	1,194,899	1,207,027		1,215,903	73,162 1,560	72,359	74,721	73,539 1,476	74,065 1,425
4,334 114,194	4,269 116,483	4,403 117,308	4,554 117,222	119,195	73,189 619,874	72,559 627,509	71,107 633,674	639,515	68,211 619,926	43,745	1,463 43,775	1,319 45,118	44,388	45,278
77,344	76,848	79,174	79,601	78,510	639,366	639,949	644,460	640,266	664,189	30,976	30,046	30,922	30,627	30,212
15,892	16,955	15,491	15,262	16,104	796,292	819,925	857,368	888,026	918,695	6,856	6,531	5,711	5,662	6,102
261,496	260,348	256,243	259,169	259,608	1,965,920	2,007,874	2,056,186	2,091,484	2,150,862	98,056	94,855	92,986	91,954	91,644
18,582 3,214 35,167	18,044 3,327 34,158	17,014 3,290 34,107	17,222 2,825 34,975	16,465 2,667 33,525	35,189 72,526 123,630	36,710 70,290 129,941	34,438 70,579 141,998	35,937 71,454 142,977	34,086 73,322 143,589	7,650 1,179 14,305	6,876 1,245 13,755	6,528 1,239 14,023	6,540 986 13,269	6,145 964 12,912
1,025	1,238	1,094	1,066	1,188	20,878	20,778	18,574	24,514	21,315	417	378	384	289	283
6,648 3,224	6,689 2,720	6,833 2,860	6,566 3,402	6,883 3,116	14,093 21,778	13,380 23,233	15,245 21,752	14,675 23,173	15,632 22,370	2,451 1,178	2,342 1,098	2,311 1,132	2,054 1,560	2,495 1,212
17,824 85,684	17,218 83,394	18,066 83,264	17,406 83,462	16,788 80,633	165,821 453,915	172,267 466,599	177,639 480,224	174,696 487,426	176,742 487,055	6,020 33,200	5,523 31,216	5,597 31,214	5,315 30,013	4,858 28,869
29,022	30,971	32,209	30,900	30,491	167,541	171,980	169,925	168,463	173,316	10,534	10,928	11,716	11,594	11,215
24,499	23,149	24,661	24,291	24,909	337,353	342,560	345,308	359,629	373,751	9,804	8,808	9,454	8,936	8,483
6,180	6,437	5,536	5,375	4,997	317,265	324,956	332,432	330,833	329,134	2,438	2,329	2,252	2,154	2,308
145,385 37,509 78,602	143,951 38,011 78,387	145,670 36,805 73,767	144,028 35,565 79,576	141,029 35,685 82,894	169,988 519,858	1,306,095 171,413 530,366	1,327,889 177,190 551,107	175,841 569,292	1,363,256 209,093 578,514	55,976 13,165 28,915	53,282 13,535 28,038	54,636 11,652 26,698	52,697 12,895 26,362	50,874 12,914 27,855
116,111	116,397	110,573	115,141	118,578	689,846	701,780	728,296	745,133	787,606	42,080	41,574	38,349	39,257	40,769
261,496	260,348	256,243	259,169	259,608			2,056,186		2,150,862	98,056	94,855	92,986	91,954	91,644
82,575	83,151	78,314	80,844	84,361	76,346	81,401	74,134	75,766	80,923	27,023	27,062	25,138	25,651	26,461
()	percent of t	total assets	s)		(1	percent of	total assets	s)		(p	ercent of to	otal assets)	١	
11.9 26.2 22.5	12.4 26.3 21.9	11.8 25.7 22.2	11.7 26.5 21.7	11.3 26.6 22.3	3.6 10.3 9.0	3.4 10.6 9.1	3.3 10.3 9.1	3.2 10.3 9.1	3.0 10.4 8.9	11.0 26.6 19.9	11.1 26.8 19.7	10.2 26.7 20.1	10.4 27.0 19.6	10.1 26.7 19.9
64.3 29.6 12.1 32.8	64.0 29.5 11.8 32.0	63.1 30.9 11.7 32.5	63.4 30.7 11.6 32.2	63.6 30.2 11.2 31.1	27.0 32.5 7.3 23.1	27.3 31.9 7.2 23.2	27.0 31.3 6.9 23.4	26.9 30.6 6.9 23.3	26.4 30.9 6.8 22.6	61.4 31.6 12.7 33.9	61.4 31.7 12.2 32.9	60.6 33.3 12.1 33.6	60.5 33.3 12.1 32.6	60.4 33.0 11.8 31.5
20.5 55.6 44.4	20.8 55.3 44.7	22.2 56.8 43.2	21.3 55.6 44.4	21.3 54.3 45.7	25.7 64.9 35.1	25.6 65.0 35.0	25.1 64.6 35.4	25.2 64.4 35.6	25.4 63.4 36.6	20.7 57.1 42.9	20.8 56.2 43.8	22.8 58.8 41.2	22.3 57.3 42.7	21.5 55.5 44.5

#### **TABLE 2.0—INCOME STATEMENT** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 20, 21, AND 22

ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	121,433 3,288	122,636 3,325	128,634 3,606	122,514 3,456	127,882 3,446
general, and administrative expenses	106,831	107,463	113,370	107,620	112,401
Income (or loss) from operations	11,315	11,848	11,658	11,438	12,036
Interest expense	2,857 3,300	2,968 2,104	2,975 3,050	2,922 1,861	3,218 1,536
Income (or loss) before income taxes	11,757	10,983	11,733	10,377	10,354
Provision for current and deferred domestic income taxes	3,213	3,325	3,679	2,718	2,544
Income (or loss) after income taxes	8,544	7,658	8,054	7,659	7,810
Cash dividends charged to retained earnings in current quarter	3,359	3,549	3,741	3,814	3,021
Net income retained in business	5,186	4,108	4,313	3,845	4,789
Retained earnings at beginning of quarter	134,069 (9,906)	130,532 (1,156)	132,915 (1,057)	135,544	138,039 (2,525)
noncash dividends, etc.  Retained earnings at end of quarter	129,349	133,485	136,172	(1,150) 138,238	140,303
Notalitod durinings at one of quartor	120,010	(percent of r		100,200	1 10,000
INCOME STATEMENT IN RATIO FORMAT		(percent or r	ict saics)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 2.7 88.0	100.0 2.7 87.6	100.0 2.8 88.1	100.0 2.8 87.8	100.0 2.7 87.9
Income (or loss) from operations	9.3	9.7	9.1	9.3	9.4
Interest expense	2.4 2.7	2.4 1.7	2.3 2.4	2.4 1.5	2.5 1.2
Income (or loss) before income taxes	9.7	9.0	9.1	8.5	8.1
Provision for current and deferred domestic income taxes	2.6	2.7	2.9	2.2	2.0
Income (or loss) after income taxes	7.0	6.2	6.3	6.3	6.1
		(perce	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes. After income taxes.	36.36 26.43	33.69 23.49	35.53 24.39	30.83 22.76	30.90 23.31
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	11.03 8.02	10.21 7.12	10.65 7.31	9.35 6.90	9.43 7.11
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.13	1.12	1.09	1.07	1.08
Total cash, U.S. Government and other securities to total current liabilities	0.20	0.15	0.14	0.13	0.14
Total stockholders' equity to total debt	0.81	0.82	0.81		0.81

<sup>&</sup>lt;sup>1</sup>Tobacco industry data are included in food industry data. Major merger and acquisition activities in previous years resulted in the reclassification of a significant portion of gross receipts and assets from tobacco to food. The remainder, composed of data from highly specialized tobacco manufacturers, is too small to be considered publishable as a separate industry.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Textile	Mill Produ	ıcts²		Textile Mill Products Assets Under \$25 Million								
2Q 1999	3Q 1999	4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000
	(million	dollars)				(million o	lollars)				(million d	ollars)		
11,442 217	11,131 222	12,385 248	10,636 247	10,794 242	15,378 663	15,553 619	14,468 579	14,177 603	15,219 603	2,759 68	2,917 70	2,632 70	2,271 67	2,527 74
10,627	10,283	11,516	9,803	9,833	13,997	14,190	13,050	12,801	13,828	2,681	2,758	2,494	2,145	2,402
598	625	621	587	719	718	743	839	773	789	11	89	68	58	50
112 43	107 (7)	133 18	118 39	118 6	400 4	421 166	455 (78)	444 92	475 (65)	45 3	44 8	42 3	30 68	25 1
529	511	507	508	606	322	488	306	421	248	(32)	53	29	96	26
66	78	76	57	71	181	158	173	152	99	(1)	7	6	5	6
463	433	431	450	535	140	331	133	270	150	(31)	46	23	91	20
255	190	122	290	245	156	150	106	102	225	42	56	31	38	51
208	243	309	161	290	(16)	180	27	167	(75)	(73)	(10)	(8)	54	(31)
3,851	4,767	4,399	4,685	4,473	10,721	9,347	8,002	7,872	7,896	1,392	1,305	834	346	749
(57)	(8)	42	(43)	(100)	(141)	(37)	31	(95)	37	(13)	(1)	7	2	40
4,001	5,001	4,750	4,803	4,664	10,564	9,491	8,060	7,945	7,859	1,306	1,294	834	402	757
	(percent of	net sales)			(	percent of	net sales)			(1	percent of r	net sales)		
100.0 1.9 92.9	100.0 2.0 92.4	100.0 2.0 93.0	100.0 2.3 92.2	100.0 2.2 91.1	100.0 4.3 91.0	100.0 4.0 91.2	100.0 4.0 90.2	100.0 4.3 90.3	100.0 4.0 90.9	100.0 2.5 97.2	100.0 2.4 94.6	100.0 2.7 94.7	100.0 3.0 94.5	100.0 2.9 95.1
5.2	5.6	5.0	5.5	6.7	4.7	4.8	5.8	5.5	5.2	0.4	3.0	2.6	2.5	2.0
1.0 0.4	1.0 (0.1)	1.1 0.1	1.1 0.4	1.1 0.1	2.6 0.0	2.7 1.1	3.1 (0.5)	3.1 0.6	3.1 (0.4)	1.6 0.1	1.5 0.3	1.6 0.1	1.3 3.0	1.0 0.0
4.6	4.6	4.1	4.8	5.6	2.1	3.1	2.1	3.0	1.6	(1.2)	1.8	1.1	4.2	1.0
0.6	0.7	0.6	0.5	0.7	1.2	1.0	1.2	1.1	0.6	0.0	0.2	0.2	0.2	0.2
4.0	3.9	3.5	4.2	5.0	0.9	2.1	0.9	1.9	1.0	(1.1)	1.6	0.9	4.0	0.8
	(perc	ent)				(perco	ent)				(perce	ent)		
31.00 27.15	27.60 23.38	26.86 22.82	26.17 23.22	33.48 29.53	7.44 3.25	11.88 8.05	8.04 3.49	10.92 6.98	6.77 4.08	(7.13) (6.96)	11.51 10.01	7.08 5.63	20.27 19.19	4.99 3.86
12.55 10.99	11.73 9.94	11.11 9.43	11.16 9.90	14.04 12.38	2.70 1.18	4.11 2.78	2.66 1.15	3.65 2.33	2.11 1.27	(2.53) (2.47)	4.36 3.79	2.77 2.20	9.11 8.62	2.42 1.87
1.79	1.92	1.87	1.92	1.80	1.97	1.91	1.97	1.90	1.82	1.71	1.75	1.65	1.76	1.75
0.29	0.29	0.27	0.30	0.27	0.11	0.10	0.10	0.11	0.10	0.13	0.10	0.14	0.32	0.31
1.10	1.16	1.15	1.17	1.12	0.85	0.79	0.73	0.75	0.68	0.82	0.97	1.06	1.44	1.68

#### **TABLE 2.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 20, 21, AND 22

		Food and I	Kindred Produ	ıcts <sup>1</sup> 2	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States. Time deposits in the United States, including negotiable certificates of deposit	5,486 5,736	4,596 5,336	5,692 5,284	5,451 4,331	5,573 4,632
Total cash on hand and in U.S. banks	11,222	9,932	10,976	9,782	10,204
Other short-term financial investments, including marketable and government securities, commercial paper, etc	9,592	6,780	4,848	5,583	5,203
Total cash, U.S. Government and other securities	20,814	16,712	15,824	15,365	15,407
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	35,952 47,335 15,786	38,255 49,284 16,715	38,604 52,171 15,853	37,650 52,145 16,232	37,992 50,110 16,338
Total current assets	119,887	120,966	122,453	121,393	119,848
Depreciable and amortizable fixed assets, including construction in progress	200,114 6,876 97,267	202,015 7,001 99,084	206,891 6,949 101,248	208,959 6,837 102,243	206,855 6,598 101,862
Net property, plant, and equipment	109,722	109,932	112,592	113,553	111,591
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intanaibles, etc.	196,697	199,483	205,815	209,124	207,978
Total Assets	426,306	430,381	440,860	444,070	439,417
LIABILITIES AND STOCKHOLDERS' EQUITY			-,	,-	,
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:	8,689 19,997 27,906 5,435	10,266 17,146 28,348 4,964	11,308 16,971 31,883 4,449	10,474 19,364 29,409 5,665	10,493 18,379 29,613 4,534
a. Loans from banksb. Other long-term debt	3,664 4,926	3,482 5,133	4,055 4,925	3,053 5,866	4,035 5,587
All other current liabilities, including excise and sales taxes, and accrued expenses	35,467	38,750	38,862	40,118	38,482
Total current liabilities	106,084	108,089	112,453	113,949	111,123
Long-term debt (due in more than 1 year): a. Loans from banks	38,056 84,531 68,302	37,940 85,002 68,960	39,120 86,262 70,929	40,717 87,001 67,772	40,493 85,914 67,865
Total liabilities.	296,972	299,990	308,764	309,439	305,394
Capital stock and other capital (less treasury stock)	(15) 129,349	(3,093) 133,485	(4,076) 136,172	(3,607) 138,238	(6,280) 140,303
Stockholders' equity	129,333	130,391	132,096	134,631	134,022
Total Liabilities and Stockholders' Equity	426,306	430,381	440,860	444,070	439,417
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	13,803	12,877	10,000	7,444	8,724
		(percent of to	tal assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities Long-term debt. Total liabilities Stockholders' equity	4.9 8.4 11.1 28.1 25.7 8.7 24.9 28.8 69.7 30.3	3.9 8.9 11.5 28.1 25.5 8.4 25.1 28.6 69.7 30.3	3.6 8.8 11.8 27.8 25.5 8.5 25.5 28.4 70.0 30.0	3.5 8.5 11.7 27.3 25.6 8.7 25.7 28.8 69.7 30.3	3.5 8.6 11.4 27.3 25.4 8.8 25.3 28.8 69.5 30.5

<sup>&</sup>lt;sup>1</sup>Tobacco industry data are included in food industry data. Major merger and acquisition activities in previous years resulted in the reclassification of a significant portion of gross receipts and assets from tobacco to food. The remainder, composed of data from highly specialized tobacco manufacturers, is too small to be considered publishable as a separate industry.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		l Kindred P Jnder \$25 I			Textile Mill Products <sup>2</sup>					Textile Mill Products Assets Under \$25 Million				
2Q 1999	3Q 1999	4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000
	(million	dollars)				(million o	dollars)				(million d	ollars)		
1,031	976	1,032	1,032	936	720	764	800	628	535	149	126	178	209	174
214	219	180	172	154	227	95	61	49	125	111	37	30	0	60
1,245	1,194	1,211	1,204	1,090	947	859	861	677	661	260	162	207	209	234
305	267	307	356	331	131	193	158	450	414	13	24	28	304	263
1,551	1,461	1,518	1,560	1,421	1,078	1,052	1,019	1,127	1,075	273	186	235	513	497
3,728 3,489	3,547 3,935	4,005 4,130	3,666 4,011	3,616 3,776	7,596 10,278	7,812 10,131	7,062 9,855	7,320 9,948	7,696 10,116	1,301 1,673	1,413 1,538	1,030 1,389	1,187 994	1,204 1,021
730	853	734	605	516	1,274	1,242	1,209	1,472	1,463	229	118	111	118	109
9,498	9,796	10,387	9,843	9,329	20,225	20,236	19,146	19,867	20,350	3,476	3,255	2,765	2,812	2,831
13,818 576	14,025 637	14,758 560	15,101 612	14,505 519	38,296 512	38,360 507	37,456 384	37,041 391	37,321 402	4,214 93	4,396 72	3,807 60	4,191 28	4,328 23
8,151	8,263	8,458	8,653	8,275	21,480	21,717	21,230	21,266	21,469	3,010	3,097	2,714	2,995	3,044
6,243	6,399	6,860	7,060	6,749	17,328	17,150	16,610	16,166	16,253	1,297	1,371	1,153	1,224	1,306
1,107	1,219	1,008	1,297	1,203	10,152	10,138	10,277	10,158	10,422	264	231	288	190	224
16,848	17,414	18,255	18,200	17,281	47,705	47,525	46,033	46,191	47,025	5,037	4,857	4,206	4,226	4,362
1,145 238	1,303 176	1,225 298	1,022 213	1,125 273	2,250 212	2,098 218	1,493 299	1,795 283	1,963 275	762 45	645 50	360 157	359 167	480 87
2,468	2,266	2,676	2,577	2,514	3,519	3,511	3,734	3,745	4,142	781	813	776	755	746
74	90	88	43	33	198	180	173	207	177	17	2	(2)	1	(3)
350 180	363 130	337 128	321 193	424 183	1,064 150	1,018 279	1,038 219	1,244 296	1,325 431	174 40	93 95	81 101	83 96	116 50
838	767	791	746	644	2,852	3,263	2,782	2,869	2,879	214	163	199	132	144
5,292	5,095	5,545	5,116	5,196	10,243	10,567	9,738	10,440	11,192	2,032	1,861	1,672	1,594	1,620
1,997 2,297	2,456 1,973	2,415 2,153	2,559 2,325	2,263 2,180	8,183 8,557	8,913 8,332	9,473 8,419	8,429 8,531	8,902 8,683	597 573	483 528	389 457	229 383	247 279
439	486	593	442	396	3,428	3,275	3,181	3,349	3,580	48	146	46	121	104
10,026	10,011	10,706	10,442	10,035	30,411	31,088	30,811	30,749	32,357	3,249	3,018	2,564	2,328	2,251
2,821 4,001	2,402 5,001	2,799 4,750	2,955 4,803	2,582 4,664	6,730 10,564	6,946 9,491	7,162 8,060	7,497 7,945	6,809 7,859	482 1,306	545 1,294	808 834	1,497 402	1,354 757
6,822	7,403	7,549	7,758	7,246	17,294	16,437	15,222	15,442	14,668	1,788	1,839	1,642	1,898	2,111
16,848	17,414	18,255	18,200	17,281	47,705	47,525	46,033	46,191	47,025	5,037	4,857	4,206	4,226	4,362
4.000	4.704	4.040	4 707	4.400	0.000	0.000	0.400	0.407	0.450	4 444	4.004	4 000	4.040	4 044
4,206	4,701 percent of to	4,842	4,727	4,132	9,982	9,669	9,408 otal assets)	9,427	9,158	1,444	1,394 ercent of to	1,093	1,218	1,211
"			,		"		,					ŕ		
9.2 22.1	8.4 20.4	8.3 21.9	8.6 20.1	8.2 20.9	2.3 15.9	2.2 16.4	2.2 15.3	2.4 15.8	2.3 16.4	5.4 25.8	3.8 29.1	5.6 24.5	12.1 28.1	11.4 27.6
20.7	22.6	22.6	22.0	21.9	21.5	21.3	21.4	21.5	21.5	33.2	31.7	33.0	23.5	23.4
56.4 37.1	56.3 36.7	56.9 37.6	54.1 38.8	54.0 39.1	42.4 36.3	42.6 36.1	41.6 36.1	43.0 35.0	43.3 34.6	69.0 25.7	67.0 28.2	65.7 27.4	66.5 29.0	64.9 30.0
11.4	11.3	10.9	9.6	11.6	7.7	7.6	6.6	7.8	8.5	20.3	18.2	16.6	16.7	16.8
31.4 25.5	29.3 25.4	30.4 25.0	28.1 26.8	30.1 25.7	21.5 35.1	22.2 36.3	21.2 38.9	22.6 36.7	23.8 37.4	40.3 23.2	38.3 20.8	39.8 20.1	37.7 14.5	37.2 12.1
59.5	57.5	58.6	57.4	58.1	63.7	65.4	66.9	66.6	68.8	64.5	62.1	61.0	55.1	51.6
40.5	42.5	41.4	42.6	41.9	36.3	34.6	33.1	33.4	31.2	35.5	37.9	39.0	44.9	48.4

#### **TABLE 3.0—INCOME STATEMENT** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 23, 26, AND 31

			Apparel <sup>1</sup>		
Item	2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	17,409 359	20,227 352	18,477 374	17,731 327	18,107 335
general, and administrative expenses	16,175	18,058	17,472	16,217	16,469
Income (or loss) from operations	875	1,817	631	1,187	1,304
Interest expense	322 23	346 39	375 450	374 185	396 109
Income (or loss) before income taxes	576	1,509	705	999	1,017
Provision for current and deferred domestic income taxes	190	428	352	263	266
Income (or loss) after income taxes	386	1,081	354	736	752
Cash dividends charged to retained earnings in current quarter	246	252	323	193	218
Net income retained in business	140	830	30	543	534
Retained earnings at beginning of quarter	10,562 (46)	9,977 49	10,675 (59)	9,711	9,744 (119)
Retained earnings at end of quarter	10,656	10,856	10,646	10,074	10,159
<b>3 4</b>		(percent of n		-,-	-,
INCOME STATEMENT IN RATIO FORMAT		··	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 2.1 92.9	100.0 1.7 89.3	100.0 2.0 94.6	100.0 1.8 91.5	100.0 1.8 91.0
Income (or loss) from operations	5.0	9.0	3.4	6.7	7.2
Interest expense All other nonoperating income (expense)	1.8 0.1	1.7 0.2	2.0 2.4	2.1 1.0	2.2 0.6
Income (or loss) before income taxes	3.3	7.5	3.8	5.6	5.6
Provision for current and deferred domestic income taxes	1.1	2.1	1.9	1.5	1.5
Income (or loss) after income taxes	2.2	5.3	1.9	4.2	4.2
		(percei	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	14.14 9.48	35.72 25.59	17.88 8.96	26.14 19.26	27.00 19.95
Annual rate of profit on total assets:  Before income taxes	5.23 3.51	13.13 9.40	6.47 3.24	9.12 6.72	9.18 6.78
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	2.10	2.00	1.89	1.90	1.69
Total cash, U.S. Government and other securities to total current liabilities	0.22	0.18	0.17	0.12	0.11
Total stockholders' equity to total debt	1.05	1.06	1.03	0.93	0.90
1 Includes Leather Products					

<sup>&</sup>lt;sup>1</sup>Includes Leather Products. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

											I Allied Pro			
		-												
2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000
	(million d	lollars)				(million o	lollars)				(million d	ollars)		
5,529 76	6,951 82	5,661 94	5,697 68	5,914 71	41,281 2,356	44,378 2,347	44,935 2,379	45,970 2,425	47,838 2,448	4,791 120	5,391 142	5,413 142	5,202 133	5,500 143
5,246	6,305	5,547	5,375	5,488	35,459	37,920	38,300	39,093	40,542	4,300	4,946	5,075	4,637	5,024
208	564	20	254	356	3,466	4,110	4,257	4,451	4,847	371	303	196	432	333
69 43	72 13	93 28	68 25	72 9	1,321 399	1,386 175	1,353 729	1,404 527	1,455 12	57 6	64 (33)	61 (39)	61 (20)	70 37
182	505	(45)	211	293	2,545	2,899	3,632	3,574	3,404	320	206	96	350	300
32	32	24	14	11	834	1,032	1,262	1,004	985	39	33	41	38	53
150	474	(69)	196	282	1,710	1,867	2,369	2,570	2,419	281	173	55	312	247
175	130	203	126	87	817	667	1,086	776	885	96	138	166	76	97
(24)	344	(272)	70	195	894	1,200	1,283	1,794	1,534	185	35	(110)	236	151
4,032	3,170	3,955	2,541	2,550	35,887	38,827	39,776	39,658	42,230	3,039	3,436	3,273	3,376	3,599
23	6	(76)	(86)	(106)	(270)	(255)	(210)	(168)	105	0	17	(1)	(15)	223
4,031	3,519	3,608	2,524	2,638	36,510	39,772	40,850	41,285	43,869	3,223	3,488	3,162	3,597	3,974
(	percent of I	net sales)			(	percent of	net sales)			(1	percent of i	net sales)		
100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
1.4 94.9	1.2 90.7	1.7 98.0	1.2 94.4	1.2 92.8	5.7 85.9	5.3 85.4	5.3 85.2	5.3 85.0	5.1 84.7	2.5 89.7	2.6 91.8	2.6 93.8	2.6 89.1	2.6 91.4
3.8	8.1	0.4	4.5	6.0	8.4	9.3	9.5	9.7	10.1	7.7	5.6	3.6	8.3	6.0
1.3 0.8	1.0 0.2	1.6 0.5	1.2 0.4	1.2 0.1	3.2 1.0	3.1 0.4	3.0 1.6	3.1 1.1	3.0 0.0	1.2 0.1	1.2 (0.6)	1.1 (0.7)	1.2 (0.4)	1.3 0.7
3.3	7.3	(0.8)	3.7	4.9	6.2	6.5	8.1	7.8	7.1	6.7	3.8	1.8	6.7	5.5
0.6	0.5	0.4	0.2	0.2	2.0	2.3	2.8	2.2	2.1	0.8	0.6	0.8	0.7	1.0
2.7	6.8	(1.2)	3.4	4.8	4.1	4.2	5.3	5.6	5.1	5.9	3.2	1.0	6.0	4.5
	(perce	ent)				(perce	ent)				(perce	ent)		
15.85 13.06	42.06 39.42	(4.08) (6.28)	21.66 20.20	32.33 31.15	17.16 11.53	18.93 12.19	21.70 14.16	21.07 15.15	19.26 13.69	36.56 32.12	23.66 19.82	11.35 6.53	39.40 35.16	30.66 25.29
7.29 6.01	20.39 19.11	(1.95) (3.00)	9.67 9.02	13.64 13.14	5.59 3.76	6.27 4.04	7.51 4.90	7.29 5.24	6.60 4.69	15.14 13.30	9.79 8.20	4.41 2.54	16.39 14.63	13.12 10.82
2.08	1.99	2.15	2.04	1.80	1.29	1.31	1.33	1.29	1.30	1.70	1.75	1.57	1.60	1.86
0.34	0.28	0.25	0.15	0.13	0.11	0.11	0.15	0.07	0.07	0.26	0.25	0.22	0.21	0.31
1.45	2.00	1.78	1.39	1.45	0.81	0.83	0.91	0.90	0.87	1.20	1.23	1.13	1.31	1.23

### **TABLE 3.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 23, 26, AND 31

		,	Apparel <sup>1</sup>		
Item	2Q 1999	3Q 1999 <sup>3</sup>	4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000
ASSETS		(million do	llars)		
Cash and demand deposits in the United States	2,040 83	1,740 203	1,691 152	1,126 34	1,222 35
Total cash on hand and in U.S. banks	2,124	1,944	1,843	1,160	1,257
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	803	718	487	435	342
Total cash, U.S. Government and other securities	2,927	2,662	2,330	1,595	1,599
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	9,327 13,050 2,210	10,926 13,052 2,540	9,562 12,371 2,228	9,742 12,157 2,515	9,214 12,724 2,028
Total current assets	27,514	29,180	26,491	26,009	25,565
Depreciable and amortizable fixed assets, including construction in progress	15,517	15,512	15,406	15,330	15,590
Land and mineral rights	322	335	315	366	385
Less: Accumulated depreciation, depletion, and amortization	8,188	8,026 7.822	7,932 7.788	8,105	8,361
Net property, plant, and equipment  All other noncurrent assets, including investment in nonconsolidated entities, long-term	7,652	7,822	7,788	7,592	7,615
investments, intangibles, etc.	8,875	8,998	9,355	10,206	11,138
Total Assets	44,040	45,999	43,635	43,807	44,317
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses	2,300 733 4,398 293 779 557 4,046	2,692 679 5,138 419 714 696 4,216	2,878 727 5,119 337 518 387 4,019	2,698 1,222 4,918 448 592 215 3,622	2,762 1,467 5,268 255 904 420 4,073
Total current liabilities	13,105	14,554	13,986	13,714	15,149
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	5,801 5,423 3,405	6,128 5,058 3,356	5,713 5,168 2,984	6,141 5,610 3,052	6,003 5,196 2,897
Total liabilities.	27,734	29,096	27,850	28,517	29,245
Capital stock and other capital (less treasury stock)	5,651 10,656	6,048 10,856	5,138 10,646	5,215 10,074	4,913 10,159
Stockholders' equity	16,307	16,904	15,785	15,289	15.072
Total Liabilities and Stockholders' Equity	44.040	45,999	43,635	43,807	44,317
NET WORKING CAPITAL	,		-,	-,	,-
Excess of total current assets over total current liabilities	14,409	14,626	12,505	12,295	10,416
	(	percent of tot	al assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities.  Trade accounts and trade notes receivable. Inventories.  Total current assets  Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity.	6.6 21.2 29.6 62.5 17.4 9.9 29.8 25.5 63.0 37.0	5.8 23.8 28.4 63.4 17.0 10.4 31.6 24.3 63.3 36.7	5.3 21.9 28.4 60.7 17.8 10.3 32.1 24.9 63.8 36.2	3.6 22.2 27.8 59.4 17.3 10.8 31.3 26.8 65.1 34.9	3.6 20.8 28.7 57.7 17.2 12.5 34.2 25.3 66.0 34.0

<sup>&</sup>lt;sup>1</sup>Includes Leather Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Assets U	Apparel Inder \$25 M	Million <sup>1</sup>			Paper an	d Allied Pr	oducts <sup>2</sup>		Paper and Allied Products Assets Under \$25 Million					
2Q 1999	3Q 1999 <sup>3</sup>	4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000	
	(million o	dollars)				(million	dollars)				(million d	ollars)			
1,055	878	665	407	433	2,123	2,102	2,147	1,882	1,652	441	573	618	527	614	
77	149	103	11	0	266	193	408	341	380	97	5	4	23	135	
1,132	1,027	768	419	433	2,389	2,296	2,555	2,223	2,032	538	577	622	550	750	
183	100	88	86	53	1,378	1,524	2,497	425	489	224	152	99	128	150	
1,315	1,127	856	505	486	3,767	3,820	5,052	2,647	2,522	762	729	722	678	900	
2,810 3,458	3,147 3,394	2,817 3,298	2,858 3,144	2,581 3,096	18,734 15,992	19,888 16,148	19,307 17,096	20,436 18,174	20,611 18,389	2,421 1,500	2,638 1,596	2,639 1,677	2,565 1,705	2,381 1,840	
368	478	329	469	483	4,380	5,190	4,836	4,499	4,773	244	198	217	239	368	
7,952	8,146	7,299	6,975	6,647	42,873	45,045	46,292	45,756	46,294	4,927	5,161	5,254	5,188	5,489	
3,689 50	3,648 55	3,800 44	3,664 114	4,070 109	159,569 12,262	160,030 12,165	162,811 11,717	164,516 11,468	163,972 13,040	6,814 73	7,290 70	7,559 61	7,302 51	7,718 91	
2,447	2,305	2,387	2,380	2,673	75,127	76,290	78,281	79,552	76,818	3,800	4,497	4,649	4,507	4,595	
1,292	1,398	1,457	1,399	1,507	96,704	95,905	96,248	96,431	100,195	3,087	2,863	2,971	2,846	3,215	
746	366	392	335	427	42,489	44,038	50,942	53,841	59,677	441	406	499	508	447	
9,990	9,909	9,147	8,709	8,581	182,066	184,989	193,482	196,028	206,166	8,455	8,430	8,724	8,542	9,151	
1,018	1,093	859	1,128	1,133	1,853	2,972	1,978	1,674	1,451	556	568	591	600	508	
210	206	253	163	171	4,935	4,517	4,546	5,375	6,532	108	139	188	131	175	
1,577 24	1,863 40	1,603 44	1,505 18	1,625 10	10,118 1,155	10,466 1,287	11,049 1,062	11,125 1,435	10,864 1,046	1,283 42	1,364 34	1,511 50	1,532 33	1,214 58	
238	186	76	101	112	1,621	1,507	1,334	1,724	1,547	219	159	198	193	268	
242	74	68	89	127	1,932	1,757	1,800	1,860	1,746	99	157	150	150	111	
3,819	625 4,086	492 3,395	3,417	515 3,693	11,588 33,200	11,806 34,314	12,931 34,702	12,275 35,467	12,525 35,711	2,890	527 2,948	3,342	615 3,253	613 2,946	
0,010	1,000	0,000	0,111	0,000	00,200	01,011	01,702	00, 107	00,711	2,000	2,010	0,012	0,200	2,010	
317 1,131	352 490	638 561	540 765	416 533	25,640 37,566	25,027 37,702	23,958 40,004	23,484 40,940	24,736 45,140	1,255 689	1,165 647	1,176 682	1,060 570	1,638 494	
128	176	179	98	318	26,343	26,687	27,868	28,291	29,868	121	184	136	105	158	
5,396 563	5,105 1,285	4,773 767	4,821 1,363	4,961 982	122,751 22,806	123,729 21,488	126,532 26,100	128,182 26,561	135,455 26,841	4,954 277	4,943 (1)	5,337 225	4,989 (44)	5,236 (59)	
4,031	3,519	3,608	2,524	2,638	36,510	39,772	40,850	41,285	43,869	3,223	3,488	3,162	3,597	3,974	
4,594	4,805	4,374	3,887	3,620	59,316	61,259	66,950	67,846	70,711	3,500	3,487	3,387	3,553	3,915	
9,990	9,909	9,147	8,709	8,581	182,066	184,989	193,482	196,028	206,166	8,455	8,430	8,724	8,542	9,151	
4,133	4,059	3,904	3,558	2,954	9,673	10,732	11,590	10,289	10,584	2,037	2,213	1,912	1,936	2,543	
	percent of to			,		ercent of to		·	-,		ercent of to		,,,,,,	,	
13.2	11.4	9.4	5.8	5.7	2.1	2.1	2.6	1.4	1.2	9.0	8.7	8.3	7.9	9.8	
28.1 34.6	31.8 34.2	30.8 36.1	32.8 36.1	30.1 36.1	10.3 8.8	10.8 8.7	10.0 8.8	10.4 9.3	10.0 8.9	28.6 17.7	31.3 18.9	30.2 19.2	30.0 20.0	26.0 20.1	
79.6 12.9	82.2 14.1	79.8 15.9	80.1 16.1	77.5 17.6	23.5 53.1	24.4 51.8	23.9 49.7	23.3 49.2	22.5 48.6	58.3 36.5	61.2 34.0	60.2 34.1	60.7 33.3	60.0 35.1	
17.1	15.7	13.7	17.0	18.0	5.7	5.8	5.0	5.4	5.5	11.6	12.1	12.9	12.6	11.6	
38.2 14.5	41.2 8.5	37.1 13.1	39.2 15.0	43.0 11.1	18.2 34.7	18.5 33.9	17.9 33.1	18.1 32.9	17.3 33.9	34.2 23.0	35.0 21.5	38.3 21.3	38.1 19.1	32.2 23.3	
54.0 46.0	51.5 48.5	52.2 47.8	55.4 44.6	57.8 42.2	67.4 32.6	66.9 33.1	65.4 34.6	65.4 34.6	65.7 34.3	58.6 41.4	58.6 41.4	61.2 38.8	58.4 41.6	57.2 42.8	
					02.0			00	00	• • • • • • • • • • • • • • • • • • • •	••••		5		

# TABLE 4.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 27 AND 28

Net sales, receipts, and operating revenues Depreciation, depletion and amortization of property, plant, and equipment All other operating costs and expenses, including cost of goods sold and selling, general, and administrative expenses	2Q 1999 47,210 1,928	3Q 1999 (million do	4Q 1999	1Q 2000	2Q 2000
Depreciation, depletion and amortization of property, plant, and equipment		(million do	llare)		2000
Depreciation, depletion and amortization of property, plant, and equipment			niai 3)		
		48,830 1,896	50,985 1,884	47,410 1,962	49,727 2,068
ı	39,600	41,238	43,130	40,464	41,645
Income (or loss) from operations	5,682	5,695	5,971	4,984	6,014
Interest expense	1,086 1,517	1,131 302	1,352 1,648	1,405 2,628	1,515 519
Income (or loss) before income taxes	6,113	4,866	6,268	6,207	5,018
Provision for current and deferred domestic income taxes	1,897	1,501	2,331	2,197	1,586
Income (or loss) after income taxes	4,217	3,365	3,937	4,010	3,433
Cash dividends charged to retained earnings in current quarter	1,117	967	1,326	1,648	1,726
Net income retained in business	3,100	2,398	2,612	2,363	1,707
Retained earnings at beginning of quarter	45,795 (657)	48,116 (441)	47,299 (396)	50,233	46,580 (1,071)
Retained earnings at end of quarter	48,238	50,073	49,515	52,495	47,217
	,	(percent of ne	et sales)	,	,
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 4.1 83.9	100.0 3.9 84.5	100.0 3.7 84.6	100.0 4.1 85.3	100.0 4.2 83.7
Income (or loss) from operations	12.0	11.7	11.7	10.5	12.1
Interest expense All other nonoperating income (expense)	2.3 3.2	2.3 0.6	2.7 3.2	3.0 5.5	3.0 1.0
Income (or loss) before income taxes	12.9	10.0	12.3	13.1	10.1
Provision for current and deferred domestic income taxes	4.0	3.1	4.6	4.6	3.2
Income (or loss) after income taxes	8.9	6.9	7.7	8.5	6.9
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period: Before income taxes	34.69 23.93	27.25 18.84	34.97 21.97	32.75 21.16	25.27 17.28
Annual rate of profit on total assets:  Before income taxes	12.34 8.51	9.32 6.45	11.67 7.33	11.66 7.53	9.08 6.21
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.39	1.33	1.27	1.17	1.20
Total cash, U.S. Government and other securities to total current liabilities	0.29	0.25	0.22	0.21	0.19
Total stockholders' equity to total debt	1.04	0.98	0.95	1.05	1.02

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

(n	3Q 1999 <sup>2</sup>	4Q			(	Chemicals	and Allied	Products <sup>1</sup>		Chemicals and Allied Products Assets Under \$25 Million <sup>1</sup>					
,	million de	1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	
10.504 1/	iiiiiiioii uc	ollars)				(million	dollars)				(million d	ollars)			
436	2,707 447	12,267 440	12,170 423	12,321 437	119,085 5,086	114,970 4,988	116,503 5,337	119,884 5,044	124,512 5,196	5,762 127	5,378 110	4,461 119	4,764 100	5,069 97	
11,224 11	11,394	11,392	10,789	10,817	100,968	99,170	104,391	102,355	106,491	5,294	4,815	4,280	4,203	4,487	
924	867	435	958	1,067	13,031	10,811	6,776	12,486	12,825	341	453	62	461	486	
180 44	171 167	171 73	161 15	182 32	4,063 3,467	4,036 6,265	4,381 8,610	4,187 6,608	4,587 8,135	65 46	55 14	67 16	59 20	63 104	
788	863	337	812	917	12,435	13,040	11,004	14,907	16,373	323	412	11	422	527	
80	130	81	51	94	2,840	1,851	2,287	2,865	2,207	71	46	5	49	78	
708	733	257	761	823	9,595	11,189	8,717	12,041	14,167	252	366	6	373	449	
325	137	135	379	259	6,927	4,065	5,278	6,402	6,732	195	96	81	156	326	
383	596	121	383	564	2,669	7,124	3,439	5,639	7,435	56	270	(75)	218	123	
8,764 8	8,274	7,810	7,531	6,477	151,738	144,528	150,542	155,992	162,517	4,093	3,629	3,116	2,958	3,184	
21	(57)	9	(145)	20	(4,444)	(1,342)	(1,892)	(1,350)	(3,975)	29	(49)	(15)	(28)	(28)	
9,168	8,813	7,940	7,769	7,060	149,962	150,309	152,089	160,282	165,977	4,179	3,851	3,025	3,147	3,280	
(perd	cent of n	et sales)			(	percent of	net sales)			(r	percent of n	net sales)			
100.0 3.5 89.2	100.0 3.5 89.7	100.0 3.6 92.9	100.0 3.5 88.6	100.0 3.5 87.8	100.0 4.3 84.8	100.0 4.3 86.3	100.0 4.6 89.6	100.0 4.2 85.4	100.0 4.2 85.5	100.0 2.2 91.9	100.0 2.0 89.5	100.0 2.7 95.9	100.0 2.1 88.2	100.0 1.9 88.5	
7.3	6.8	3.5	7.9	8.7	10.9	9.4	5.8	10.4	10.3	5.9	8.4	1.4	9.7	9.6	
1.4	1.3 1.3	1.4 0.6	1.3	1.5	3.4 2.9	3.5 5.4	3.8 7.4	3.5 5.5	3.7 6.5	1.1 0.8	1.0 0.3	1.5 0.4	1.2 0.4	1.2 2.1	
6.3	6.8	2.7	6.7	7.4	10.4	11.3	9.4	12.4	13.1	5.6	7.7	0.4	8.9	10.4	
0.6	1.0	0.7	0.7	0.8	2.4	1.6	2.0	2.4	1.8	1.2	0.9	0.2	1.0	1.5	
5.6	5.8	2.1	6.3	6.7	8.1	9.7	7.5	10.0	11.4	4.4	6.8	0.1	7.8	8.9	
	(percei	nt)				(perc	ent)				(perce	nt)			
	33.51 28.45	15.05 11.46	37.17 34.83	39.63 35.55	22.93 17.69	23.65 20.29	19.61 15.53	25.92 20.94	27.35 23.67	21.20 16.55	29.10 25.85	1.01 0.52	36.05 31.86	40.28 34.33	
	14.10 11.97	5.72 4.35	14.47 13.56	16.03 14.38	7.76 5.99	8.10 6.95	6.74 5.34	8.88 7.18	9.58 8.29	10.63 8.30	15.38 13.66	0.47 0.24	17.22 15.22	21.09 17.97	
1.78	1.77	1.73	1.72	1.79	1.09	1.11	1.09	1.11	1.11	1.99	2.22	2.16	2.36	2.77	
0.47	0.47	0.43	0.47	0.43	0.14	0.15	0.15	0.16	0.14	0.35	0.42	0.34	0.37	0.46	
1.22	1.23	1.01	1.05	1.09	1.08	1.10	1.12	1.06	1.13	2.11	2.07	1.47	1.53	1.97	

# **TABLE 4.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 27 AND 28

		Printing	and Publishi	ng¹	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.	7,063 752	5,962 731	5,616 637	6,102 693	5,914 585
Total cash on hand and in U.S. banks	7,815	6,693	6,253	6,795	6,499
Other short-term financial investments, including marketable and government securities, commercial paper, etc	4,802	4,814	4,682	4,045	2,985
Total cash, U.S. Government and other securities	12,617	11,507	10,936	10,840	9,484
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	27,846 10,182 9,409	29,989 10,769 10,057	31,197 10,033 10,317	28,817 9,906 10,117	29,570 10,118 9,874
Total current assets	60,054	62,323	62,482	59,679	59,046
Depreciable and amortizable fixed assets, including construction in progress	86,705 2,286	89,331 2,138	89,267 2,043	89,063 2,042	90,411 2,109
Less: Accumulated depreciation, depletion, and amortization	47,901 41,091	49,918 41,550	49,885 41.425	49,683 41,422	49,896 42,624
All other noncurrent assets, including investment in nonconsolidated entities, long-term	41,001	41,000	41,420	71,722	72,027
investments, intangibles, etc.	96,990	104,854	110,928	111,911	119,350
Total Assets	198,135	208,727	214,834	213,012	221,021
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities  Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations  Total liabilities.  Capital stock and other capital (less treasury stock) Retained earnings	3,689 3,067 12,335 1,057 1,738 2,894 18,383 43,164 21,997 34,190 28,290 127,641 22,257 48,238	3,876 3,354 13,356 1,184 1,674 3,381 19,901 46,725 24,369 36,396 29,808 137,299 21,355 50,073	4,221 3,126 14,003 1,778 1,661 3,232 21,337 49,358 25,512 38,003 30,262 143,134 22,185 49,515	4,844 2,875 13,278 2,428 1,639 3,155 22,599 50,818 25,094 34,739 26,558 137,210 23,308 52,495	4,825 3,145 13,292 1,140 1,833 2,765 22,370 49,369 28,015 37,422 26,769 141,575 32,229 47,217
Stockholders' equity	70,495	71,428	71,700	75,802	79,446
Total Liabilities and Stockholders' Equity	198,135	208,727	214,834	213,012	221,021
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	16,891	15,598	13,123	8,861	9,677
		(percent of to	tal assets)		
SELECTED BALANCE SHEET RATIOS  Total cash, U.S. Government and other securities. Trade accounts and trade notes receivable. Inventories. Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity.	6.4 14.1 5.1 30.3 20.7 5.7 21.8 28.4 64.4 35.6	5.5 14.4 5.2 29.9 19.9 5.9 22.4 29.1 65.8 34.2	5.1 14.5 4.7 29.1 19.3 5.7 23.0 29.6 66.6 33.4	5.1 13.5 4.7 28.0 19.4 5.9 23.9 28.1 64.4 35.6	4.3 13.4 4.6 26.7 19.3 5.7 22.3 29.6 64.1 35.9

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		g and Publ Under \$25				Chemicals	and Allied	Products <sup>1</sup>		c	hemicals a Assets Ur	nd Allied P nder \$25 Mi		
2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million	dollars)				(million d	ollars)		
2,567 609	2,459 649	2,273 537	2,343 468	2,075 428	7,963 1,313	8,954 2,212	8,502 1,501	9,827 1,455	8,247 1,432	925 186	910 147	687 82	769 72	815 77
3,177	3,108	2,810	2,811	2,504	9,277	11,166	10,002	11,282	9,680	1,111	1,058	769	841	892
593	561	548	610	503	12,443	12,639	14,554	15,428	12,920	313	283	195	216	250
3,769	3,669	3,358	3,421	3,007	21,720	23,805	24,556	26,711	22,600	1,424	1,341	964	1,057	1,142
6,742 2,815 1,042	6,801 2,570 924	6,717 2,418 978	6,219 2,069 905	6,495 2,139 814	61,869 51,692 36,175	62,657 52,643 36,852	61,058 55,021 38,546	63,628 55,977 39,419	66,061 53,993 38,168	3,390 2,773 469	3,041 2,374 364	2,611 2,145 358	2,897 2,295 424	2,870 2,355 589
14,369	13,965	13,472	12,613	12,455	171,457	175,957	179,182	185,734	180,822	8,057	7,119	6,078	6,673	6,956
21,322 300 13,124	21,604 265 13,484	22,334 200 14,292	21,120 208 13,201	21,929 272 13,901	325,826 10,020 157,264	321,060 8,198 153,831	323,431 8,125 153,475	327,895 8,335 159,515	332,924 8,565 161,105	6,890 261 3,832	6,090 209 3,565	5,641 197 3,142	5,691 190 3,187	5,637 169 3,238
8,498	8,385	8,243	8,126	8,300	178,582	175,427	178,082	176,715	180,385	3,319	2,734	2,696	2,694	2,568
1,879	2,139	1,863	1,718	2,134	290,752	292,859	295,374	308,697	322,517	761	861	564	446	469
24,746	24,489	23,578	22,457	22,889	640,791	644,243	652,637	671,146	683,724	12,137	10,714	9,338	9,813	9,993
4.070	4.050	4.000	4.400	4.405	0.000	0.040	7.475	0.000	7 707	200	047	007	70.4	450
1,378 205	1,350 260	1,292 161	1,106 84	1,195 121	9,236 27,842	9,316 27,078	7,475 28,960	8,239 32,426	7,797 30,770	832 137	617 145	687 65	784 35	459 29
3,090 87	3,081 98	3,104 89	2,651 74	2,695 50	35,610 7,916	36,314 7,741	38,832 6,564	39,885 8,701	39,142 6,621	2,052 59	1,620 40	1,354 34	1,441 40	1,500 9
833	894	857	751	827	2,826	2,537	3,995	3,547	3,171	210	149	182	129	99
419 2,043	402 1,797	407 1,857	707 1,940	404 1,661	7,237 67,077	8,164 66,740	7,651 71,060	7,678 66,397	6,723 68,706	38 723	72 557	40 448	61 339	63 352
8,055	7,882	7,766	7,313	6,953	157,743	157,890	164,537	166,874	162,931	4,051	3,200	2,810	2,829	2,510
3,098 2,443	3,089 2,406	3,403 2,709	3,432 2,262	3,203 2,775	47,281 107,365	48,640 105,602	45,920 106,945	45,602 118,534	45,868 117,215	936 731	767 979	946 1,042	947 1,099	1,141 871
925	808	741	709	702	111,442	111,522	110,767	110,097	118,268	332	105	172	252	239
14,522	14,184	14,619	13,716	13,632	423,832	423,653	428,169	441,107	444,282	6,051	5,051	4,971	5,126	4,761
1,056 9,168	1,491 8,813	1,018 7,940	973 7,769	2,197 7,060	66,997 149,962	70,281 150,309	72,379 152,089	69,757 160,282	73,465 165,977	1,908 4,179	1,812 3,851	1,342 3,025	1,540 3,147	1,952 3,280
10,224	10,305	8,958	8,742	9,257	216,959	220,590	224,468	230,039	239,442	6,086	5,663	4,367	4,687	5,231
24,746	24,489	23,578	22,457	22,889	640,791	644,243	652,637	671,146	683,724	12,137	10,714	9,338	9,813	9,993
6,313	6,083	5,706	5,300	5,503	13,714	18,068	14,644	18,860	17,892	4,006	3,920	3,268	3,844	4,445
(p	ercent of t	otal assets	)		(p	ercent of t		)		(pe	ercent of to	tal assets)		
15.2 27.2	15.0 27.8	14.2 28.5	15.2 27.7	13.1 28.4	3.4 9.7	3.7 9.7	3.8 9.4	4.0 9.5	3.3 9.7	11.7 27.9	12.5 28.4	10.3 28.0	10.8 29.5	11.4 28.7
11.4 58.1	10.5 57.0	10.3 57.1	9.2 56.2	9.3 54.4	8.1 26.8	8.2 27.3	8.4 27.5	8.3 27.7	7.9 26.4	22.8 66.4	22.2	23.0 65.1	23.4 68.0	23.6 69.6
34.3	34.2	35.0	36.2	36.3	27.9	27.2	27.3	26.3	26.4	27.3	66.4 25.5	28.9	27.5	25.7
11.5 32.6	11.9 32.2	11.5 32.9	11.8 32.6	11.1 30.4	7.4 24.6	7.3 24.5	7.4 25.2	7.7 24.9	7.1 23.8	10.0 33.4	9.2 29.9	10.4 30.1	10.3 28.8	6.5 25.1
22.4 58.7	22.4 57.9	25.9 62.0	25.4 61.1	26.1 59.6	24.1 66.1	23.9 65.8	23.4 65.6	24.5 65.7	23.9 65.0	13.7 49.9	16.3 47.1	21.3 53.2	20.8 52.2	20.1 47.6
41.3	42.1	38.0	38.9	40.4	33.9	34.2	34.4	34.3	35.0	50.1	52.9	46.8	47.8	52.4

# **TABLE 5.0—INCOME STATEMENT**FOR CORPORATIONS IN SIC INDUSTRY GROUPS 281, 2, 6, AND 283

	In	dustrial Chem	icals and Syn	thetics1 2	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	39,960 2,350	37,997 2,237	39,240 2,362	41,553 2,262	44,239 2,350
general, and administrative expenses	34,217	32,803	36,057	36,092	38,041
Income (or loss) from operations	3,394	2,956	821	3,199	3,847
Interest expense	1,607 1,581	1,537 1,054	1,844 3,088	1,753 2,075	1,873 1,729
Income (or loss) before income taxes	3,367	2,473	2,065	3,520	3,703
Provision for current and deferred domestic income taxes	938	568	689	585	684
Income (or loss) after income taxes	2,429	1,904	1,376	2,936	3,019
Cash dividends charged to retained earnings in current quarter	1,054	1,106	1,037	942	1,903
Net income retained in business	1,375	798	340	1,994	1,117
Retained earnings at beginning of quarter	39,204 (91)	40,238 (292)	40,712 (13)	40,740 (218)	42,865 (588)
Retained earnings at end of quarter	40,488	40,744	41,039	42,515	43,393
INCOME STATEMENT IN RATIO FORMAT		(percent of n	et sales)		<u> </u>
	100.0	400.0	400.0	400.0	100.0
Net sales, receipts, and operating revenues	100.0 5.9 85.6	100.0 5.9 86.3	100.0 6.0 91.9	100.0 5.4 86.9	100.0 5.3 86.0
Income (or loss) from operations	8.5	7.8	2.1	7.7	8.7
Interest expense	4.0 4.0	4.0 2.8	4.7 7.9	4.2 5.0	4.2 3.9
Income (or loss) before income taxes	8.4	6.5	5.3	8.5	8.4
Provision for current and deferred domestic income taxes	2.3	1.5	1.8	1.4	1.5
Income (or loss) after income taxes	6.1	5.0	3.5	7.1	6.8
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	19.88 14.34	14.07 10.84	11.55 7.70	18.41 15.35	19.46 15.87
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	5.52 3.98	4.06 3.12	3.32 2.21	5.46 4.55	5.63 4.59
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.07	1.07	1.02	1.00	1.05
Total cash, U.S. Government and other securities to total current liabilities	0.10	0.12	0.10	0.11	0.08
	0.82	0.87	0.86	0.86	0.87

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Ind	lustrial Che Assets U	micals and		cs			Drugs <sup>1</sup> <sup>2</sup>				Assets U	Drugs nder \$25 Mi	illion¹	
2Q	3Q	4Q	1Q	2Q	2Q	3Q	4Q	1Q	2Q	2Q	3Q	4Q	1Q	2Q
1999	1999	1999	2000 <sup>3</sup>	2000	1999	1999	1999	2000	2000	1999 <sup>3</sup>	1999 <sup>3</sup>	1999 <sup>3</sup>	2000	2000
	(million d	ollars)				(million o	dollars)				(million o	dollars)		
1,228 35	1,260 28	1,184 30	1,022 18	1,143 23	39,068 1,314	39,291 1,339	41,637 1,472	42,348 1,363	42,744 1,449	677 25	779 21	698 19	769 23	688 20
1,094	1,091	1,094	827	1,018	32,788	33,448	36,732	35,412	35,935	622	691	691	679	636
98	141	60	178	102	4,966	4,504	3,433	5,574	5,361	30	66	(12)	67	32
12 27	7 (11)	19 2	11 (1)	11 3	1,259 51	1,303 4,276	1,329 5,543	1,296 2,918	1,420 4,194	8 16	11 8	14 4	11 7	19 0
113	123	43	166	93	3,758	7,478	7,647	7,195	8,135	39	64	(21)	63	13
15	16	2	11	8	558	364	781	1,376	605	16	10	3	7	5
99	107	41	155	85	3,200	7,114	6,866	5,819	7,530	23	54	(24)	56	7
62	59	29	37	48	2,448	1,541	2,409	3,919	2,865	42	4	19	21	47
37	49	12	118	37	752	5,573	4,456	1,900	4,665	(19)	50	(43)	35	(40)
1,679	1,657	1,504	965	1,172	59,157	53,379	58,869	66,314	68,846	94	(58)	(13)	171	(147)
(17)	(16)	8	(22)	1	(3,192)	(875)	(1,456)	(1,041)	(3,091)	2	1	1	11	(9)
1,699	1,690	1,524	1,061	1,209	56,717	58,076	61,869	67,173	70,421	77	(7)	(55)	217	(196)
	percent of I	net sales)			(1	percent of	net sales)			(1	percent of	net sales)		
100.0 2.9 89.1	100.0 2.2 86.6	100.0 2.5 92.4	100.0 1.7 80.9	100.0 2.0 89.1	100.0 3.4 83.9	100.0 3.4 85.1	100.0 3.5 88.2	100.0 3.2 83.6	100.0 3.4 84.1	100.0 3.7 91.8	100.0 2.7 88.7	100.0 2.8 98.9	100.0 3.0 88.3	100.0 3.0 92.4
8.0	11.2	5.1	17.4	8.9	12.7	11.5	8.2	13.2	12.5	4.5	8.5	(1.7)	8.7	4.6
1.0 2.2	0.6 (0.9)	1.6 0.2	1.0	1.0 0.2	3.2 0.1	3.3 10.9	3.2 13.3	3.1 6.9	3.3 9.8	1.1 2.4	1.4 1.1	1.9 0.6	1.4 0.9	2.7 (0.1)
9.2	9.7	3.6	16.2	8.1	9.6	19.0	18.4	17.0	19.0	5.8	8.2	(3.0)	8.2	1.8
1.2	1.2	0.2	1.1	0.7	1.4	0.9	1.9	3.2	1.4	2.4	1.3	0.4	0.9	0.8
8.0	8.5	3.5	15.1	7.4	8.2	18.1	16.5	13.7	17.6	3.4	6.9	(3.4)	7.3	1.1
	(perce	ent)				(perc	ent)				(perc	ent)		
24.58 21.34	26.33 23.00	10.65 10.10	67.11 62.61	29.27 26.75	19.17 16.32	37.45 35.63	36.39 32.67	34.25 27.70	36.83 34.09	14.80 8.73	25.59 21.54	(13.23) (14.95)	25.64 22.73	6.43 3.68
15.41 13.37	17.25 15.07	6.54 6.21	34.68 32.35	16.56 15.13	7.13 6.07	13.95 13.27	13.83 12.41	12.78 10.33	14.20 13.15	8.18 4.83	13.97 11.77	(5.31) (6.00)	13.19 11.69	2.76 1.58
2.61	2.88	2.88	2.57	2.73	1.07	1.12	1.12	1.18	1.12	2.23	2.34	1.77	2.56	2.91
0.67	0.79	0.57	0.47	0.38	0.20	0.21	0.22	0.26	0.23	0.61	0.57	0.33	0.65	0.73
3.35	4.34	2.96	1.93	2.62	1.37	1.38	1.46	1.36	1.47	2.58	2.26	1.04	1.65	1.08

#### **TABLE 5.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 281, 2, 6, AND 283

	li	ndustrial Cher	nicals and Sy	nthetics <sup>1 2</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States. Time deposits in the United States, including negotiable certificates of deposit	2,563 417	3,146 822	2,512 504	3,661 351	2,184 321
Total cash on hand and in U.S. banks	2,980	3,967	3,015	4,012	2,504
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,786	2,170	2,502	2,386	2,145
Total cash, U.S. Government and other securities	4,767	6,138	5,517	6,398	4,650
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	22,016 17,970 8,478	22,497 17,325 8,536	22,855 19,413 9,160	24,700 19,842 8,683	25,781 19,615 10,903
Total current assets	53,231	54,495	56,945	59,622	60,949
Depreciable and amortizable fixed assets, including construction in progress	177,090 5,546	171,021 3,777	174,231 3,663	177,065 3,762	180,429 3,852
Less: Accumulated depreciation, depletion, and amortization	91,755	88,107	88,851	92,757	93,428
Net property, plant, and equipment  All other noncurrent assets, including investment in nonconsolidated entities, long-term	90,881	86,690	89,043	88,070	90,853
investments, intangibles, etc	99,866	102,719	102,694	110,387	111,129
Total Assets	243,978	243,905	248,682	258,079	262,930
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks.	2,384 6,606 14,481 2,178	3,188 6,757 14,717 2,378	2,457 8,574 15,314 2,215	3,072 10,652 16,886 2,658	2,822 8,674 18,564 2,430
b. Other long-term debt	1,929	2,082	2,338	2,434	2,148
All other current liabilities, including excise and sales taxes, and accrued expenses	20,812 49,982	20,407 50,770	22,569 55,643	22,045 59,463	21,767 57,971
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	25,278 45,035 55,940	25,610 41,983 55,259	23,592 44,165 53,786	23,620 47,093 51,419	23,778 48,787 56,291
Total liabilities.	176,235	173,622	177,186	181,594	186,827
Capital stock and other capital (less treasury stock)  Retained earnings	27,255 40,488	29,540 40,744	30,457 41,039	33,969 42,515	32,710 43,393
Stockholders' equity	67,743	70,284	71,496	76,484	76,103
Total Liabilities and Stockholders' Equity	243.978	243.905	248,682	258,079	262,930
NET WORKING CAPITAL	2.0,0.0	210,000	2.0,002	200,010	202,000
Excess of total current assets over total current liabilities	3,249	3,726	1,302	160	2,978
	,	(percent of to			· ·
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity	2.0 9.0 7.4 21.8 37.2 5.1 20.5 28.8 72.2 27.8	2.5 9.2 7.1 22.3 35.5 5.4 20.8 27.7 71.2 28.8	2.2 9.2 7.8 22.9 35.8 6.3 22.4 27.2 71.3 28.7	2.5 9.6 7.7 23.1 34.1 6.9 23.0 27.4 70.4 29.6	1.8 9.8 7.5 23.2 34.6 5.8 22.0 27.6 71.1 28.9

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Inc	lustrial Che Assets U	micals and Inder \$25 N		es			Drugs <sup>1 2</sup>					Drugs nder \$25 Mi	llion <sup>1</sup>	
2Q 1999	3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999 <sup>3</sup>	3Q 1999 <sup>3</sup>	4Q 1999 <sup>3</sup>	1Q 2000	2Q 2000
	(million d	lollars)				(million	dollars)				(million d	ollars)		
287	314	218	220	190	2,598	3,045	3,081	3,701	3,466	182	219	114	172	178
73	63	22	1	1	440	875	482	627	757	68	39	29	31	30
360	378	240	221	191	3,039	3,921	3,563	4,329	4,223	250	258	143	203	208
101	124	80	6	6	9,559	9,331	10,866	11,932	9,765	56	20	22	100	85
461	502	320	227	196	12,598	13,252	14,430	16,260	13,988	306	278	165	303	294
635 621	717 542	741 496	560 411	686 492	18,295 16,453	19,438 18,154	19,352 18,697	18,384 19,182	19,054 18,214	318 429	371 430	324 350	390 417	360 409
66	64	65	36	51	18,441	18,785	20,076	19,897	16,847	62	58	59	87	111
1,784	1,826	1,622	1,234	1,426	65,787	69,629	72,554	73,723	68,103	1,115	1,136	899	1,198	1,173
1,785 81	1,585 57	1,727 65	1,275 63	1,450 60	69,795 1,326	70,404 1,350	71,968	72,752	74,150 1,499	1,288 15	1,168 14	1,053 14	1,137 21	1,149 17
860	834	908	704	794	28,610	28,920	1,418 29,358	1,501 30,250	30,935	628	591	519	543	595
1,005	808	884	633	716	42,511	42,833	44,028	44,003	44,714	675	590	548	614	571
158	212	134	45	105	102,599	101,920	104,661	107,543	116,285	121	111	134	97	96
2,946	2,846	2,640	1,913	2,247	210,897	214,383	221,242	225,269	229,102	1,911	1,837	1,580	1,909	1,840
87 36 404 (2)	65 9 418 7	84 5 339 8	56 1 292 8	40 0 368 (1)	4,968 10,087 8,891 3,111	3,797 11,440 9,529 2,698	3,197 11,864 11,741 2,257	2,982 10,595 12,308 3,948	2,959 12,103 10,472 2,475	120 4 250 14	66 3 249 11	138 11 207 10	83 12 238 13	53 17 216 1
39 8	25 14	21 10	35 19	27 21	565 3,109	442 3,653	639 3,172	675 3,291	655 2,424	34 17	32 24	28 16	33 14	16 12
112	96	96	69	67	30,911	30,507	31,900	28,575	29,550	61	100	96	75	89
684	634	563	480	521	61,641	62,066	64,770	62,375	60,639	500	485	506	468	403
261 120	170 146	275 153	284 118	255 143	10,054 28,467	9,775 28,914	9,361 29,177	9,261 35,068	9,298 32,557	172 63	195 125	192 228	175 277	277 358
34	30	27	42	57	32,306	33,756	33,872	34,522	38,259	119	29	20	8	11
1,099	981	1,018	924	976	132,469	134,511	137,180	141,226	140,752	854	834	946	927	1,050
148 1,699	175 1,690	99 1,524	(72) 1,061	62 1,209	21,712 56,717	21,795 58,076	22,193 61,869	16,870 67,173	17,929 70,421	980 77	1,010 (7)	689 (55)	765 217	986 (196)
1,847	1,865	1,623	988	1,271	78,429	79,871	84,062	84,044	88,350	1,057	1,003	634	982	790
2,946	2,846	2,640	1,913	2,247	210,897	214,383	221,242	225,269	229,102	1,911	1,837	1,580	1,909	1,840
1 100	4.400	1.050	75.4	004	4 4 4 6	7.500	7 704	44 240	7.464	64.4	CE4	202	720	770
1,100	1,192 ercent of to	1,059	754	904	4,146	7,563 ercent of to	7,784	11,348	7,464	614	651 ercent of to	392	730	770
(Ρ	crociii or ic	rtai assets,			(14	crocm or t	otai assets	,		(ρ·	orderit or to	tui usscisj		
15.6 21.6 21.1 60.5 34.1 5.8 23.2 12.9 37.3 62.7	17.6 25.2 19.1 64.2 28.4 4.0 22.3 11.1 34.5 65.5	12.1 28.1 18.8 61.4 33.5 4.5 21.3 16.2 38.5 61.5	11.9 29.3 21.5 64.5 33.1 5.8 25.1 21.0 48.3 51.7	8.7 30.5 21.9 63.4 31.9 23.2 17.7 43.4 56.6	6.0 8.7 7.8 31.2 20.2 8.9 29.2 18.3 62.8 37.2	6.2 9.1 8.5 32.5 20.0 9.0 29.0 18.0 62.7 37.3	6.5 8.7 8.5 32.8 19.9 8.5 29.3 17.4 62.0 38.0	7.2 8.2 8.5 32.7 19.5 7.8 27.7 19.7 62.7 37.3	6.1 8.3 8.0 29.7 19.5 7.9 26.5 18.3 61.4 38.6	16.0 16.6 22.4 58.3 35.3 9.2 26.2 12.3 44.7 55.3	15.1 20.2 23.4 61.8 32.1 6.8 26.4 17.4 45.4 54.6	10.4 20.5 22.2 56.9 34.7 12.2 32.0 26.6 59.9 40.1	15.9 20.4 21.8 62.7 32.2 7.4 24.5 23.7 48.6 51.4	16.0 19.5 22.2 63.8 31.0 5.3 21.9 34.5 57.1 42.9

## **TABLE 6.0—INCOME STATEMENT**

FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 284, 5, 7, 9, and 29

		Residual	of Chemicals	1 2	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	40,057 1,423	37,682 1,412	35,626 1,502	35,983 1,419	37,529 1,398
general, and administrative expenses	33,963	32,919	31,602	30,851	32,514
Income (or loss) from operations	4,671	3,351	2,522	3,713	3,617
Interest expense	1,196 1,834	1,197 935	1,208 (21)	1,137 1,615	1,294 2,212
Income (or loss) before income taxes	5,309	3,089	1,292	4,191	4,535
Provision for current and deferred domestic income taxes	1,343	918	817	904	918
Income (or loss) after income taxes	3,966	2,171	475	3,287	3,617
Cash dividends charged to retained earnings in current quarter	3,425	1,418	1,832	1,541	1,963
Net income retained in business	542	752	(1,356)	1,746	1,653
Retained earnings at beginning of quarter  Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc.	53,377 (1,161)	50,911 (175)	50,961 (423)	48,939	50,806 (297)
Retained earnings at end of quarter	52.757	51.489	49.181	50.593	52,163
,	02,.0.	(percent of n	-, -	00,000	02,100
INCOME STATEMENT IN RATIO FORMAT		(	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.6 84.8	100.0 3.7 87.4	100.0 4.2 88.7	100.0 3.9 85.7	100.0 3.7 86.6
Income (or loss) from operations	11.7	8.9	7.1	10.3	9.6
Interest expense All other nonoperating income (expense)	3.0 4.6	3.2 2.5	3.4 (0.1)	3.2 4.5	3.4 5.9
Income (or loss) before income taxes	13.3	8.2	3.6	11.6	12.1
Provision for current and deferred domestic income taxes	3.4	2.4	2.3	2.5	2.4
Income (or loss) after income taxes	9.9	5.8	1.3	9.1	9.6
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes.  After income taxes.	30.00 22.41	17.54 12.33	7.50 2.76	24.12 18.91	24.19 19.29
Annual rate of profit on total assets:  Before income taxes	11.42 8.53	6.64 4.67	2.83 1.04	8.93 7.00	9.46 7.55
BALANCE SHEET RATIOS (based on succeeding table)	3.30				
Total current assets to total current liabilities	1.14	1.15	1.13	1.16	1.17
Total cash, U.S. Government and other securities to total current liabilities	0.09	0.10	0.10	0.09	0.09
Total stockholders' equity to total debt	1.15	1.13	1.14	1.06	1.18
* * * * * * * * * * * * * * * * * * * *	-	-			-

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		al of Chem				Petroleum	and Coal F	Products <sup>2</sup>		F		and Coal Pr		
2Q	3Q	4Q	1Q	2Q	2Q	3Q	4Q	1Q	2Q	2Q	3Q	4Q	1Q	2Q
1999	1999	1999 <sup>3</sup>	2000 <sup>3</sup>	2000	1999	1999	1999	2000	2000	1999	1999	1999 <sup>3</sup>	2000	2000
	(million d	lollars)				(million o	dollars)				(million d	ollars)		
3,857 66	3,339 60	2,578 70	2,973 58	3,239 54	67,090 3,293	80,120 3,506	87,200 3,715	95,826 3,534	108,731 3,817	623 12	677 11	706 12	762 14	975 15
3,578	3,033	2,495	2,698	2,833	59,856	70,180	78,792	85,234	94,774	566	615	671	720	894
213	246	14	217	352	3,941	6,434	4,692	7,058	10,140	45	51	22	28	67
45 2	37 16	34 9	38 15	33 102	1,522 2,632	1,528 3,844	1,637 916	1,495 4,753	1,729 6,313	4 (8)	4 1	5 5	5 6	7 1
170	225	(11)	194	421	5,050	8,750	3,971	10,316	14,723	33	47	23	30	61
40	20	0	31	64	1,069	1,972	(197)	2,237	4,140	3	4	11	7	14
130	205	(12)	163	357	3,981	6,779	4,168	8,079	10,584	30	43	12	23	47
92	33	32	98	231	2,957	3,268	3,729	4,343	3,557	38	6	17	40	16
38	172	(44)	65	126	1,024	3,511	439	3,736	7,027	(8)	37	(5)	(17)	31
2,321	2,030	1,625	1,821	2,160	120,166	120,648	123,720	139,327	135,359	360	383	472	763	578
44	(34)	(25)	(17)	(20)	(68)	(9)	15,136	(78)	3,371	4	(3)	11	4	(17)
2,403	2,168	1,556	1,869	2,266	121,122	124,150	139,295	142,985	145,757	356	417	477	749	592
(	percent of I	net sales)			(	percent of	net sales)			(F	ercent of r	net sales)		
100.0 1.7 92.8	100.0 1.8 90.8	100.0 2.7 96.8	100.0 2.0 90.7	100.0 1.7 87.5	100.0 4.9 89.2	100.0 4.4 87.6	100.0 4.3 90.4	100.0 3.7 88.9	100.0 3.5 87.2	100.0 1.9 90.8	100.0 1.7 90.9	100.0 1.7 95.1	100.0 1.8 94.6	100.0 1.5 91.7
5.5	7.4	0.5	7.3	10.9	5.9	8.0	5.4	7.4	9.3	7.2	7.5	3.2	3.7	6.8
1.2 0.1	1.1 0.5	1.3 0.4	1.3 0.5	1.0 3.1	2.3 3.9	1.9 4.8	1.9 1.1	1.6 5.0	1.6 5.8	0.6 (1.3)	0.6 0.1	0.7 0.7	0.6 0.8	0.7 0.1
4.4	6.7	(0.4)	6.5	13.0	7.5	10.9	4.6	10.8	13.5	5.3	7.0	3.2	3.9	6.2
1.0	0.6	0.0	1.0	2.0	1.6	2.5	(0.2)	2.3	3.8	0.6	0.6	1.6	0.9	1.4
3.4	6.1	(0.5)	5.5	11.0	5.9	8.5	4.8	8.4	9.7	4.8	6.3	1.7	3.0	4.8
	(perce	ent)				(perc	ent)				(perce	ent)		
21.36 16.36	32.20 29.30	(2.13) (2.20)	28.50 23.97	53.13 45.00	13.84 10.91	23.03 17.84	9.41 9.88	24.11 18.88	29.52 21.22	34.50 30.91	38.94 35.42	16.74 8.58	14.80 11.24	37.62 29.03
9.34 7.15	14.92 13.58	(0.88) (0.91)	12.92 10.87	28.52 24.16	6.05 4.77	9.92 7.68	4.29 4.50	10.91 8.54	14.39 10.35	15.29 13.70	19.22 17.49	8.45 4.33	8.74 6.64	18.43 14.22
1.80	2.00	2.04	2.25	2.75	0.76	0.82	0.87	0.94	1.01	1.56	1.90	1.97	2.61	1.94
0.23	0.27	0.28	0.28	0.41	0.05	0.06	0.06	0.06	0.11	0.19	0.38	0.37	0.76	0.36
1.66	1.51	1.17	1.39	2.20	1.87	1.85	2.26	2.40	2.42	1.68	2.07	2.06	2.83	1.91

#### **TABLE 6.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 284, 5, 7, 9, AND 29

		Residua	l of Chemicals	s <sup>1 2</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States. Time deposits in the United States, including negotiable certificates of deposit	2,802 456	2,763 515	2,909 515	2,465 477	2,598 354
Total cash on hand and in U.S. banks	3,258	3,278	3,424	2,942	2,952
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,098	1,137	1,186	1,111	1,010
Total cash, U.S. Government and other securities	4,356	4,415	4,609	4,053	3,962
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	21,558 17,269 9,257	20,722 17,164 9,532	18,852 16,911 9,310	20,544 16,953 10,839	21,227 16,164 10,418
Total current assets	52,439	51,833	49,682	52,389	51,771
Depreciable and amortizable fixed assets, including construction in progress	78,941 3,147	79,635 3,071	77,233 3,044	78,078 3,072	78,344 3,214
Less: Accumulated depreciation, depletion, and amortization	36,899	36,804	35,265	36,507	36,741
Net property, plant, and equipment	45,190	45,903	45,011	44,642	44,817
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	88,287	88,220	88,020	90,767	95,104
Total Assets	185,916	185,955	182,713	187,798	191,692
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt:  a. Loans from banks.  b. Other long-term debt	1,884 11,150 12,238 2,628 668 2,199	2,331 8,881 12,068 2,665 853 2,430	1,821 8,522 11,778 2,091 1,180 2,141	2,185 11,179 10,691 2,095 1,156 1,953	2,016 9,992 10,106 1,716 950 2,151
All other current liabilities, including excise and sales taxes, and accrued expenses	15,354	15,826	16,591	15,777	17,389
Total current liabilities	46,120	45,053	44,125	45,036	44,321
Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and	11,949 33,863	13,255 34,705 22,507	12,967 33,602	12,722 36,373	12,793 35,872
minority stockholders' interest in consolidated domestic corporations	23,196 115,128	115,521	23,109 113,803	24,156 118,287	23,718 116,703
Capital stock and other capital (less treasury stock)	18,030 52,757	18,946 51,489	19,729 49,181	18,917 50,593	22,826 52,163
Stockholders' equity	70,788	70,435	68,910	69,511	74,989
Total Liabilities and Stockholders' Equity	185,916	185,955	182,713	187,798	191,692
NET WORKING CAPITAL	,	,	·		,
Excess of total current assets over total current liabilities	6,319	6,779	5,557	7,352	7,450
	-	(percent of tot	al assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity	2.3 11.6 9.3 28.2 24.3 8.6 24.8 24.6 61.9 38.1	2.4 11.1 9.2 27.9 24.7 7.8 24.2 25.8 62.1 37.9	2.5 10.3 9.3 27.2 24.6 7.5 24.1 25.5 62.3 37.7	2.2 10.9 9.0 27.9 23.8 8.8 24.0 26.1 63.0 37.0	2.1 11.1 8.4 27.0 23.4 7.9 23.1 25.4 60.9 39.1

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

			al of Chem				Petroleum	and Coal I	Products <sup>2</sup>		P		and Coal Pr		
	2Q 999	3Q 1999	4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999 <sup>3</sup>	1Q 2000	2Q 2000
		(million d	lollars)				(million	dollars)				(million d	ollars)		
4	156	377	355	377	448	2,153	2,228	2,817	2,602	2,941	46	61	72	169	92
	45	45	31	40	46	586	1,092	807	1,003	1,196	17	11	15	11	24
	500	422	386	417	494	2,739	3,320	3,624	3,606	4,137	63	72	87	181	116
	57	139	93	110	159	390	505	509	466	3,881	0	60	50	103	56
1	557	561	479	526	652	3,129	3,825	4,134	4,072	8,018	63	132	137	283	172
	137 '23	1,953 1,402	1,545 1,299	1,947 1,466	1,824 1,454	24,731 14,923	27,868 16,558	29,133 15,676	31,237 16,503	36,291 19,703	318 118	369 142	404 144	416 234	484 240
	841	242	235	301	426	7,374	8,252	12,182	13,822	11,728	26	25	35	37	40
5,1	59	4,158	3,557	4,241	4,357	50,157	56,503	61,125	65,634	75,740	525	668	719	970	935
	817 66	3,337 138	2,860 119	3,279 106	3,038 92	297,802 39,511	306,374 40,933	307,106 40,018	300,787 38,804	302,495 35,322	597 19	603 13	650 29	830 32	874 43
	344	2,140	1,715	1,939	1,849	180,702	187,214	188,489	184,612	165,312	380	398	438	559	597
1,6	39	1,335	1,264	1,447	1,282	156,611	160,093	158,635	154,979	172,504	235	217	241	303	319
	182	538	296	304	267	127,153	136,339	150,513	157,604	160,958	106	97	126	92	67
7,2	280	6,031	5,117	5,991	5,905	333,921	352,934	370,273	378,217	409,202	866	983	1,086	1,365	1,321
	625	486	465	645	365	2,286	1,533	1,290	1,624	763	68	68	72	70	163
1.3	97 899	133 953	49 808	23 911	12 916	15,295 20.516	15,396 23,816	14,317 28,186	9,017 31,234	11,117 31,927	34 146	25 173	4 190	0 208	1 204
',	47	23	17	19	10	4,195	4,399	3,564	4,899	6,836	5	6	6	20	21
'	38	92	133	61	55	680	682	697	604	567	20	21	23	22	16
	12 50	33 361	14 256	27 195	30 196	3,576 19,027	3,086 20,242	2,886 19,251	3,385 18,809	3,678 19,817	5 59	5 53	6 64	11 40	20 57
2,8	867	2,081	1,741	1,881	1,586	65,575	69,153	70,191	69,572	74,704	338	351	365	372	481
	503 548	402 708	479 661	488 704	608 370	6,679 49,442	7,618 53,694	6,274 49,334	5,152 51,601	4,967 61,286	64 38	42 74	48 113	79 102	41 98
	79	46	126	202	171	66,234	70,462	75,693	80,715	68,712	44	31	12	6	53
1 '	97	3,236	3,008	3,275	2,735	187,930	200,927	201,492	207,039	209,669	482	498	538	559	674
	'80 103	627 2,168	554 1,556	847 1,869	904 2,266	24,869 121,122	27,857 124,150	29,486 139,295	28,193 142,985	53,777 145,757	28 356	69 417	70 477	57 749	56 592
<u> </u>	82	2,795	2,110	2,716	3,170	145,991	152,007	168,781	171,178	199,534	384	485	548	806	647
7,2	280	6,031	5,117	5,991	5,905	333,921	352,934	370,273	378,217	409,202	866	983	1,086	1,365	1,321
22	292	2,077	1,816	2,360	2,771	(15,418)	(12,650)	(9,066)	(3,938)	1,036	188	317	354	598	453
<u> </u>		ercent of to			-,		ercent of t	,	, , ,	.,000		rcent of to			
			·						,				•		
	9.0 3.5	9.3 32.4	9.4 30.2	8.8 32.5	11.0 30.9	0.9 7.4	1.1 7.9	1.1 7.9	1.1 8.3	2.0 8.9	7.3 36.7	13.4 37.6	12.6 37.2	20.7 30.5	13.0 36.6
2	3.7	23.2	25.4	24.5	24.6	4.5	4.7	4.2	4.4	4.8	13.6	14.5	13.3	17.1	18.1
	0.9 2.5	68.9 22.1	69.5 24.7	70.8 24.1	73.8 21.7	15.0 46.9	16.0 45.4	16.5 42.8	17.4 41.0	18.5 42.2	60.6 27.1	68.0 22.1	66.2 22.2	71.1 22.2	70.8 24.2
1	2.0	12.3	12.9	12.6	7.8	6.5	5.9	5.2	3.9	3.9	14.7	12.1	9.7	7.5	15.1
	9.4 4.4	34.5 18.4	34.0 22.3	31.4 19.9	26.9 16.6	19.6 16.8	19.6 17.4	19.0 15.0	18.4 15.0	18.3 16.2	39.0 11.8	35.7 11.8	33.6 14.8	27.2 13.3	36.4 10.5
5	6.3	53.7	58.8	54.7	46.3	56.3	56.9	54.4	54.7	51.2	55.7	50.6	49.5	41.0	51.0
4	3.7	46.3	41.2	45.3	53.7	43.7	43.1	45.6	45.3	48.8	44.3	49.4	50.5	59.0	49.0

## **TABLE 7.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 30 AND ALL DURABLE MANUFACTURING INDUSTRIES

		Rubber and M	lisc. Plastics F	Products	
ltem	2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	30,101 1,192	29,597 1,195	28,964 1,261	30,512 1,220	32,261 1,255
general, and administrative expenses	26,682	26,552	26,231	27,196	28,281
Income (or loss) from operations	2,227	1,851	1,472	2,096	2,725
Interest expense	641 288	644 97	676 279	713 583	1,071 293
Income (or loss) before income taxes	1,874	1,304	1,075	1,966	1,947
Provision for current and deferred domestic income taxes	473	355	179	560	481
Income (or loss) after income taxes	1,401	949	896	1,406	1,466
Cash dividends charged to retained earnings in current quarter	534	359	494	470	585
Net income retained in business	867	589	403	936	881
Retained earnings at beginning of quarter	12,758	11,710	14,283	15,289	16,642
noncash dividends, etc	(168) 13,458	(68) 12,231	(205) 14,480	(237) 15,988	(150) 17,374
Netallieu callings at end of quarter	13,430	(percent of n		13,900	17,574
INCOME STATEMENT IN RATIO FORMAT		(percent of fi	et sales)		
Net sales, receipts, and operating revenues	100.0 4.0 88.6	100.0 4.0 89.7	100.0 4.4 90.6	100.0 4.0 89.1	100.0 3.9 87.7
Income (or loss) from operations	7.4	6.3	5.1	6.9	8.4
Interest expense	2.1 1.0	2.2 0.3	2.3 1.0	2.3 1.9	3.3 0.9
Income (or loss) before income taxes	6.2	4.4	3.7	6.4	6.0
Provision for current and deferred domestic income taxes	1.6	1.2	0.6	1.8	1.5
Income (or loss) after income taxes	4.7	3.2	3.1	4.6	4.5
		(perce	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	21.95 16.41	15.92 11.58	12.92 10.77	22.53 16.12	22.44 16.90
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	8.06 6.03	5.60 4.08	4.55 3.80	7.94 5.68	7.79 5.87
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.54	1.49	1.47	1.47	1.50
Total cash, U.S. Government and other securities to total current liabilities	0.16	0.17	0.16	0.14	0.14
Total cash, 0.5. Government and other securities to total current liabilities					

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Ru	bber and M Assets U	lisc. Plastic Inder \$25 I		ts	All	Durable Ma	anufacturin	g Industrie	es <sup>1</sup>	All I	Durable Ma Assets U	nufacturing		es
2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million d	lollars)				(million	dollars)				(million o	lollars)		
9,643 332	8,688 318	8,731 349	9,042 301	9,477 293	586,006 20,451	578,789 20,363	600,717 20,205	593,810 20,394	623,270 20,534	85,343 2,143	85,075 2,228	85,062 2,385	82,686 2,208	86,791 2,267
8,580	7,972	8,033	7,991	8,236	517,760	518,297	543,620	530,984	554,504	75,693	76,131	78,967	73,489	77,081
731	397	349	750	948	47,795	40,129	36,892	42,432	48,233	7,506	6,715	3,710	6,989	7,443
140 24	143 12	146 29	135 32	235 52	10,670 18,404	10,989 17,851	11,314 22,703	11,572 23,732	11,771 19,759	1,049 (39)	1,163 272	1,183 85	1,093 261	1,163 176
615	267	231	647	765	55,528	46,991	48,281	54,592	56,220	6,419	5,824	2,612	6,157	6,456
108	60	41	91	120	15,673	14,151	14,551	15,838	16,875	776	887	742	781	897
507	207	191	557	645	39,856	32,840	33,729	38,755	39,345	5,643	4,937	1,869	5,376	5,559
219	166	251	216	267	10,936	10,615	12,132	11,853	11,838	3,043	2,196	2,329	2,624	2,972
288	41	(60)	340	378	28,919	22,225	21,597	26,902	27,507	2,600	2,740	(459)	2,752	2,588
2,386	1,644	3,009	3,096	4,581	496,006	513,157	531,343	555,199	572,997	47,522	47,629	47,772	50,640	53,107
(22)	(29)	(48)	(64)	(68)	(8,108)	(1,802)	(460)	(4,531)	(7,673)	(436)	(22)	(243)	(178)	(655)
2,652	1,656	2,901	3,372	4,891	516,817	533,580	552,481	577,570	592,831	49,687	50,348	47,070	53,214	55,039
(	percent of I	net sales)			(	percent of	net sales)			(	percent of	net sales)		
100.0 3.4	100.0 3.7	100.0 4.0	100.0	100.0 3.1	100.0 3.5	100.0 3.5	100.0 3.4	100.0 3.4	100.0 3.3	100.0 2.5	100.0 2.6	100.0 2.8	100.0 2.7	100.0 2.6
89.0	91.8	92.0	88.4	86.9	88.4	89.5	90.5	89.4	89.0	88.7	89.5	92.8	88.9	88.8
7.6	4.6	4.0	8.3	10.0	8.2	6.9	6.1	7.1	7.7	8.8	7.9	4.4	8.5	8.6
1.4 0.2	1.6 0.1	1.7 0.3	1.5 0.4	2.5 0.5	1.8 3.1	1.9 3.1	1.9 3.8	1.9 4.0	1.9 3.2	1.2 0.0	1.4 0.3	1.4 0.1	1.3 0.3	1.3 0.2
6.4	3.1	2.7	7.2	8.1	9.5	8.1	8.0	9.2	9.0	7.5	6.8	3.1	7.4	7.4
1.1	0.7	0.5	1.0	1.3	2.7	2.4	2.4	2.7	2.7	0.9	1.0	0.9	0.9	1.0
5.3	2.4	2.2	6.2	6.8	6.8	5.7	5.6	6.5	6.3	6.6	5.8	2.2	6.5	6.4
	(perce	ent)				(perc	ent)				(perce	ent)		
28.35 23.37	14.05 10.89	12.31 10.14	32.66 28.10	35.02 29.51	26.19 18.80	21.59 15.09	21.25 14.84	22.55 16.01	22.04 15.42	34.68 30.49	31.14 26.39	14.46 10.35	32.45 28.34	33.19 28.58
12.32 10.16	5.90 4.58	4.96 4.09	13.89 11.95	16.94 14.28	10.06 7.22	8.29 5.80	8.33 5.82	9.07 6.44	9.06 6.34	15.71 13.81	14.08 11.93	6.40 4.58	14.73 12.86	15.37 13.24
1.70	1.76	1.64	1.73	1.95	1.35	1.35	1.33	1.38	1.40	2.06	2.07	2.02	2.03	2.12
0.25	0.32	0.27	0.25	0.29	0.22	0.24	0.24	0.25	0.26	0.39	0.42	0.40	0.39	0.39
1.27	1.19	1.11	1.21	1.56	1.55	1.55	1.60	1.63	1.67	1.41	1.40	1.33	1.42	1.44

## **TABLE 7.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 30 AND ALL DURABLE MANUFACTURING INDUSTRIES

		Rubber and M	isc. Plastics F	Products	
Item	2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000
ASSETS		(million do			
Cash and demand deposits in the United States	2,561 269	2,748 375	2,485 249	2,222 216	2,093 311
Total cash on hand and in U.S. banks	2,830	3,123	2,735	2,438	2,404
Other short-term financial investments, including marketable and government securities, commercial paper, etc	1,158	1,291	1,347	1,261	1,327
Total cash, U.S. Government and other securities	3,988	4,414	4,082	3,699	3,731
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	16,265 13,911 3,929	15,703 13,397 4,276	15,245 14,148 3,714	16,615 15,060 3,746	17,035 15,645 3,903
Total current assets	38,093	37,790	37,189	39,120	40,314
Depreciable and amortizable fixed assets, including construction in progress	62,222 1,400 31,945	62,218 1,281 31,429	64,658 1,555 33,133	66,301 1,646 34,539	66,335 1,789 35,103
Net property, plant, and equipment	31,678	32,070	33,079	33,409	33,021
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	23,185	23,216	24,164	26,486	26,654
Total Assets	92,956	93,077	94,432	99,014	99,989
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks  b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:	4,887 447 9,228 630	3,957 1,902 8,992 603	3,795 1,632 9,191 647	4,590 892 9,382 730	4,032 1,637 9,341 706
a. Loans from banksb. Other long-term debt	1,722 507 7,380	1,768 737 7,349	1,946 651 7,397	2,272 719 8,007	2,250 1,021 7,891
Total current liabilities	24,801	25,308	25,259	26,592	26,877
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	13,903 10,279 9,821	13,346 10,775 10,885	13,956 11,173 10,749	13,844 12,674 10,999	14,331 12,894 11,176
Total liabilities.	58,804	60,313	61,137	64,108	65,278
Capital stock and other capital (less treasury stock) Retained earnings	20,694 13,458	20,533 12,231	18,814 14,480	18,918 15,988	17,337 17,374
Stockholders' equity	34,152	32,764	33,295	34,906	34,711
Total Liabilities and Stockholders' Equity	92,956	93,077	94,432	99,014	99,989
NET WORKING CAPITAL	02,000	00,011	01,102	00,011	
Excess of total current assets over total current liabilities	13,292	12,482	11,930	12,528	13,437
		(percent of tot	al assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities Long-term debt. Total liabilities Stockholders' equity	4.3 17.5 15.0 41.0 34.1 8.1 26.7 26.0 63.3 36.7	4.7 16.9 14.4 40.6 34.5 9.0 27.2 25.9 64.8 35.2	4.3 16.1 15.0 39.4 35.0 8.5 26.7 26.6 64.7 35.3	3.7 16.8 15.2 39.5 33.7 8.6 26.9 26.8 64.7 35.3	3.7 17.0 15.6 40.3 33.0 8.9 26.9 27.2 65.3 34.7
	00.7		30.0	00.0	0 1.7

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Ru	ubber and N	lisc. Plasti Under \$25		ets	All	Durable M	lanufacturi	ng Industri	es <sup>1</sup>	All		nufacturin Inder \$25 N		es
2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million	dollars)				(million	dollars)		
1,329 82	1,382 186	1,297 112	1,193 89	1,153 143	60,288 15,987	64,256 16,170	65,667 18,234	75,518 16,466	84,314 15,452	14,824 1,587	15,336 1,944	14,520 1,993	14,345 2,180	13,950 2,020
1,411	1,569	1,409	1,282	1,296	76,276	80,426	83,901	91,984	99,766	16,410	17,280	16,513	16,525	15,970
267	304	327	236	301	66,360	74,598	74,036	74,102	75,233	3,953	4,389	4,266	4,309	4,261
1,678	1,873	1,736	1,517	1,597	142,635	155,025	157,937	166,086	174,999	20,363	21,669	20,779	20,834	20,231
5,379 3,668 694	4,489 3,175 631	4,625 3,478 539	4,991 3,567 516	4,850 3,754 486	305,066 290,762 119,196	306,403 293,434 119,049	295,717 288,080 127,519	309,958 300,583	318,271 303,056 136,924	42,470 39,315 5,887	42,935 38,406 5,257	41,130 38,084 5,233	43,918 38,165 5,725	44,525 39,647 5,261
11,420	10,168	10,378	10,590	10,687	857,659	873,911	869,254	135,163 911,791	933,249	108,035	108,266	105,226	108,642	109,664
15,818 187	14,703 142	16,172 168	15,640 242	15,003 199	964,059 31,627	972,652 31,262	982,282 32,578	993,663 33,053	1,001,797 33,535	114,043 2,774	116,704 2,806	117,358 3,083	118,730 3,077	119,194 3,021
8,999 7,006	8,166 6,679	9,038 7,302	8,907 6,974	8,955 6,247	508,531 487,156	513,437 490.477	512,280 502,580	519,710 507,006	523,493 511,838	70,449 46,368	72,708 46,802	72,190 48,251	72,834 48,974	73,917 48,298
1,552	1,212	972	1,077	1,133	862.307	902,241	946,358	988,899	1,037,058	9,036	10,424	9,780	9,600	10,002
19,978	18,060	18,652	18,642	18,067	,		2.318.192		2,482,145	163,439	165,492	163,257	167,215	167,964
	<u> </u>	,	,		, - ,	,,-	,, -	, - ,	, ,			<u> </u>	<u> </u>	<u> </u>
1,892 201 2,908 109	1,232 242 2,575 68	1,442 113 2,809 74	1,470 192 2,600 59	1,083 107 2,414 105	37,531 65,015 184,419 26,413	37,243 56,467 192,737 28,237	37,691 56,630 194,682 28,710	41,943 61,242 199,949 31,168	41,542 66,954 201,738 31,429	10,932 2,036 20,862 608	11,169 2,082 20,403 860	10,486 2,052 20,084 709	10,682 1,838 21,707 777	10,320 1,703 20,614 906
407 155 1,051	478 163 1,035	557 232 1,092	455 253 1,090	634 255 871	16,284 13,903 293,927	16,353 14,261	18,459 15,542 301,530	17,966 18,163	19,541 18,442 288,994	4,196 2,046 11,804	4,347 1,622 11,695	4,522 1,728 12,469	4,512 1,842 12,091	4,388 1,904 11,930
6,722	5,793	6,319	6,119	5,468	637,492	301,760 647,059	653,244	289,456 659,887	668,640	52,484	52,178	52,050	53,449	51,764
2,271 1,902	2,575 1,711	2,701 1,737	2,747 1,430	2,267 1,252	160,882 254,314	170,934 265,214	167,623 270,519	174,711 279,135	179,036 286,697	18,487 14,696	20,043 14,341	20,493 15,207	19,306 15,355	19,276 16,426
401	392	372	420	338	306,399	312,790	317,815	325,688	327,304	3,742	4,108	3,284	3,221	2,689
11,296	10,472	11,128	10,716	9,325	1,359,088		1,409,201		1,461,677	89,408	90,669	91,034	91,331	90,155
6,031 2,652	5,932 1,656	4,623 2,901	4,553 3,372	3,851 4,891	331,216 516,817	337,053 533,580	356,509 552,481	390,704 577,570	427,637 592,831	24,344 49,687	24,475 50,348	25,153 47,070	22,670 53,214	22,771 55,039
8,682	7,588	7,524	7,926	8,742	848,033	870,633	908,990	968,274	1,020,468	74,031	74,823	72,223	75,884	77,809
19,978	18,060	18,652	18,642	18,067	2,207,121	2,266,629	2,318,192	2,407,695	2,482,145	163,439	165,492	163,257	167,215	167,964
4,697	4,376	4,059	4,471	5,219	220,166	226,852	216,009	251,904	264,609	55,551	56,089	53,176	55,193	57,900
(k	ercent of to	otal assets	)		(1	percent of	total assets	s)		(p	ercent of t	otal assets	)	
8.4 26.9 18.4 57.2 35.1 13.3	10.4 24.9 17.6 56.3 37.0 11.7	9.3 24.8 18.6 55.6 39.2 12.6	8.1 26.8 19.1 56.8 37.4 12.7	8.8 26.8 20.8 59.2 34.6 11.5	6.5 13.8 13.2 38.9 22.1 6.0	6.8 13.5 12.9 38.6 21.6 5.5	6.8 12.8 12.4 37.5 21.7 5.5	6.9 12.9 12.5 37.9 21.1 5.8	7.1 12.8 12.2 37.6 20.6 5.9	12.5 26.0 24.1 66.1 28.4 11.8	13.1 25.9 23.2 65.4 28.3 11.6	12.7 25.2 23.3 64.5 29.6 11.5	12.5 26.3 22.8 65.0 29.3 11.3	12.0 26.5 23.6 65.3 28.8 10.9
33.6 20.9 56.5 43.5	32.1 23.7 58.0 42.0	33.9 23.8 59.7 40.3	32.8 22.4 57.5 42.5	30.3 19.5 51.6 48.4	28.9 18.8 61.6 38.4	28.5 19.2 61.6 38.4	28.2 18.9 60.8 39.2	27.4 18.8 59.8 40.2	26.9 18.8 58.9 41.1	32.1 20.3 54.7 45.3	31.5 20.8 54.8 45.2	31.9 21.9 55.8 44.2	32.0 20.7 54.6 45.4	30.8 21.3 53.7 46.3

# TABLE 8.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 32 AND 33

		Stone, Clay,	and Glass Pro	oducts	
Item	2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	20,715 984	23,496 1,034	21,493 960	19,770 1,035	24,123 1,120
general, and administrative expenses	16,920	19,269	18,395	17,076	20,033
Income (or loss) from operations	2,811	3,193	2,138	1,659	2,970
Interest expense	565 400	543 275	527 339	514 10	779 (451)
Income (or loss) before income taxes	2,646	2,924	1,950	1,155	1,739
Provision for current and deferred domestic income taxes	696	851	734	381	421
Income (or loss) after income taxes	1,950	2,073	1,216	774	1,319
Cash dividends charged to retained earnings in current quarter	465	457	373	533	537
Net income retained in business	1,485	1,617	843	241	781
Retained earnings at beginning of quarter	9,529	11,702 (31)	12,255 (191)	15,607 151	17,212
Retained earnings at end of quarter	11,008	13,288	12,907	15,998	17,976
INCOME STATEMENT IN RATIO FORMAT	· ·	(percent of n	et sales)	,	
Net sales, receipts, and operating revenues	100.0 4.8 81.7	100.0 4.4 82.0	100.0 4.5 85.6	100.0 5.2 86.4	100.0 4.6 83.0
Income (or loss) from operations	13.6	13.6	9.9	8.4	12.3
Interest expense	2.7 1.9	2.3 1.2	2.5 1.6	2.6 0.0	3.2 (1.9)
Income (or loss) before income taxes	12.8	12.4	9.1	5.8	7.2
Provision for current and deferred domestic income taxes	3.4	3.6	3.4	1.9	1.7
Income (or loss) after income taxes	9.4	8.8	5.7	3.9	5.5
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	36.20 26.68	38.04 26.97	24.73 15.42	12.61 8.45	17.32 13.13
Annual rate of profit on total assets:  Before income taxes	12.70 9.36	13.66 9.69	9.16 5.71	4.96 3.33	6.89 5.23
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.56	1.56	1.46	1.57	1.66
Total cash, U.S. Government and other securities to total current liabilities	0.18	0.20	0.22	0.23	0.25
	1.00	1.03	1.15	1.19	1.20

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

			and Glass nder \$25 M				Primary	Metal Indu							
199	2Q 99	3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000	2Q 2000
	(n	nillion d	ollars)				(million o	iollars)				(million d	ollars)		
5,1; 1	21 6 56	5,815 193	6,493 205	5,061 196	6,440 218	37,664 1,597	37,949 1,687	39,109 1,696	40,584 1,721	41,234 1,725	3,831 110	3,778 119	3,938 126	3,636 108	3,588 94
4,4	53 5	5,975	6,147	4,651	5,579	33,779	34,432	35,855	36,516	36,882	3,282	3,403	3,576	3,210	3,098
5	12	647	141	213	643	2,287	1,830	1,558	2,347	2,628	439	256	236	318	396
	53 31)	67 31	76 84	75 75	96 36	869 357	916 457	1,050 266	1,029 755	1,121 521	38 (10)	44 (23)	45 (13)	36 2	40 9
4:	29	610	150	213	583	1,776	1,371	775	2,073	2,027	391	189	177	284	364
:	24	60	72	31	61	498	453	173	540	603	28	26	21	18	32
4	04	550	78	183	522	1,277	917	602	1,533	1,424	363	163	156	266	332
24	41	290	137	384	216	575	484	473	858	464	172	136	88	136	159
10	63	261	(58)	(201)	306	703	433	128	676	960	191	27	68	130	173
2,3	88 4	1,081	2,715	5,086	5,771	28,716	28,935	29,226	29,180	28,119	3,339	3,157	3,049	2,827	2,785
-	94	42	(3)	86	30	(82)	190	(154)	(232)	(579)	(41)	31	(42)	25	(12)
2,6	45 4	1,384	2,654	4,972	6,107	29,337	29,558	29,200	29,624	28,501	3,490	3,215	3,076	2,982	2,946
	(perc	ent of n	et sales)			(	percent of	net sales)			(1	percent of r	net sales)		
100		100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
86	3.0 3.9	2.8 87.7	3.2 94.7	3.9 91.9	3.4 86.6	4.2 89.7	4.4 90.7	4.3 91.7	4.2 90.0	4.2 89.4	2.9 85.7	3.2 90.1	3.2 90.8	3.0 88.3	2.6 86.4
10		9.5	2.2	4.2	10.0	6.1	4.8	4.0	5.8	6.4	11.4	6.8	6.0	8.7	11.0
1 (0.	.0 .6)	1.0 0.4	1.2 1.3	1.5 1.5	1.5 0.6	2.3 0.9	2.4 1.2	2.7 0.7	2.5 1.9	2.7 1.3	1.0 (0.3)	1.2 (0.6)	1.1 (0.3)	1.0 0.1	1.1 0.2
8	3.4	8.9	2.3	4.2	9.1	4.7	3.6	2.0	5.1	4.9	10.2	5.0	4.5	7.8	10.1
0	).5	0.9	1.1	0.6	1.0	1.3	1.2	0.4	1.3	1.5	0.7	0.7	0.5	0.5	0.9
7	7.9	8.1	1.2	3.6	8.1	3.4	2.4	1.5	3.8	3.5	9.5	4.3	4.0	7.3	9.3
		(perce	nt)				(perco	ent)				(perce	ent)		
36.: 34.		11.40 37.36	11.40 5.96	12.73 10.90	32.34 28.94	13.10 9.42	10.09 6.75	5.58 4.33	15.04 11.12	14.14 9.93	38.38 35.63	19.38 16.69	19.57 17.23	32.56 30.49	42.97 39.24
17.0 16.		20.91 18.87	5.61 2.93	6.80 5.83	17.35 15.52	4.69 3.38	3.56 2.38	1.93 1.50	5.14 3.81	4.84 3.40	20.64 19.17	9.78 8.42	9.18 8.08	16.41 15.37	22.30 20.37
1.9	99	2.06	1.96	2.09	2.38	1.71	1.68	1.59	1.61	1.50	2.18	1.95	1.82	1.87	2.08
0.4	44	0.46	0.57	0.48	0.47	0.18	0.17	0.14	0.12	0.12	0.53	0.42	0.31	0.32	0.36
1.	72	1.91	1.75	2.07	1.91	1.18	1.14	1.08	1.05	1.03	2.35	1.92	1.56	1.88	1.94

# **TABLE 8.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 32 AND 33

		Stone, Clay,	and Glass Pr	oducts	
ltem	2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States. Time deposits in the United States, including negotiable certificates of deposit	2,021 208	2,434 340	2,726 279	3,158 206	3,386 631
Total cash on hand and in U.S. banks	2,230	2,774	3,006	3,364	4,016
Other short-term financial investments, including marketable and government securities,	2,200	2,114	3,000	3,304	4,010
commercial paper, etc	805	708	866	764	678
Total cash, U.S. Government and other securities	3,034	3,482	3,872	4,128	4,695
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	11,817 8,382 2,743	12,566 8,426 2,685	10,577 8,063 3,655	11,694 8,938 3,899	13,137 9,652 3,791
Total current assets	25,976	27,160	26,166	28,659	31,276
Depreciable and amortizable fixed assets, including construction in progress	56,834	58,990	56,051	62,450	64,312
Land and mineral rights	4,383	4,556	5,767	5,827	6,272
Less: Accumulated depreciation, depletion, and amortization	26,741	27,868	26,692	29,135	29,581
Net property, plant, and equipment	34,476	35,678	35,127	39,142	41,003
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	22,875	22,775	23,838	25,244	28,637
Total Assets	83,327	85,613	85,131	93,044	100,915
LIABILITIES AND STOCKHOLDERS' EQUITY		,	,		
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities  Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations  Total liabilities.  Capital stock and other capital (less treasury stock) Retained earnings	1,520 558 5,899 845 779 268 6,793 16,662 11,955 14,172 11,306 54,095 18,224 11,008	1,456 686 6,139 739 709 600 7,047 17,377 11,882 14,466 11,139 54,863 17,461 13,288	1,637 787 5,725 757 930 629 7,432 17,896 8,857 14,669 12,174 53,596 18,628 12,907	1,773 1,155 6,034 628 1,192 727 6,704 18,212 9,929 15,930 12,359 56,431 20,615 15,998	1,487 772 6,441 830 1,281 1,077 7,008 18,896 11,646 17,092 13,111 60,745 22,194 17,976
Stockholders' equity	29,232	30,749	31,535	36,614	40,170
Total Liabilities and Stockholders' Equity	83,327	85,613	85,131	93,044	100,915
NET WORKING CAPITAL	,	,	,	1 1	
Excess of total current assets over total current liabilities	9,314	9,783	8,270	10,447	12,380
	-	(percent of tot	tal assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	3.6 14.2 10.1 31.2 41.4 3.8 20.0 31.4 64.9 35.1	4.1 14.7 9.8 31.7 41.7 4.0 20.3 30.8 64.1 35.9	4.5 12.4 9.5 30.7 41.3 4.7 21.0 27.6 63.0 37.0	4.4 12.6 9.6 30.8 42.1 5.2 19.6 27.8 60.6 39.4	4.7 13.0 9.6 31.0 40.6 4.6 18.7 28.5 60.2 39.8

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

:	Stone, Clay Assets	, and Glass Under \$25		i		Primary	Metal Indu	stries <sup>1</sup>				Metal Indus		
2Q 1999	3Q 1999	4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000	2Q 2000
	(million o	dollars)				(million	dollars)				(million d	ollars)		
935 70	1,113 86	1,252 100	904 148	906 160	2,557 400	2,398 353	2,522 299	2,135 210	2,426 169	579 97	493 62	553 107	541 59	550 53
1,005	1,199	1,352	1,053	1,066	2,957	2,751	2,821	2,345	2,595	675	555	660	600	603
377	395	517	536	455	2,516	2,403	1,678	1,521	1,572	417	396	107	90	102
1,382	1,595	1,869	1,589	1,521	5,473	5,154	4,499	3,867	4,168	1,092	951	767	690	705
2,808 1,697 406	3,420 1,777 404	2,689 1,513 413	3,149 1,661 506	3,600 2,177 404	18,528 21,932 4,745	19,546 22,673 4,417	19,023 23,700 4,760	20,409 23,920 4,875	20,687 24,292 4,688	1,870 1,329 202	2,016 1,301 198	1,934 1,540 278	1,834 1,202 341	1,844 1,206 272
6,293	7,196	6,484	6,904	7,702	50,678	51,789	51,982	53,071	53,834	4,494	4,466	4,519	4,067	4,027
8,311 261 5,254	9,687 457 6,102	8,832 560 5,497	11,315 580 6,766	11,461 523 6,875	114,696 5,375 53,858	116,030 5,530 54,649	119,855 5,453 55,138	118,476 5,704 55,157	117,666 5,626 52,959	6,339 148 3,789	6,733 142 4,001	7,241 199 4,490	6,382 170 4,020	5,706 88 3,741
3,318	4,041	3,894	5,128	5,108	66,212	66,912	70,169	69,023	70,334	2,697	2,874	2,950	2,532	2,054
431	431	318	505	641	34,475	35,240	38,338	39,064	43,205	381	413	259	321	442
10,042	11,668	10,697	12,537	13,451	151,365	153,941	160,489	161,157	167,373	7,573	7,752	7,729	6,920	6,522
607 15	657 105	767 150	654 49	608 56	2,183 1,502	2,506 1,111	3,211 1,878	3,194 1,481	2,975 3,599	265 8	293 13	480 27	367 3	301 18
1,408 42	1,463 50	1,270 55	1,522 52	1,638 41	12,017 839	12,941 788	13,143 735	13,144 1,153	12,727 1,231	1,014 59	1,051 50	1,118 31	966 38	888 17
241 104 741	293 148 776	301 36 726	364 63 600	294 97 501	1,157 909 10,988	1,020 965 11,425	1,092 997 11,551	1,199 1,656 11,137	1,190 2,153 12,007	210 25 477	262 28 594	289 25 513	288 71 441	264 64 384
3,157	3,491	3,305	3,304	3,235	29,595	30,756	32,606	32,963	35,881	2,058	2,290	2,484	2,174	1,935
1,246 550	1,330 546	1,232 518	1,465 643	1,893 820	13,002 27,190	14,888 27,013	14,533 29,830	14,856 30,053	14,410 31,152	920 306	950 496	1,161 334	791 334	762 334
352	409	375	424	288	27,344	26,924	27,964	28,140	28,596	216	107	127	134	105
5,305	5,775	5,431	5,835	6,237	97,131	99,582	104,933	106,012	110,039	3,500	3,841	4,105	3,433	3,137
2,092 2,645	1,509 4,384	2,612 2,654	1,730 4,972	1,107 6,107	24,897 29,337	24,801 29,558	26,356 29,200	25,522 29,624	28,833 28,501	583 3,490	696 3,215	548 3,076	505 2,982	439 2,946
4,737	5,892	5,266	6,702	7,214	54,234	54,359	55,556	55,146	57,333	4,073	3,911	3,623	3,487	3,386
10,042	11,668	10,697	12,537	13,451	151,365	153,941	160,489	161,157	167,373	7,573	7,752	7,729	6,920	6,522
3,135	3,705	3,179	3,599	4,467	21,083	21,033	19,376	20,108	17,953	2,436	2,176	2,035	1,893	2,092
(t	percent of to	otal assets	)		(p	ercent of to	otal assets	)		(pe	ercent of to	tal assets)		
13.8 28.0 16.9 62.7 33.0 9.6 31.4 17.9 52.8 47.2	13.7 29.3 15.2 61.7 34.6 10.3 29.9 16.1 49.5 50.5	17.5 25.1 14.1 60.6 36.4 11.7 30.9 16.4 50.8 49.2	12.7 25.1 13.2 55.1 40.9 9.0 26.4 16.8 46.5 53.5	11.3 26.8 16.2 57.3 38.0 7.8 24.1 20.2 46.4 53.6	3.6 12.2 14.5 33.5 43.7 3.8 19.6 26.6 64.2 35.8	3.3 12.7 14.7 33.6 43.5 3.6 20.0 27.2 64.7 35.3	2.8 11.9 14.8 32.4 43.7 4.5 20.3 27.6 65.4 34.6	2.4 12.7 14.8 32.9 42.8 4.7 20.5 27.9 65.8 34.2	2.5 12.4 14.5 32.2 42.0 5.9 21.4 27.2 65.7 34.3	14.4 24.7 17.6 59.3 35.6 6.7 27.2 16.2 46.2 53.8	12.3 26.0 16.8 57.6 37.1 7.7 29.5 18.7 49.6 50.4	9.9 25.0 19.9 58.5 38.2 10.6 32.1 19.3 53.1 46.9	10.0 26.5 17.4 58.8 36.6 10.5 31.4 16.3 49.6 50.4	10.8 28.3 18.5 61.7 31.5 9.9 29.7 16.8 48.1 51.9

## **TABLE 9.0—INCOME STATEMENT**

FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 331, 2, 9, AND 333-6

		Iron	and Steel <sup>1 2</sup>		
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million do	llars)		
Net sales, receipts, and operating revenues  Depreciation, depletion and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	18,988 878	19,365 928	20,298 949	21,296 979	22,139 993
general, and administrative expenses	17,206	17,782	18,723	19,341	19,954
Income (or loss) from operations	904	654	626	977	1,192
Interest expense	469 159	481 89	550 86	571 292	591 90
Income (or loss) before income taxes	595	262	162	697	692
Provision for current and deferred domestic income taxes	235	193	174	246	246
Income (or loss) after income taxes	360	69	(12)	451	445
Cash dividends charged to retained earnings in current quarter	186	170	166	172	209
Net income retained in business	174	(101)	(178)	280	236
Retained earnings at beginning of quarter	7,840	7,853	8,641	8,486	8,820
noncash dividends, etc	(26) 7,988	7.939	(127) 8.336	(5) 8.761	(533) 8.523
Retained earnings at end of quarter	7,900	,	-,	0,701	
INCOME STATEMENT IN RATIO FORMAT		(percent of n	et sales)		
Net sales, receipts, and operating revenues	100.0 4.6 90.6	100.0 4.8 91.8	100.0 4.7 92.2	100.0 4.6 90.8	100.0 4.5 90.1
Income (or loss) from operations	4.8	3.4	3.1	4.6	5.4
Interest expense	2.5 0.8	2.5 0.5	2.7 0.4	2.7 1.4	2.7 0.4
Income (or loss) before income taxes	3.1	1.4	0.8	3.3	3.1
Provision for current and deferred domestic income taxes	1.2	1.0	0.9	1.2	1.1
Income (or loss) after income taxes	1.9	0.4	(0.1)	2.1	2.0
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	9.71 5.87	4.16 1.09	2.46 (0.19)	10.59 6.86	10.67 6.87
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	3.12 1.89	1.31 0.35	0.76 (0.06)	3.30 2.14	3.26 2.10
BALANCE SHEET RATIOS (based on succeeding table)	1.00	0.00	(0.00)	2.17	2.10
Total current assets to total current liabilities	1.83	1.77	1.65	1.65	1.67
Total cash, U.S. Government and other securities to total current liabilities	0.21	0.20	0.15	0.14	0.14
	1.05	1.00	0.93	0.94	0.91

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		n and Steel				Norfe	rrous Metal	o1 2				rrous Meta		
												nder \$25 Mi		
2Q 1999	3Q 1999	4Q 1999 <sup>3</sup>	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million d	ollars)				(million o	lollars)				(million d	ollars)		
1,374 43	1,300 43	1,500 45	1,426 47	1,691 50	18,676 720	18,584 759	18,812 747	19,288 742	19,095 732	2,457 67	2,478 77	2,437 81	2,210 61	1,896 44
1,194	1,194	1,367	1,302	1,456	16,573	16,650	17,132	17,175	16,928	2,088	2,209	2,209	1,908	1,642
136	63	88	77	185	1,383	1,175	933	1,370	1,435	302	192	148	241	210
16 3	15 (2)	16 (3)	15 8	20 (1)	400 198	435 368	500 180	458 463	530 430	22 (13)	28 (20)	29 (11)	21 (6)	20 10
124	46	70	70	164	1,181	1,109	613	1,375	1,336	267	144	108	214	200
7	7	16	11	18	264	260	(1)	294	357	21	20	5	7	13
117	39	54	59	146	917	848	614	1,082	979	246	124	102	206	187
52	55	26	51	47	388	315	307	686	255	120	81	62	85	112
65	(16)	28	9	98	529	534	307	396	724	126	43	40	121	75
1,337	968	1,375	1,325	1,286	20,876	21,082	20,585	20,694	19,299	2,002	2,189	1,674	1,502	1,499
(3)	11	(3)	14	(4)	(56)	4	(27)	(227)	(46)	(38)	20	(39)	11	(8)
1,399	963	1,400	1,347	1,381	21,349	21,619	20,864	20,863	19,977	2,091	2,252	1,675	1,635	1,566
(t	percent of r	net sales)			(	percent of	net sales)			(i	percent of r	net sales)		
100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
3.1 86.9	3.3 91.9	3.0 91.1	3.3 91.3	3.0 86.1	3.9 88.7	4.1 89.6	4.0 91.1	3.8 89.0	3.8 88.7	2.7 85.0	3.1 89.1	3.3 90.6	2.8 86.3	2.3 86.6
9.9	4.9	5.9	5.4	10.9	7.4	6.3	5.0	7.1	7.5	12.3	7.8	6.1	10.9	11.1
1.1 0.2	1.2 (0.2)	1.0 (0.2)	1.0 0.6	1.2 (0.1)	2.1 1.1	2.3 2.0	2.7 1.0	2.4 2.4	2.8 2.3	0.9 (0.5)	1.1 (0.8)	1.2 (0.4)	1.0 (0.3)	1.1 0.5
9.0	3.5	4.6	4.9	9.7	6.3	6.0	3.3	7.1	7.0	10.9	5.8	4.4	9.7	10.5
0.5	0.5	1.1	0.7	1.1	1.4	1.4	0.0	1.5	1.9	0.9	0.8	0.2	0.3	0.7
8.5	3.0	3.6	4.2	8.6	4.9	4.6	3.3	5.6	5.1	10.0	5.0	4.2	9.3	9.8
	(perce	ent)				(perco	ent)				(perce	ent)		
30.10 28.44	13.95 11.90	17.38 13.40	17.98 15.26	39.71 35.28	15.89 12.34	15.21 11.64	8.39 8.41	19.10 15.02	17.01 12.46	43.98 40.51	22.09 19.09	21.31 20.28	44.31 42.77	46.07 43.02
16.53 15.61	6.24 5.32	8.95 6.90	9.65 8.19	20.20 17.95	6.29 4.88	5.98 4.58	3.24 3.25	7.18 5.65	6.48 4.74	23.33 21.49	11.91 10.29	9.33 8.88	21.28 20.54	24.38 22.77
2.33	1.68	2.12	2.00	2.00	1.60	1.58	1.53	1.56	1.33	2.10	2.14	1.66	1.79	2.16
0.40	0.25	0.39	0.35	0.32	0.15	0.13	0.12	0.09	0.09	0.60	0.53	0.26	0.30	0.40
2.55	1.52	1.81	2.03	1.79	1.31	1.30	1.25	1.18	1.17	2.23	2.21	1.41	1.78	2.12

#### **TABLE 9.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 331, 2, 9, AND 333-6

		Iron	and Steel <sup>1 2</sup>		
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States	1,226 115	1,324 72	1,244 68	1,116 35	1,413 17
Total cash on hand and in U.S. banks	1,341	1,396	1,311	1,151	1,430
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,865	1,805	1,384	1,289	1,130
Total cash, U.S. Government and other securities	3,206	3,201	2,695	2,440	2,560
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	9,201 13,141 1,787	9,799 13,735 1,841	9,731 14,545 1,959	10,539 14,608 1,848	10,891 14,901 1,745
Total current assets	27,335	28,577	28,930	29,436	30,097
Depreciable and amortizable fixed assets, including construction in progress	61,017 1,748	63,031 1,869	65,835 1,764	65,375 1,765	65,621 1,682
Less: Accumulated depreciation, depletion, and amortization	26,657	27,491	28,133	28,366	28,465
Net property, plant, and equipment	36,109	37,410	39,467	38,774	38,839
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	12,788	13,805	16,488	16,307	15,927
Total Assets	76,232	79,792	84,885	84,517	84,863
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks.	1,296 147 6,559 389	1,439 92 7,124 439	1,930 821 7,351 354	2,017 846 7,218 494	1,858 899 7,451 428
b. Other long-term debt	430	545 529	486 478	768	715
All other current liabilities, including excise and sales taxes, and accrued expenses	5,456	5,940	6,129	5,906	6,057
Total current liabilities	14,962	16,108	17,549	17,851	17,985
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and	7,003 13,734	8,297 14,201	9,157 15,302	9,114 14,770	9,006 15,514
minority stockholders' interest in consolidated domestic corporations	16,030 51,729	15,979 54,586	16,536 58,545	16,447 58,181	16,431 58,937
Capital stock and other capital (less treasury stock)	16,516	17,266	18,005	17,574	17,403
Retained earnings	7,988 24,503	7,939 25,205	8,336 26,341	8,761 26,336	8,523 25,926
Total Liabilities and Stockholders' Equity	76,232	79,792	84,885	84,517	84,863
NET WORKING CAPITAL	70,232	73,732	04,003	04,517	04,003
Excess of total current assets over total current liabilities	12,373	12,468	11,381	11,585	12,112
		(percent of tot	al assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities. Trade accounts and trade notes receivable. Inventories. Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity.	4.2 12.1 17.2 35.9 47.4 3.4 19.6 27.2 67.9 32.1	4.0 12.3 17.2 35.8 46.9 3.3 20.2 28.2 68.4 31.6	3.2 11.5 17.1 34.1 46.5 4.4 20.7 28.8 69.0 31.0	2.9 12.5 17.3 34.8 45.9 5.0 21.1 28.3 68.8 31.2	3.0 12.8 17.6 35.5 45.8 4.8 21.2 28.9 69.4 30.6

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		n and Stee Inder \$25 M				Nonfe	rrous Meta	ls <sup>1 2</sup>				rrous Meta nder \$25 Mi		
2Q 1999	3Q 1999	4Q 1999 <sup>3</sup>	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million d	lollars)				(million o	lollars)				(million d	ollars)		
159 89	109 48	188 59	204 12	215 10	1,331 285	1,074 281	1,279 231	1,020 174	1,013 152	420 7	384 13	365 48	337 47	335 43
248	158	246	216	225	1,616	1,355	1,510	1,194	1,165	428	398	413	384	378
43	73	99	85	84	652	598	294	232	442	374	323	8	5	19
291	230	346	301	308	2,268	1,953	1,804	1,426	1,607	802	720	421	389	397
711	702	754	733	905	9,327	9,747	9,292	9,870	9,797	1,159	1,314	1,180	1,100	939
632 64	565 77	648 118	560 118	607 95	8,792 2,957	8,938 2,575	9,155 2,801	9,312 3,027	9,391 2,942	697 138	736 121	892 160	642 223	599 177
1,698	1,574	1,865	1,712	1,915	23,343	23,213	23,052	23,635	23,737	2,796	2,892	2,654	2,355	2,112
2,702	2,625	3,009	2,990	2,999	53,679	52,999	54,020	53,101	52,045	3,636	4,108	4,231	3,392	2,707
74 1,645	61 1,599	124 2,010	120 2,044	61 1,931	3,627 27,202	3,662 27,158	3,688 27,006	3,939 26,791	3,944 24,494	74 2,144	81 2,402	75 2,479	50 1,976	27 1,810
1,131	1,087	1,123	1,066	1,129	30,104	29,502	30,703	30,249	31.495	1,566	1,787	1,827	1,466	924
	,		,	,	•	•	•	·	07.070	•			ŕ	
167	257	128	122	200	21,686	21,435	21,850	22,757	27,278	215	156	131	199	241
2,996	2,918	3,116	2,900	3,245	75,133	74,149	75,604	76,641	82,510	4,577	4,835	4,612	4,020	3,278
71	109	158	141	134	887	1,067	1,280	1,177	1,116	194	183	321	226	167
373	0 430	10 409	1   361	4 471	1,354 5,458	1,019 5,817	1,056 5,793	635 5,926	2,700 5,276	8 641	13 620	17 709	2 605	14 417
7	15	18	27	10	450	349	381	658	803	52	35	13	11	7
84	111	126	163	170	473	475	606	598	613	127	151	163	125	93
12 183	10 261	5 155	36 127	16 150	479 5,532	436 5,486	519 5,422	887 5,230	1,438 5,950	13 294	18 332	21 358	36 313	49 233
730	937	881	855	956	14,634	14,648	15,057	15,112	17,896	1,328	1,352	1,603	1,319	980
398	421	549	395	477	5,999	6,591	5,375	5,742	5,404	521	529	612	397	285
78	210	38	33	122	13,456	12,812	14,528	15,284	15,638	227	286	296	301	212
145	45	44	61	39	11,314	10,945	11,428	11,693	12,164	71	62	83	73	66
1,351	1,613	1,512	1,343	1,594	45,402	44,995	46,389	47,831	51,102	2,149	2,229	2,593	2,090	1,543
246 1,399	342 963	204 1,400	209 1,347	270 1,381	8,381 21,349	7,535 21,619	8,351 20,864	7,947 20,863	11,430 19,977	338 2,091	354 2,252	344 1,675	296 1,635	169 1,566
1,645	1,305	1,604	1,557	1,651	29,731	29,154	29,215	28,810	31,407	2,428	2,606	2,019	1,931	1,735
2,996	2,918	3,116	2,900	3,245	75,133	74,149	75,604	76,641	82,510	4,577	4,835	4,612	4,020	3,278
968	637	984	857	960	8,709	8,565	7,995	8,523	5,841	1,468	1,539	1,051	1,037	1,132
(t	percent of to	otal assets)	1		(p	ercent of to	otal assets)			(pe	ercent of to	tal assets)		
9.7	7.9	11.1	10.4	9.5	3.0	2.6	2.4	1.9	1.9	17.5	14.9	9.1	9.7	12.1
23.7	24.1	24.2	25.3	27.9	12.4	13.1	12.3	12.9	11.9	25.3	27.2	25.6	27.4	28.6
21.1 56.7	19.4 53.9	20.8 59.9	19.3 59.0	18.7 59.0	11.7 31.1	12.1 31.3	12.1 30.5	12.1 30.8	11.4 28.8	15.2 61.1	15.2 59.8	19.3 57.5	16.0 58.6	18.3 64.4
37.8	37.3	36.0	36.8	34.8	40.1	39.8	40.6	39.5	38.2	34.2	37.0	39.6	36.5	28.2
5.6 24.4	7.9 32.1	9.6 28.3	11.8 29.5	10.0 29.4	4.2 19.5	4.0 19.8	4.6 19.9	4.3 19.7	7.1 21.7	7.5 29.0	7.5 28.0	11.3 34.7	9.7 32.8	9.9 29.9
15.9 45.1	21.6 55.3	18.8 48.5	14.8 46.3	18.5 49.1	25.9 60.4	26.2 60.7	26.3 61.4	27.4 62.4	25.5 61.9	16.3 46.9	16.9 46.1	19.7 56.2	17.4 52.0	15.2 47.1
54.9	44.7	51.5	53.7	50.9	39.6	39.3	38.6	37.6	38.1	53.1	53.9	43.8	48.0	52.9

# TABLE 10.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 34 AND 35

Net sales, receipts, and operating revenues (appeared to the period to			Fabricate	d Metal Produ	cts <sup>1</sup>	
Net sales, receipts, and operating revenues	Item					
Depreciation, depletion and amonization of property, plant, and equipment   1,425   1,389   1,451   1,441   1,429   41 dither operating costs and expenses, including cost of goods sold and selling, general, and administrative expenses   40,256   41,057   40,446   40,923   42,327			(million do	ollars)		
A content   A co	Depreciation, depletion and amortization of property, plant, and equipment					
Interest expense		40,256	41,057	40,446	40,923	42,327
All other nonoperating income (expense).	Income (or loss) from operations	4,609	4,469	3,490	4,653	4,730
Provision for current and deferred domestic income taxes.   688					,	
Income (or loss) after income taxes	Income (or loss) before income taxes	3,789	4,234	2,663	3,986	3,847
Cash dividends charged to retained earnings in current quarter   1,230	Provision for current and deferred domestic income taxes.	688	840	769	850	954
Net income retained in business   1,872   2,011   865   2,125   1,798	Income (or loss) after income taxes	3,101	3,394	1,894	3,136	2,893
Retained earnings at beginning of quarter	Cash dividends charged to retained earnings in current quarter	1,230	1,383	1,028	1,010	1,095
Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc.         (360)         (243)         (258)         (147)         (349)           Retained earnings at end of quarter.         42,857         44,823         43,379         44,148         43,890           INCOME STATEMENT IN RATIO FORMAT           Net sales, receipts, and operating revenues         100.0	Net income retained in business	1,872	2,011	865	2,125	1,798
Retained earnings at end of quarter.	Other direct credits (or charges) to retained earnings (net), including stock and other		-,			,
INCOME STATEMENT IN RATIO FORMAT   INCOME STATEME		`	` '		, ,	(/
Net sales, receipts, and operating revenues   100.0		.2,00.			,	.0,000
Depreciation, depletion, and amortization of property, plant, and equipment   2.9   3.0   3.2   3.1   2.9   All other operating costs and expenses   87.1   87.5   89.1   87.0   87.3	INCOME STATEMENT IN RATIO FORMAT		(ролоон от н	o. ca.cc,		
Interest expense	Depreciation, depletion, and amortization of property, plant, and equipment	2.9	3.0	3.2	3.1	2.9
All other nonoperating income (expense).	Income (or loss) from operations	10.0	9.5	7.7	9.9	9.8
Provision for current and deferred domestic income taxes.						
Common   C	Income (or loss) before income taxes	8.2	9.0	5.9	8.5	7.9
Compact   Comp	Provision for current and deferred domestic income taxes.	1.5	1.8	1.7	1.8	2.0
OPERATING RATIOS	Income (or loss) after income taxes	6.7	7.2	4.2	6.7	6.0
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	OPERATING RATIOS		(percei	nt)		
Before income taxes	(see explanatory notes)					
After income taxes	, , ,					
Before income taxes						
(based on succeeding table)	Before income taxes					
Total current assets to total current liabilities						
. I	Total current assets to total current liabilities	1.70	1.84	1.73	1.70	1.69
Total cash, U.S. Government and other securities to total current liabilities	Total cash, U.S. Government and other securities to total current liabilities	0.21	0.25	0.21	0.18	0.19
Total stockholders' equity to total debt	Total stockholders' equity to total debt	1.27	1.22	1.20	1.20	1.15

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		ed Metal Pr Jnder \$25 I				Machinery	, Except E		Machinery, Except Electrical Assets Under \$25 Million					
2Q 1999	3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000
	(million o	dollars)				(million	dollars)				(million o	lollars)		
18,768 477	18,591 521	18,487 601	19,365 564	19,477 517	112,759 4,156	113,602 4,166	112,701 4,021	110,776 4,023	118,622 4,204	19,082 592	18,895 588	19,010 630	18,834 577	19,539 608
16,524	16,363	16,966	16,807	17,167	100,408	104,317	104,811	100,657	106,906	16,658	16,876	17,865	16,549	17,155
1,767	1,708	920	1,994	1,792	8,195	5,119	3,869	6,096	7,512	1,832	1,430	516	1,708	1,776
231 (88)	226 103	234 (103)	242 3	242 28	1,883 6,407	1,951 5,760	2,150 6,088	2,056 4,928	2,095 6,013	233 77	262 126	320 66	246 61	272 19
1,448	1,585	583	1,755	1,579	12,719	8,928	7,807	8,969	11,430	1,675	1,294	261	1,523	1,523
153	184	148	194	194	4,062	3,058	2,626	2,625	3,246	220	230	143	174	225
1,295	1,402	436	1,561	1,385	8,656	5,871	5,181	6,344	8,185	1,456	1,065	119	1,349	1,299
664	462	594	584	601	1,960	1,825	2,276	1,993	2,567	628	590	598	708	541
630	939	(159)	978	784	6,696	4,046	2,905	4,351	5,618	828	474	(480)	641	757
15,427	15,363	15,716	14,772	15,323	89,546	94,694	99,848	100,302	102,863	14,253	13,108	14,242	14,260	14,435
(163)	23	(40)	(14)	(175)	(684)	150	(2,382)	(515)	(1,320)	(109)	(30)	8	(190)	(176)
15,895	16,326	15,517	15,736	15,931	95,559	98,890	100,371	104,138	107,160	14,971	13,552	13,770	14,711	15,016
	percent of	net sales)			(	percent of	net sales)			(1	percent of	net sales)		
100.0 2.5 88.0	100.0 2.8 88.0	100.0 3.3 91.8	100.0 2.9 86.8	100.0 2.7 88.1	100.0 3.7 89.0	100.0 3.7 91.8	100.0 3.6 93.0	100.0 3.6 90.9	100.0 3.5 90.1	100.0 3.1 87.3	100.0 3.1 89.3	100.0 3.3 94.0	100.0 3.1 87.9	100.0 3.1 87.8
9.4	9.2	5.0	10.3	9.2	7.3	4.5	3.4	5.5	6.3	9.6	7.6	2.7	9.1	9.1
1.2 (0.5)	1.2 0.6	1.3 (0.6)	1.2 0.0	1.2 0.1	1.7 5.7	1.7 5.1	1.9 5.4	1.9 4.4	1.8 5.1	1.2 0.4	1.4 0.7	1.7 0.3	1.3 0.3	1.4 0.1
7.7	8.5	3.2	9.1	8.1	11.3	7.9	6.9	8.1	9.6	8.8	6.8	1.4	8.1	7.8
0.8	1.0	0.8	1.0	1.0	3.6	2.7	2.3	2.4	2.7	1.2	1.2	0.8	0.9	1.1
6.9	7.5	2.4	8.1	7.1	7.7	5.2	4.6	5.7	6.9	7.6	5.6	0.6	7.2	6.6
	(perc	ent)				(perc	ent)				(perce	ent)		
32.89 29.41	34.55 30.55	13.10 9.79	38.28 34.05	34.84 30.57	29.25 19.91	19.83 13.04	17.14 11.38	18.78 13.28	23.47 16.81	34.11 29.64	27.58 22.69	5.52 2.51	30.96 27.43	30.65 26.13
16.51 14.76	17.44 15.42	6.37 4.76	18.65 16.59	16.93 14.86	12.04 8.20	8.18 5.38	7.05 4.68	7.85 5.56	9.71 6.96	16.02 13.92	12.44 10.23	2.52 1.14	14.55 12.89	14.35 12.23
2.15	2.34	2.05	2.05	2.14	1.44	1.42	1.38	1.40	1.39	2.17	2.21	2.17	2.16	2.13
0.39	0.47	0.37	0.35	0.40	0.23	0.24	0.24	0.25	0.25	0.45	0.51	0.48	0.48	0.41
1.73	1.73	1.61	1.65	1.53	1.74	1.79	1.84	1.79	1.72	1.54	1.41	1.39	1.50	1.48

# **TABLE 10.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 34 AND 35

		Fabricate	d Metal Produ	ıcts¹	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States. Time deposits in the United States, including negotiable certificates of deposit	5,415 443	6,183 549	5,299 558	4,999 571	5,029 863
Total cash on hand and in U.S. banks	5,858	6,733	5,857	5,571	5,892
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,723	2,031	1,856	1,530	1,584
Total cash, U.S. Government and other securities	7,581	8,764	7,714	7,100	7,476
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	26,125 21,861 7,027	27,463 21,502 6,878	25,565 21,851 7,512	28,175 23,328 7,406	28,526 22,908 7,172
Total current assets	62,594	64,606	62,641	66,010	66,082
Depreciable and amortizable fixed assets, including construction in progress	72,095	73,697	75,927	77,506	79,661
Land and mineral rights	1,577	1,621	1,637	1,632	1,793
Less: Accumulated depreciation, depletion, and amortization	37,481	38,679	39,826	40,555	42,574
Net property, plant, and equipment	36,191	36,638	37,738	38,584	38,881
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	42,464	45,374	46,244	46,354	46,614
Total Assets	141,248	146,619	146,623	150,947	151,578
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks.	4,740 4,194 12,595 649	4,055 3,001 12,459 906 1,623	4,409 2,429 12,465 767	5,206 2,966 13,878 1,004	5,584 2,796 13,414 942 3,219
b. Other long-term debt	908	939	1,139	910	1,055
All other current liabilities, including excise and sales taxes, and accrued expenses	11,963	12,146	12,748	12,049	12,102
Total current liabilities	36,867	35,129	36,244	38,768	39,112
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations.	18,350 16,237 10,987	22,006 18,396 9,983	21,237 18,649 10,211	21,842 18,022 10,297	22,298 18,565 10,134
Total liabilities.	82,441	85,514	86,341	88,929	90,109
Capital stock and other capital (less treasury stock) Retained earnings	15,950 42,857	16,281 44,823	16,902 43,379	17,870 44,148	17,579 43,890
Stockholders' equity	58,807	61,105	60,281	62,018	61,468
Total Liabilities and Stockholders' Equity	141,248	146,619	146,623	150,947	151,578
NET WORKING CAPITAL	141,240	140,013	140,020	100,047	101,070
Excess of total current assets over total current liabilities	25,726	29,477	26,397	27,242	26,971
		(percent of to	tal assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	5.4 18.5 15.5 44.3 25.6 8.3 26.1 24.5 58.4 41.6	6.0 18.7 14.7 44.1 25.0 6.6 24.0 27.6 58.3 41.7	5.3 17.4 14.9 42.7 25.7 7.0 24.7 27.2 58.9 41.1	4.7 18.7 15.5 43.7 25.6 7.8 25.7 26.4 58.9 41.1	4.9 18.8 15.1 43.6 25.7 8.3 25.8 27.0 59.4 40.6

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		ed Metal Pr Under \$25				Machinery	, Except E	lectrical <sup>1</sup>				, Except El		
2Q 1999	3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000
	(million o	dollars)				(million	dollars)				(million o	lollars)		
3,135 354	3,487 467	2,920 406	3,035 430	2,922 697	13,640 1,573	15,447 1,358	14,730 2,434	15,836 2,487	19,124 1,847	4,294 412	4,376 683	4,277 648	4,176 901	3,678 673
3,490	3,954	3,326	3,465	3,619	15,213	16,805	17,164	18,323	20,971	4,706	5,058	4,925	5,077	4,351
624	678	600	617	750	13,622	13,812	13,809	14,500	13,189	993	1,404	1,200	1,012	1,005
4,113	4,632	3,926	4,082	4,369	28,835	30,617	30,973	32,823	34,160	5,699	6,462	6,125	6,089	5,356
9,959 7,194 1,222	10,249 7,112 1,000	9,648 7,228 1,063	10,734 7,723 1,089	10,604 7,372 966	72,445 51,601 25,308	71,756 52,417 24,895	69,997 50,463 26,846	70,629 51,939 27,473	73,336 52,270 27,808	10,439 10,095 1,517	10,246 10,009 1,408	10,391 9,669 1,350	10,720 9,307 1,292	10,554 10,358 1,360
22,489	22,993	21,865	23,628	23,311	178,189	179,684	178,279	182,864	187,575	27,749	28,125	27,535	27,408	27,628
26,625 541 16,423	27,580 532 17,056	28,997 491 17,559	28,730 501 17,446	29,110 630 17,907	164,960 4,132 92,567	166,012 4,002 93,021	163,481 4,089 91,325	164,882 4,082 91,913	165,516 4,029 91,735	31,285 580 20,044	31,254 480 20,484	31,790 556 20,624	32,980 522 21,327	33,047 505 21,200
10,743	11,055	11,928	11,785	11,834	76,526	76,993	76,246	77,051	77,811	11,821	11,250	11,722	12,175	12,352
1,850	2,307	2,805	2,227	2,146	167,673	179,655	188,504	196,864	205,241	2,268	2,237	2,176	2,284	2,488
35,081	36,355	36,598	37,640	37,290	422,388	436,333	443,028	456,779	470,627	41,838	41,612	41,432	41,867	42,469
2,088	1,616	2,036	2,304	2,620	8,825	8,801	8,617	11,435	11,976	2,132	2,319	2,270	2,072	2,167
489 4,516 158	317 4,581 180	286 4,684 149	297 5,157 156	214 4,537 193	8,629 38,285 6,829	6,857 41,906 7,418	7,262 43,540 7,831	9,670 42,299 7,564	13,299 43,410 7,666	475 4,786 161	459 4,891 228	697 4,856 183	727 5,067 170	677 4,971 279
773 285	875 333	981 353	1,126 262	848 347	2,751 5,759	2,959 6,047	2,667 5,544	2,625 5,842	3,238 3,814	1,118 474	1,069 426	1,064 501	1,050 537	1,083 572
2,164 10,473	1,936 9,838	2,185 10,674	2,250 11,552	2,151 10,910	52,471 123,549	52,928 126,916	53,503 128,963	51,383 130,819	51,615 135,019	3,620 12,766	3,347 12,739	3,132 12,703	3,051 12,674	3,216 12,966
4,049	4,791	4,888	4,756	4,943	23,909	24,089	23,763	24,784	24,574	4,477	4,434	4,873	4,664	5,006
2,507	2,684	2,496	2,403	2,895	50,312	51,852	51,137	52,243	56,043	4,038	4,598	4,226	4,034	3,910
447	688	735	590	418	50,666	53,397	56,992	57,902	60,195	915	1,072	698	815	707
17,476	18,001	18,794	19,301	19,167	248,435	256,254	260,854	265,748	275,831	22,196	22,842	22,500	22,188	22,590
1,711 15,895	2,029 16,326	2,287 15,517	2,602 15,736	2,192 15,931	78,394 95,559	81,189 98,890	81,802 100,371	86,893 104,138	87,636 107,160	4,671 14,971	5,218 13,552	5,162 13,770	4,968 14,711	4,862 15,016
17,606	18,354	17,804	18,339	18,123	173,953	180,079	182,173	191,032	194,796	19,642	18,770	18,932	19,679	19,879
35,081	36,355	36,598	37,640	37,290	422,388	436,333	443,028	456,779	470,627	41,838	41,612	41,432	41,867	42,469
12,015	13,155	11,191	12,076	12,401	54,640	52,768	49,316	52,045	52,556	14,983	15,386	14,832	14,734	14,662
(p	ercent of to	otal assets	)		(p	ercent of t	otal assets	)		(p	ercent of to	otal assets)		
11.7 28.4	12.7 28.2	10.7 26.4	10.8 28.5	11.7 28.4	6.8 17.2	7.0 16.4	7.0 15.8	7.2 15.5	7.3 15.6	13.6 25.0	15.5 24.6	14.8 25.1	14.5 25.6	12.6 24.9
20.5	19.6	19.7	20.5	19.8	12.2	12.0	11.4	11.4	11.1	24.1	24.1	23.3	22.2	24.4
64.1 30.6	63.2 30.4	59.7 32.6	62.8 31.3	62.5 31.7	42.2 18.1	41.2 17.6	40.2 17.2	40.0 16.9	39.9 16.5	66.3 28.3	67.6 27.0	66.5 28.3	65.5 29.1	65.1 29.1
10.4 29.9	8.6 27.1	10.0 29.2	10.6 30.7	10.8 29.3	6.1 29.3	5.7 29.1	5.4 29.1	6.5 28.6	6.9 28.7	10.0 30.5	10.3 30.6	10.9 30.7	10.5 30.3	10.6 30.5
18.7 49.8	20.6 49.5	20.2 51.4	19.0 51.3	21.0 51.4	17.6 58.8	17.4 58.7	16.9 58.9	16.9 58.2	17.1 58.6	20.4 53.1	21.7 54.9	22.0 54.3	20.8 53.0	21.0 53.2
50.2	50.5	48.6	48.7	48.6	41.2	41.3	41.1	41.8	41.4	46.9	45.1	45.7	47.0	46.8

## TABLE 11.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 36 AND 37

		Electrical and	Electronic Eq	uipment <sup>1</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million de	ollars)		
Net sales, receipts, and operating revenues	119,556 4,656	119,678 4,664	128,166 4,626	127,281 4,578	133,980 4,644
general, and administrative expenses	104,466	104,938	112,892	112,332	116,974
Income (or loss) from operations	10,434	10,076	10,648	10,371	12,362
Interest expense	2,255 3,330	2,132 4,879	2,169 8,246	2,488 9,554	2,375 6,700
Income (or loss) before income taxes	11,510	12,822	16,725	17,437	16,687
Provision for current and deferred domestic income taxes	3,546	4,124	5,128	5,700	5,958
Income (or loss) after income taxes	7,964	8,699	11,597	11,737	10,729
Cash dividends charged to retained earnings in current quarter	2,242	2,436	3,218	3,128	2,991
Net income retained in business	5,722	6,262	8,379	8,609	7,739
Retained earnings at beginning of quarter	144,495 (982)	147,183 (677)	153,415 1.324	161,814 (830)	168,447 (445)
Retained earnings at end of quarter	149,234	152,768	163,118	169,593	175,741
	0,20 :	(percent of n		.00,000	,
INCOME STATEMENT IN RATIO FORMAT		(poroont or n	or outoo,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.9 87.4	100.0 3.9 87.7	100.0 3.6 88.1	100.0 3.6 88.3	100.0 3.5 87.3
Income (or loss) from operations	8.7	8.4	8.3	8.1	9.2
Interest expense	1.9 2.8	1.8 4.1	1.7 6.4	2.0 7.5	1.8 5.0
Income (or loss) before income taxes	9.6	10.7	13.0	13.7	12.5
Provision for current and deferred domestic income taxes	3.0	3.4	4.0	4.5	4.4
Income (or loss) after income taxes	6.7	7.3	9.0	9.2	8.0
OPERATING RATIOS (see explanatory notes)		(perce	nt)		
` ' '					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	17.93 12.40	19.23 13.05	23.15 16.05	21.64 14.57	18.56 11.94
Annual rate of profit on total assets:	8.89	9.62	11.91	11.47	10.21
Before income taxes. After income taxes	6.15	9.62 6.52	8.26	7.72	6.56
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.51	1.49	1.54	1.66	1.68
Total cash, U.S. Government and other securities to total current liabilities	0.29	0.31	0.35	0.41	0.43
Total stockholders' equity to total debt	2.25	2.38	2.54	2.72	2.90

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Ele	ectrical and Assets U	Electronic Jnder \$25 I		nt		Transpor	tation Equ	ipment <sup>1</sup>				ation Equip		
	2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million d	lollars)				(million	dollars)				(million d	ollars)		
	9,734 207	9,193 226	9,539 215	9,427 194	10,135 205	171,105 5,298	161,204 4,999	177,608 5,089	173,950 5,265	178,544 4,905	5,487 89	5,580 96	5,851 106	5,503 102	5,926 99
	8,966	8,347	8,472	8,436	8,967	154,046	147,780	162,992	157,804	162,666	4,750	4,990	5,525	4,971	5,299
	561	620	852	797	964	11,761	8,425	9,527	10,881	10,974	648	494	220	430	528
	114 39	126 (14)	118 6	111 20	110 5	2,440 6,252	2,652 4,201	2,537 4,299	2,747 6,068	2,568 5,226	71 28	97 14	63 80	68 59	67 12
	486	480	740	706	859	15,573	9,974	11,289	14,202	13,632	605	411	237	421	473
	43	126	115	138	76	4,229	2,925	3,355	4,020	3,641	79	49	41	55	56
	443	354	625	568	783	11,345	7,049	7,934	10,182	9,991	526	361	197	366	418
	365	222	265	88	571	2,368	2,267	2,671	1,879	1,424	296	95	195	166	307
	78	133	360	480	212	8,976	4,782	5,263	8,303	8,567	230	266	2	200	111
	3,572	3,208	3,372	3,671	3,699	107,847	111,031	119,839	126,111	132,188	2,363	2,867	3,416	3,301	3,577
	11	(97)	34	(1)	(214)	(5,041)	(368)	1,837	(1,820)	(4,606)	31	(21)	19	(6)	(9)
	3,662	3,243	3,766	4,150	3,697	111,782	115,445	126,939	132,594	136,149	2,625	3,111	3,437	3,496	3,679
	(	percent of I	net sales)			(	percent of	net sales)			(1	percent of r	net sales)		
	100.0 2.1 92.1	100.0 2.5 90.8	100.0 2.3 88.8	100.0 2.1 89.5	100.0 2.0 88.5	100.0 3.1 90.0	100.0 3.1 91.7	100.0 2.9 91.8	100.0 3.0 90.7	100.0 2.7 91.1	100.0 1.6 86.6	100.0 1.7 89.4	100.0 1.8 94.4	100.0 1.9 90.3	100.0 1.7 89.4
	5.8	6.7	8.9	8.5	9.5	6.9	5.2	5.4	6.3	6.1	11.8	8.9	3.8	7.8	8.9
	1.2	1.4	1.2	1.2	1.1	1.4	1.6	1.4	1.6	1.4	1.3	1.7	1.1	1.2	1.1
-	0.4	(0.2)	0.1	0.2	0.1	3.7	2.6	2.4	3.5	2.9	0.5	0.2	1.4	1.1	0.2
	5.0 0.4	5.2 1.4	7.8 1.2	7.5 1.5	8.5 0.8	9.1 2.5	6.2 1.8	6.4 1.9	8.2 2.3	7.6 2.0	11.0 1.4	7.4 0.9	4.1 0.7	7.7 1.0	8.0 0.9
	4.6	3.9	6.5	6.0	7.7	6.6	4.4	4.5	5.9	5.6	9.6	6.5	3.4	6.6	7.1
		(perce	ent)				(perc	ent)				(perce	ent)		
	24.22 22.06	24.84 18.33	38.81 32.78	36.74 29.57	42.64 38.87	38.48 28.03	24.24 17.13	25.66 18.03	31.48 22.57	29.71 21.77	67.76 58.96	41.25 36.29	21.47 17.80	43.69 37.97	46.59 41.11
	10.49 9.55	10.59 7.81	15.91 13.43	15.42 12.41	18.83 17.16	10.16 7.40	6.30 4.45	6.98 4.91	8.62 6.18	8.31 6.09	27.51 23.94	16.55 14.57	9.81 8.14	16.90 14.69	19.02 16.78
	1.92	1.95	1.88	1.93	1.96	0.99	1.02	0.98	1.00	1.02	1.89	1.84	2.17	1.93	2.01
	0.31	0.31	0.28	0.29	0.33	0.19	0.21	0.20	0.17	0.19	0.32	0.36	0.45	0.38	0.33
	1.41	1.27	1.31	1.37	1.53	1.33	1.27	1.29	1.22	1.23	1.15	1.18	1.40	1.08	1.17

#### **TABLE 11.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 36 AND 37

		Electrical and	Electronic Eq	uipment <sup>1</sup>	
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	18,089 8,252	19,358 8,497	20,887 8,730	29,321 8,715	32,878 8,031
Total cash on hand and in U.S. banks	26,341	27,855	29,617	38,036	40,909
Other short-term financial investments, including marketable and government securities, commercial paper, etc	13,566	15,921	19,825	22,345	24,387
Total cash, U.S. Government and other securities	39,906	43,776	49,442	60,381	65,296
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	74,183 62,753 27,040	74,445 61,654 27,157	76,173 62,857 29,741	81,346 65,106 34,277	84,553 67,565 35,591
Total current assets	203,882	207,031	218,213	241,111	253,005
Depreciable and amortizable fixed assets, including construction in progress	193,687 4,201 105,346	193,039 3,970 104,641	197,502 3,993 107,245	199,214 4,113 108,417	201,613 4,147 110,117
Net property, plant, and equipment	92.542	92.368	94.250	94.910	95,644
All other noncurrent assets, including investment in nonconsolidated entities, long-term	32,042	32,300	34,200	34,310	30,044
investments, intangibles, etc	221,439	234,019	249,246	272,089	305,427
Total Assets	517,863	533,418	561,710	608,110	654,075
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities	6,521 20,270 34,571 6,669 1,929 2,059 63,391	6,907 17,150 34,623 8,162 1,980 2,221 68,134	7,469 15,776 34,672 7,937 2,787 3,396 69,432	6,605 15,984 37,188 8,760 2,105 5,077 69,956	7,582 17,043 38,869 8,860 2,396 5,222 70,657
Long-term debt (due in more than 1 year):	133,400	133,170	141,403	143,073	130,029
a. Loans from banksb. Other long-term debt	25,466 58,057	24,787 59,052	27,075 57,117	26,002 62,702	28,190 63,370
minority stockholders' interest in consolidated domestic corporations	42,098 261,028	43,731 266,747	47,036 272,697	51,484 285,863	52,322 294,510
Capital stock and other capital (less treasury stock) Retained earnings	107,601 149,234	113,903 152,768	125,895 163,118	152,654 169,593	183,823 175,741
Stockholders' equity	256,835	266,671	289,012	322,247	359,565
Total Liabilities and Stockholders' Equity	517,863	533,418	561,710	608,110	654,075
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	68,474	67,855	76,744	95,436	102,376
		(percent of to	tal assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities. Trade accounts and trade notes receivable. Inventories. Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity.	7.7 14.3 12.1 39.4 17.9 5.9 26.1 16.1 50.4 49.6	8.2 14.0 11.6 38.8 17.3 5.3 26.1 15.7 50.0 50.0	8.8 13.6 11.2 38.8 16.8 5.2 25.2 15.0 48.5 51.5	9.9 13.4 10.7 39.6 15.6 4.9 24.0 14.6 47.0 53.0	10.0 12.9 10.3 38.7 14.6 4.9 23.0 14.0 45.0 55.0

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Ele	ectrical and Assets	l Electronic Under \$25		nt		Transpor	tation Equ	ipment <sup>1</sup>				ation Equip		
2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million	dollars)				(million d	ollars)		
1,581 92	1,572 62	1,387 87	1,491 135	1,724 115	9,382 3,609	9,310 3,387	10,343 4,047	10,165 2,192	11,385 1,934	657 142	907 214	874 131	844 105	885 35
1,673	1,634	1,475	1,625	1,840	12,991	12,696	14,390	12,357	13,319	799	1,121	1,005	949	920
451	347	523	370	436	28,835	34,260	30,167	26,479	27,215	228	266	375	451	217
2,124	1,981	1,998	1,996	2,275	41,826	46,956	44,557	38,836	40,535	1,026	1,387	1,381	1,400	1,137
5,330 5,319 592	4,928 4,893 520	5,169 5,478 597	5,624 5,134 679	5,718 5,003 524	57,695 85,938 36,602	55,898 88,717 37,518	51,715 84,494 40,542	54,086 89,324 41,842	52,977 87,395 42,265	2,095 2,551 379	2,177 2,995 498	2,083 2,809 346	2,214 2,851 568	2,292 2,910 511
13,365	12,322	13,242	13,432	13,519	222,061	229,090	221,307	224,088	223,172	6,051	7,057	6,618	7,033	6,850
9,403 127 5,519	9,520 204 5,447	9,253 182 5,354	8,522 161 5,031	9,022 150 5,427	245,539 4,219 128,605	250,102 4,072 130,945	255,429 4,187 129,992	257,559 4,372 131,306	258,492 4,430 132,239	5,190 88 2,861	5,637 133 3,333	5,644 159 3,160	5,615 138 3,131	5,406 138 3,126
4,011	4,278	4,081	3,652	3,745	121,153	123,229	129,625	130,625	130,683	2,417	2,436	2,643	2,622	2,417
1,171	1,536	1,276	1,230	978	269,990	280,654	295,606	303,971	302,288	326	431	408	310	691
18,546	18,136	18,599	18,315	18,242	613,204	632,973	646,538	658,684	656,143	8,795	9,924	9,670	9,965	9,958
1,617	1,550	1,444	1,420	1,385	5,796	5,078	5,518	7,101	6,154	774	883	523	822	667
202 2,896 (19)	286 2,406 70	372 2,690 68	294 2,674 89	184 2,752 120	24,718 61,539 7,454	22,495 65,094 6,890	24,300 66,199 7,646	24,747 67,058 8,423	23,935 66,632 8,255	310 1,201 32	364 1,490 30	194 1,161 37	65 1,381 60	87 1,234 41
350 285 1,622	348 217 1,449	413 154 1,909	382 254 1,836	543 249 1,660	1,880 2,021 120,072	1,986 2,135 121,923	2,636 2,301 118,344	2,674 2,218 110,949	2,619 3,133 107,278	152 126 605	192 109 757	219 119 799	370 113 826	413 93 867
6,953	6,326	7,050	6,948	6,893	223,481	225,600	226,944	223,170	218,005	3,201	3,826	3,053	3,638	3,401
1,776 1,448	1,939 1,728	1,573 1,864	1,185 2,062	1,533 1,383	27,806 59,516	32,522 65,436	32,035 70,060	39,286 72,122	41,579 71,221	686 1,058	850 990	1,179 930	1,092 1,100	1,140 1,084
337	410	490	433	377	140,507	144,824	141,497	143,620	141,804	280	275	88	280	267
10,513	10,404	10,977	10,629	10,186	451,309	468,383	470,536	478,198	472,608	5,224	5,941	5,250	6,110	5,893
4,371 3,662	4,488 3,243	3,857 3,766	3,536 4,150	4,359 3,697	50,113 111,782	49,146 115,445	49,064 126,939	47,891 132,594	47,386 136,149	946 2,625	872 3,111	983 3,437	360 3,496	386 3,679
8,033	7,732	7,623	7,686	8,056	161,895	164,590	176,003	180,486	183,534	3,571	3,983	4,420	3,855	4,065
18,546	18,136	18,599	18,315	18,242	613,204	632,973	646,538	658,684	656,143	8,795	9,924	9,670	9,965	9,958
6,412	5,996	6,192	6,484	6,626	(1,421)	3,489	(5,637)	918	5,168	2,851	3,231	3,565	3,395	3,448
(p	ercent of to	otal assets	)		(p	ercent of t	otal assets	)		(pe	ercent of to	tal assets)		
11.5 28.7 28.7 72.1 21.6	10.9 27.2 27.0 67.9 23.6	10.7 27.8 29.5 71.2 21.9	10.9 30.7 28.0 73.3 19.9	12.5 31.3 27.4 74.1 20.5	6.8 9.4 14.0 36.2 19.8	7.4 8.8 14.0 36.2 19.5	6.9 8.0 13.1 34.2 20.0	5.9 8.2 13.6 34.0 19.8	6.2 8.1 13.3 34.0 19.9	11.7 23.8 29.0 68.8 27.5	14.0 21.9 30.2 71.1 24.5	14.3 21.5 29.0 68.4 27.3	14.0 22.2 28.6 70.6 26.3	11.4 23.0 29.2 68.8 24.3
13.2 37.5 17.4 56.7 43.3	13.2 34.9 20.2 57.4 42.6	12.8 37.9 18.5 59.0 41.0	12.8 37.9 17.7 58.0 42.0	12.9 37.8 16.0 55.8 44.2	5.6 36.4 14.2 73.6 26.4	5.0 35.6 15.5 74.0 26.0	5.4 35.1 15.8 72.8 27.2	5.6 33.9 16.9 72.6 27.4	5.5 33.2 17.2 72.0 28.0	15.5 36.4 19.8 59.4 40.6	15.6 38.6 18.5 59.9 40.1	10.9 31.6 21.8 54.3 45.7	13.7 36.5 22.0 61.3 38.7	12.7 34.2 22.3 59.2 40.8

#### **TABLE 12.0—INCOME STATEMENT** FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 371 AND 372, 6

		Motor Vehicl	es and Equip	ment <sup>1 2</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	120,880 3,914	113,402 3,827	123,769 3,691	126,558 3,938	125,499 3,639
general, and administrative expenses	109,376	105,366	114,976	115,957	115,694
Income (or loss) from operations	7,590	4,208	5,102	6,662	6,165
Interest expense	1,670 4,469	1,801 4,267	1,580 4,805	1,740 5,182	1,574 4,655
Income (or loss) before income taxes	10,389	6,675	8,327	10,104	9,246
Provision for current and deferred domestic income taxes	3,045	1,801	2,502	2,782	2,421
Income (or loss) after income taxes	7,343	4,873	5,825	7,322	6,825
Cash dividends charged to retained earnings in current quarter	1,360	1,682	1,717	1,182	426
Net income retained in business	5,983	3,192	4,108	6,140	6,399
Retained earnings at beginning of quarter	62,025	62,342	64,645	70,487	75,820
noncash dividends, etc	(4,994) 63,014	(236) 65,297	1,852 70.605	(1,302) 75,325	(4,558) 77,661
retained carnings at the or quarter	00,014	(percent of n	-,	70,020	77,001
INCOME STATEMENT IN RATIO FORMAT		(percent of fi	et sales)		
Net sales, receipts, and operating revenues	100.0 3.2 90.5	100.0 3.4 92.9	100.0 3.0 92.9	100.0 3.1 91.6	100.0 2.9 92.2
Income (or loss) from operations	6.3	3.7	4.1	5.3	4.9
Interest expense	1.4 3.7	1.6 3.8	1.3 3.9	1.4 4.1	1.3 3.7
Income (or loss) before income taxes	8.6	5.9	6.7	8.0	7.4
Provision for current and deferred domestic income taxes	2.5	1.6	2.0	2.2	1.9
Income (or loss) after income taxes	6.1	4.3	4.7	5.8	5.4
		(perce	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	40.46 28.60	25.38 18.53	29.55 20.67	34.54 25.03	31.00 22.89
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	10.05 7.11	6.30 4.60	7.69 5.38	9.13 6.62	8.35 6.17
BALANCE SHEET RATIOS (based on succeeding table)		1.00	3.00	0.02	0.17
Total current assets to total current liabilities	0.86	0.93	0.85	0.88	0.89
Total cash, U.S. Government and other securities to total current liabilities	0.25	0.29	0.25	0.23	0.23

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Motor Vehic Assets U	cles and Ed nder \$25 N			Aircraft, Guided Missiles, and Parts <sup>1</sup> <sup>2</sup>						raft, Guide Assets Und			5
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million d	ollars)				(million o	lollars)				(million d	ollars)		
2,454 45	2,415 42	2,596 38	2,180 37	2,594 41	39,864 1,164	36,849 937	41,828 1,127	35,194 1,063	40,544 999	876 12	877 17	878 23	1,023 31	809 26
2,165	2,269	2,462	1,990	2,371	35,609	32,790	37,312	31,091	36,137	705	675	746	870	692
243	104	96	152	182	3,091	3,122	3,389	3,041	3,408	159	184	109	122	91
29 20	28 8	27 19	27 9	27 6	607 1,512	678 9	755 (239)	784 770	759 711	17 (13)	43 (1)	19 56	18 24	18 1
235	84	88	134	161	3,997	2,453	2,395	3,026	3,360	130	140	146	127	73
42	14	18	29	35	869	839	702	906	927	22	22	14	22	12
193	70	69	106	126	3,128	1,614	1,693	2,120	2,433	108	119	131	105	62
134	39	74	20	121	775	449	801	487	836	59	22	69	37	134
59	31	(5)	85	5	2,353	1,165	892	1,634	1,597	49	97	62	68	(72)
1,108	1,041	1,297	1,095	1,504	36,388	38,305	43,619	44,871	45,279	(19)	100	160	694	850
22	19	16	(5)	(31)	(95)	(33)	101	(452)	(46)	(5)	(25)	11	(10)	10
1,189	1,091	1,308	1,176	1,478	38,647	39,437	44,612	46,052	46,829	25	171	233	752	788
(	percent of I	net sales)			(1	percent of	net sales)			(F	ercent of r	net sales)		
100.0 1.8 88.2	100.0 1.8 93.9	100.0 1.5 94.8	100.0 1.7 91.3	100.0 1.6 91.4	100.0 2.9 89.3	100.0 2.5 89.0	100.0 2.7 89.2	100.0 3.0 88.3	100.0 2.5 89.1	100.0 1.4 80.5	100.0 2.0 77.0	100.0 2.7 85.0	100.0 3.1 85.0	100.0 3.2 85.6
9.9	4.3	3.7	7.0	7.0	7.8	8.5	8.1	8.6	8.4	18.2	21.0	12.4	11.9	11.2
1.2 0.8	1.2 0.3	1.0 0.7	1.3 0.4	1.1 0.2	1.5 3.8	1.8 0.0	1.8 (0.6)	2.2 2.2	1.9 1.8	1.9 (1.5)	4.9 (0.1)	2.2 6.4	1.8 2.3	2.2 0.1
9.6	3.5	3.4	6.2	6.2	10.0	6.7	5.7	8.6	8.3	14.8	16.0	16.6	12.4	9.1
1.7	0.6	0.7	1.3	1.4	2.2	2.3	1.7	2.6	2.3	2.5	2.5	1.7	2.2	1.5
7.9	2.9	2.7	4.8	4.8	7.8	4.4	4.0	6.0	6.0	12.3	13.5	15.0	10.2	7.6
	(perce	ent)				(perce	ent)				(perce	nt)		
67.61 55.55	25.21 21.04	21.52 17.01	37.74 29.61	40.12 31.31	34.03 26.63	21.03 13.84	19.27 13.62	24.01 16.82	26.47 19.16	78.97 65.82	70.07 59.24	71.79 64.66	57.12 47.03	31.62 26.50
25.29 20.78	8.32 6.94	8.88 7.02	14.19 11.13	15.81 12.34	9.95 7.79	5.90 3.88	5.66 4.00	7.14 5.00	8.07 5.84	27.64 23.03	28.87 24.41	28.41 25.59	22.76 18.74	13.71 11.49
1.75	1.54	1.89	1.79	1.80	1.22	1.13	1.19	1.20	1.26	1.94	2.30	2.23	2.10	2.31
0.21	0.19	0.31	0.25	0.24	0.07	0.07	0.10	0.08	0.13	0.31	0.48	0.44	0.51	0.37
1.07	0.89	1.27	1.02	1.16	1.40	1.27	1.27	1.24	1.26	0.84	1.03	0.90	0.86	1.00

### **TABLE 12.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 371 AND 372, 6

		Motor Vehic	les and Equip	ment <sup>1 2</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States	7,183	7,003	7,336	7,204	7,181
Time deposits in the United States, including negotiable certificates of deposit	3,118	2,387	2,902	1,925	1,783
Total cash on hand and in U.S. banks	10,301	9,390	10,238	9,129	8,964
commercial paper, etc	25,468	31,128	26,252	23,164	22,206
Total cash, U.S. Government and other securities	35,769	40,518	36,490	32,293	31,169
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	33,400 26,119 27,133	32,301 27,525 27,960	28,425 26,408 30,334	30,025 28,483 31,096	30,133 28,650 30,956
Total current assets	122,421	128,304	121,657	121,897	120,909
Depreciable and amortizable fixed assets, including construction in progress	170,973 2,095	174,613 2,108	175,775 2,129	177,745 2,262	179,833 2,330
Less: Accumulated depreciation, depletion, and amortization	86,008 87,060	88,179 88.542	85,186 92,718	93.633	87,461 94,701
All other noncurrent assets, including investment in nonconsolidated entities, long-term	07,000	00,042	32,110	33,033	34,101
investments, intangibles, etc.	203,925	206,797	218,628	226,927	227,172
Total Assets	413,405	423,644	433,003	442,458	442,782
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities  Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations  Total liabilities.  Capital stock and other capital (less treasury stock) Retained earnings  Stockholders' equity	3,672 22,387 47,495 4,547 1,226 961 62,358 142,646 20,022 32,760 115,269 310,698 39,693 63,014 102,708	3,140 18,002 50,560 4,365 1,227 785 60,158 138,239 25,132 36,436 118,658 318,464 39,882 65,297	3,777 20,070 51,560 5,571 1,705 1,078 60,193 143,953 23,719 38,035 114,557 320,264 42,133 70,605 112,739	4,671 20,466 52,545 5,883 1,686 815 52,401 138,466 31,351 38,141 117,502 325,461 41,672 75,325 116,997	4,118 20,206 51,648 5,602 1,571 821 51,892 135,859 33,711 38,029 115,898 323,496 41,625 77,661 119,286
Total Liabilities and Stockholders' Equity	413.405	423,644	433,003	442,458	442,782
NET WORKING CAPITAL	710,700	720,077	+00,000	772,700	772,102
Excess of total current assets over total current liabilities	(20,226)	(9,935)	(22,296)	(16,569)	(14,949)
		(percent of to	tal assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities. Trade accounts and trade notes receivable. Inventories. Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity.	8.7 8.1 6.3 29.6 21.1 6.8 34.5 12.8 75.2 24.8	9.6 7.6 6.5 30.3 20.9 5.5 32.6 14.5 75.2 24.8	8.4 6.6 6.1 28.1 21.4 6.2 33.2 14.3 74.0 26.0	7.3 6.8 6.4 27.6 21.2 6.2 31.3 15.7 73.6 26.4	7.0 6.8 6.5 27.3 21.4 6.0 30.7 16.2 73.1 26.9

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Motor Vehi	cles and Ed Inder \$25 M			Airc	raft, Guide	ed Missiles	, and Parts	1 2			d Missiles, der \$25 Mil		s
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million o	dollars)				(million	dollars)				(million d	ollars)		
247	260	364	304	339	1,075	1,329	1,862	1,939	2,862	146	226	158	157	118
14	32	32	51	27	349	813	1,031	192	122	19	14	0	0	0
260	293	396	355	366	1,424	2,141	2,893	2,131	2,984	165	239	158	157	118
50	61	51	36	36	2,746	2,517	3,159	2,563	4,493	37	30	81	151	95
310	354	447	391	402	4,170	4,658	6,053	4,693	7,478	202	270	239	308	213
983 1,181	961 1,472	927 1,246	1,023 1,319	1,076 1,367	19,560 44,569	18,376 44,126	18,063 41,191	18,220 43,220	17,487 40,976	479 538	444 519	396 553	387 523	481 530
80	107	92	89	144	7,643	7,638	8,318	8,318	9,234	37	61	32	43	102
2,553	2,894	2,713	2,821	2,989	75,942	74,799	73,625	74,452	75,175	1,256	1,294	1,219	1,261	1,326
2,156 38	2,265 51	2,134 38	1,991 34	2,110 50	59,812 1,691	59,863 1,616	63,567 1,535	63,309 1,571	61,735 1,534	1,151 19	1,187 29	1,454 17	1,658 19	1,415 29
1,153	1,286	1,135	1,128	1,248	34,864	34,553	36,510	36,633	36,404	632	683	730	786	846
1,041	1,029	1,037	898	913	26,639	26,925	28,592	28,248	26,866	538	533	741	891	597
120	131	198	71	174	58,105	64,599	67,132	66,857	64,548	82	119	93	86	221
3,714	4,054	3,947	3,791	4,076	160,686	166,324	169,349	169,557	166,588	1,876	1,946	2,054	2,238	2,144
390 23	476 152	291 36	424 49	419 18	1,271 1,819	1,341 2,904	1,081 2,927	1,680 2,705	1,624 2,445	109 46	74 39	23 37	127 1	109 15
620 13	822 1	700 16	668 11	681 31	10,826 2,726	10,765 2,392	10,999 1,986	10,507 2,318	11,045 2,443	228 9	130 16	153 9	163 20	155 4
75 46	93 25	101 14	160 27	171 26	556 900	673 1,165	737 1,053	828 1,214	880 2,132	35 63	60 69	59 103	103 62	124 50
289	304	278	234	314	44,140	46,805	43,198	42,583	39,220	158	176	163	124	119
1,456	1,874	1,436	1,573	1,660	62,238	66,044	61,981	61,834	59,789	649	563	546	599	575
221 540	260 489	407 437	240 501	335 413	5,291 23,631	4,860 25,690	5,487 27,982	4,469 29,857	4,309 29,028	295 233	313 224	509 170	458 282	381 254
109	93	39	51	62	22,542	23,074	24,172	22,984	22,683	42	43	15	8	5
2,325	2,716	2,318	2,365	2,470	113,702	119,668	119,621	119,144	115,809	1,220	1,144	1,241	1,346	1,215
200 1,189	247 1,091	321 1,308	250 1,176	128 1,478	8,337 38,647	7,219 39,437	5,116 44,612	4,361 46,052	3,950 46,829	631 25	630 171	580 233	140 752	141 788
1,389	1,338	1,629	1,425	1,606	46,984	46,656	49,728	50,414	50,779	657	802	813	892	929
3,714	4,054	3,947	3,791	4,076	160,686	166,324	169,349	169,557	166,588	1,876	1,946	2,054	2,238	2,144
1,097	1,020	1,277	1,249	1,330	13,704	8,755	11,644	12,618	15,386	607	730	673	661	751
(1	percent of to	otal assets)	)		(p	ercent of t	otal assets	)		(pe	rcent of to	tal assets)		
8.4 26.5	8.7 23.7	11.3 23.5	10.3 27.0	9.9 26.4	2.6 12.2	2.8 11.0	3.6 10.7	2.8 10.7	4.5 10.5	10.8 25.5	13.9 22.8	11.6 19.3	13.8 17.3	9.9 22.5
31.8	36.3	31.6	34.8	33.5	27.7	26.5	24.3	25.5	24.6	28.7	26.6	26.9	23.4	24.7
68.7 28.0	71.4 25.4	68.7 26.3	74.4 23.7	73.3 22.4	47.3 16.6	45.0 16.2	43.5 16.9	43.9 16.7	45.1 16.1	66.9 28.7	66.5 27.4	59.4 36.1	56.3 39.8	61.8 27.9
14.4 39.2	18.4 46.2	11.2 36.4	17.4 41.5	15.6 40.7	2.8 38.7	3.7 39.7	3.4 36.6	3.8 36.5	4.3 35.9	13.5 34.6	12.4 29.0	10.8 26.6	13.1 26.8	13.9 26.8
20.5	18.5	21.4	19.5	18.4	18.0	18.4	19.8	20.2	20.0	28.1	27.6	33.1	33.1	29.6
62.6 37.4	67.0 33.0	58.7 41.3	62.4 37.6	60.6 39.4	70.8 29.2	71.9 28.1	70.6 29.4	70.3 29.7	69.5 30.5	65.0 35.0	58.8 41.2	60.4 39.6	60.2 39.8	56.7 43.3
L														

### **TABLE 13.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 38 AND OTHER DURABLE MANUFACTURING INDUSTRIES

		Instruments a	ınd Related Pr	oducts <sup>1</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	30,257 1,275	30,041 1,331	30,890 1,267	30,648 1,249	32,871 1,348
general, and administrative expenses	25,509	25,297	26,529	26,081	27,785
Income (or loss) from operations	3,473	3,413	3,093	3,318	3,738
Interest expense	928 1,204	951 1,404	927 2,699	897 1,837	821 1,356
Income (or loss) before income taxes	3,748	3,866	4,865	4,258	4,273
Provision for current and deferred domestic income taxes	969	1,127	1,144	1,042	1,250
Income (or loss) after income taxes	2,779	2,739	3,721	3,216	3,024
Cash dividends charged to retained earnings in current quarter	1,120	1,238	1,392	1,669	1,875
Net income retained in business	1,659	1,501	2,329	1,547	1,149
Retained earnings at beginning of quarter	39,356	42,033	39,373	44,926	46,971
noncash dividends, etc	(495) 40,520	(648) 42,886	(381) 41,321	(982) 45,490	(271) 47,849
Retained carnings at one or quarter	40,020	(percent of n		40,400	47,043
INCOME STATEMENT IN RATIO FORMAT		(percent of fi	et sales)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 4.2 84.3	100.0 4.4 84.2	100.0 4.1 85.9	100.0 4.1 85.1	100.0 4.1 84.5
Income (or loss) from operations	11.5	11.4	10.0	10.8	11.4
Interest expense	3.1	3.2	3.0	2.9	2.5
All other nonoperating income (expense)	4.0	4.7	8.7	6.0	4.1
Income (or loss) before income taxes	12.4	12.9	15.7	13.9	13.0
Provision for current and deferred domestic income taxes	3.2	3.8	3.7	3.4	3.8
Income (or loss) after income taxes	9.2	9.1	12.0	10.5	9.2
OPERATING RATIOS (see explanatory notes)		(percei	nt)		
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	22.59 16.75	23.04 16.32	28.44 21.75	22.66 17.11	22.08 15.62
Annual rate of profit on total assets:  Before income taxes	9.40 6.97	9.66 6.84	12.28 9.40	10.44 7.89	10.32 7.30
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.49	1.51	1.49	1.59	1.60
Total cash, U.S. Government and other securities to total current liabilities	0.21	0.23	0.24	0.30	0.29
Total stockholders' equity to total debt	1.35	1.37	1.45	1.69	1.74

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

In	nstruments Assets	and Relate Under \$25		s	Other Durable Manufacturing Industries <sup>1</sup>					Other		lanufacturii Inder \$25 N		ies
2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000
	(million	dollars)				(million o	lollars)				(million o	lollars)		
3,665 107	4,149 123	4,366 117	4,408 109	4,601 113	47,740 1,139	45,904 1,093	45,362 1,094	43,784 1,081	45,409 1,158	19,655 404	18,072 362	17,378 385	16,452 357	17,087 414
3,534	3,825	4,138	3,931	4,177	42,376	41,206	41,700	39,596	40,931	17,527	16,352	16,277	14,933	15,640
24	202	110	368	311	4,225	3,605	2,568	3,107	3,320	1,724	1,358	716	1,161	1,033
54 (11)	55 7	56 (34)	56 7	84 25	751 294	863 129	832 472	803 209	849 112	255 (44)	287 29	271 (1)	259 34	252 41
(40)	154	20	319	252	3,768	2,871	2,208	2,513	2,583	1,425	1,101	443	936	822
42	64	42	80	142	985	773	622	680	802	187	149	161	92	112
(82)	89	(22)	239	111	2,783	2,098	1,586	1,833	1,781	1,238	952	282	844	710
49	141	121	106	57	977	525	701	783	885	628	259	331	454	519
(130)	(52)	(143)	134	53	1,806	1,573	885	1,050	896	610	693	(49)	390	192
(4,417)	(3,673)	(3,246)	(2,086)	(1,864)	35,172	34,522	34,616	35,089	34,756	10,596	9,518	8,507	8,809	9,380
(40)	11	(39)	(51)	(16)	(459)	(174)	(254)	(156)	(87)	(220)	20	(181)	(28)	(84)
(4,587)	(3,714)	(3,428)	(2,004)	(1,827)	36,519	35,921	35,246	35,983	35,565	10,986	10,230	8,277	9,171	9,488
(	(percent of	net sales)			(	percent of	net sales)			(ı	percent of	net sales)		
100.0 2.9 96.4	100.0 3.0 92.2	100.0 2.7 94.8	100.0 2.5 89.2	100.0 2.4 90.8	100.0 2.4 88.8	100.0 2.4 89.8	100.0 2.4 91.9	100.0 2.5 90.4	100.0 2.6 90.1	100.0 2.1 89.2	100.0 2.0 90.5	100.0 2.2 93.7	100.0 2.2 90.8	100.0 2.4 91.5
0.7	4.9	2.5	8.3	6.8	8.9	7.9	5.7	7.1	7.3	8.8	7.5	4.1	7.1	6.0
1.5	1.3 0.2	1.3	1.3 0.2	1.8	1.6	1.9	1.8	1.8 0.5	1.9	1.3	1.6	1.6	1.6	1.5 0.2
(0.3)	3.7	(0.8)	7.2	0.6 5.5	7.9	6.3	1.0 4.9	5.7	0.2 5.7	7.3	0.2 6.1	2.5	0.2 5.7	4.8
1.1	1.5	1.0	1.8	3.1	2.1	1.7	1.4	1.6	1.8	1.0	0.1	0.9	0.6	0.7
(2.2)	2.2	(0.5)	5.4	2.4	5.8	4.6	3.5	4.2	3.9	6.3	5.3	1.6	5.1	4.2
	(perc	ent)				(perce	ent)				(perce	ent)		
(4.88) (9.99)	15.27 8.90	2.23 (2.51)	27.74 20.82	20.56 9.01	32.27 23.84	25.00 18.26	19.20 13.79	22.06 16.09	22.38 15.43	43.54 37.81	36.21 31.32	16.08 10.23	32.44 29.25	27.01 23.33
(1.88) (3.85)	6.33 3.69	0.88 (0.99)	12.93 9.70	10.07 4.41	12.75 9.41	9.77 7.14	7.60 5.46	8.68 6.33	8.92 6.15	17.23 14.97	14.51 12.55	6.01 3.82	12.43 11.21	10.96 9.47
2.07	2.05	2.04	2.19	2.40	1.70	1.68	1.74	1.72	1.75	1.97	1.86	1.93	1.92	2.06
0.52	0.48	0.43	0.50	0.54	0.24	0.22	0.25	0.24	0.23	0.31	0.30	0.35	0.34	0.35
1.21	1.44	1.23	1.64	1.75	1.13	1.10	1.13	1.12	1.16	0.97	0.99	0.87	0.94	1.04

### **TABLE 13.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 38 AND OTHER DURABLE MANUFACTURING INDUSTRIES

		Instruments	and Related P	roducts <sup>1</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	4,178 683	4,319 995	4,207 846	5,338 1,072	5,860 1,153
Total cash on hand and in U.S. banks	4,861	5,313	5,053	6,409	7,013
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,272	3,624	4,003	5,124	4,750
Total cash, U.S. Government and other securities	8,134	8,937	9,056	11,533	11,763
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	21,498 17,705	22,014 17,804	21,412 16,904	22,346 18,079	23,687 18,758
All other current assets	10,468	10,449	9,617	10,339	10,618
Total current assets	57,804	59,204	56,989	62,297	64,827
Depreciable and amortizable fixed assets, including construction in progress	58,422 2,098 31,702	57,936 2,097 31,702	57,083 1,954 30,714	57,221 1,843 32,092	57,389 1,837 32,300
Net property, plant, and equipment	28,819	28,331	28,324	26,972	26,926
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	72,853	72,610	73,104	73,858	73,857
Total Assets	159,476	160,145	158,417	163,128	165,609
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt  All other current liabilities.  Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations  Total liabilities.  Capital stock and other capital (less treasury stock) Retained earnings  Stockholders' equity  Total Liabilities and Stockholders' Equity  NET WORKING CAPITAL  Excess of total current assets over total current liabilities  Excess of total current assets over total current liabilities	3,219 3,975 7,968 2,443 3,928 643 16,515 38,691 24,627 12,691 17,095 93,104 25,851 40,520 66,372 159,476	3,160 3,831 8,123 2,498 4,224 480 16,771 39,088 23,739 13,432 16,753 93,012 24,247 42,886 67,133 160,145	2,599 3,090 8,028 2,378 4,412 625 17,115 38,247 24,279 12,091 15,373 89,990 27,107 41,321 68,427 158,417	2,133 4,109 9,039 2,931 4,129 762 15,979 39,082 21,681 11,580 15,612 87,954 29,683 45,490 75,174 163,128	2,080 4,455 9,170 2,941 4,051 880 16,928 40,505 21,668 11,419 14,594 88,186 29,575 47,849 77,423 165,609
Excess of total current assets over total current liabilities	19,114	(percent of to		23,215	24,322
SELECTED BALANCE SHEET RATIOS		(beiceill oi to	iai assels)		
Total cash, U.S. Government and other securities.  Trade accounts and trade notes receivable Inventories.  Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	5.1 13.5 11.1 36.2 18.1 7.4 24.3 23.4 58.4 41.6	5.6 13.7 11.1 37.0 17.7 7.3 24.4 23.2 58.1 41.9	5.7 13.5 10.7 36.0 17.9 6.8 24.1 23.0 56.8 43.2	7.1 13.7 11.1 38.2 16.5 6.8 24.0 20.4 53.9 46.1	7.1 14.3 11.3 39.1 16.3 6.9 24.5 20.0 53.2 46.8

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Instruments and Related Products Assets Under \$25 Million <sup>1</sup>					Other Durable Manufacturing Industries <sup>1</sup>				Other Durable Manufacturing Industrie Assets Under \$25 Million				ries
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000
	(million	dollars)				(million	dollars)				(million o	iollars)		
1,168 20	1,108 79	943 110	1,064 83	1,160 60	5,006 818	4,807 692	4,952 1,040	4,566 1,012	4,225 824	2,474 400	2,279 292	2,315 403	2,290 318	2,124 227
1,189	1,188	1,053	1,146	1,220	5,824	5,499	5,992	5,578	5,049	2,874	2,571	2,718	2,609	2,351
369	407	353	467	388	2,022	1,839	1,832	1,839	1,857	494	497	589	766	908
1,558	1,594	1,407	1,613	1,608	7,846	7,339	7,824	7,417	6,906	3,368	3,068	3,307	3,375	3,259
2,108 2,134 347	2,465 2,410 379	2,521 2,320 342	2,712 2,405 392	2,648 2,574 321	22,775 20,589 5,264	22,716 20,242 5,050	21,255 19,748 4,848	21,272 19,948 5,053	21,366 20,216 4,991	7,862 8,996 1,223	7,434 7,909 850	6,695 7,527 843	6,932 7,883 858	7,265 8,048 904
6,146	6,847	6,590	7,122	7,151	56,475	55,346	53,675	53,691	53,479	21,449	19,261	18,372	19,047	19,476
4,302 18 2,775	4,795 42 2,988	4,577 42 2,930	4,482 118 2,791	4,589 108 2,807	57,825 5,643 32,231	56,846 5,413 31,932	56,953 5,497 31,349	56,354 5,480 31,134	57,147 5,400 31,989	22,589 1,009 13,785	21,498 817 13,296	21,025 895 12,575	20,705 888 12,321	20,853 878 12,834
1,546	1,849	1,689	1,809	1,890	31,237	30,327	31,101	30,700	30,558	9,814	9,019	9,345	9,271	8,897
797	1,013	754	928	986	30,538	31,913	31,479	31,455	31,789	1,811	2,056	1,783	1,794	1,632
8,490	9,710	9,033	9,860	10,026	118,250	117,586	116,256	115,845	115,826	33,074	30,335	29,500	30,112	30,005
539 308 1,091 47	623 170 1,133 63	466 150 1,067 61	397 155 1,120 94	365 150 993 62	4,725 1,170 11,546 686	5,280 1,335 11,453 837	4,232 1,108 10,910 659	4,497 1,130 11,310 705	3,704 1,056 11,075 705	2,910 229 3,950 129	3,228 368 3,389 190	2,500 176 3,237 125	2,646 249 3,818 119	2,207 318 3,600 153
112 108 766	173 117 1,061	199 121 1,174	233 200 1,052	197 137 1,074	2,042 1,337 11,733	1,852 874 11,385	1,649 912 11,405	1,284 971 11,300	1,549 1,108 11,399	1,240 639 1,808	1,136 244 1,774	1,057 417 2,031	699 341 2,035	746 345 2,077
2,971	3,340	3,238	3,251	2,978	33,239	33,016	30,876	31,198	30,594	10,905	10,329	9,542	9,907	9,445
666 979	830 891	1,006 930	864 951	903 1,048	15,767 16,140	17,020 15,566	15,844 16,965	16,332 16,482	14,671 17,834	4,669 3,811	4,920 2,408	4,581 3,909	4,489 3,828	3,095 4,950
599	625	319	197	189	6,397	6,040	6,569	6,275	6,548	597	521	453	348	338
5,214	5,686	5,493	5,264	5,117	71,544	71,641	70,254	70,287	69,648	19,981	18,177	18,485	18,572	17,828
7,863 (4,587)	7,737 (3,714)	6,967 (3,428)	6,599 (2,004)	6,736 (1,827)	10,186 36,519	10,024 35,921	10,756 35,246	9,575 35,983	10,612 35,565	2,106 10,986	1,927 10,230	2,738 8,277	2,369 9,171	2,690 9,488
3,276	4,023	3,540	4,596	4,909	46,706	45,945	46,002	45,559	46,177	13,093	12,158	11,016	11,540	12,177
8,490	9,710	9,033	9,860	10,026	118,250	117,586	116,256	115,845	115,826	33,074	30,335	29,500	30,112	30,005
3,175	3,507	3,352	3,871	4,173	23,236	22,330	22,800	22,493	22,885	10,544	8,932	8,830	9,139	10,031
(p	ercent of t	otal assets	)		(p	ercent of to	otal assets	)		(pe	ercent of to	otal assets)	)	
18.3 24.8 25.1 72.4 18.2 12.6 35.0 19.4 61.4 38.6	16.4 25.4 24.8 70.5 19.0 11.2 34.4 17.7 58.6 41.4	15.6 27.9 25.7 73.0 18.7 10.4 35.8 21.4 60.8 39.2	16.4 27.5 24.4 72.2 18.3 10.0 33.0 18.4 53.4 46.6	16.0 26.4 25.7 71.3 18.9 8.5 29.7 19.5 51.0 49.0	6.6 19.3 17.4 47.8 26.4 7.8 28.1 27.0 60.5 39.5	6.2 19.3 17.2 47.1 25.8 7.9 28.1 27.7 60.9 39.1	6.7 18.3 17.0 46.2 26.8 6.8 26.6 28.2 60.4 39.6	6.4 18.4 17.2 46.3 26.5 6.8 26.9 28.3 60.7 39.3	6.0 18.4 17.5 46.2 26.4 6.4 28.1 60.1 39.9	10.2 23.8 27.2 64.9 29.7 15.2 33.0 25.6 60.4 39.6	10.1 24.5 26.1 63.5 29.7 16.4 34.0 24.2 59.9 40.1	11.2 22.7 25.5 62.3 31.7 14.1 32.3 28.8 62.7 37.3	11.2 23.0 26.2 63.3 30.8 13.1 32.9 27.6 61.7 38.3	10.9 24.2 26.8 64.9 29.7 12.1 31.5 26.8 59.4 40.6

#### **TABLE 14.0—INCOME STATEMENT** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 24 AND 25

		Lumber and	l Wood Produ	cts <sup>1 2</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	19,527 482	19,241 485	17,881 475	16,950 450	17,915 530
general, and administrative expenses	17,134	17,192	16,343	15,554	16,206
Income (or loss) from operations	1,911	1,564	1,063	945	1,179
Interest expense	274 75	334 12	261 72	271 92	264 40
Income (or loss) before income taxes	1,712	1,242	874	766	956
Provision for current and deferred domestic income taxes	328	215	282	156	145
Income (or loss) after income taxes	1,383	1,027	592	610	811
Cash dividends charged to retained earnings in current quarter	445	278	303	314	542
Net income retained in business	939	748	289	296	269
Retained earnings at beginning of quarter	13,324	13,207	14,951	14,853	14,688
noncash dividends, etc	(207) 14,056	(128) 13,827	(282) 14.959	(77) 15,071	(142) 14,815
	14,000	(percent of n	,	10,071	14,010
INCOME STATEMENT IN RATIO FORMAT		(percent or in	et sales)		
Net sales, receipts, and operating revenues	100.0 2.5 87.7	100.0 2.5 89.4	100.0 2.7 91.4	100.0 2.7 91.8	100.0 3.0 90.5
Income (or loss) from operations	9.8	8.1	5.9	5.6	6.6
Interest expense	1.4 0.4	1.7 0.1	1.5 0.4	1.6 0.5	1.5 0.2
Income (or loss) before income taxes	8.8	6.5	4.9	4.5	5.3
Provision for current and deferred domestic income taxes	1.7	1.1	1.6	0.9	0.8
Income (or loss) after income taxes	7.1	5.3	3.3	3.6	4.5
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	41.77 33.75	31.52 26.06	20.56 13.93	18.05 14.38	22.12 18.75
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	17.18 13.88	12.59 10.41	9.10 6.17	7.92 6.31	9.92 8.41
BALANCE SHEET RATIOS (based on succeeding table)	. 3.33	. 3	3	0.0.	3
Total current assets to total current liabilities	1.87	1.74	1.89	1.86	1.99
Total cash, U.S. Government and other securities to total current liabilities	0.31	0.28	0.37	0.32	0.32
	1.10	1.07			

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		nd Wood P nder \$25 N				Furnitur	e and Fixtu	res <sup>1 2</sup>				Furniture and Fixtures Assets Under \$25 Million <sup>1</sup>					
2Q 1999	3Q 1999	4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000			
	(million d	lollars)				(million o	lollars)				(million o	iollars)					
9,970 239	9,705 232	9,199 256	8,826 239	9,598 292	18,469 395	17,572 367	17,511 362	17,680 383	18,638 386	5,219 75	4,730 78	4,335 63	4,043 63	4,091 65			
8,670	8,697	8,407	8,076	8,581	16,507	15,803	16,068	16,084	16,822	4,795	4,378	4,230	3,780	3,879			
1,061	776	537	511	725	1,567	1,402	1,081	1,213	1,430	348	274	42	200	147			
150 (2)	190 35	141 35	150 19	130 23	251 (25)	272 (47)	329 429	321 (29)	360 72	49 (19)	53 (10)	81 21	75 8	79 7			
909	621	430	381	618	1,291	1,084	1,182	863	1,141	281	211	(19)	133	74			
76	69	165	37	50	415	474	327	309	444	43	65	16	28	27			
833	552	265	343	568	877	610	854	554	697	238	146	(35)	105	47			
327	167	188	221	322	199	114	285	249	167	93	30	92	80	89			
506	385	78	123	246	677	496	569	305	530	145	115	(127)	25	(41)			
5,159	5,174	6,276	6,130	6,468	12,467	11,689	10,200	10,966	10,938	3,049	2,471	665	810	513			
(188)	(18)	(175)	(24)	(97)	(240)	82	(36)	(70)	98	16	20	(5)	4	15			
5,478	5,541	6,178	6,229	6,617	12,905	12,267	10,733	11,201	11,566	3,210	2,606	533	838	486			
(	percent of I	net sales)			(percent of net sales)					(1	percent of	net sales)					
100.0 2.4 87.0	100.0 2.4 89.6	100.0 2.8 91.4	100.0 2.7 91.5	100.0 3.0 89.4	100.0 2.1 89.4	100.0 2.1 89.9	100.0 2.1 91.8	100.0 2.2 91.0	100.0 2.1 90.3	100.0 1.4 91.9	100.0 1.6 92.6	100.0 1.5 97.6	100.0 1.6 93.5	100.0 1.6 94.8			
10.6	8.0	5.8	5.8	7.6	8.5	8.0	6.2	6.9	7.7	6.7	5.8	1.0	4.9	3.6			
1.5 0.0	2.0 0.4	1.5 0.4	1.7 0.2	1.4 0.2	1.4 (0.1)	1.5 (0.3)	1.9 2.5	1.8 (0.2)	1.9 0.4	0.9 (0.4)	1.1 (0.2)	1.9 0.5	1.9 0.2	1.9 0.2			
9.1	6.4	4.7	4.3	6.4	7.0	6.2	6.7	4.9	6.1	5.4	4.5	(0.4)	3.3	1.8			
0.8	0.7	1.8	0.4	0.5	2.2	2.7	1.9	1.7	2.4	0.8	1.4	0.4	0.7	0.7			
8.4	5.7	2.9	3.9	5.9	4.7	3.5	4.9	3.1	3.7	4.6	3.1	(8.0)	2.6	1.2			
	(perce	ent)				(perce	ent)				(perce	ent)					
57.76 52.93	41.05 36.47	24.80 15.31	21.86 19.71	32.34 29.72	28.03 19.03	23.73 13.35	27.76 20.07	19.88 12.76	25.33 15.48	31.91 27.05	27.56 19.02	(5.96) (10.89)	35.74 28.09	25.06 15.94			
21.51 19.71	15.49 13.76	10.99 6.78	9.24 8.33	14.82 13.62	11.33 7.69	9.49 5.34	10.38 7.51	7.52 4.83	9.81 5.99	14.53 12.32	11.84 8.17	(1.15) (2.11)	7.99 6.28	4.76 3.03			
2.00	1.83	2.08	1.93	2.19	1.58	1.60	1.62	1.58	1.61	2.11	1.89	1.84	1.79	1.74			
0.34	0.34	0.44	0.37	0.37	0.16	0.17	0.18	0.19	0.16	0.36	0.32	0.35	0.39	0.32			
0.78	0.81	1.08	1.02	1.19	1.27	1.19	1.03	1.08	1.14	1.51	1.26	0.37	0.47	0.37			

# **TABLE 14.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 24 AND 25

	Lumber and Wood Products <sup>1 2</sup>				
   Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS	1000	(million do		2000	2000
Cash and demand deposits in the United States	1,888	2,076	2,215	1,973	1,953
Time deposits in the United States, including negotiable certificates of deposit.	409	298	579	568	405
Total cash on hand and in U.S. banks	2,297	2,375	2,794	2,541	2,357
Other short-term financial investments, including marketable and government securities, commercial paper, etc	981	768	779	695	637
Total cash, U.S. Government and other securities	3,278	3,143	3,572	3,236	2,995
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	6,606 7,838 1,801	6,491 8,021 1,575	5,433 7,916 1,451	5,767 8,075 1,463	6,069 8,152 1,449
Total current assets	19,522	19,230	18,372	18,541	18,665
Depreciable and amortizable fixed assets, including construction in progress	24,989	24,122	24,256	24,408	24,755
Land and mineral rights	4,722 14,865	4,670 14,750	4,513 14,537	4,524 14,548	4,512 15,118
Net property, plant, and equipment	14,845	14.043	14.233	14.384	14,149
All other noncurrent assets, including investment in nonconsolidated entities, long-term	1 1,0 10	,	,200	,	,
investments, intangibles, etc	5,498	6,181	5,810	5,754	5,720
Total Assets	39,865	39,454	38,415	38,679	38,533
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:	2,022 299 3,317 213	2,403 394 3,434 204	2,044 195 3,052 141	2,163 299 3,381 146	1,730 397 3,118 131
a. Loans from banks	883 609	895 367	775 290	585 263	679 466
b. Other long-term debt	3,098	3,374	3,220	3,153	2,879
Total current liabilities	10,443	11,072	9,718	9,990	9,401
Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and	5,852 5,219	6,378 4,317	5,754 3,784	6,192 3,766	5,022 5,021
minority stockholders' interest in consolidated domestic corporations	1,957 23,471	1,926 23,693	2,147	1,758 21,706	1,800 21,243
Capital stock and other capital (less treasury stock)	2,339	1,935	21,403	1,901	2,475
Retained earnings	14,056	13,827	14,959	15,071	14,815
Stockholders' equity  Total Liabilities and Stockholders' Equity	16,395 39,865	15,761 39,454	17,012 38,415	16,973 38,679	17,290 38,533
NET WORKING CAPITAL	39,663	39,404	30,413	30,079	30,333
Excess of total current assets over total current liabilities	9,079	8,158	8,654	8,551	9,264
		(percent of tot	al assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	8.2 16.6 19.7 49.0 37.2 9.6 26.2 27.8 58.9 41.1	8.0 16.5 20.3 48.7 35.6 10.3 28.1 27.1 60.1 39.9	9.3 14.1 20.6 47.8 37.1 8.6 25.3 24.8 55.7 44.3	8.4 14.9 20.9 47.9 37.2 8.6 25.8 25.7 56.1 43.9	7.8 15.8 21.2 48.4 36.7 8.5 24.4 26.1 55.1 44.9

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		nd Wood F Jnder \$25 I				Furnitur	e and Fixtu	res <sup>1 2</sup>				e and Fixtu		
2Q 1999	3Q 1999	4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000
	(million	dollars)				(million o	lollars)				(million d	ollars)		
1,092 335	1,239 278	1,334 298	1,233 257	1,270 136	1,387 185	1,273 186	1,185 195	1,359 280	1,105 207	785 39	615 8	603 20	737 46	519 74
1,427	1,517	1,633	1,490	1,405	1,571	1,458	1,379	1,638	1,312	824	624	623	782	593
223	194	227	230	263	457	586	666	695	614	90	171	238	290	226
1,650	1,711	1,859	1,721	1,669	2,028	2,044	2,045	2,333	1,926	913	795	861	1,072	819
3,383 3,939 745	3,126 3,764 486	2,709 3,745 400	2,994 3,913 455	3,328 4,309 504	9,706 6,277 1,896	9,422 5,754 1,874	9,213 5,815 1,779	9,500 5,997 1,877	9,543 6,229 1,960	2,168 2,104 177	2,010 1,745 158	1,916 1,566 194	1,875 1,740 197	1,902 1,504 178
9,716	9,086	8,713	9,082	9,809	19,907	19,095	18,852	19,707	19,658	5,362	4,707	4,537	4,885	4,404
14,375	13,697	13,504	14,065	14,213	20,395	20,364	20,063	19,938	20,392	4,674	4,617	3,935	3,481	3,460
860 8,803	704 8,637	662 8,290	685 8,401	695 8,918	533 10,413	497 10,446	529 10,149	532 10,156	579 10,364	51 2,788	41 2,704	58 2,294	63 2,111	64 2,034
6,432	5,764	5,876	6,350	5,989	10,515	10,415	10,442	10,314	10,607	1,938	1,954	1,699	1,434	1,490
760	1,189	1,063	1,050	886	15,154	16,160	16,223	15,861	16,284	426	463	340	343	329
16,907	16,040	15,652	16,482	16,684	45,576	45,670	45,518	45,882	46,548	7,726	7,124	6,575	6,661	6,224
1,383 144	1,617 224	1,238 46	1,415 143	1,128 210	775 496	908 478	563 535	1,052 558	889 305	338 55	598 42	369 24	548 51	523 48
1,420 58	1,362 36	1,301 79	1,797 51	1,633 53	5,118 236	4,948 423	5,117 257	5,345 309	5,318 306	1,087 49	932 111	919 24	975 29	862 59
670	722	647	470	538	605	419	340	369	376	364	264	192	149	94
371 813	112 889	212 663	169 650	192 727	280 5,065	191 4,569	197 4,595	160 4,696	187 4,826	58 588	64 485	68 865	36 948	46 899
4,859	4,961	4,186	4,696	4,482	12,575	11,935	11,604	12,489	12,207	2,538	2,496	2,461	2,735	2,532
2,970	3,534	3,285	3,529	2,154	6,597	7,078	6,819	6,535	6,324	904	810	593	432	390
2,565	1,279	995	1,135	2,224	5,789	6,303	8,000	7,465	7,706	609	654	2,216	1,979	2,088
216	212	251	156	181	2,186	2,088	2,069	2,033	2,289	157	102	31	25	31
10,610 819	9,987 512	8,717 757	9,515 737	9,041 1,027	27,147 5,525	27,404 6,000	28,492 6,293	28,522 6,159	28,526 6,456	4,207 309	4,062 456	5,301 741	5,172 651	5,041 696
5,478	5,541	6,178	6,229	6,617	12,905	12,267	10,733	11,201	11,566	3,210	2,606	533	838	486
6,297	6,053	6,935	6,966	7,644	18,429	18,266	17,026	17,360	18,022	3,519	3,062	1,274	1,490	1,182
16,907	16,040	15,652	16,482	16,684	45,576	45,670	45,518	45,882	46,548	7,726	7,124	6,575	6,661	6,224
4,857	4,125	4,526	4,386	5,327	7,332	7,160	7,248	7,218	7,451	2,824	2,211	2,076	2,150	1,872
(t	ercent of to	otal assets	)		(p	ercent of to	otal assets)			(pe	ercent of to	tal assets)		
9.8	10.7	11.9	10.4	10.0	4.5	4.5	4.5	5.1	4.1	11.8	11.2	13.1	16.1	13.2
20.0 23.3	19.5 23.5	17.3 23.9	18.2 23.7	19.9 25.8	21.3 13.8	20.6 12.6	20.2 12.8	20.7 13.1	20.5 13.4	28.1 27.2	28.2 24.5	29.1 23.8	28.2 26.1	30.6 24.2
57.5	56.6	55.7	55.1	58.8	43.7	41.8	41.4	43.0	42.2	69.4	66.1	69.0	73.3	70.8
38.0 15.2	35.9 16.7	37.5 13.7	38.5 13.3	35.9 12.4	23.1 4.7	22.8 4.4	22.9 3.6	22.5 4.7	22.8 3.8	25.1 10.5	27.4 13.6	25.8 9.9	21.5 11.8	23.9 11.4
28.7 32.7	30.9 30.0	26.7 27.3	28.5 28.3	26.9 26.2	27.6 27.2	26.1 29.3	25.5 32.6	27.2 30.5	26.2 30.1	32.8 19.6	35.0 20.6	37.4 42.7	41.1 36.2	40.7 39.8
62.8	62.3	55.7	57.7	54.2	59.6	60.0	62.6	62.2	61.3	54.5	57.0	80.6	77.6	81.0
37.2	37.7	44.3	42.3	45.8	40.4	40.0	37.4	37.8	38.7	45.5	43.0	19.4	22.4	19.0

# TABLE 15.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 39

		Miscellaneou	ıs Manufactur	ing <sup>1 2</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million do	llars)		
Net sales, receipts, and operating revenues  Depreciation, depletion and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	9,744 262	9,091 240	9,970 258	9,154 247	8,856 241
general, and administrative expenses	8,735	8,211	9,288	7,958	7,904
Income (or loss) from operations	747	639	424	949	710
Interest expense All other nonoperating income (expense).	226 244	258 164	242 (30)	211 146	225 1
Income (or loss) before income taxes	765	546	152	884	486
Provision for current and deferred domestic income taxes.	242	84	13	215	213
Income (or loss) after income taxes	523	462	139	669	273
Cash dividends charged to retained earnings in current quarter	333	132	113	219	177
Net income retained in business	190	329	26	449	96
Retained earnings at beginning of quarter	9,381	9,626	9,464	9,270	9,130
noncash dividends, etc.	(13) 9,559	9.828	9.554	(9) 9,711	9.184
Retained earnings at end of quarter	9,559	-,	-,	9,711	9,104
INCOME STATEMENT IN RATIO FORMAT		(percent of ne	et sales)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 2.7 89.6	100.0 2.6 90.3	100.0 2.6 93.2	100.0 2.7 86.9	100.0 2.7 89.3
Income (or loss) from operations	7.7	7.0	4.2	10.4	8.0
Interest expense	2.3 2.5	2.8 1.8	2.4 (0.3)	2.3 1.6	2.5 0.0
Income (or loss) before income taxes	7.9	6.0	1.5	9.7	5.5
Provision for current and deferred domestic income taxes.	2.5	0.9	0.1	2.4	2.4
Income (or loss) after income taxes	5.4	5.1	1.4	7.3	3.1
		(percen	t)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	25.75 17.61	18.31 15.49	5.07 4.65	31.50 23.82	17.88 10.05
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	9.33 6.38	6.72 5.69	1.88 1.72	11.30 8.55	6.32 3.55
BALANCE SHEET RATIOS (based on succeeding table)	3.00	0.00	2	3.55	0.00
Total current assets to total current liabilities	1.67	1.70	1.72	1.77	1.69
Total cash, U.S. Government and other securities to total current liabilities	0.25	0.21	0.23	0.21	0.22
	1.01	1.01			

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		ous Manuf Inder \$25 N									
2Q 1999	3Q 1999 <sup>3</sup>	4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000							
	(million d	lollars)									
4,465 90	3,638 53	3,844 66	3,583 56	3,397 57							
4,061	3,276	3,640	3,077	3,179							
314	309	138	450	161							
56 (23)	44 4	49 (57)	35 7	42 11							
235	269	32	422	130							
68	14	(19)	26	35							
167	255	51	396	95							
207	62	51	154	108							
(41)	193	0	242	(13)							
2,387	1,873	1,567	1,869	2,398							
(48)	18	(1)	(8)	(1)							
2,298	2,084	1,566	2,104	2,384							
(t	(percent of net sales)										
100.0	100.0	100.0	100.0	100.0							
2.0 91.0	1.5 90.1	1.7 94.7	1.5 85.9	1.7 93.6							
7.0	8.5	3.6	12.6	4.7							
1.3 (0.5)	1.2 0.1	1.3 (1.5)	1.0 0.2	1.2 0.3							
5.3	7.4	0.8	11.8	3.8							
1.5	0.4	(0.5)	0.7	1.0							
3.7	7.0	1.3	11.1	2.8							
	(perce	ent)									
28.68 20.33	35.30 33.46	4.55 7.26	54.75 51.36	15.54 11.38							
11.13 7.89	14.98 14.20	1.75 2.80	24.23 22.73	7.34 5.37							
1.82	1.90	1.77	2.05	2.16							
0.23	0.20	0.20	0.23	0.32							
1.07	1.28	1.02	1.40	1.66							

#### **TABLE 15.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 39

		Miscellaneo	us Manufactu	ring <sup>1 2</sup>	
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	1,731 224	1,458 208	1,552 267	1,234 164	1,167 212
Total cash on hand and in U.S. banks	1,956	1,666	1,819	1,399	1,379
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	584	486	387	449	606
Total cash, U.S. Government and other securities	2,540	2,152	2,207	1,848	1,986
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	6,463 6,475 1,567	6,802 6,467 1,600	6,609 6,017 1,617	6,005 5,876 1,714	5,753 5,836 1,582
Total current assets	17,045	17,021	16,451	15,443	15,156
Depreciable and amortizable fixed assets, including construction in progress	12,442 388	12,360 246	12,634 455	12,008 424	12,000 310
Less: Accumulated depreciation, depletion, and amortization	6,953 5,878	6,737 5.869	6,663 6,426	6,431	6,508 5,802
Net property, plant, and equipment	3,070	5,009	0,420	0,002	5,002
investments, intangibles, etc.	9,885	9,572	9,446	9,840	9,786
Total Assets	32,808	32,462	32,323	31,285	30,744
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities  Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations  Total liabilities.	1,928 375 3,111 236 554 448 3,570 10,221 3,319 5,132 2,255 20,926	1,969 463 3,071 209 538 317 3,442 10,010 3,563 4,945 2,026 20,545	1,625 378 2,742 260 533 425 3,591 9,554 3,271 5,181 2,354 20,359	1,282 274 2,584 251 330 548 3,451 8,719 3,604 5,251 2,484 20,059	1,084 354 2,638 268 494 455 3,693 8,987 3,325 5,107 2,459
Capital stock and other capital (less treasury stock)	2,323	2,090	2,410	1,515	1,681
Retained earnings Stockholders' equity	9,559 11,882	9,828 11,917	9,554 11,964	9,711	9,184 10,866
Total Liabilities and Stockholders' Equity	32,808	32,462	32,323	31,285	30,744
NET WORKING CAPITAL		<u> </u>	· · · · · · · · · · · · · · · · · · ·		· ·
Excess of total current assets over total current liabilities	6,824	7,011	6,897	6,724	6,169
		(percent of tot	al assets)		
SELECTED BALANCE SHEET RATIOS  Total cash, U.S. Government and other securities. Trade accounts and trade notes receivable. Inventories. Total current assets Net property, plant, and equipment	7.7 19.7 19.7 52.0 17.9	6.6 21.0 19.9 52.4 18.1	6.8 20.4 18.6 50.9 19.9	5.9 19.2 18.8 49.4 19.2	6.5 18.7 19.0 49.3 18.9
Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity.	10.1 31.2 25.8 63.8 36.2	10.1 30.8 26.2 63.3 36.7	9.2 29.6 26.1 63.0 37.0	7.8 27.9 28.3 64.1 35.9	7.8 29.2 27.4 64.7 35.3

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		eous Manui Jnder \$25 M		
2Q 1999	3Q 1999 <sup>3</sup>	4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000
	(million	dollars)		
597 26	425 6	378 84	320 16	336 17
624	431	462	336	353
404	404	405	0.40	440
181 805	131 562	125 586	246 582	419 771
2,312	2,299	2,070	2,063	2,035
2,952 301	2,400 206	2,217 250	2,230 206	2,235 222
6,370	5,467	5,123	5,080	5,263
3,540 98	3,184 71	3,586 175	3,158 139	3,180 119
2,194	1,955	1,991	1,810	1,881
1,444	1,301	1,769	1,487	1,418
626	404	381	402	416
8,441	7,172	7,273	6,969	7,098
1,189 30	1,013 103	893 105	684 54	556 59
1,443 22	1,095 43	1,017 22	1,046 39	1,106 41
206 211	150 68	218 137	80 136	114 106
407	400	503	437	450
3,508	2,871	2,895	2,477	2,432
796 637	576 475	704 698	527 714	551 637
224	207	170	167	126
5,164	4,128	4,467 1,240	3,885	3,746
978 2,298	959 2,084	1,566	981 2,104	967 2,384
3,277	3,044	2,806	3,084	3,351
8,441	7,172	7,273	6,969	7,098
2,863	2,596	2,228	2,604	2,832
(1	percent of to	otal assets	)	
9.5 27.4 35.0 75.5 17.1 19.4 41.6 17.0 61.2	7.8 32.1 33.5 76.2 18.1 18.6 40.0 14.7 57.6	8.1 28.5 30.5 70.4 24.3 18.6 39.8 19.3 61.4	8.3 29.6 32.0 72.9 21.3 13.7 35.5 17.8 55.7	10.9 28.7 31.5 74.2 20.0 11.8 34.3 16.7 52.8
38.8	42.4	38.6	44.3	47.2

# TABLE 16.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

		All I	Manufacturing	1	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million o	dollars)		
Net sales, receipts, and operating revenues  Depreciation, depletion and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	1,044,995 38,616	1,055,100 38,592	1,090,882 39,339	1,087,835 38,965	1,147,548 39,702
general, and administrative expensesgeneral, and administrative expenses	917,328	933,070	978,355	961,963	1,008,934
Income (or loss) from operations	89,050	83,438	73,189	86,906	98,912
Interest expense	22,882 30,032	23,450 30,841	24,519 38,306	24,514 40,968	26,217 36,610
Income (or loss) before income taxes	96,201	90,830	86,975	103,360	109,305
Provision for current and deferred domestic income taxes	26,370	24,771	24,616	27,833	29,180
Income (or loss) after income taxes	69,831	66,058	62,359	75,527	80,125
Cash dividends charged to retained earnings in current quarter	27,049	23,894	28,216	29,602	28,786
Net income retained in business	42,783	42,164	34,143	45,925	51,339
Retained earnings at beginning of quarter	1,017,701	1,026,842	1,058,556	1,108,825	1,132,005
noncash dividends, etc	(23,809) 1,036,675	(5,060) 1,063,946	1,103,588	(7,889) 1,146,862	(12,000) 1,171,344
- Indiana da iningo at one or quanto	1,000,010	(percent of		1,110,002	.,,
INCOME STATEMENT IN RATIO FORMAT		(percent of	not saics,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.7 87.8	100.0 3.7 88.4	100.0 3.6 89.7	100.0 3.6 88.4	100.0 3.5 87.9
Income (or loss) from operations	8.5	7.9	6.7	8.0	8.6
Interest expense	2.2 2.9	2.2 2.9	2.2 3.5	2.3 3.8	2.3 3.2
Income (or loss) before income taxes	9.2	8.6	8.0	9.5	9.5
Provision for current and deferred domestic income taxes	2.5	2.3	2.3	2.6	2.5
Income (or loss) after income taxes	6.7	6.3	5.7	6.9	7.0
		(perc	ent)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:	05.63	00.44	04.6=	04.40	04.45
Before income taxes	25.02 18.16	23.11 16.80	21.25 15.23	24.13 17.63	24.18 17.73
Annual rate of profit on total assets:  Before income taxes	9.22	8.50	7.95	9.19	9.44
After income taxes	6.69	6.18	5.70	6.71	6.92
(based on succeeding table)					
Total current assets to total current liabilities	1.27	1.28	1.26	1.29	1.30
Total cash, U.S. Government and other securities to total current liabilities	0.19	0.20	0.20	0.20	0.21
Total stockholders' equity to total debt	1.29	1.29	1.34	1.35	1.39

<sup>1</sup> Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Manufacturi Under \$5 N			Δ	AII N Assets \$5 N	lanufacturi			As	All M	anufacturin		
2Q	3Q	4Q	1Q	2Q	2Q	3Q	4Q	1Q	2Q	2Q	3Q	4Q	1Q	2Q
1999	1999	1999	2000	2000	1999	1999	1999	2000	2000	1999	1999	1999	2000	2000
	(million	dollars)				(million o	iollars)				(million o	dollars)		
69,621 1,698	69,554 1,755	69,135 1,924	65,782 1,695	69,857 1,797	29,127 758	29,190 782	28,569 807	29,999 797	29,115 720	39,730 1,075	40,171 1,094	39,614 1,128	37,449 1,070	40,397 1,122
62,321	63,170	65,243	58,775	62,305	26,403	25,966	26,588	26,724	26,160	35,487	36,084	36,144	33,653	35,797
5,602	4,630	1,968	5,312	5,755	1,966	2,442	1,174	2,478	2,234	3,167	2,993	2,342	2,726	3,478
809 91	836 319	904 32	784 134	875 197	382 66	448 93	385 104	363 139	364 168	531 6	540 35	612 82	582 173	695 54
4,884	4,113	1,096	4,662	5,077	1,650	2,087	894	2,255	2,038	2,642	2,489	1,812	2,316	2,837
489	559	437	443	526	242	286	263	314	324	444	434	327	336	494
4,395	3,554	659	4,219	4,551	1,409	1,801	631	1,941	1,714	2,199	2,055	1,484	1,980	2,343
2,090	1,576	1,517	2,186	1,966	940	670	749	945	1,042	1,359	869	1,069	812	1,312
2,305	1,978	(857)	2,033	2,585	468	1,131	(118)	995	672	840	1,187	415	1,168	1,031
31,697	31,480	30,644	33,973	35,908	18,521	17,001	17,332	18,669	18,110	25,221	25,756	26,665	23,294	25,279
(227)	(102)	(350)	(631)	(521)	(61)	38	62	(56)	(71)	(163)	(82)	(25)	132	(100)
33,776	33,355	29,436	35,375	37,972	18,929	18,171	17,276	19,608	18,711	25,898	26,860	27,055	24,593	26,210
	(percent of	net sales)			(percent of net sales)					(	percent of	net sales)		
100.0 2.4 89.5	100.0 2.5 90.8	100.0 2.8 94.4	100.0 2.6 89.3	100.0 2.6 89.2	100.0 2.6 90.6	100.0 2.7 89.0	100.0 2.8 93.1	100.0 2.7 89.1	100.0 2.5 89.9	100.0 2.7 89.3	100.0 2.7 89.8	100.0 2.8 91.2	100.0 2.9 89.9	100.0 2.8 88.6
8.0	6.7	2.8	8.1	8.2	6.8	8.4	4.1	8.3	7.7	8.0	7.5	5.9	7.3	8.6
1.2	1.2 0.5	1.3 0.0	1.2 0.2	1.3 0.3	1.3 0.2	1.5 0.3	1.3 0.4	1.2 0.5	1.3 0.6	1.3 0.0	1.3 0.1	1.5 0.2	1.6 0.5	1.7 0.1
7.0	5.9	1.6	7.1	7.3	5.7	7.1	3.1	7.5	7.0	6.7	6.2	4.6	6.2	7.0
0.7	0.8	0.6	0.7	0.8	0.8	1.0	0.9	1.0	1.1	1.1	1.1	0.8	0.9	1.2
6.3	5.1	1.0	6.4	6.5	4.8	6.2	2.2	6.5	5.9	5.5	5.1	3.7	5.3	5.8
	(perc	ent)				(perce	ent)				(perc	ent)		
37.56 33.80	31.43 27.16	9.06 5.45	37.27 33.72	38.32 34.35	25.77 21.99	34.37 29.66	14.83 10.46	33.19 28.56	31.91 26.83	27.46 22.85	25.03 20.67	19.05 15.61	24.43 20.89	28.34 23.41
16.46 14.81	14.09 12.18	3.85 2.31	16.32 14.77	17.61 15.78	11.47 9.79	14.77 12.75	6.35 4.48	15.35 13.21	14.63 12.30	12.39 10.31	11.43 9.44	8.42 6.90	10.75 9.19	12.82 10.59
2.08	2.12	2.00	2.02	2.13	1.88	1.92	1.87	1.97	2.04	1.87	1.89	1.91	1.90	1.94
0.44	0.47	0.41	0.42	0.42	0.29	0.33	0.32	0.33	0.35	0.32	0.31	0.33	0.31	0.31
1.33	1.38	1.26	1.34	1.43	1.35	1.22	1.22	1.45	1.41	1.43	1.47	1.33	1.31	1.36

## **TABLE 16.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	All Manufacturing <sup>1</sup>				
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million o	dollars)		
Cash and demand deposits in the United States	90,398 25,221	93,351 26,408	95,417 27,334	105,360 24,587	112,491 24,149
Total cash on hand and in U.S. banks	115,619	119,759	122,751	129,947	136,640
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	97,056	103,063	103,119	102,195	102,795
Total cash, U.S. Government and other securities	212,674	222,822	225,870	232,142	239,434
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	507,388 468,124	519,501 475,416	506,885 474,452	525,404 490,452	542,742 493,854
All other current assets	199,733	204,172	216,405	226,985	225,198
Total current assets	1,387,920	1,421,911	1,423,612	1,474,983	1,501,228
Depreciable and amortizable fixed assets, including construction in progress  Land and mineral rights	2,150,110 104,816 1,128,405	2,167,551 103,821 1,140,946	2,189,308 103,685 1,145,954	2,203,554 102,942 1,159,225	2,217,700 101,746 1,143,419
Net property, plant, and equipment	1,126,522	1,130,426	1,147,039	1,147,271	1,176,027
All other noncurrent assets, including investment in nonconsolidated entities, long-term					
investments, intangibles, etc.	1,658,599	1,722,167	1,803,726	1,876,925	1,955,752
Total Assets	4,173,041	4,274,503	4,374,377	4,499,179	4,633,007
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:  a. Loans from banks. b. Other long-term debt	72,720 137,541 308,049 47,291 30,377 35,682	73,953 126,757 322,678 49,015 29,733 37,495	72,129 127,209 336,680 47,284 33,704 37,294	77,880 132,696 342,926 55,682 32,641 41,336	75,628 140,276 345,327 52,743 35,174 40,812
All other current liabilities, including excise and sales taxes, and accrued expenses	459,748 1,091,408	474,026 1,113,658	479,169 1,133,469	464,152 1,147,313	465,736 1,155,695
Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	328,422 591,667 623,664	342,914 607,774 637,745	337,549 615,826 650,247	343,174 638,764 656,521	352,352 660,447 656,438
Total liabilities.	2,635,161	2,702,091	2,737,091	2,785,772	2,824,933
Capital stock and other capital (less treasury stock) Retained earnings	501,204 1,036,675	508,466 1,063,946	533,699 1,103,588	566,545 1,146,862	636,730 1,171,344
Stockholders' equity	1,537,879	1,572,413	1,637,287	1,713,407	1,808,074
Total Liabilities and Stockholders' Equity	4,173,041	4,274,503	4,374,377	4,499,179	4,633,007
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	296,512	308,253	290,143	327,670	345,532
SELECTED BALANCE SHEET RATIOS		(percent of to	otai assets)		
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	5.1 12.2 11.2 33.3 27.0 6.6 26.2 22.0 63.1 36.9	5.2 12.2 11.1 33.3 26.4 6.3 26.1 22.2 63.2 36.8	5.2 11.6 10.8 32.5 26.2 6.2 25.9 21.8 62.6 37.4	5.2 11.7 10.9 32.8 25.5 6.3 25.5 21.8 61.9 38.1	5.2 11.7 10.7 32.4 25.4 6.3 24.9 21.9 61.0 39.0

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Manufactui Under \$5 I			Δ		lanufacturi			As		anufacturir		
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million o	iollars)				(million o	iollars)		
13,173 1,318	13,400 1,573	12,091 1,309	11,964 1,533	11,596 1,474	3,621 720	4,140 732	3,895 605	3,986 669	3,778 566	5,572 942	5,160 1,043	5,356 1,140	5,044 823	4,869 1,002
14,490	14,973	13,400	13,497	13,070	4,342	4,872	4,500	4,656	4,344	6,515	6,203	6,496	5,868	5,871
2,121	2,303	1,796	2,084	1,710	1,289	1,349	1,587	1,684	2,009	2,441	2,487	2,524	2,580	2,449
16,611	17,277	15,197	15,581	14,780	5,630	6,221	6,088	6,340	6,353	8,956	8,690	9,020	8,448	8,320
32,146 25,590 4,560	31,416 24,787 4,185	31,265 23,927 3,953	31,319 23,660 3,974	31,806 24,898 4,079	15,533 13,572 2,181	15,500 12,724 1,583	14,316 13,133 1,751	15,694 13,644 1,871	15,069 13,560 1,725	20,882 19,648 2,949	21,464 19,619 3,080	20,396 19,703 2,829	21,704 18,879 3,193	22,130 19,411 2,863
78,908	77,664	74,342	74,534	75,563	36,917	36,027	35,287	37,549	36,707	52,434	52,853	51,948	52,223	52,723
91,945 1,840 59,808	93,734 1,784 61,857	95,498 1,632 62,614	94,747 1,658 61,771	95,569 1,572 62,773	39,843 1,051 23,748	39,679 924 23,410	40,595 1,169 23,565	41,383 1,145 24,273	38,338 1,092 23,265	55,417 1,443 30,638	55,650 1,561 31,216	55,987 1,602 31,129	56,139 1,751 31,178	59,351 1,783 33,157
33,977	33,661	34,515	34,634	34,368	17,146	17,193	18,199	18,256	16,165	26,222	25,994	26,459	26,712	27,977
5,795	5,388	5,084	5,079	5,418	3,461	3,275	2,777	2,963	2,858	6,636	8,292	7,631	7,220	7,828
118,679	116,713	113,942	114,247	115,349	57,523	56,496	56,263	58,767	55,730	85,293	87,140	86,038	86,155	88,528
7,278 1,595 16,562 439	7,063 1,797 15,988 546	6,708 1,560 16,287 475	6,372 1,350 16,508 453	6,149 1,361 15,818 539	5,074 578 7,599 213	4,868 519 7,098 237	4,561 682 7,269 249	4,508 568 7,838 286	4,381 363 7,171 312	6,229 1,042 11,006 373	6,114 1,010 11,073 454	5,745 1,048 10,550 370	6,341 906 10,629 327	5,935 943 10,535 338
2,816 1,920	2,683 1,546	2,914 1,392	2,850 1,843	3,092 1,676	1,422 599	1,631 493	1,353 755	1,318 622	1,374 605	2,410 705	2,375 680	2,566 712	2,399 938	2,417 834
7,399	6,972	7,875	7,523	6,806	4,204	3,939	3,956	3,941	3,784	6,220	6,308	6,235	5,942	6,198
38,011	36,596	37,212	36,898	35,441	19,688	18,784	18,825	19,082	17,991	27,985	28,015	27,227	27,482	27,201
11,738 13,873	12,981 11,804	14,380 11,532	13,734 11,329	12,737 11,957	7,072 4,285	7,609 4,808	6,799 5,590	6,885 4,809	6,488 4,851	10,212 6,341	10,381 6,537	11,030 7,540	10,282 8,154	11,267 8,101
3,051	2,990	2,401	2,250	2,218	862	1,010	941	813	855	2,266	2,437	2,194	2,312	1,923
66,673	64,370	65,525	64,210	62,352	31,908	32,211	32,155	31,589	30,185	46,805	47,369	47,990	48,230	48,492
18,231 33,776	18,987 33,355	18,980 29,436	14,663 35,375	15,025 37,972	6,687 18,929	6,113 18,171	6,833 17,276	7,570 19,608	6,835 18,711	12,590 25,898	12,910 26,860	10,993 27,055	13,332 24,593	13,826 26,210
52,007	52,342	48,416	50,037	52,997	25,616	24,284	24,108	27,178	25,546	38,488	39,771	38,048	37,925	40,036
118,679	116,713	113,942	114,247	115,349	57,523	56,496	56,263	58,767	55,730	85,293	87,140	86,038	86,155	88,528
40,897	41,068	37,130	37,637	40,122	17,228	17,244	16,462	18,466	18,716	24,449	24,839	24,722	24,741	25,522
(1	percent of t	otal assets	s)		(p	ercent of to	otal assets)			(pe	ercent of to	otal assets)		
14.0 27.1 21.6 66.5 28.6 11.5 32.0 21.6	14.8 26.9 21.2 66.5 28.8 11.2 31.4 21.2	13.3 27.4 21.0 65.2 30.3 11.0 32.7 22.7	13.6 27.4 20.7 65.2 30.3 10.9 32.3 21.9	12.8 27.6 21.6 65.5 29.8 10.6 30.7 21.4	9.8 27.0 23.6 64.2 29.8 13.3 34.2 19.7	11.0 27.4 22.5 63.8 30.4 13.3 33.2 22.0	10.8 25.4 23.3 62.7 32.3 13.1 33.5 22.0	10.8 26.7 23.2 63.9 31.1 11.9 32.5 19.9	11.4 27.0 24.3 65.9 29.0 12.1 32.3 20.3	10.5 24.5 23.0 61.5 30.7 12.2 32.8 19.4	10.0 24.6 22.5 60.7 29.8 11.7 32.1 19.4	10.5 23.7 22.9 60.4 30.8 11.7 31.6 21.6	9.8 25.2 21.9 60.6 31.0 12.3 31.9 21.4	9.4 25.0 21.9 59.6 31.6 11.4 30.7 21.9
56.2 43.8	55.2 44.8	57.5 42.5	56.2 43.8	54.1 45.9	55.5 44.5	57.0 43.0	57.2 42.8	53.8 46.2	54.2 45.8	54.9 45.1	54.4 45.6	55.8 44.2	56.0 44.0	54.8 45.2

## TABLE 17.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	All Nondurable Manufacturing Industries <sup>1</sup>				
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
Net sales, receipts, and operating revenues	458,988 18,165	476,311 18,228	490,165 19,134	494,025 18,571	524,277 19,168
general, and administrative expenses	399,568	414,773	434,735	430,980	454,430
Income (or loss) from operations	41,256	43,309	36,297	44,474	50,679
Interest expense	12,211 11,628	12,461 12,990	13,205 15,603	12,941 17,235	14,445 16,852
Income (or loss) before income taxes	40,673	43,839	38,695	48,768	53,086
Provision for current and deferred domestic income taxes	10,697	10,621	10,065	11,996	12,306
Income (or loss) after income taxes	29,976	33,218	28,630	36,772	40,780
Cash dividends charged to retained earnings in current quarter	16,112	13,278	16,084	17,749	16,948
Net income retained in business	13,863	19,939	12,546	19,024	23,832
Retained earnings at beginning of quarter	521,696	513,685	527,212	553,626	559,008
noncash dividends, etc.	(15,701)	(3,258)	11,348 551.107	(3,358)	(4,327)
Retained earnings at end of quarter	519,858	,		569,292	578,514
INCOME STATEMENT IN RATIO FORMAT		(percent of r	iet saies)		
Net sales, receipts, and operating revenues	100.0 4.0 87.1	100.0 3.8 87.1	100.0 3.9 88.7	100.0 3.8 87.2	100.0 3.7 86.7
Income (or loss) from operations	9.0	9.1	7.4	9.0	9.7
Interest expense All other nonoperating income (expense).	2.7 2.5	2.6 2.7	2.7 3.2	2.6 3.5	2.8 3.2
Income (or loss) before income taxes	8.9	9.2	7.9	9.9	10.1
Provision for current and deferred domestic income taxes	2.3	2.2	2.1	2.4	2.3
Income (or loss) after income taxes	6.5	7.0	5.8	7.4	7.8
		(perce	ent)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period: Before income taxes.	23.58	24.99	21.25	26.18	26.96
After income taxes	17.38	18.93	15.72	19.74	20.71
Annual rate of profit on total assets:  Before income taxes	8.28 6.10	8.73 6.62	7.53 5.57	9.33 7.03	9.87 7.58
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.17	1.17	1.15	1.16	1.17
Total cook U.C. Community and other constitute to total community	0.15	0.15	0.14	0.14	0.13
Total cash, U.S. Government and other securities to total current liabilities	0.10	00			

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

No	ndurable M Assets	anufacturir Under \$5 N		ies			anufacturin lillion to \$1		es	Nondurable Manufacturing Industries Assets \$10 Million to \$25 Million <sup>1</sup>			es	
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million o	lollars)				(million o	lollars)		
25,080 605	25,916 647	24,417 677	23,284 580	25,417 628	11,042 310	10,764 313	11,473 332	11,928 323	11,229 295	17,012 473	17,161 441	16,365 464	15,332 451	15,932 449
22,976	23,785	23,170	21,199	22,841	10,219	9,714	10,669	10,683	10,089	15,322	15,590	15,169	13,781	14,251
1,498	1,484	570	1,505	1,948	513	736	471	922	845	1,217	1,130	733	1,100	1,231
294 117	313 146	341 31	283 68	382 122	152 57	139 21	147 31	138 47	134 57	227 27	207 7	230 73	215 70	255 63
1,321	1,317	259	1,290	1,688	419	618	355	831	768	1,017	930	575	956	1,040
146	147	121	110	228	67	72	90	83	103	184	172	74	120	117
1,175	1,170	138	1,179	1,461	352	546	265	748	665	833	757	501	836	923
620	426	390	607	519	208	144	213	378	346	518	349	404	334	483
555	744	(251)	572	942	144	402	52	370	319	315	409	98	502	440
9,351	8,582	8,772	8,393	10,131	7,028	6,106	6,195	6,481	6,497	11,538	11,920	11,902	10,421	9,563
52	(82)	(153)	(327)	(94)	(8)	(25)	50	(76)	166	(59)	(17)	33	26	(108)
9,958	9,244	8,368	8,638	10,978	7,164	6,483	6,297	6,775	6,982	11,793	12,311	12,033	10,949	9,895
'	(percent of	net sales)			(1	percent of	net sales)			(percent of net sales)				
100.0 2.4 91.6	100.0 2.5 91.8	100.0 2.8 94.9	100.0 2.5 91.0	100.0 2.5 89.9	100.0 2.8 92.5	100.0 2.9 90.2	100.0 2.9 93.0	100.0 2.7 89.6	100.0 2.6 89.8	100.0 2.8 90.1	100.0 2.6 90.8	100.0 2.8 92.7	100.0 2.9 89.9	100.0 2.8 89.5
6.0	5.7	2.3	6.5	7.7	4.6	6.8	4.1	7.7	7.5	7.2	6.6	4.5	7.2	7.7
1.2 0.5	1.2 0.6	1.4 0.1	1.2 0.3	1.5 0.5	1.4 0.5	1.3 0.2	1.3 0.3	1.2 0.4	1.2 0.5	1.3 0.2	1.2 0.0	1.4 0.4	1.4 0.5	1.6 0.4
5.3	5.1	1.1	5.5	6.6	3.8	5.7	3.1	7.0	6.8	6.0	5.4	3.5	6.2	6.5
0.6	0.6	0.5	0.5	0.9	0.6	0.7	0.8	0.7	0.9	1.1	1.0	0.5	0.8	0.7
4.7	4.5	0.6	5.1	5.7	3.2	5.1	2.3	6.3	5.9	4.9	4.4	3.1	5.5	5.8
	(perc	ent)				(perce	ent)				(perce	ent)		
30.69 27.29	30.11 26.76	6.96 3.72	33.73 30.85	38.83 33.59	18.45 15.49	29.58 26.14	16.35 12.21	37.43 33.70	35.25 30.51	25.79 21.11	23.65 19.26	15.59 13.58	25.34 22.17	28.36 25.18
12.72 11.31	12.73 11.32	2.67 1.43	13.68 12.51	17.56 15.20	7.95 6.68	12.51 11.06	6.86 5.12	15.87 14.29	15.46 13.39	11.48 9.40	11.02 8.98	6.88 5.99	11.48 10.04	12.48 11.07
1.90	1.93	1.82	1.95	2.04	1.70	1.78	1.76	1.75	1.83	1.78	1.84	1.82	1.82	1.83
0.39	0.40	0.34	0.40	0.39	0.27	0.31	0.29	0.24	0.28	0.28	0.27	0.27	0.28	0.26
1.27	1.26	1.10	1.15	1.40	1.22	1.19	1.17	1.20	1.31	1.34	1.52	1.29	1.38	1.28

## **TABLE 17.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	All Nondurable Manufacturing Industries <sup>1</sup>				
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million o	dollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	30,109 9,234	29,095 10,238	29,751 9,099	29,841 8,122	28,177 8,697
Total cash on hand and in U.S. banks	39,343	39,332	38,850	37,963	36,874
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	30,696	28,465	29,083	28,093	27,561
Total cash, U.S. Government and other securities	70,039	67,797	67,933	66,056	64,435
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	202,322 177,363 80,537	213,098 181,982 85,123	211,168 186,372 88,885	215,445 189,869 91,821	224,471 190,798 88,274
Total current assets	530,261	548,000	554,358	563,192	567,979
Depreciable and amortizable fixed assets, including construction in progress	1,186,051 73,189	1,194,899 72,559	1,207,027 71,107	1,209,891 69,889	1,215,903 68,211
Less: Accumulated depreciation, depletion, and amortization	619,874	627,509	633,674	639,515	619,926
Net property, plant, and equipment	639,366	639,949	644,460	640,266	664,189
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	796,292	819,925	857,368	888,026	918,695
Total Assets	1,965,920	2,007,874	2,056,186	2,091,484	2,150,862
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:	35,189 72,526 123,630 20,878	36,710 70,290 129,941 20,778	34,438 70,579 141,998 18,574	35,937 71,454 142,977 24,514	34,086 73,322 143,589 21,315
a. Loans from banksb. Other long-term debt	14,093 21,778 165,821	13,380 23,233 172,267	15,245 21,752 177,639	14,675   23,173   174,696	15,632 22,370 176,742
Total current liabilities	453,915	466,599	480,224	487,426	487,055
Long-term debt (due in more than 1 year):	100,010	100,000	100,221	107,120	107,000
a. Loans from banks. b. Other long-term debt	167,541 337,353	171,980 342,560	169,925 345,308	168,463 359,629	173,316 373,751
minority stockholders' interest in consolidated domestic corporations	317,265	324,956	332,432	330,833	329,134
Total liabilities	1,276,074	1,306,095	1,327,889	1,346,351	1,363,256
Capital stock and other capital (less treasury stock)	169,988 519,858	171,413 530,366	177,190 551,107	175,841 569,292	209,093 578,514
Stockholders' equity	689,846	701,780	728,296	745,133	787,606
Total Liabilities and Stockholders' Equity	1,965,920	2,007,874	2,056,186	2,091,484	2,150,862
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	76,346	81,401	74,134	75,766	80,923
SELECTED BALANCE SHEET RATIOS		(percent of to	otal assets)		
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	3.6 10.3 9.0 27.0 32.5 7.3 23.1 25.7 64.9 35.1	3.4 10.6 9.1 27.3 31.9 7.2 23.2 25.6 65.0 35.0	3.3 10.3 9.1 27.0 31.3 6.9 23.4 25.1 64.6 35.4	3.2 10.3 9.1 26.9 30.6 6.9 23.3 25.2 64.4 35.6	3.0 10.4 8.9 26.4 30.9 6.8 22.6 25.4 63.4 36.6

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Noi	ndurable M Assets	anufacturii Under \$5 N		ies		ndurable Ma			es			nufacturing		es
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million o	iollars)				(million o	iollars)		
4,302 659	4,247 677	3,722 419	3,807 486	3,519 615	1,204 377	1,375 295	1,358 239	1,182 185	1,347 214	2,037 357	1,743 430	1,741 404	1,661 175	1,428 193
4,961	4,924	4,142	4,293	4,133	1,582	1,671	1,597	1,367	1,560	2,394	2,173	2,145	1,836	1,621
645	635	479	613	564	423	404	470	336	329	830	711	693	1,090	1,014
5,606	5,560	4,621	4,906	4,697	2,004	2,075	2,067	1,703	1,890	3,225	2,884	2,838	2,926	2,635
11,394 8,360 1,877	11,572 8,225 1,566	11,276 7,370 1,498	10,718 6,906 1,518	11,056 7,016 1,648	5,662 4,243 755	5,344 3,965 636	5,590 4,169 607	5,982 4,160 636	5,661 4,220 604	9,035 6,892 1,171	8,529 6,535 1,387	7,981 7,139 1,196	8,100 6,952 1,158	7,763 6,986 1,153
27,237	26,923	24,766	24,048	24,417	12,664	12,019	12,433	12,481	12,375	20,322	19,336	19,153	19,136	18,537
32,324 550 20,745	33,352 485 21,527	34,392 362 22,525	33,138 477 21,889	34,195 436 22,436	15,595 374 9,279	14,879 304 8,783	16,230 391 9,499	16,139 389 9,191	15,445 395 9,422	25,243 636 13,722	24,128 674 13,465	24,099 566 13,094	24,263 610 13,308	24,425 595 13,420
12,129	12,309	12,230	11,725	12,194	6,691	6,400	7,121	7,337	6,418	12,157	11,336	11,571	11,565	11,600
2,201	2,141	1,821	1,932	1,834	1,706	1,336	1,171	1,120	1,068	2,949	3,054	2,720	2,610	3,199
41,566	41,373	38,817	37,705	38,445	21,062	19,755	20,725	20,938	19,861	35,428	33,727	33,444	33,311	33,337
2,655 595 6,739 187	2,709 737 6,523 141	2,263 586 6,746 154	2,119 344 5,775 108	2,185 399 5,592 138	2,161 230 2,892 72	1,710 193 2,745 59	1,755 224 3,026 74	1,737 321 3,185 56	1,691 180 2,892 65	2,835 354 4,674 157	2,457 315 4,488 178	2,510 429 4,251 156	2,684 321 4,309 125	2,269 385 4,427 79
926 669 2,561	898 617 2,324	849 544 2,492	814 927 2,250	1,101 644 1,895	562 243 1,272	697 219 1,129	641 274 1,069	444 294 1,109	558 224 1,149	964 265 2,186	747 262 2,070	821 315 2,035	796 339 1,956	836 345 1,814
14,332	13,949	13,635	12,338	11,955	7,433	6,751	7,062	7,146	6,759	11,436	10,517	10,517	10,529	10,155
3,908 4,804	4,505 4,468	4,823 4,435	4,584 4,551	4,236 3,856	2,252 2,021	2,364 1,848	2,517 2,033	2,729 1,849	2,462 1,544	4,374 2,979	4,058 2,492	4,375 2,986	4,281 2,536	4,517 3,084
1,298	955	1,028	941	1,008	277	437	417	338	384	863	937	807	875	916
24,342	23,877	23,921	22,414	21,054	11,982	11,400	12,029	12,062	11,148	19,652	18,005	18,686	18,221	18,672
7,266 9,958	8,252 9,244	6,527 8,368	6,652 8,638	6,413 10,978	1,915 7,164	1,872 6,483	2,399 6,297	2,101 6,775	1,731 6,982	3,983 11,793	3,411 12,311	2,725 12,033	4,141 10,949	4,771 9,895
17,224	17,496	14,895	15,291	17,391	9,079	8,355	8,696	8,876	8,713	15,776	15,722	14,758	15,090	14,665
41,566	41,373	38,817	37,705	38,445	21,062	19,755	20,725	20,938	19,861	35,428	33,727	33,444	33,311	33,337
12,905	12,974	11,131	11,709	12,462	5,232	5,269	5,371	5,335	5,617	8,887	8,819	8,636	8,607	8,382
(p	ercent of to	otal assets	)		(p	ercent of to	otal assets)			(pe	ercent of to	otal assets)		
13.5 27.4 20.1 65.5 29.2 11.7 34.5 21.0	13.4 28.0 19.9 65.1 29.8 12.0 33.7 21.7	11.9 29.1 19.0 63.8 31.5 10.9 35.1 23.9	13.0 28.4 18.3 63.8 31.1 11.1 32.7 24.2	12.2 28.8 18.2 63.5 31.7 11.3 31.1 21.0	9.5 26.9 20.1 60.1 31.8 15.2 35.3 20.3	10.5 27.0 20.1 60.8 32.4 14.3 34.2 21.3	10.0 27.0 20.1 60.0 34.4 14.0 34.1 22.0	8.1 28.6 19.9 59.6 35.0 13.4 34.1 21.9	9.5 28.5 21.2 62.3 32.3 13.4 34.0 20.2	9.1 25.5 19.5 57.4 34.3 12.5 32.3 20.8	8.6 25.3 19.4 57.3 33.6 11.2 31.2 19.4	8.5 23.9 21.3 57.3 34.6 12.2 31.4 22.0	8.8 24.3 20.9 57.4 34.7 12.4 31.6 20.5	7.9 23.3 21.0 55.6 34.8 11.5 30.5 22.8
58.6 41.4	57.7 42.3	61.6 38.4	59.4 40.6	54.8 45.2	56.9 43.1	57.7 42.3	58.0 42.0	57.6 42.4	56.1 43.9	55.5 44.5	53.4 46.6	55.9 44.1	54.7 45.3	56.0 44.0

# TABLE 18.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	All Durable Manufacturing Industries <sup>1</sup>				
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	586,006 20,451	578,789 20,363	600,717 20,205	593,810 20,394	623,270 20,534
general, and administrative expenses	517,760	518,297	543,620	530,984	554,504
Income (or loss) from operations	47,795	40,129	36,892	42,432	48,233
Interest expense	10,670 18,404	10,989 17,851	11,314 22,703	11,572 23,732	11,771 19,759
Income (or loss) before income taxes	55,528	46,991	48,281	54,592	56,220
Provision for current and deferred domestic income taxes	15,673	14,151	14,551	15,838	16,875
Income (or loss) after income taxes	39,856	32,840	33,729	38,755	39,345
Cash dividends charged to retained earnings in current quarter	10,936	10,615	12,132	11,853	11,838
Net income retained in business	28,919	22,225	21,597	26,902	27,507
Retained earnings at beginning of quarter	496,006	513,157	531,343	555,199	572,997
noncash dividends, etc.  Retained earnings at end of quarter	(8,108) 516,817	(1,802) 533,580	(460) 552,481	(4,531) 577,570	(7,673) 592,831
Notalitod out lilings at one of quartor	010,017	(percent of r	· · · · · · · · · · · · · · · · · · ·	011,010	002,001
INCOME STATEMENT IN RATIO FORMAT		(poroont or r	101 04100)		
Net sales, receipts, and operating revenues	100.0 3.5 88.4	100.0 3.5 89.5	100.0 3.4 90.5	100.0 3.4 89.4	100.0 3.3 89.0
Income (or loss) from operations	8.2	6.9	6.1	7.1	7.7
Interest expense All other nonoperating income (expense).	1.8 3.1	1.9 3.1	1.9 3.8	1.9 4.0	1.9 3.2
Income (or loss) before income taxes	9.5	8.1	8.0	9.2	9.0
Provision for current and deferred domestic income taxes	2.7	2.4	2.4	2.7	2.7
Income (or loss) after income taxes	6.8	5.7	5.6	6.5	6.3
OPERATING RATIOS (see explanatory notes)		(perce	ent)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	26.19 18.80	21.59 15.09	21.25 14.84	22.55 16.01	22.04 15.42
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	10.06 7.22	8.29 5.80	8.33 5.82	9.07 6.44	9.06 6.34
BALANCE SHEET RATIOS (based on succeeding table)		3.33	5.52	5	5.51
Total current assets to total current liabilities	1.35	1.35	1.33	1.38	1.40
Total cash, U.S. Government and other securities to total current liabilities	0.22	0.24	0.24	0.25	0.26
Total cash, 0.3. Government and other securities to total current liabilities					

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

D	urable Mar Assets	nufacturing Under \$5 M		s		Durable Manufacturing Industries Assets \$5 Million to \$10 Million					ırable Manı ssets \$10 N			
2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million o					(million o	dollars)		
44,541 1,093	43,638 1,107	44,718 1,247	42,498 1,115	44,440 1,169	18,085 448	18,426 468	17,096 474	18,071 474	17,886 425	22,718 602	23,010 653	23,248 664	22,117 620	24,465 673
39,345	39,385	42,073	37,576	39,465	16,183	16,252	15,919	16,040	16,071	20,165	20,494	20,976	19,872	21,546
4,103	3,146	1,398	3,807	3,806	1,453	1,706	703	1,557	1,390	1,950	1,863	1,609	1,625	2,247
514 (26)	523 172	563 1	501 66	493 75	230 8	308 72	238 74	224 92	230 110	304 (21)	332 28	382 10	368 103	440 (9)
3,562	2,796	837	3,373	3,389	1,231	1,469	538	1,424	1,270	1,625	1,560	1,236	1,360	1,797
342	412	316	333	299	174	214	173	231	221	259	261	253	216	377
3,220	2,384	521	3,039	3,090	1,057	1,255	365	1,193	1,049	1,366	1,298	983	1,144	1,420
1,469	1,150	1,127	1,579	1,447	732	526	536	567	696	841	520	666	478	829
1,751	1,233	(606)	1,461	1,644	325	729	(171)	626	353	525	778	318	666	591
22,346	22,898	21,871	25,580	25,777	11,493	10,896	11,138	12,187	11,613	13,683	13,836	14,763	12,873	15,716
(279)	(20)	(197)	(304)	(427)	(53)	64	12	20	(237)	(103)	(65)	(58)	106	9
23,817	24,111	21,068	26,736	26,994	11,765	11,688	10,979	12,833	11,729	14,105	14,549	15,023	13,644	16,316
'	percent of	net sales)			(	percent of	net sales)			(ı	percent of	net sales)		
100.0 2.5 88.3	100.0 2.5 90.3	100.0 2.8 94.1	100.0 2.6 88.4	100.0 2.6 88.8	100.0 2.5 89.5	100.0 2.5 88.2	100.0 2.8 93.1	100.0 2.6 88.8	100.0 2.4 89.9	100.0 2.7 88.8	100.0 2.8 89.1	100.0 2.9 90.2	100.0 2.8 89.8	100.0 2.8 88.1
9.2	7.2	3.1	9.0	8.6	8.0	9.3	4.1	8.6	7.8	8.6	8.1	6.9	7.3	9.2
1.2 (0.1)	1.2 0.4	1.3 0.0	1.2 0.2	1.1 0.2	1.3 0.0	1.7 0.4	1.4 0.4	1.2 0.5	1.3 0.6	1.3 (0.1)	1.4 0.1	1.6 0.0	1.7 0.5	1.8 0.0
8.0	6.4	1.9	7.9	7.6	6.8	8.0	3.1	7.9	7.1	7.2	6.8	5.3	6.1	7.3
0.8	0.9	0.7	0.8	0.7	1.0	1.2	1.0	1.3	1.2	1.1	1.1	1.1	1.0	1.5
7.2	5.5	1.2	7.2	7.0	5.8	6.8	2.1	6.6	5.9	6.0	5.6	4.2	5.2	5.8
	(perc	ent)				(perce	ent)				(perce	ent)		
40.97 37.03	32.09 27.36	9.99 6.21	38.83 34.99	38.07 34.72	29.78 25.56	36.89 31.51	13.97 9.48	31.13 26.07	30.18 24.93	28.62 24.06	25.94 21.59	21.23 16.89	23.82 20.04	28.33 22.39
18.48 16.70	14.84 12.66	4.46 2.77	17.62 15.88	17.63 16.07	13.51 11.59	15.99 13.66	6.06 4.11	15.06 12.61	14.16 11.70	13.04 10.96	11.68 9.72	9.40 7.48	10.29 8.66	13.03 10.29
2.18	2.24	2.10	2.06	2.18	1.98	2.00	1.94	2.10	2.17	1.94	1.92	1.96	1.95	2.01
0.46	0.52	0.45	0.43	0.43	0.30	0.34	0.34	0.39	0.40	0.35	0.33	0.37	0.33	0.33
1.36	1.46	1.34	1.44	1.45	1.43	1.24	1.25	1.61	1.48	1.50	1.43	1.35	1.26	1.40

#### **TABLE 18.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

		All Durable M	anufacturing I	ndustries <sup>1</sup>	
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million o	lollars)		
Cash and demand deposits in the United States. Time deposits in the United States, including negotiable certificates of deposit.	60,288 15,987	64,256 16,170	65,667 18,234	75,518 16,466	84,314 15,452
Total cash on hand and in U.S. banks	76,276	80,426	83,901	91,984	99,766
Other short-term financial investments, including marketable and government securities, commercial paper, etc	66,360	74,598	74,036	74,102	75,233
Total cash, U.S. Government and other securities	142,635	155,025	157,937	166,086	174,999
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	305,066 290,762 119,196	306,403 293,434 119,049	295,717 288,080 127,519	309,958 300,583 135,163	318,271 303,056 136,924
Total current assets	857,659	873,911	869,254	911,791	933,249
Depreciable and amortizable fixed assets, including construction in progress	964,059 31,627 508,531	972,652 31,262 513,437	982,282 32,578 512,280	993,663 33,053 519,710	1,001,797 33,535 523,493
Net property, plant, and equipment	487,156	490,477	502,580	507,006	511,838
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	862,307	902,241	946,358	988,899	1,037,058
Total Assets	2,207,121	2,266,629	2,318,192	2,407,695	2,482,145
LIABILITIES AND STOCKHOLDERS' EQUITY	, - ,	,,-	,, -	, , ,,,,,,	
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:	37,531 65,015 184,419 26,413	37,243 56,467 192,737 28,237	37,691 56,630 194,682 28,710	41,943 61,242 199,949 31,168	41,542 66,954 201,738 31,429
a. Loans from banks.     b. Other long-term debt     All other current liabilities, including excise and sales taxes, and accrued expenses	16,284 13,903 293,927	16,353 14,261 301,760	18,459 15,542 301,530	17,966 18,163 289,456	19,541 18,442 288,994
Total current liabilities	637,492	647,059	653,244	659,887	668,640
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	160,882 254,314 306,399	170,934 265,214	167,623 270,519	174,711 279,135	179,036 286,697 327,304
Total liabilities.	1,359,088	312,790 1,395,996	317,815 1,409,201	325,688 1,439,421	1,461,677
Capital stock and other capital (less treasury stock)  Retained earnings	331,216 516,817	337,053 533,580	356,509 552,481	390,704 577,570	427,637 592,831
Stockholders' equity	848,033	870,633	908,990	968,274	1,020,468
Total Liabilities and Stockholders' Equity	2,207,121	2,266,629	2,318,192	2,407,695	2,482,145
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	220,166	226,852	216,009	251,904	264,609
OF LEGIFO DALANCE CUEFT DATIOS		(percent of to	otal assets)		
SELECTED BALANCE SHEET RATIOS  Total cash, U.S. Government and other securities. Trade accounts and trade notes receivable. Inventories. Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity.	6.5 13.8 13.2 38.9 22.1 6.0 28.9 18.8 61.6 38.4	6.8 13.5 12.9 38.6 21.6 5.5 28.5 19.2 61.6 38.4	6.8 12.8 12.4 37.5 21.7 5.5 28.2 18.9 60.8 39.2	6.9 12.9 12.5 37.9 21.1 5.8 27.4 18.8 59.8 40.2	7.1 12.8 12.2 37.6 20.6 5.9 26.9 18.8 58.9 41.1

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

D	Ourable Mar Assets	nufacturing Under \$5 I		s		urable Man Assets \$5 M			•			ufacturing lillion to \$2		
2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million o	lollars)				(million o	dollars)		
8,871 659	9,154 895	8,369 890	8,157 1,048	8,077 859	2,417 343	2,765 436	2,537 366	2,804 484	2,432 352	3,535 585	3,417 613	3,615 736	3,384 648	3,441 809
9,530	10,049	9,259	9,204	8,937	2,760	3,201	2,903	3,289	2,783	4,120	4,030	4,351	4,032	4,250
1,476	1,668	1,317	1,471	1,146	866	945	1,118	1,348	1,680	1,611	1,776	1,831	1,490	1,435
11,006	11,717	10,576	10,675	10,083	3,626	4,146	4,021	4,637	4,463	5,731	5,806	6,182	5,522	5,685
20,752 17,230 2,683	19,844 16,562 2,618	19,989 16,557 2,455	20,601 16,754 2,457	20,750 17,883 2,430	9,871 9,329 1,426	10,157 8,759 946	8,726 8,963 1,144	9,713 9,483 1,235	9,408 9,340 1,121	11,847 12,756 1,778	12,935 13,084 1,692	12,416 12,564 1,634	13,604 11,927 2,034	14,367 12,425 1,709
51,671	50,741	49,576	50,487	51,147	24,252	24,008	22,854	25,068	24,332	32,112	33,518	32,795	33,088	34,186
59,621 1,290 39,064	60,382 1,299 40,330	61,106 1,269 40,090	61,609 1,181 39,882	61,375 1,136 40,337	24,248 677 14,469	24,800 620 14,627	24,365 778 14,065	25,245 756 15,082	22,893 697 13,843	30,174 807 16,916	31,522 887 17,751	31,887 1,036 18,035	31,876 1,140 17,870	34,926 1,188 19,736
21,848	21,352	22,285	22,909	22,174	10,455	10,793	11,078	10,918	9,747	14,065	14,658	14,888	15,147	16,377
3,594	3,247	3,263	3,147	3,584	1,754	1,939	1,606	1,843	1,790	3,687	5,238	4,911	4,609	4,629
77,113	75,339	75,125	76,543	76,904	36,462	36,740	35,538	37,829	35,869	49,864	53,413	52,594	52,844	55,191
4,624 1,000 9,823	4,354 1,060 9,465	4,445 974 9,541	4,253 1,006 10,732	3,964 962 10,226	2,914 348 4,707	3,158 327 4,353	2,806 459 4,243	2,772 247 4,654	2,690 183 4,279	3,395 688 6,331	3,657 696 6,585	3,235 619 6,299	3,658 585 6,321	3,666 558 6,108
252 1,890	406 1,785	321 2,065	344 2,036	401 1,991	141 860	178 934	175 712	231 873	247 817	215 1,446	276 1,628	213 1,745	202 1,603	258 1,581
1,251 4,838	929 4,647	849 5,383	915 5,273	1,032 4,910	355 2,931	274 2,809	482 2,886	328 2,832	382 2,635	440 4,034	418 4,238	397 4,200	599 3,986	490 4,384
23,679	22,647	23,578	24,559	23,486	12,256	12,033	11,763	11,936	11,232	16,549	17,498	16,709	16,953	17,046
7,829 9,069	8,475 7,336	9,557 7,096	9,150 6,778	8,500 8,101	4,820 2,264	5,245 2,960	4,282 3,557	4,156 2,960	4,026 3,307	5,837 3,362	6,323 4,045	6,655 4,553	6,001 5,618	6,750 5,018
1,753	2,035	1,373	1,309	1,211	585	573	524	475	471	1,404	1,499	1,387	1,437	1,007
42,331	40,493	41,604	41,796	41,298	19,925	20,811	20,126	19,527	19,036	27,153	29,365	29,304	30,009	29,821
10,965 23,817	10,735 24,111	12,452 21,068	8,010 26,736	8,612 26,994	4,772 11,765	4,241 11,688	4,433 10,979	5,469 12,833	5,104 11,729	8,607 14,105	9,500 14,549	8,267 15,023	9,191 13,644	9,055 16,316
34,782	34,846	33,521	34,747	35,606	16,537	15,929	15,412	18,302	16,833	22,712	24,048	23,290	22,835	25,371
77,113	75,339	75,125	76,543	76,904	36,462	36,740	35,538	37,829	35,869	49,864	53,413	52,594	52,844	55,191
27,992	28,094	25,999	25,927	27,661	11,996	11,975	11,091	13,131	13,100	15,563	16,020	16,086	16,135	17,140
(p	ercent of to	otal assets	)		(p	ercent of to	otal assets)			(pe	ercent of to	otal assets)		
14.3 26.9 22.3 67.0	15.6 26.3 22.0 67.3	14.1 26.6 22.0 66.0	13.9 26.9 21.9 66.0	13.1 27.0 23.3 66.5	9.9 27.1 25.6 66.5	11.3 27.6 23.8 65.3	11.3 24.6 25.2 64.3	12.3 25.7 25.1 66.3	12.4 26.2 26.0 67.8	11.5 23.8 25.6 64.4	10.9 24.2 24.5 62.8	11.8 23.6 23.9 62.4	10.5 25.7 22.6 62.6	10.3 26.0 22.5 61.9
28.3 11.4 30.7 21.9 54.9 45.1	28.3 10.8 30.1 21.0 53.7 46.3	29.7 11.1 31.4 22.2 55.4 44.6	29.9 10.7 32.1 20.8 54.6 45.4	28.8 10.3 30.5 21.6 53.7 46.3	28.7 12.3 33.6 19.4 54.6 45.4	29.4 12.8 32.8 22.3 56.6 43.4	31.2 12.5 33.1 22.1 56.6 43.4	28.9 11.2 31.6 18.8 51.6 48.4	27.2 11.4 31.3 20.4 53.1 46.9	28.2 12.0 33.2 18.4 54.5 45.5	27.4 12.0 32.8 19.4 55.0 45.0	28.3 11.4 31.8 21.3 55.7 44.3	28.7 12.2 32.1 22.0 56.8 43.2	29.7 11.4 30.9 21.3 54.0 46.0
45.1	+0.0	77.0	40.4	+0.5	75.7	70.7	70.7	40.4	40.3	+0.0	70.0	77.0	70.2	<del>7</del> 0.0

### TABLE 19.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 20 AND 21, ASSETS \$25 MILLION AND OVER

	2Q	3Q	Kindred Produ 4Q	1Q	2Q
Item	1999	1999	1999	2000	2000
		(million de	ollars)		
Net sales, receipts, and operating revenues	109,991 3,071	111,505 3,103	116,249 3,358	111,877 3,209	117,088 3,204
general, and administrative expenses	96,203	97,180	101,854	97,817	102,568
Income (or loss) from operations	10,717	11,222	11,037	10,851	11,317
Interest expense	2,745 264	2,861 541	2,842 841	2,804 347	3,099 286
minority interest	350 1,693	535 (317)	448 226	179 480	362 (293)
by the equity method, net of foreign taxes	949	1,352	1,517	816	1,175
Income (or loss) before income taxes	11,229	10,472	11,226	9,870	9,747
Less: Provision for current and deferred domestic income taxes: a. Federalb. Other	2,815 332	2,919 328	3,224 379	2,336 325	2,122 350
Income (or loss) after income taxes	8,081	7,225	7,624	7,209	7,275
Extraordinary gains (losses), net of taxes	(1,109) 7	3 (5)	(103) 60	(14)	0
Net income (or loss) for quarter	6,979	7,223	7,581	7,194	7,275
Cash dividends charged to retained earnings in current quarter	3,103	3,359	3,619	3,525	2,777
Net income retained in business	3,876	3,864	3,962	3,670	4,498
Retained earnings at beginning of quarter	130,218	125,765	128,516	130,858	133,566
and other noncash dividends, etc	(8,746) 125,347	(1,145) 128,483	(1,056) 131,422	(1,093) 133,435	(2,425) 135,639
Returned currings at end of quarter	120,047	(percent of n		100,400	100,000
INCOME STATEMENT IN RATIO FORMAT		(10.00			
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 2.8 87.5	100.0 2.8 87.2	100.0 2.9 87.6	100.0 2.9 87.4	100.0 2.7 87.6
Income (or loss) from operations	9.7	10.1	9.5	9.7	9.7
Interest expense	2.5	2.6	2.4	2.5	2.6
Dividend income	0.2	0.5 0.5	0.7 0.4	0.3	0.2
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.5	(0.3)	0.2	0.4	(0.3)
Income (or loss) before income taxes	10.2	9.4	9.7	8.8	8.3
Provision for current and deferred domestic income taxes.	2.9	2.9	3.1	2.4	2.1
Income (or loss) after income taxes	7.3	6.5	6.6	6.4	6.2
		(perce		5.7	
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period: Before income taxes	36.66 26.39	34.06 23.50	36.05 24.48	31.12 22.73	30.75 22.95
Annual rate of profit on total assets:  Before income taxes	10.97 7.89	10.14 7.00	10.63 7.22	9.27 6.77	9.24 6.89

<sup>&</sup>lt;sup>1</sup>Includes Tobacco Products.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 19.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 20 AND 21, ASSETS \$25 MILLION AND OVER

		Food and I	Kindred Produ	ıcts <sup>1</sup> 2	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	4,455	3,621	4,661	4,420	4,637
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States.	5,523 328	5,117 237	5,104 301	4,159 630	4,478 359
Total cash on hand and in banks	10,305	8,975	10,066	9,209	9,473
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	68 1,130 3,024 293 2 4,442	602 1,026 2,935 238 0 1,476	423 1,040 1,071 71 0 1,635	391 1,327 1,093 110 0 1,676	343 1,328 1,127 121 0 1,594
Total cash, U.S. Government and other securities	19,264	15,251	14,307	13,805	13,986
Trade receivables from U.S. Government	62 32,163	64 34,644	66 34,533	69 33,914	92 34,285
Total receivables	32,224	34,708	34,599	33,984	34,377
Inventories	43,845 15,056	45,349 15,862	48,041 15,119	48,134 15,626	46,334 15,823
Total current assets	110,389	111,170	112,066	111,550	110,519
Depreciable and amortizable fixed assets, including construction in progress	186,295 6,300 89,116	187,990 6,364 90,821	192,133 6,390 92,791	193,858 6,225 93,590	192,349 6,079 93,587
Net property, plant, and equipment	103,479	103,534	105,732	106,493	104,842
U.S. Treasury and Federal agency securities due in more than 1 year	119	219	277	247	208
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	195,471	198,045	204,530	207,580	206,567
Total Assets	409,458	412,967	422,605	425,870	422,136
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	7,544 13,130 6,628 0 25,439	8,963 15,508 1,462 0 26,082	10,083 15,444 1,229 0 29,206	9,451 17,663 1,488 0 26,833	9,368 16,557 1,549 62 27,098
a. Federalb. Other	3,701 1,660	3,456 1,418	2,910 1,451	4,361 1,260	3,418 1,084
a. Loans from banks b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	3,314 1,165 3,580 34,630	3,118 1,253 3,750 37,983	3,718 807 3,990 38,070	2,733 1,097 4,576 39,371	3,612 1,074 4,330 37,776
Total current liabilities	100,792	102,993	106,908	108,834	105,927
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures. c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	36,059 23,181 59,052 67,863	35,483 23,444 59,584 68,474	36,705 22,815 61,294 70,335	38,157 22,522 62,154 67,329	38,230 22,488 61,246 67,469
Total liabilities.	286,947	289,979	298,057	298,997	295,359
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	58,257 125,347 (5,065) 3,057 59,086	57,889 128,483 (5,055) 2,934 61,263	59,299 131,422 (5,234) 3,193 64,133	60,712 133,435 (5,383) 6,010 67,901	60,449 135,639 (5,836) 5,636 69,111
Stockholders' equity	122,511	122,988	124,547	126,873	126,777
Total Liabilities and Stockholders' Equity	409,458 9,597	412,967 8,176	422,605 5,158	425,870 2,717	422,136
WET WORKING CAFITAL. EXCESS OF TOTAL CUITERS ASSETS OVER TOTAL CUITERS HADDINGES	9,597	0,170	ა, 158	2,/1/	4,592

<sup>&</sup>lt;sup>1</sup>Includes Tobacco Products.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### TABLE 20.0—INCOME STATEMENT

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 22, ASSETS \$25 MILLION AND OVER

		Textile	Mill Products	1	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million de	ollars)		
Net sales, receipts, and operating revenues	12,619 595	12,636 549	11,836 509	11,907 536	12,692 528
All other operating costs and expenses, including cost of goods sold and selling, general, and administrative expenses	11,316	11,432	10,556	10,655	11,425
Income (or loss) from operations	707	655	771	715	739
Interest expense	355 1	377 12	413 29	414	450 0
minority interest Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	15 (92)	47 (9)	(47) (104)	(29) (31)	(25) (132)
by the equity method, net of foreign taxes	77	108	41	83	90
Income (or loss) before income taxes	353	435	277	325	222
Less: Provision for current and deferred domestic income taxes:  a. Federal	143 39	109 42	138 29	116 31	63 30
Income (or loss) after income taxes	172	285	110	179	129
Extraordinary gains (losses), net of taxes	5 1	3 1	1 1	8 0	3 0
Net income (or loss) for quarter	178	288	111	187	132
Cash dividends charged to retained earnings in current quarter	114	94	75	65	173
Net income retained in business	63	194	36	122	(41)
Retained earnings at beginning of quarter	9,329	8,042	7,168	7,526	7,148
and other noncash dividends, etc	(134) 9,259	(39) 8,197	7,226	(106) 7,543	(5) 7,101
Retained earnings at end of quarter	9,209	(percent of n		7,040	7,101
INCOME STATEMENT IN RATIO FORMAT		(percent of it	et saics <sub>j</sub>		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 4.7 89.7	100.0 4.3 90.5	100.0 4.3 89.2	100.0 4.5 89.5	100.0 4.2 90.0
Income (or loss) from operations	5.6	5.2	6.5	6.0	5.8
Interest expense	2.8	3.0	3.5	3.5	3.5
Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.	0.0 0.1	0.1 0.4	(0.4)	(0.2)	(0.2)
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of	(0.7)	(0.1)	(0.9)	(0.3)	(1.0)
nonconsolidated subsidiaries, net of foreign taxes	0.6	0.9	0.3	0.7	0.7
Income (or loss) before income taxes	2.8	3.4	2.3	2.7	1.7
Provision for current and deferred domestic income taxes.  Income (or loss) after income taxes	1.4	2.3	0.9	1.2	1.0
income (or loss) after income taxes	1.4	(perce		1.5	1.0
OPERATING RATIOS (see explanatory notes)		(25.00)	,		
Annual rate of profit on stockholders' equity at end of period: Before income taxes	9.12 4.43	11.93 7.80	8.15 3.23	9.61 5.27	7.07 4.12
Annual rate of profit on total assets:  Before income taxes	3.31 1.61	4.08 2.67	2.65 1.05	3.10 1.70	2.08 1.21

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 20.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 22, ASSETS \$25 MILLION AND OVER

		Textile	Mill Products	1	
   Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million do			
Cash and demand deposits in the United States	571	638	622	419	361
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	116 2	59 1	32 3	49	65 3
Total cash on hand and in banks	689	698	656	471	429
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.	41 4 8 6	49 7 0 9	32 12 0 5	33 11 0 1	60 6 0 1
Other short-term financial investments, including bankers' acceptances	57	103	78	99	83
Total cash, U.S. Government and other securities	805	866	784	614	578
Trade receivables from U.S. Government	3 6,292	4 6,394	19 6,013	25 6,108	15 6,478
Total receivables	6,295	6,398	6,033	6,134	6,492
Inventories	8,605 1,044	8,593 1,124	8,466 1,098	8,954 1,354	9,094 1,354
Total current assets	16,749	16,981	16,381	17,055	17,518
Depreciable and amortizable fixed assets, including construction in progress	34,082 419	33,964 435	33,650 323	32,850 363	32,993 379
Less: Accumulated depreciation, depletion, and amortization	18,470 16,031	18,620 15,778	18,516 15,458	18,271 14,942	18,425 14,947
U.S. Treasury and Federal agency securities due in more than 1 year	467	506	566	586	539
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	9,421	9,401	9,423	9,382	9,659
Total Assets	42,668	42,668	41,828	41,965	42,663
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper	1,488 34	1,453 71	1,133 72	1,436	1,482 4
c. Other short-term debt	133 0 2,738	96 0 2,698	70 0 2,958	115 0 2,990	184 0 3,396
Income taxes accrued, prior and current years, net of payments:  a. Federal	142 38	128 50	134 40	171 34	150 29
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt	890 3 107	925 20 164	958 18 100	1,161 20 180	1,209 17 365
All other current liabilities, including excise and sales taxes, and accrued expenses	2,638 8,211	3,101 8,706	2,583 8.066	2,737 8.846	2,736 9,572
Long-term debt (due in more than 1 year): a. Loans from banks. b. Bonds and debentures.	7,586 3,958	8,430 4,287	9,085 4,782	8,200 4,635	8,655 4,758
c. Other long-term debt	4,027 3,380	3,517 3,129	3,180 3,135	3,514 3,227	3,645 3,476
Total liabilities.	27,162	28,069	28,248	28,422	30,106
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	7,534 9,259 (305) 166 1,148	7,790 8,197 (297) 148 1,241	7,867 7,226 (323) 239 1,429	7,619 7,543 (354) 268 1,533	7,203 7,101 (428) 179 1,498
Stockholders' equity	15,506	14,598	13,580	13,543	12,557
Total Liabilities and Stockholders' Equity	42,668	42,668	41,828	41,965	42,663
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	8,538	8,275	8,315	8,210	7,947

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### TABLE 21.0—INCOME STATEMENT

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 23 AND 31, ASSETS \$25 MILLION AND OVER

	Apparel <sup>1</sup>				
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	11,880 283	13,276 270	12,816 280	12,034 258	12,193 264
general, and administrative expenses	10,929	11,753	11,925	10,842	10,981
Income (or loss) from operations	668	1,253	611	934	948
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	252 4	274 4	282	306 19	324 11
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes.	31 (75) 19	25 (12) 8	420 (6)	132 2 7	81 6 4
	394	1,004	750	789	725
Income (or loss) before income taxes	394	1,004	750	769	725
a. Federal	108 50	362 34	309 18	235 14	245 10
Income (or loss) after income taxes	236	608	422	540	470
Extraordinary gains (losses), net of taxes	(15) 10	120 0	6 0	0	0 0
Net income (or loss) for quarter	232	728	428	540	470
Cash dividends charged to retained earnings in current quarter	72	122	120	67	130
Net income retained in business	160	606	308	473	340
Retained earnings at beginning of quarter .  Other direct credits (charges) to retained earnings (net), including stock and other noncash dividends, etc.		6,807	6,720 11	7,170	7,194
Retained earnings at end of quarter.	(65) 6,625	7,336	7,039	(93) 7,550	(13) 7,521
<b>3</b>	-,-	(percent of r		,,,,,,	,-
INCOME STATEMENT IN RATIO FORMAT			,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 2.4 92.0	100.0 2.0 88.5	100.0 2.2 93.0	100.0 2.1 90.1	100.0 2.2 90.1
Income (or loss) from operations	5.6	9.4	4.8	7.8	7.8
Interest expense Dividend income	2.1 0.0	2.1 0.0	2.2 0.0	2.5 0.2	2.7 0.1
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	0.3 (0.6)	0.2 (0.1)	3.3 0.0	1.1 0.0	0.7 0.0
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.2	0.1	0.1	0.1	0.0
Income (or loss) before income taxes	3.3	7.6	5.9	6.6	5.9
Provision for current and deferred domestic income taxes	1.3	3.0	2.6	2.1	2.1
Income (or loss) after income taxes	2.0	4.6	3.3	4.5	3.9
OPERATING RATIOS (see explanatory notes)		(perce	ent)		
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	13.47 8.07	33.20 20.10	26.29 14.80	27.67 18.94	25.31 16.40
Annual rate of profit on total assets:  Before income taxes	4.63 2.78	11.13 6.74	8.70 4.90	8.99 6.15	8.11 5.26

<sup>&</sup>lt;sup>1</sup>Includes Leather Products. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### TABLE 21.1—BALANCE SHEET

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 23 AND 31, ASSETS \$25 MILLION AND OVER

			4		
	Apparel <sup>1</sup>				
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States	986	862	1,026	719	789
Time deposits in the United States, including negotiable certificates of deposit	6 7	54 10	50 9	22 11	35 14
Total cash on hand and in banks	999	927	1,085	752	838
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 0 175 0 0 437	0 0 122 0 0 486	0 86 81 0 0 223	0 19 155 0 0	0 0 145 0 0
Total cash, U.S. Government and other securities	1,611	1,535	1,474	1,090	1,113
Trade receivables from U.S. Government	4 6,513	3 7,776	5 6,740	4 6,880	4 6,629
Total receivables	6,517	7,779	6,745	6,884	6,633
Inventories All other current assets	9,592 1,842	9,659 2,062	9,074 1,899	9,013 2,047	9,627 1,545
Total current assets	19,562	21,034	19,192	19,034	18,918
Depreciable and amortizable fixed assets, including construction in progress	11,828	11,864	11,606	11,666	11,520
Land and mineral rights	272 5,741	280 5,721	271 5,545	252 5,725	276 5,688
Net property, plant, and equipment	6,360	6,424	6,332	6,193	6,108
U.S. Treasury and Federal agency securities due in more than 1 year	0	103	125	126	71
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	8,129	8,529	8,838	9,745	10,639
Total Assets	34,051	36,090	34,487	35,098	35,737
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable.	1,282 476 46 0 2,821	1,599 367 105 0 3,275	2,019 319 155 0 3,516	1,570 324 735 0 3,413	1,629 642 655 0 3,643
Income taxes accrued, prior and current years, net of payments: a. Federal. b. Other Installments, due in 1 year or less, on long-term debt:	232 37	330 49	282 11	307 123	161 83
a. Loans from banks.  b. Bonds and debentures. c. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses	541 19 295 3,537	529 21 601 3,591	443 21 298 3,527	491 28 97 3,209	792 80 213 3,557
Total current liabilities	9,285	10,468	10,591	10,297	11,456
Long-term debt (due in more than 1 year): a. Loans from banks b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	5,484 2,821 1,471 3,277	5,776 2,643 1,925 3,179	5,074 2,701 1,905 2,805	5,600 2,309 2,535 2,954	5,587 2,252 2,410 2,579
Total liabilities.	22,338	23,991	23,077	23,696	24,285
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.) Less: Treasury stock, at cost	7,280 6,625 (1) (84) 2,106	7,151 7,336 (7) (161) 2,221	7,101 7,039 (39) (10) 2,681	6,680 7,550 (14) (40) 2,774	6,851 7,521 (4) (39) 2,876
Stockholders' equity	11,713	12,099	11,410	11,402	11,452
Total Liabilities and Stockholders' Equity	34,051	36,090	34,487	35,098	35,737
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	10,277	10,566	8,601	8,737	7,462

<sup>&</sup>lt;sup>1</sup>Includes Leather Products. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 22.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 26, ASSETS \$25 MILLION AND OVER

	Paper and Allied Products				
ltem	2Q 1999	3Q 1999	4Q 1999 <sup>1</sup>	1Q 2000 <sup>1</sup>	2Q 2000
	(million dollars)				
Net sales, receipts, and operating revenues	36,490 2,235	38,987 2,206	39,522 2,237	40,768 2,292	42,338 2,305
general, and administrative expenses	31,159	32,974	33,224	34,456	35,518
Income (or loss) from operations	3,096	3,807	4,061	4,020	4,515
Interest expense	1,264 29	1,322 20	1,293 31	1,342 9	1,385 10
minority interest	(18) 17	17 (157)	274 209	(28)	(39) (470)
by the equity method, net of foreign taxes	365	328	254	538	473
Income (or loss) before income taxes	2,225	2,692	3,536	3,224	3,104
Less: Provision for current and deferred domestic income taxes:  a. Federal	709 86	909 90	1,185 36	883 84	846 86
Income (or loss) after income taxes	1,429	1,694	2,314	2,258	2,172
Extraordinary gains (losses), net of taxes	(46) 0	(10) 0	(25) (1)	1 44	(4) 0
Net income (or loss) for quarter	1,383	1,684	2,288	2,303	2,168
Cash dividends charged to retained earnings in current quarter	721	529	921	700	789
Net income retained in business	662	1,155	1,368	1,603	1,379
Retained earnings at beginning of quarter	32,848	35,391	36,503	36,283	38,631
and other noncash dividends, etc	(224) 33,286	(262) 36,284	(183)	(198) 37,688	(114) 39,896
John State of Lands		(percent of n		0.,000	
INCOME STATEMENT IN RATIO FORMAT		·	,		
Net sales, receipts, and operating revenues	100.0 6.1 85.4	100.0 5.7 84.6	100.0 5.7 84.1	100.0 5.6 84.5	100.0 5.4 83.9
Income (or loss) from operations	8.5	9.8	10.3	9.9	10.7
Interest expense	3.5 0.1	3.4 0.1	3.3 0.1	3.3 0.0	3.3 0.0
and minority interest	(0.1) 0.0	0.0 (0.4)	0.7 0.5	0.1 (0.1)	(0.1) (1.1)
nonconsolidated subsidiaries, net of foreign taxes	1.0	0.8	0.6	1.3	1.1
Income (or loss) before income taxes	6.1	6.9	8.9	7.9	7.3
Provision for current and deferred domestic income taxes	2.2	2.6	3.1	2.4	2.2
Income (or loss) after income taxes	3.9	4.3	5.9	5.5	5.1
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	15.94 10.24	18.64 11.73	22.25 14.56	20.06 14.05	18.59 13.01
Annual rate of profit on total assets:  Before income taxes	5.13 3.29	6.10 3.84	7.65 5.01	6.88 4.82	6.30 4.41

<sup>&</sup>lt;sup>1</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 22.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 26, ASSETS \$25 MILLION AND OVER

		Paper an	d Allied Produ	ıcts <sup>1</sup>	
	2Q	3Q	4Q	1Q	2Q
Item	1999	1999	1999	2000	2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	1,682 169 6	1,530 189 3	1,529 404 3	1,355 318 0	1,038 245 1
Total cash on hand and in banks	1,857	1,722	1,935	1,673	1,283
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 5 772 0 0 371	0 6 860 0 0 503	0 53 1,971 0 0 371	0 10 34 0 0 252	66 5 29 0 0 239
Total cash, U.S. Government and other securities	3,005	3,090	4,330	1,969	1,622
Trade receivables from U.S. Government	8 16,305	7 17,243	6 16,662	10 17,860	11 18,220
Total receivables	16,313	17,251	16,668	17,871	18,231
Inventories All other current assets	14,492 4,136	14,552 4,992	15,419 4,620	16,468 4,260	16,548 4,404
Total current assets	37,946	39,885	41,037	40,568	40,805
Depreciable and amortizable fixed assets, including construction in progress	152,755 12,189 71,326	152,740 12,096 71,794	155,253 11,656 73,632	157,213 11,417 75,045	156,254 12,949 72,223
Net property, plant, and equipment	93,618	93,042	93,277	93,585	96,980
U.S. Treasury and Federal agency securities due in more than 1 year	232	239	314	316	328
investments, intangibles, etc	41,816	43,393	50,129	53,016	58,902
Total Assets	173,612	176,559	184,758	187,486	197,015
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.	1,297 1,396 3,430 0 8,834	2,404 1,550 2,828 0 9,102	1,387 966 3,392 0 9,539	1,074 1,840 3,404 0 9,593	943 2,684 3,673 0 9,650
Income taxes accrued, prior and current years, net of payments:  a. Federal  b. Other  Installments, due in 1 year or less, on long-term debt:	858 255	1,005 248	761 251	1,131 271	718 270
a. Loans from banks b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	1,402 649 1,184 11,005	1,348 870 731 11,279	1,136 654 997 12,277	1,532 786 925 11,660	1,280 275 1,360 11,912
Total current liabilities	30,310	31,366	31,360	32,214	32,764
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	24,385 22,716 14,162 26,223	23,862 23,092 13,963 26,503	22,782 24,848 14,474 27,731	22,423 25,756 14,613 28,186	23,099 25,755 18,891 29,710
Total liabilities.	117,796	118,786	121,195	123,193	130,219
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment. Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	30,154 33,286 (1,296) (818) 5,510	29,361 36,284 (1,259) (637) 5,976	34,004 37,688 (1,059) (1,169) 5,902	34,531 37,688 (920) (907) 6,100	35,266 39,896 (961) (985) 6,419
Stockholders' equity	55,815	57,773	63,562	64,293	66,796
Total Liabilities and Stockholders' Equity	173,612 7,636	176,559 8,519	184,758 9,677	187,486 8,354	197,015 8,041
THE THORNING OAT TIAL. EXCESS OF LOCAL CUITETIL ASSERS OVER LOCAL CUITETIL HADHILLES	7,000	0,518	9,011	0,004	0,041

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 23.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 27, ASSETS \$25 MILLION AND OVER

	Printing and Publishing <sup>1</sup>			ıg¹	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	34,626	36.122	38.718	35,240	37,406
Depreciation, depletion, and amortization of property, plant, and equipment	1,492	1,449	1,444	1,539	1,631
general, and administrative expensesgeneral, and administrative expenses	28,376	29,845	31,738	29,676	30,828
Income (or loss) from operations	4,758	4,828	5,536	4,026	4,947
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	906 22	960 24	1,181 39	1,244 48	1,333 9
minority interest	16 1,220	(53) 65	(188) 1,471	(172) 2,646	(135) 544
by the equity method, net of foreign taxes	215	98	253	91	70
Income (or loss) before income taxes	5,326	4,002	5,931	5,394	4,101
Less: Provision for current and deferred domestic income taxes:  a. Federal	1,617 200	1,227 143	1,910 340	1,833 312	1,249 243
Income (or loss) after income taxes	3,509	2,632	3,681	3,249	2,610
Extraordinary gains (losses), net of taxes	(9) (3)	36 0	(26) 245	(7) (42)	(8) (64)
Net income (or loss) for quarter	3,497	2,668	3,901	3,201	2,538
Cash dividends charged to retained earnings in current quarter	792	831	1,191	1,269	1,467
Net income retained in business	2,705	1,837	2,710	1,932	1,071
Retained earnings at beginning of quarter	37,031	39,842	39,488	42,702	40,104
and other noncash dividends, etc.	(666)	(419)	(624)	93	(1,018)
Retained earnings at end of quarter	39,070	41,260	41,574	44,726	40,157
INCOME STATEMENT IN RATIO FORMAT		(percent of n	et sales)		
Net sales, receipts, and operating revenues	100.0	100.0	100.0	100.0	100.0
Depreciation, depletion, and amortization of property, plant, and equipment	4.3 81.9	4.0 82.6	3.7 82.0	4.4 84.2	4.4 82.4
Income (or loss) from operations	13.7	13.4	14.3	11.4	13.2
Interest expense	2.6	2.7	3.0	3.5	3.6
Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.	0.1	0.1 (0.1)	0.1 (0.5)	(0.5)	(0.4)
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of	3.5	0.2	`3.8	7.5	1.5
nonconsolidated subsidiaries, net of foreign taxes	0.6	0.3	0.7	0.3	0.2
Income (or loss) before income taxes	15.4	11.1	15.3	15.3	11.0
Provision for current and deferred domestic income taxes	5.2 10.1	7.3	5.8 9.5	9.2	4.0 7.0
Income (or loss) after income taxes	10.1	(perce		9.2	7.0
OPERATING RATIOS (see explanatory notes)		(100.00)	,		
Annual rate of profit on stockholders' equity at end of period: Before income taxes	35.34 23.29	26.19 17.22	37.81 23.47	32.18 19.38	23.37 14.87
Annual rate of profit on total assets:  Before income taxes	12.29 8.09	8.69 5.71	12.40 7.70	11.32 6.82	8.28 5.27

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 23.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 27, ASSETS \$25 MILLION AND OVER

		Printing	and Publishir	ng¹	
	2Q	3Q	4Q	1Q	2Q
Item	1999	1999	1999	2000	2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States	4,495 143 8	3,503 82 16	3,343 100 6	3,758 226 9	3,839 157 8
Total cash on hand and in banks	4,646	3,601	3,449	3,993	4,003
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	1 873 1,311 25 0 1,992	0 1,018 1,437 51 0 1,730	23 386 1,710 68 0 1,941	1 409 989 98 0 1,930	1 752 205 62 0 1,453
Total cash, U.S. Government and other securities	8,847	7,838	7,577	7,419	6,477
Trade receivables from U.S. Government	23 21,081	30 23,158	37 24,443	34 22,564	24 23,051
Total receivables	21,104	23,188	24,479	22,598	23,075
Inventories All other current assets	7,367 8,367	8,199 9,133	7,614 9,338	7,837 9,212	7,979 9,059
Total current assets	45,686	48,358	49,009	47,066	46,591
Depreciable and amortizable fixed assets, including construction in progress	65,383 1,985 34,776	67,726 1,873 36,434	66,933 1,843 35,594	67,943 1,835 36,482	68,482 1,838 35,995
Net property, plant, and equipment	32,592	33,166	33,183	33,295	34,324
U.S. Treasury and Federal agency securities due in more than 1 year	54	53	49	51	0
investments, intangibles, etc	95,058	102,662	109,016	110,142	117,216
Total Assets	173,390	184,238	191,257	190,555	198,132
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	2,311 2,672 190 0 9,245	2,525 2,917 178 0 10,274	2,929 2,478 486 0 10,899	3,737 2,614 177 0 10,627	3,630 2,809 215 0 10,597
a. Federalb. Otherlnstallments, due in 1 year or less, on long-term debt:	706 263	749 337	1,209 481	1,772 583	645 445
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	905 108 2,367 16,340	780 336 2,643 18,104	804 340 2,485 19,481	888 230 2,217 20,660	1,006 198 2,163 20,709
Total current liabilities	35,108	38,843	41,592	43,505	42,416
Long-term debt (due in more than 1 year): a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases,	18,898 3,820 27,927	21,281 5,793 28,198	22,108 5,106 30,188	21,663 4,812 27,665	24,812 6,299 28,349
and minority stockholder's interest in consolidated domestic corporations	27,365	29,000	29,520	25,849	26,067
Total liabilities.  Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	32,275 39,070 (89) (37) 10,949	32,733 41,260 (24) 304 13,149	128,515 34,040 41,574 (50) 753 13,576	123,494 36,586 44,726 (129) 419 14,541	127,943 47,271 40,157 (290) 171 17,120
Stockholders' equity	60,271	61,124	62,742	67,061	70,189
Total Liabilities and Stockholders' Equity	173,390	184,238	191,257	190,555	198,132
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	10,577	9,515	7,417	3,561	4,174

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 24.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 28, ASSETS \$25 MILLION AND OVER

	Chemicals and Allied Products <sup>1</sup>			ducts <sup>1</sup>	
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	113,323 4,959	109,592 4,878	112,042 5,218	115,120 4,945	119,442 5,099
general, and administrative expenses	95,674	94,356	100,111	98,151	102,004
Income (or loss) from operations	12,690	10,358	6,714	12,025	12,339
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	3,998 734 1,627	3,981 1,804 851	4,315 3,396 2,546	4,128 1,639 2,206	4,524 1,391 2,962
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	(2,320)	285	(255)	813	422
by the equity method, net of foreign taxes	3,380	3,311	2,907	1,929	3,256
Income (or loss) before income taxes	12,112	12,628	10,993	14,484	15,846
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	2,506 263	1,613 192	2,230 51	2,717 99	1,888 241
Income (or loss) after income taxes	9,343	10,823	8,712	11,668	13,718
Extraordinary gains (losses), net of taxes	(4) (5)	(7) 4	(73) 1	(6) 7	(6) 9
Net income (or loss) for quarter	9,334	10,820	8,640	11,669	13,720
Cash dividends charged to retained earnings in current quarter	6,731	3,969	5,197	6,246	6,405
Net income retained in business	2,603	6,851	3,443	5,423	7,315
Retained earnings at beginning of quarter	147,645	140,898	147,426	153,035	159,332
and other noncash dividends, etc	(4,464) 145,784	(1,291) 146,458	(1,806) 149,064	(1,322) 157,135	(3,950) 162,697
Notation on the original origi	110,701	(percent of r		101,100	102,007
INCOME STATEMENT IN RATIO FORMAT			•		
Net sales, receipts, and operating revenues	100.0 4.4 84.4	100.0 4.5 86.1	100.0 4.7 89.4	100.0 4.3 85.3	100.0 4.3 85.4
Income (or loss) from operations	11.2	9.5	6.0	10.4	10.3
Interest expense	3.5 0.6	3.6 1.6	3.9 3.0	3.6 1.4	3.8 1.2
and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of	1.4 (2.0)	0.8 0.3	2.3 (0.2)	1.9 0.7	2.5 0.4
nonconsolidated subsidiaries, net of foreign taxes	3.0	3.0	2.6	1.7	2.7
Income (or loss) before income taxes	10.7	11.5	9.8	12.6	13.3
Provision for current and deferred domestic income taxes.	2.4	1.6	2.0	2.4	1.8
Income (or loss) after income taxes	8.2	9.9	7.8	10.1	11.5
OPERATING RATIOS (see explanatory notes)		(perce	nt)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes.  After income taxes.	22.98 17.72	23.50 20.14	19.98 15.83	25.71 20.71	27.06 23.43
Annual rate of profit on total assets:  Before income taxes	7.71 5.95	7.97 6.83	6.84 5.42	8.76 7.06	9.41 8.14

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 24.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 28, ASSETS \$25 MILLION AND OVER

	Chemicals and Allied Products <sup>1</sup>				
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	7,038 1,128 1,971	8,044 2,064 1,944	7,815 1,419 2,445	9,059 1,383 1,869	7,432 1,356 2,176
Total cash on hand and in banks	10,137	12,053	11,679	12,311	10,963
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	108 811 2,652 261 9 6,318	391 1,119 2,756 388 1 5,756	671 1,308 1,909 221 1 7,804	1,565 1,219 3,275 170 1 7,114	396 874 2,156 163 2 6,904
Total cash, U.S. Government and other securities	20,296	22,464	23,592	25,654	21,457
Trade receivables from U.S. Government	95 58,384	80 59,536	91 58,356	91 60,639	96 63,096
Total receivables	58,479	59,617	58,447	60,730	63,191
Inventories All other current assets	48,919 35,706	50,269 36,488	52,876 38,188	53,682 38,995	51,638 37,579
Total current assets	163,400	168,838	173,104	179,061	173,866
Depreciable and amortizable fixed assets, including construction in progress	318,936 9,758 153,431	314,971 7,988 150,266	317,790 7,928 150,332	322,204 8,145 156,328	327,287 8,396 157,867
Net property, plant, and equipment	175,263	172,693	175,386	174,021	177,816
U.S. Treasury and Federal agency securities due in more than 1 year	403	410	431	714	698
investments, intangibles, etc	289,588	291,588	294,378	307,537	321,351
Total Assets	628,654	633,529	643,299	661,333	673,731
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments:	8,404 20,902 6,803 0 33,558	8,699 20,920 6,013 0 34,694	6,789 22,792 6,103 0 37,478	7,455 22,886 9,504 0 38,444	7,339 23,524 7,217 0 37,642
a. Federalb. Other	6,129 1,728	6,138 1,563	5,031 1,498	7,469 1,192	5,564 1,048
a. Loans from banks b. Bonds and debentures c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	2,615 2,435 4,763 66,354	2,387 2,930 5,162 66,183	3,812 2,600 5,011 70,611	3,418 2,586 5,031 66,058	3,073 2,251 4,410 68,354
Total current liabilities	153,692	154,690	161,727	164,045	160,420
Long-term debt (due in more than 1 year): a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	46,346 40,422 66,212 111,109	47,873 41,038 63,585 111,417	44,974 39,899 66,004 110,594	44,656 45,215 72,220 109,845	44,727 43,549 72,795 118,029
Total liabilities	417,781	418,602	423,198	435,981	439,521
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	132,930 145,784 (7,449) 52 60,443	136,771 146,458 (7,007) 439 61,734	141,577 149,064 (7,333) 958 64,163	146,610 157,135 (7,982) 1,209 71,620	151,656 162,697 (8,492) 455 72,105
Stockholders' equity	210,873	214,927	220,101	225,352	234,211
Total Liabilities and Stockholders' Equity	628,654 9,708	633,529 14,148	643,299 11,377	661,333 15,017	673,731 13,446
THE THORIGING OAT TIAL. EXCESS OF LOCAL CUITETIL ASSETS OVER LOCAL CUITETIL HADHILLES	3,700	17,140	11,311	13,017	13,440

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 25.0—INCOME STATEMENT

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 281, 2 AND 6, ASSETS \$25 MILLION AND OVER

	Industrial Chemicals and Synthetics <sup>1 2</sup>				
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
Net sales, receipts, and operating revenues	38,733 2,314	36,737 2,209	38,056 2,333	40,531 2,245	43,096 2,327
general, and administrative expenses	33,122	31,713	34,963	35,265	37,023
Income (or loss) from operations	3,296	2,815	761	3,021	3,745
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	1,596 300	1,530 325	1,825 864	1,742 303	1,861 358
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	77 (123) 1,300	33 (17) 723	650 211 1,360	392 398 983	190 (129)
by the equity method, net of foreign taxes	,				1,307
Income (or loss) before income taxes	3,254	2,350	2,022	3,355	3,610
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	831 92	504 48	621 65	529 44	654 21
Income (or loss) after income taxes	2,330	1,797	1,335	2,781	2,934
Extraordinary gains (losses), net of taxes	(6) (5)	(6) 4	(114) 2	(2) 7	(19) 9
Net income (or loss) for quarter	2,319	1,795	1,223	2,785	2,925
Cash dividends charged to retained earnings in current quarter	992	1,047	1,007	905	1,855
Net income retained in business	1,327	747	216	1,880	1,070
Retained earnings at beginning of quarter	37,525	38,581	39,207	39,774	41,693
and other noncash dividends, etc	(63) 38,789	(274) 39,054	91 39,515	(200) 41,455	(579) 42,184
Returned currings at end of quarter	30,703	(percent of n		71,400	42,104
INCOME STATEMENT IN RATIO FORMAT		(porooni or n	ot outoo,		
Net sales, receipts, and operating revenues	100.0 6.0 85.5	100.0 6.0 86.3	100.0 6.1 91.9	100.0 5.5 87.0	100.0 5.4 85.9
Income (or loss) from operations	8.5	7.7	2.0	7.5	8.7
Interest expense	4.1	4.2	4.8	4.3	4.3
Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.	0.8	0.9 0.1	2.3 1.7	0.7 1.0	0.8
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	(0.3)	0.0 2.0	0.6 3.6	1.0	(0.3)
Income (or loss) before income taxes	8.4	6.4	5.3	8.3	8.4
Provision for current and deferred domestic income taxes.	2.4	1.5	1.8	1.4	1.6
Income (or loss) after income taxes	6.0	4.9	3.5	6.9	6.8
		(percei		0.0	
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period: Before income taxes	19.75 14.15	13.74 10.51	11.57 7.64	17.77 14.73	19.30 15.69
Annual rate of profit on total assets:  Before income taxes.  After income taxes	5.40 3.87	3.90 2.98	3.29 2.17	5.24 4.34	5.54 4.50

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 25.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 281, 2 AND 6, ASSETS \$25 MILLION AND OVER

	Ir	ndustrial Chen	nicals and Syr	nthetics <sup>1 2</sup>	
	2Q 3Q 4Q 1Q				2Q
Item	1999	1999	1999	2000	2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States	2,276	2,831	2,294	3,440	1,994
Time deposits in the United States, including negotiable certificates of deposit	344 99	758 27	481 25	351 20	320 12
Total cash on hand and in banks	2,719	3,617	2,800	3,811	2,326
U.S. Treasury and Federal agency securities:	2,713	0,017	2,000	0,011	2,020
a. Subject to agreements to sell		0	0	. 0	0
b. Other, due in 1 year or less	115 117	165 104	134 138	419 19	186 264
State and local government securities due in 1 year or less	14	8	1	1	1
Foreign securities due in 1 year or less	3 1,338	0 1,742	0 2,124	0 1,920	0 1,677
Total cash, U.S. Government and other securities	4,306	5,636	5,197	6,171	4,453
Trade receivables from U.S. Government	33	14	35	35	36
Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	21,347	21,766	22,079	24,105	25,059
Total receivables	21,380	21,780	22,113	24,140	25,095
Inventories	17,349 8,412	16,783 8,471	18,917 9,096	19,430 8,647	19,123 10,852
Total current assets	51,447	52,670	55,323	58,388	59,523
Depreciable and amortizable fixed assets, including construction in progress	175,305	169,436	172,504	175,790	178.980
Land and mineral rights	5,465	3,719	3,598	3,699	3,792
Less: Accumulated depreciation, depletion, and amortization	90,895	87,273	87,943	92,053	92,634
Net property, plant, and equipment	89,876	85,883	88,159	87,437	90,137
U.S. Treasury and Federal agency securities due in more than 1 year	72	61	58	60	58
investments, intangibles, etc	99,637	102,446	102,501	110,282	110,965
Total Assets	241,032	241,059	246,041	256,166	260,683
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:	0.000	0.400	0.070	0.040	0.700
a. Loans from banksb. Commercial paper	2,296 4,926	3,123 5,802	2,373 7,101	3,016 8,695	2,782 7,288
c. Other short-term debt	1,644 0	946	1,469 0	1,956	1,386 0
Trade accounts and trade notes payable	14,077	14,299	14,975	16,594	18,196
Income taxes accrued, prior and current years, net of payments: a. Federal	1,799	2,037	1,911	2,493	2,266
b. Other	380	333	296	157	165
Installments, due in 1 year or less, on long-term debt: a. Loans from banks	1,554	1,217	2,154	1,681	1,539
b. Bonds and debentures	360	441	357	336	347
c. Other long-term debt	1,560 20,700	1,626 20,311	1,972 22,472	2,079 21,976	1,780 21,700
Total current liabilities	49,298	50,136	55,080	58,982	57,450
Long-term debt (due in more than 1 year):	·	,			,
a. Loans from banks	25,017	25,440	23,317	23,336	23,523
b. Bonds and debentures	18,775 26,140	18,342 23,495	17,851 26,162	19,968 27,008	21,734 26,910
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations	55,905	55,229	53,759	51,376	56,234
Total liabilities.	175,135	172,641	176,168	180,670	185,851
Capital stock and other capital.	44,783	46,514	47,547	52,119	51,368
Retained earnings	38,789	39,054	39,515	41,455	42,184
Cumulative foreign currency translation adjustment	(2,647) (919)	(2,338) (504)	(2,461) (409)	(2,690) (613)	(3,051) (571)
Less: Treasury stock, at cost	14,109	14,308	14,318	14,774	15,098
Stockholders' equity	65,896	68,419	69,873	75,496	74,832
Total Liabilities and Stockholders' Equity	241,032	241,059	246,041	256,166	260,683
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	2,149	2,534	243	(595)	2,073

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 26.0—INCOME STATEMENT

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUP 283, ASSETS \$25 MILLION AND OVER

			Drugs <sup>1</sup> <sup>2</sup>		
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million de	ollars)		
Net sales, receipts, and operating revenues	38,391	38.512	40.939	41,579	42,057
Depreciation, depletion, and amortization of property, plant, and equipment	1,288	1,318	1,453	1,339	1,428
All other operating costs and expenses, including cost of goods sold and selling, general, and administrative expenses	32,167	32,757	36,041	34,733	35,299
Income (or loss) from operations	4,936	4,438	3,445	5,507	5,329
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	1,251 97	1,292 1,227	1,316 2,250	1,286 1,165	1,402 754
minority interest	1,240 (2,359)	630 872	1,955 850	1,603 350	2,605 544
by the equity method, net of foreign taxes	1,057	1,537	484	(207)	292
Income (or loss) before income taxes	3,719	7,414	7,668	7,132	8,122
Less: Provision for current and deferred domestic income taxes: a. Federal	520	344	824	1,411	514
b. Other	22	10	(45)	(42)	86
Income (or loss) after income taxes	3,177	7,060	6,889	5,763	7,523
Extraordinary gains (losses), net of taxes	0 0	0 0	0 0	(4) 0	0 0
Net income (or loss) for quarter	3,177	7,060	6,889	5,760	7,523
Cash dividends charged to retained earnings in current quarter	2,406	1,537	2,390	3,899	2,818
Net income retained in business	771	5,523	4,499	1,861	4,705
Retained earnings at beginning of quarter	59,063	53,437	58,882	66,143	68,993
and other noncash dividends, etc.	(3,194)	(877)	(1,457)	(1,048)	(3,082)
Retained earnings at end of quarter	56,640	58,083	61,924	66,956	70,616
INCOME STATEMENT IN RATIO FORMAT		(percent of n	let sales)		
Net sales, receipts, and operating revenues	100.0	100.0	100.0	100.0	100.0
Depreciation, depletion, and amortization of property, plant, and equipment	3.4 83.8	3.4 85.1	3.5 88.0	3.2 83.5	3.4 83.9
Income (or loss) from operations	12.9	11.5	8.4	13.2	12.7
Interest expense	3.3	3.4	3.2	3.1	3.3
Dividend income	0.3	3.2	5.5	2.8	1.8
and minority interest	3.2 (6.1)	1.6 2.3	4.8 2.1	3.9 0.8	6.2 1.3
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.8	4.0	1.2	(0.5)	0.7
Income (or loss) before income taxes	9.7	19.3	18.7	17.2	19.3
Provision for current and deferred domestic income taxes	1.4	0.9	1.9	3.3	1.4
Income (or loss) after income taxes	8.3	18.3	16.8	13.9	17.9
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	19.23 16.43	37.60 35.81	36.76 33.03	34.35 27.75	37.11 34.37
Annual rate of profit on total assets:	7.10	40.05	40.00	40.77	44.00
Before income taxes. After income taxes.	7.12 6.08	13.95 13.29	13.96 12.55	12.77 10.32	14.30 13.24

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 26.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUP 283, ASSETS \$25 MILLION AND OVER

Drugs <sup>1 2</sup>	Drugs <sup>1</sup> <sup>2</sup>			
2Q 3Q 4Q	1Q	2Q		
Item 1999 1999 1999	2000	2000		
ASSETS (million dollars)				
Cash and demand deposits in the United States	3,530	3,288		
Time deposits in the United States, including negotiable certificates of deposit.372837453Deposits outside the United States1,8561,8982,376	596 1,806	727 2,124		
Total cash on hand and in banks	5,932	6,139		
U.S. Treasury and Federal agency securities:	,,,,,	5,155		
a. Subject to agreements to sell.       108       391       671         b. Other, due in 1 year or less.       686       941       1,168	1,565 788	396 674		
Commercial and finance company paper of U.S. issuers	3,015	1,761		
State and local government securities due in 1 year or less	155	148 2		
Other short-term financial investments, including bankers' acceptances	4,501	4,576		
Total cash, U.S. Government and other securities	15,957	13,695		
Trade receivables from U.S. Government     28     23       Other trade accounts and trade notes receivable (less allowances for doubtful receivables)     17,949     19,039     19,004	22 17,971	23 18,672		
Total receivables	17,994	18,694		
Inventories	18,765	17,805		
All other current assets	19,810	16,736		
Total current assets         64,672         68,493         71,655	72,526	66,930		
Depreciable and amortizable fixed assets, including construction in progress	71,615 1,480	73,001 1,482		
Less: Accumulated depreciation, depletion, and amortization	29,707	30,340		
Net property, plant, and equipment         41,836         42,243         43,479	43,388	44,144		
U.S. Treasury and Federal agency securities due in more than 1 year	654	640		
	106,792	115,549		
Total Assets	223,360	227,262		
LIABILITIES AND STOCKHOLDERS' EQUITY				
Short-term debt, original maturity of 1 year or less:				
a. Loans from banks	2,899 7,488	2,905 10,512		
c. Other short-term debt.       2,766       2,577       2,354         Advances and prepayments by U.S. Government       0       0       0	3,095	1,575 0		
Trade accounts and trade notes payable	12,070	10,256		
Income taxes accrued, prior and current years, net of payments:     2,498     2,210     1,657	3,365	1,834		
b. Other	570	640		
Installments, due in 1 year or less, on long-term debt: a. Loans from banks	643	639		
b. Bonds and debentures	1,908 1,369	1,675 738		
All other current liabilities, including excise and sales taxes, and accrued expenses	28,500	29,461		
Total current liabilities         61,141         61,582         64,263	61,907	60,236		
Long-term debt (due in more than 1 year):       9,882       9,580       9,169	9.086	9,020		
b. Bonds and debentures	16,541	12,954		
c. Other long-term debt	18,250	19,244		
and minority stockholder's interest in consolidated domestic corporations	34,514	38,248		
<del></del>	140,299	139,702		
Capital stock and other capital       47,450       48,749       51,428         Retained earnings       56,640       58,083       61,924	51,726 66,956	52,390 70,616		
Cumulative foreign currency translation adjustment (3,444) (3,444)	(3,755)	(3,862)		
I Other steelchelderie equity items (uncorred compensation FCOD debt guesses	1,213	1,111		
Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)699669860Less: Treasury stock, at cost24,05125,34927,340	33,078	32,695		
Less: Treasury stock, at cost       24,051       25,349       27,340         Stockholders' equity       77,372       78,868       83,428	33,078	32,695		

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 27.0—INCOME STATEMENT

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 284, 5, 7, AND 9 ASSETS \$25 MILLION AND OVER

	Residual of Chemicals <sup>1 2</sup>			1 2	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million de	ollars)		
Net sales, receipts, and operating revenues	36,200 1,357	34,343 1,352	33,048 1,432	33,010 1,361	34,290 1,344
general, and administrative expenses	30,385	29,886	29,107	28,153	29,681
Income (or loss) from operations	4,459	3,105	2,508	3,497	3,265
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	1,151 337 310	1,160 251 188	1,174 282 (59)	1,099 170 212	1,261 279 167
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	162	(570)	(1,316)	65	7
by the equity method, net of foreign taxes	1,023	1,050	1,063	1,153	1,657
Income (or loss) before income taxes	5,140	2,864	1,304	3,997	4,114
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	1,155 148	765 133	785 32	776 97	720 133
Income (or loss) after income taxes	3,836	1,966	487	3,124	3,260
Extraordinary gains (losses), net of taxes	2	(1) 0	41 (1)	0	12 0
Net income (or loss) for quarter	3,838	1,965	528	3,124	3,272
Cash dividends charged to retained earnings in current quarter	3,333	1,385	1,800	1,443	1,733
Net income retained in business	505	580	(1,272)	1,681	1,539
Retained earnings at beginning of quarter	51,056	48,881	49,337	47,118	48,646
and other noncash dividends, etc	(1,207) 50,355	(140) 49,321	(440) 47,625	(75) 48,724	(289) 49,896
Rotalito da lilligo di olid oi qualtoi	00,000	(percent of n		10,721	10,000
INCOME STATEMENT IN RATIO FORMAT			•		
Net sales, receipts, and operating revenues	100.0 3.7 83.9	100.0 3.9 87.0	100.0 4.3 88.1	100.0 4.1 85.3	100.0 3.9 86.6
Income (or loss) from operations	12.3	9.0	7.6	10.6	9.5
Interest expense	3.2 0.9	3.4 0.7	3.6 0.9	3.3 0.5	3.7 0.8
and minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	0.9 0.4	0.5 (1.7)	(0.2) (4.0)	0.6 0.2	0.5 0.0
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.8	3.1	3.2	3.5	4.8
Income (or loss) before income taxes	14.2	8.3	3.9	12.1	12.0
Provision for current and deferred domestic income taxes	3.6	2.6	2.5	2.6	2.5
Income (or loss) after income taxes	10.6	5.7	1.5	9.5	9.5
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	30.41 22.70	16.94 11.63	7.81 2.92	23.94 18.71	22.91 18.16
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	11.51 8.59	6.37 4.37	2.94 1.10	8.79 6.87	8.86 7.02

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 27.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 284, 5, 7, AND 9, ASSETS \$25 MILLION AND OVER

	Residual of Chemicals <sup>1 2</sup>				
	2Q 3Q 4Q 1Q				2Q
Item	1999	1999	1999	2000	2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	2,346	2,386	2,553	2,088	2,150
Time deposits in the United States, including negotiable certificates of deposit	411 17	470 19	484 45	437	308 41
Total cash on hand and in banks	2,774	2,875	3,082	2,568	2,499
U.S. Treasury and Federal agency securities:	2,,,,	2,070	0,002	2,000	2, 100
a. Subject to agreements to sell	0	0	0	0	0
b. Other, due in 1 year or less	10 57	13 41	6 89	11 240	14 132
State and local government securities due in 1 year or less	63	62	62	14	14
Foreign securities due in 1 year or less	0 794	0 863	0 891	0 693	0 651
Total cash, U.S. Government and other securities	3,699	3,854	4,131	3,526	3,309
Trade receivables from U.S. Government	33	38	34	34	37
Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	19,088	18,731	17,273	18,563	19,365
Total receivables	19,121	18,770	17,307	18,597	19,402
Inventories	15,545 8,916	15,762 9,290	15,613 9,075	15,487 10,538	14,711 9,991
Total current assets	47,280	47,675	46,125	48,148	47,414
Depreciable and amortizable fixed assets, including construction in progress	75,124	76,298	74,372	74,798	75,306
Land and mineral rights	2,982 34,554	2,933 34,664	2,925 33,550	2,965 34,568	3,122 34,892
Net property, plant, and equipment	43,551	44,568	43,747	43,196	43,536
U.S. Treasury and Federal agency securities due in more than 1 year	17	19	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	87,788	87,662	87,723	90,463	94,837
Total Assets	178,636	179,924	177,596	181,806	185,786
LIABILITIES AND STOCKHOLDERS' EQUITY	·		·		
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,259 8,660	1,845 6,258	1,356 6,193	1,539 6,703	1,651 5,724
b. Commercial paper	2,393	2,490	2,280	4,453	4,256
Advances and prepayments by U.S. Government	0 10,840	0 11,115	0 10,969	0 9,780	0 9,190
Income taxes accrued, prior and current years, net of payments:					
a. Federal	1,832 749	1,891 751	1,463 612	1,611 466	1,464 242
Installments, due in 1 year or less, on long-term debt:					
a. Loans from banksb. Bonds and debentures	530 614	760 558	1,048 340	1,095 342	894 229
c. Other long-term debt	1,573	1,839	1,787	1,583	1,893
All other current liabilities, including excise and sales taxes, and accrued expenses	14,804 43,253	15,465 42.973	16,335 42,383	15,582 43,155	17,192 42,735
Long-term debt (due in more than 1 year):	40,200	42,313	42,303	43,133	42,733
a. Loans from banks	11,446	12,853	12,488	12,234	12,184
b. Bonds and debentures	7,704 25,611	8,592 25,405	8,577 24,364	8,707 26,962	8,861 26,641
All other noncurrent liabilities, including deferred income taxes, capitalized leases,					
and minority stockholder's interest in consolidated domestic corporations	23,017	22,462	22,983	23,955	23,547
Total liabilities.  Capital stock and other capital.	111,031 40,698	112,284 41,508	110,796 42,602	115,012 42,766	113,968 47,898
Retained earnings	50,355	49,321	47,625	48,724	49,896
Cumulative foreign currency translation adjustment	(1,436) 272	(1,385) 274	(1,428) 507	(1,537) 609	(1,579) (86)
Less: Treasury stock, at cost	22,283	22,078	22,505	23,768	24,311
Stockholders' equity	67,605	67,640	66,800	66,794	71,819
Total Liabilities and Stockholders' Equity	178,636	179,924	177,596	181,806	185,786
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	4,027	4,702	3,742	4,993	4,679

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 28.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 29, ASSETS \$25 MILLION AND OVER

	Petroleum and Coal Products <sup>1</sup>				
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	66,467 3,281	79,443 3,495	86,494 3,703	95,065 3,520	107,756 3,802
general, and administrative expenses	59,290	69,565	78,121	84,514	93,880
Income (or loss) from operations	3,896	6,383	4,670	7,030	10,073
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	1,518 378	1,524 536	1,633 922	1,490 492	1,723 1,691
minority interest	491 537	604 471	593 (2,749)	602 288	951 24
by the equity method, net of foreign taxes	1,235	2,232	2,145	3,364	3,645
Income (or loss) before income taxes	5,017	8,703	3,948	10,286	14,662
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	916 150	1,888 79	(147) (62)	1,950 279	3,792 333
Income (or loss) after income taxes	3,951	6,736	4,157	8,056	10,537
Extraordinary gains (losses), net of taxes	0 5	0 0	(1) 0	0	0 0
Net income (or loss) for quarter	3,956	6,736	4,155	8,056	10,536
Cash dividends charged to retained earnings in current quarter	2,919	3,262	3,712	4,303	3,540
Net income retained in business	1,037	3,473	443	3,753	6,996
Retained earnings at beginning of quarter	119,806	120,265	123,249	138,564	134,781
and other noncash dividends, etc	(77) 120,766	(5) 123,734	15,126 138,818	(81) 142,236	3,389 145,166
	120,700	(percent of r		2,200	. 10,100
INCOME STATEMENT IN RATIO FORMAT		u · · · · ·	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 4.9 89.2	100.0 4.4 87.6	100.0 4.3 90.3	100.0 3.7 88.9	100.0 3.5 87.1
Income (or loss) from operations	5.9	8.0	5.4	7.4	9.3
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties,	2.3 0.6	1.9 0.7	1.9 1.1	1.6 0.5	1.6 1.6
and minority interest	0.7 0.8	0.8 0.6	0.7 (3.2)	0.6 0.3	0.9 0.0
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.9	2.8	2.5	3.5	3.4
Income (or loss) before income taxes	7.5	11.0	4.6	10.8	13.6
Provision for current and deferred domestic income taxes	1.6	2.5	(0.2)	2.3	3.8
Income (or loss) after income taxes	5.9	8.5	4.8	8.5	9.8
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	13.78 10.85	22.97 17.78	9.39 9.88	24.15 18.92	29.49 21.19
Annual rate of profit on total assets:  Before income taxes	6.03 4.75	9.89 7.66	4.28 4.50	10.92 8.55	14.38 10.33

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 28.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 29, ASSETS \$25 MILLION AND OVER

	Petroleum and Coal Products <sup>1</sup>				
	2Q 3Q 4Q 1Q				2Q
Item	1999	1999	1999	2000	2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	2,107	2,167	2,745	2,433	2,849
Time deposits in the United States, including negotiable certificates of deposit	569 78	1,081 74	792 59	992 189	1,172
Total cash on hand and in banks	2,753	3,322	3,597	3,614	595 4,616
U.S. Treasury and Federal agency securities:	2,733	3,322	3,337	3,014	4,010
a. Subject to agreements to sell	12	0	0	0	0
b. Other, due in 1 year or less	18 1	18 2	133 57	2 10	22 471
State and local government securities due in 1 year or less	0	0	0	0	0
Foreign securities due in 1 year or less	51 229	58 294	0 210	0 162	0 2,738
Total cash, U.S. Government and other securities	3,066	3,693	3,997	3,788	7,847
Trade receivables from U.S. Government	55	70	75	99	90
Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	24,358	27,428	28,655	30,722	35,718
Total receivables	24,413	27,498	28,730	30,821	35,807
Inventories	14,805 7,348	16,415 8,227	15,532 12,147	16,270 13,785	19,463 11,688
Total current assets	49,632	55,834	60,406	64,664	74,805
Depreciable and amortizable fixed assets, including construction in progress	297,205	305,771	306,456	299,957	301,621
Land and mineral rights	39,492	40,920	39,989	38,772	35,278
Less: Accumulated depreciation, depletion, and amortization	180,322	186,816	188,052	184,053	164,715
Net property, plant, and equipment  U.S. Treasury and Federal agency securities due in more than 1 year	156,376 16	159,875 26	158,393 23	154,676 24	172,185 25
All other noncurrent assets, including investment in nonconsolidated entities, long-term	16	20	23	24	25
investments, intangibles, etc	127,031	136,215	150,364	157,488	160,867
Total Assets	333,054	351,951	369,187	376,852	407,882
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks	2,218	1,465	1,218	1,554	600
b. Commercial paper	8,462	9,539	8,191	3,475	4,655
c. Other short-term debt	6,799 0	5,832 0	6,122 0	5,542	6,462 0
Trade accounts and trade notes payable	20,370	23,643	27,996	31,025	31,723
Income taxes accrued, prior and current years, net of payments:  a. Federal	3,070	3,300	2,561	3,805	5,860
b. Other	1,120	1,093	996	1,074	955
Installments, due in 1 year or less, on long-term debt: a. Loans from banks	660	661	675	582	551
b. Bonds and debentures	2,133	1,685	1,486	1,907	2,160
c. Other long-term debt	1,438 18,968	1,395 20,189	1,394 19,187	1,467 18,770	1,498 19,759
Total current liabilities	65,237	68,802	69,826	69,200	74,222
Long-term debt (due in more than 1 year):	-				
a. Loans from banksb. Bonds and debentures	6,616 33,411	7,577 32,644	6,226 33.807	5,073 33,741	4,926 38,196
c. Other long-term debt	15,993	20,976	15,414	17,757	22,991
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations	66,190	70,431	75,681	80,709	68,659
Total liabilities.	187,447	200,430	200,954	206,480	208,995
Capital stock and other capital	50,756	54,446	52,675	52,439	78,588
Retained earnings	120,766	123,734	138,818 (2,293)	142,236	145,166 (3,652)
Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)	(2,145) (753)	(1,881) (1,164)	(1,654)	(3,119) (1,509)	(1,767)
Less: Treasury stock, at cost	23,016	23,612	19,312	19,676	19,449
Stockholders' equity	145,607	151,522	168,233	170,371	198,887
Total Liabilities and Stockholders' Equity	333,054	351,951	369,187	376,852	407,882
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	(15,606)	(12,967)	(9,420)	(4,536)	582

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 29.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 30, ASSETS \$25 MILLION AND OVER

	Rubber and Misc. Plastics Products				
Item	2Q 1999	3Q 1999 <sup>1</sup>	4Q 1999 <sup>1</sup>	1Q 2000 <sup>1</sup>	2Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	20,458 860	20,910 876	20,233 913	21,470 918	22,783 962
general, and administrative expenses	18,102	18,580	18,197	19,205	20,045
Income (or loss) from operations	1,496	1,453	1,124	1,346	1,777
Interest expense	501 20	501 25	529 19	578 16	836 21
minority interest	12 78	7 (250)	95 (51)	84 335	(8) 46
by the equity method, net of foreign taxes	154	303	186	115	182
Income (or loss) before income taxes	1,259	1,037	844	1,319	1,182
Less: Provision for current and deferred domestic income taxes:  a. Federal	304 60	248 47	110 28	428 41	308 52
Income (or loss) after income taxes	894	742	706	850	822
Extraordinary gains (losses), net of taxes	(13) 0	(17) (1)	(5) 0	0 72	40 0
Net income (or loss) for quarter	881	725	701	922	861
Cash dividends charged to retained earnings in current quarter	315	194	243	254	318
Net income retained in business	567	531	458	668	543
Retained earnings at beginning of quarter	10,373	10,066	11,274	12,193	12,061
and other noncash dividends, etc	(134) 10,806	(22) 10,575	(153) 11,579	(245) 12,616	(121) 12,483
Retained carnings at end of quarter	10,000	(percent of n		12,010	12,400
INCOME STATEMENT IN RATIO FORMAT		u	· · · · · · · · · · · · · · · · · · ·		
Net sales, receipts, and operating revenues	100.0 4.2 88.5	100.0 4.2 88.9	100.0 4.5 89.9	100.0 4.3 89.5	100.0 4.2 88.0
Income (or loss) from operations	7.3	7.0	5.6	6.3	7.8
Interest expense	2.4 0.1	2.4 0.1	2.6 0.1	2.7 0.1	3.7 0.1
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	0.1 0.4	0.0 (1.2)	0.5 (0.2)	0.4 1.6	0.0 0.2
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.8	1.4	0.9	0.5	0.8
Income (or loss) before income taxes	6.2	5.0	4.2	6.1	5.2
Provision for current and deferred domestic income taxes	1.8	1.4	0.7	2.2	1.6
Income (or loss) after income taxes	4.4	3.5	3.5	4.0	3.6
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	19.77 14.04	16.48 11.79	13.09 10.95	19.56 12.60	18.21 12.65
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	6.90 4.90	5.53 3.96	4.45 3.72	6.56 4.23	5.77 4.01

<sup>&</sup>lt;sup>1</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 29.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 30, ASSETS \$25 MILLION AND OVER

	Rubber and Misc. Plastics Products				
Item	2Q 1999	3Q 1999 <sup>1</sup>	4Q 1999 <sup>1</sup>	1Q 2000 <sup>1</sup>	2Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States	1,232	1,366	1,188	1,030	939
Time deposits in the United States, including negotiable certificates of deposit	187 1	189 1	138 4	127 4	169 5
Total cash on hand and in banks	1,420	1,556	1,329	1,161	1,114
U.S. Treasury and Federal agency securities: a. Subject to agreements to sell	76	173	166	181	170
b. Other, due in 1 year or less	13 153	4 181	5 224	75 130	12 222
State and local government securities due in 1 year or less	25 0	26 0	73 0	30	0
Other short-term financial investments, including bankers' acceptances	622	602	548	605	617
Total cash, U.S. Government and other securities	2,310	2,541	2,346	2,182	2,134
Trade receivables from U.S. Government	62 10,823	54 11,160	64 10,556	59 11,565	49 12,136
Total receivables	10,886	11,214	10,620	11,625	12,185
Inventories	10,243 3,235	10,222 3,644	10,670 3,175	11,493 3,230	11,892 3,416
Total current assets	26,673	27,621	26,811	28,530	29,627
Depreciable and amortizable fixed assets, including construction in progress	46,404	47,515	48,485	50,661	51,331
Land and mineral rights	1,213 22,946	1,140 23,263	1,387 24,095	1,405 25,631	1,591 26,148
Net property, plant, and equipment	24,672	25,391	25,777	26,434	26,774
U.S. Treasury and Federal agency securities due in more than 1 year	71	7	2	2	2
investments, intangibles, etc	21,561	21,997	23,190	25,407	25,519
Total Assets	72,978	75,017	75,780	80,373	81,922
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:					
a. Loans from banksb. Commercial paper	2,995 10	2,725 1,393	2,354 1,290	3,120 550	2,950 1,239
c. Other short-term debt	236	266	229	150	290
Advances and prepayments by U.S. Government	173 6,320	180 6,417	181 6,382	1,054 6,782	920 6,927
Income taxes accrued, prior and current years, net of payments:					
a. Federalb. Other	446 75	447 89	476 96	588 83	520 81
Installments, due in 1 year or less, on long-term debt:	4.045	4.000	4 000	4 047	4.040
a. Loans from banksb. Bonds and debentures	1,315 20	1,290 234	1,388 133	1,817   134	1,616 135
c. Other long-term debt	332	340	286	331	631
All other current liabilities, including excise and sales taxes, and accrued expenses	6,157 18,079	6,134 19,515	6,125 18,940	5,864 20,473	6,099 21,409
Total current liabilities	16,079	19,515	10,940	20,473	21,409
Long-term debt (due in more than 1 year): a. Loans from banks	11,632	10,770	11,256	11,097	12,065
b. Bonds and debentures	3,215	3,950	4,206	5,457	5,956
c. Other long-term debt	5,162	5,114	5,230	5,787	5,686
and minority stockholder's interest in consolidated domestic corporations	9,420	10,492	10,377	10,579	10,838
Total liabilities	47,508	49,841	50,009	53,392	55,953
Capital stock and other capital	17,830 10,806	17,501 10,575	17,023 11,579	17,236 12,616	17,638 12,483
Cumulative foreign currency translation adjustment	(1,600)	(1,638)	(1,690)	(1,780)	(1,931)
Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)	(291)	(94)	(31)	63	90
Less: Treasury stock, at cost	1,275 25,470	1,169 25,176	1,111 25,771	1,154 26,980	2,311 25,969
Total Liabilities and Stockholders' Equity	72,978	75.017	75,780	80,373	81,922
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	8,594	8,107	7,871	8,057	8,218
THE THORITING ON TIME. EXCESS OF LOCAL CHIEFIL ASSECTS OVER LOCAL CHIEFIL HADHILLES	0,034	0,107	7,071	0,001	0,210

<sup>&</sup>lt;sup>1</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication..

### TABLE 30.0—INCOME STATEMENT

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 32, ASSETS \$25 MILLION AND OVER

	Stone, Clay, and Glass Products			oducts	
Item	2Q 1999	3Q 1999 <sup>1</sup>	4Q 1999 <sup>1</sup>	1Q 2000 <sup>1</sup>	2Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	15,594 828	16,681 841	15,000 755	14,709 839	17,683 902
general, and administrative expenses	12,467	13,293	12,249	12,425	14,454
Income (or loss) from operations	2,298	2,546	1,996	1,445	2,326
Interest expense	512 31	476 2	452 34	439 42	683 10
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	77 101	(9) 67	31 (66)	(79) (38)	(1) (748)
by the equity method, net of foreign taxes	221	184	256	9	251
Income (or loss) before income taxes	2,217	2,314	1,800	941	1,156
Less: Provision for current and deferred domestic income taxes:  a. Federal	617 54	731 60	570 92	309 41	334 25
Income (or loss) after income taxes	1,546	1,523	1,137	591	797
Extraordinary gains (losses), net of taxes	(13) 0	(6) (1)	5 0	3	4 0
Net income (or loss) for quarter	1,533	1,516	1,142	594	801
Cash dividends charged to retained earnings in current quarter	224	167	236	150	322
Net income retained in business	1,309	1,349	906	445	479
Retained earnings at beginning of quarter	7,141	7,621	9,540	10,521	11,441
and other noncash dividends, etc	(87) 8,363	(66) 8,904	(192) 10,253	11,027	(51) 11,869
Retained earnings at end of quarter	0,303	(percent of r		11,027	11,009
INCOME STATEMENT IN RATIO FORMAT		(percent or r	ict saics,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 5.3 80.0	100.0 5.0 79.7	100.0 5.0 81.7	100.0 5.7 84.5	100.0 5.1 81.7
Income (or loss) from operations	14.7	15.3	13.3	9.8	13.2
Interest expense Dividend income	3.3 0.2	2.9 0.0	3.0 0.2	3.0 0.3	3.9 0.1
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	0.5 0.6	(0.1) 0.4	0.2 (0.4)	(0.5) (0.3)	0.0 (4.2)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.4	1.1	1.7	0.1	1.4
Income (or loss) before income taxes	14.2	13.9	12.0	6.4	6.5
Provision for current and deferred domestic income taxes	4.3	4.7	4.4	2.4	2.0
Income (or loss) after income taxes	9.9	9.1	7.6	4.0	4.5
OPERATING RATIOS (see explanatory notes)		(perce	nt)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes.  After income taxes.	36.20 25.24	37.24 24.51	27.40 17.32	12.59 7.91	14.03 9.67
Annual rate of profit on total assets:  Before income taxes	12.10 8.44	12.52 8.24	9.67 6.11	4.68 2.94	5.29 3.64

<sup>&</sup>lt;sup>1</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 30.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 32, ASSETS \$25 MILLION AND OVER

	Stone, Clay, and Glass Products <sup>1</sup>				
Itom	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
Item ASSETS	1999	(million do		2000	2000
	4.000	•	•	0.054	0.400
Cash and demand deposits in the United States	1,086 138 0	1,321 254 0	1,474 180 0	2,254 58 0	2,480 470 0
Total cash on hand and in banks	1,224	1,575	1,654	2,311	2,950
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 98 255 0 0 74	2 0 251 0 0 60	39 0 217 0 0 93	7 0 172 0 0 49	0 0 164 0 0 59
Total cash, U.S. Government and other securities	1,652	1,888	2,004	2,539	3,174
Trade receivables from U.S. Government Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	0 9,009	1 9,145	0 7,887	2 8,544	1 9,536
Total receivables	9,010	9,146	7,887	8,546	9,537
Inventories	6,685 2,337	6,649 2,281	6,550 3,242	7,277 3,393	7,475 3,388
Total current assets	19,683	19,964	19,682	21,755	23,574
Depreciable and amortizable fixed assets, including construction in progress	48,523 4,122 21,487	49,303 4,100 21,766	47,219 5,208 21,195	51,135 5,248 22,369	52,851 5,749 22,706
Net property, plant, and equipment	31,158	31,637	31,232	34,013	35,895
U.S. Treasury and Federal agency securities due in more than 1 year	0	0	0	0	27
investments, intangibles, etc	22,444	22,345	23,520	24,738	27,970
Total Assets	73,285	73,945	74,434	80,507	87,464
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments:	914 293 250 0 4,491	799 264 318 0 4,677	870 252 385 0 4,455	1,119 253 853 0 4,511	878 260 456 0 4,802
a. Federalb. Other	705 97	642 48	597 104	483 93	670 119
a. Loans from banksb. Bonds and debenturesc. Other long-term debt	538 3 161 6,052	416 18 435 6,271	629 24 568 6,705	828 8 656 6,104	987 12 968 6,507
Total current liabilities	13,504	13,886	14,591	14,908	15,661
Long-term debt (due in more than 1 year): a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases,	10,709 2,568 11,055	10,552 2,600 11,320	7,625 2,918 11,233	8,464 3,042 12,246	9,753 3,716 12,556
and minority stockholder's interest in consolidated domestic corporations	10,954	10,730	11,798	11,936	12,823
Total liabilities.  Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)  Less: Treasury stock, at cost	48,791 17,833 8,363 (568) 162 1,294	49,088 18,079 8,904 (626) 168 1,668	48,165 18,273 10,253 (616) 98 1,739	50,595 21,725 11,027 (701) (320) 1,819	54,508 24,061 11,869 (784) (203) 1,987
Stockholders' equity	24,495	24,857	26,269	29,912	32,956
Total Liabilities and Stockholders' Equity	73,285	73,945	74,434	80,507	87,464
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	6,179	6,078	5,091	6,847	7,913

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 31.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 33, ASSETS \$25 MILLION AND OVER

	Primary Metal Industries <sup>1</sup>				
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million de	ollars)		
Net sales, receipts, and operating revenues	33,833 1,487	34,171 1,568	35,172 1,570	36,948 1,613	37,646 1,631
general, and administrative expenses	30,497	31,029	32,279	33,306	33,784
Income (or loss) from operations	1,848	1,574	1,323	2,029	2,232
Interest expense	831 9	873 5	1,005 18	993 39	1,080 12
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	111 26 222	163 (13)	151 (403)	258	147 (28)
by the equity method, net of foreign taxes		324	514	453	381
Income (or loss) before income taxes	1,385	1,181	597	1,789	1,664
Less: Provision for current and deferred domestic income taxes:  a. Federal	441 29	351 76	246 (94)	453 68	492 80
Income (or loss) after income taxes	914	754	446	1,268	1,092
Extraordinary gains (losses), net of taxes	(15) (10)	97 (3)	6 (2)	(3)	1 22
Net income (or loss) for quarter	890	847	450	1,266	1,115
Cash dividends charged to retained earnings in current quarter	403	348	385	722	304
Net income retained in business	487	499	64	544	810
Retained earnings at beginning of quarter	25,377	25,777	26,176	26,353	25,334
and other noncash dividends, etc	(16) 25,848	26,343	(116) 26,124	(256) 26,642	(590) 25,554
Totalina out iningo at one of quarto.	20,010	(percent of n		20,012	20,001
INCOME STATEMENT IN RATIO FORMAT		u · · · · ·	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 4.4 90.1	100.0 4.6 90.8	100.0 4.5 91.8	100.0 4.4 90.1	100.0 4.3 89.7
Income (or loss) from operations	5.5	4.6	3.8	5.5	5.9
Interest expense Dividend income	2.5 0.0	2.6 0.0	2.9 0.1	2.7 0.1	2.9 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	0.3 0.1	0.5 0.0	0.4 (1.1)	0.7 0.0	0.4 (0.1)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.7	0.9	1.5	1.2	1.0
Income (or loss) before income taxes	4.1	3.5	1.7	4.8	4.4
Provision for current and deferred domestic income taxes	1.4	1.2	0.4	1.4	1.5
Income (or loss) after income taxes	2.7	2.2	1.3	3.4	2.9
OPERATING RATIOS (see explanatory notes)		(perce	nt)		
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	11.04 7.29	9.37 5.98	4.60 3.43	13.85 9.81	12.34 8.10
Annual rate of profit on total assets:  Before income taxes	3.85 2.54	3.23 2.06	1.56 1.17	4.64 3.29	4.14 2.72

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 31.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 33, ASSETS \$25 MILLION AND OVER

	Primary Metal Industries <sup>1</sup>				
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	1,978	1,905	1,970	1,594	1,876
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	303 21	291 22	192 23	150 26	116 183
Total cash on hand and in banks	2,303	2,218	2,185	1,771	2,175
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	494 54 165 1 0 1,364	571 164 96 15 0 1,140	540 122 103 31 0 752	429 126 68 21 0 761	239 107 174 25 0 743
Total cash, U.S. Government and other securities	4,381	4,204	3,732	3,176	3,463
Trade receivables from U.S. Government Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	44 16,614	33 17,496	54 17,035	44 18,531	60 18,783
Total receivables	16,658	17,529	17,089	18,576	18,844
Inventories	20,603 4,542	21,372 4,219	22,160 4,482	22,718 4,534	23,085 4,415
Total current assets	46,184	47,324	47,463	49,003	49,807
Depreciable and amortizable fixed assets, including construction in progress	108,357 5,227 50,070	109,297 5,389 50,648	112,614 5,253 50,648	112,094 5,535 51,138	111,960 5,538 49,218
Net property, plant, and equipment	63,515	64,038	67,219	66,491	68,280
U.S. Treasury and Federal agency securities due in more than 1 year	156	24	647	604	583
investments, intangibles, etc.	33,937	34,803	37,432	38,139	42,180
Total Assets	143,793	146,188	152,760	154,237	160,850
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable  Income taxes accrued, prior and current years, net of payments:	1,918 912 582 17 11,003	2,213 745 352 13 11,890	2,731 740 1,111 24 12,025	2,826 679 799 13 12,177	2,674 2,732 849 22 11,839
a. Federalb. Otherlnstallments, due in 1 year or less, on long-term debt:	541 240	475 262	603 100	495 620	610 604
a. Loans from banksb. Bonds and debenturesc. Other long-term debt	947 265 620 10,494	759 275 663 10,818	803 276 695 11,014	911 371 1,213 10,683	926 343 1,745 11,601
Total current liabilities	27,537	28,467	30,122	30,789	33,946
Long-term debt (due in more than 1 year): a. Loans from banks. b. Bonds and debentures c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases,	12,082 12,956 13,928	13,938 13,330 13,187	13,372 15,064 14,432	14,065 14,584 15,135	13,648 14,983 15,836
and minority stockholder's interest in consolidated domestic corporations	27,128	26,818	27,837	28,006	28,490
Total liabilities	93,632	95,740	100,828	102,579	106,902
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	29,902 25,848 (960) (11) 4,617	30,002 26,343 (1,110) 24 4,811	31,795 26,124 (1,079) (43) 4,866	31,801 26,642 (1,164) (63) 5,558	34,744 25,554 (1,237) 30 5,143
Stockholders' equity	50,161	50,448	51,932	51,658	53,948
Total Liabilities and Stockholders' Equity	143,793 18,647	146,188 18,857	152,760 17,341	154,237 18,215	160,850 15,861
THE THOMAING CAPTIAL. EXCESS OF LOCAL CUITETIL ASSERS OVER LOCAL CUITETIL HADHILLES	10,041	10,001	17,341	10,213	13,001

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 32.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 331, 2 AND 9, ASSETS \$25 MILLION AND OVER

	Iron and Steel <sup>1 2</sup>				
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million de	ollars)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	17,615 834	18,065 886	18,798 904	19,870 932	20,448 943
general, and administrative expenses	16,012	16,588	17,356	18,038	18,498
Income (or loss) from operations	768	591	537	900	1,007
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	453 4	466 3 82	534 11 122	556 32	570 9
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes.	77 31 44	62 (69) 75	(115)	181 19 52	90 (98) 90
	471	216	92	627	528
Income (or loss) before income taxes	4/1	210	92	021	526
a. Federal	189 39	155 31	146 12	210 25	194 34
Income (or loss) after income taxes	243	30	(66)	392	300
Extraordinary gains (losses), net of taxes	(15) (8)	86 0	6 1	0 2	1 22
Net income (or loss) for quarter	220	116	(59)	394	322
Cash dividends charged to retained earnings in current quarter	134	115	140	121	162
Net income retained in business	86	1	(199)	272	160
Retained earnings at beginning of quarter Other direct credits (charges) to retained earnings (net), including stock and other noncash dividends, etc	6,503 0	6,885 89	7,265 (131)	7,162	7,534 (552)
Retained earnings at end of quarter.	6,589	6,975	6,935	7,414	7,142
		(percent of n	et sales)		
INCOME STATEMENT IN RATIO FORMAT	400.0	400.0	400.0		400.0
Net sales, receipts, and operating revenues	100.0 4.7 90.9	100.0 4.9 91.8	100.0 4.8 92.3	100.0 4.7 90.8	100.0 4.6 90.5
Income (or loss) from operations	4.4	3.3	2.9	4.5	4.9
Interest expense	2.6 0.0	2.6 0.0	2.8 0.1	2.8 0.2	2.8 0.0
and minority interest	0.4 0.2	0.5 (0.4)	0.7 (0.6)	0.9 0.1	0.4 (0.5)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.3	0.4	0.4	0.3	0.4
Income (or loss) before income taxes	2.7	1.2	0.5	3.2	2.6
Provision for current and deferred domestic income taxes	1.3	1.0	0.8	1.2	1.1
Income (or loss) after income taxes	1.4	0.2	(0.4)	2.0	1.5
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	8.24 4.25	3.62 0.50	1.49 (1.07)	10.13 6.33	8.70 4.94
Annual rate of profit on total assets:  Before income taxes	2.57 1.33	1.13 0.16	0.45 (0.32)	3.08 1.92	2.59 1.47

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 32.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 331, 2 AND 9, ASSETS \$25 MILLION AND OVER

	Iron and Steel <sup>1 2</sup>				
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States	1,067	1,215	1,056	912	1,198
Time deposits in the United States, including negotiable certificates of deposit	26 1	24 1	9	23	7
Total cash on hand and in banks	1,094	1,239	1,065	941	1,211
U.S. Treasury and Federal agency securities:	.,00 .	.,200	.,000	• • • • • • • • • • • • • • • • • • • •	.,
a. Subject to agreements to sell. b. Other, due in 1 year or less.	494 54	571 157	540 122	429 126	231 107
Commercial and finance company paper of U.S. issuers	151	86	42	51	151
State and local government securities due in 1 year or less	1 0	1 0	0 0	0	0
Other short-term financial investments, including bankers' acceptances	1,121	917	581	592	552
Total cash, U.S. Government and other securities	2,915	2,971	2,350	2,139	2,252
Trade receivables from U.S. Government	29 8,462	25 9,071	27 8,951	26 9,780	26 9,960
Total receivables	8,490	9,096	8,977	9,806	9,986
Inventories	12,508	13,170	13,897	14,048	14,294
All other current assets	1,723	1,765	1,841	1,730	1,650
Total current assets	25,637	27,003	27,065	27,724	28,182
Depreciable and amortizable fixed assets, including construction in progress	58,315 1,674	60,406 1,808	62,826 1,640	62,384 1,645	62,622 1,621
Less: Accumulated depreciation, depletion, and amortization	25,012	25,892	26,122	26,322	26,534
Net property, plant, and equipment	34,978	36,322	38,344	37,707	37,709
U.S. Treasury and Federal agency securities due in more than 1 year	156	24	647	604	583
investments, intangibles, etc	12,466	13,525	15,714	15,582	15,143
Total Assets	73,237	76,874	81,769	81,617	81,618
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks	1,224	1,330	1,772	1,876	1,724
b. Commercial paper	25	10	15	76	73
c. Other short-term debt	122 17	82 13	796 13	770 13	822 13
Trade accounts and trade notes payable	6,186	6,694	6,941	6,857	6,980
a. Federal	219	238	181	297	251
b. Other	163	185	156	171	168
a. Loans from banksb. Bonds and debentures.	601 104	435 102	360 101	439 208	407 196
c. Other long-term debt	314	417	372	525	503
All other current liabilities, including excise and sales taxes, and accrued expenses	5,256	5,665	5,961	5,766	5,893
Total current liabilities	14,232	15,171	16,668	16,996	17,030
Long-term debt (due in more than 1 year): a. Loans from banks	6,605	7,876	8,609	8,719	8,529
b. Bonds and debentures	7,166 6,489	7,541 6,450	8,169 7,095	7,671 7,067	8,298 7,094
All other noncurrent liabilities, including deferred income taxes, capitalized leases,					
and minority stockholder's interest in consolidated domestic corporations  Total liabilities.	15,885 50,378	15,935 52,974	16,491 57,033	16,386 56,838	16,392 57,343
Capital stock and other capital.	17,663	18,361	19,412	19,140	19,237
Retained earnings	6,589	6,975	6,935	7,414	7,142
Cumulative foreign currency translation adjustment	(114) 12	(113) 50	(109) (43)	(75) (45)	(136) (52)
Less: Treasury stock, at cost	1,290	1,373	1,458	1,654	1,916
Stockholders' equity	22,859	23,900	24,736	24,779	24,275
Total Liabilities and Stockholders' Equity	73,237 11,405	76,874	81,769	81,617	81,618 11,152
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	11,405	11,832	10,397	10,728	11,152

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 33.0—INCOME STATEMENT

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 333-6, ASSETS \$25 MILLION AND OVER

	Nonferrous Metals <sup>1 2</sup>			2	
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	16,218 653	16,106 682	16,374 666	17,078 681	17,198 688
general, and administrative expensesgeneral, and administrative expenses	14,485	14,441	14,923	15,267	15,286
Income (or loss) from operations	1,080	983	785	1,130	1,225
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	378 5	407 2	471 7	437 8	510 4
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	34 (6)	81 56	28 (288)	77 (16)	56 70
by the equity method, net of foreign taxes	177	249	443	400	291
Income (or loss) before income taxes	914	965	505	1,162	1,136
Less: Provision for current and deferred domestic income taxes:  a. Federal	252 (10)	196 45	99 (106)	243 43	298 46
Income (or loss) after income taxes	671	724	512	875	792
Extraordinary gains (losses), net of taxes	0 (2)	10 (3)	(1) (3)	(3)	0 0
Net income (or loss) for quarter	670	731	508	873	792
Cash dividends charged to retained earnings in current quarter	269	233	245	601	143
Net income retained in business	401	498	263	272	650
Retained earnings at beginning of quarter	18,874	18,893	18,911	19,192	17,800
and other noncash dividends, etc	(16) 19,259	(23) 19,368	15 19,189	(235) 19,228	(38) 18,412
resumed culturings at one of quarton	10,200	(percent of n		10,220	10,112
INCOME STATEMENT IN RATIO FORMAT		u	· · · · · · · · · · · · · · · · · · ·		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 4.0 89.3	100.0 4.2 89.7	100.0 4.1 91.1	100.0 4.0 89.4	100.0 4.0 88.9
Income (or loss) from operations	6.7	6.1	4.8	6.6	7.1
Interest expense	2.3	2.5	2.9	2.6	3.0
Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.	0.0 0.2	0.0 0.5	0.0	0.0	0.0
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of	0.0	0.4	(1.8)	(0.1)	0.4
nonconsolidated subsidiaries, net of foreign taxes	1.1 5.6	1.5 6.0	2.7 3.1	2.3	1.7
Income (or loss) before income taxes				6.8	6.6
Provision for current and deferred domestic income taxes	1.5	1.5	(0.0)	1.7	2.0 4.6
Income (or loss) after income taxes	4.1 4.5 3.1 5.1 (percent)			3.1	4.0
OPERATING RATIOS (see explanatory notes)		4-2-30.	•		
Annual rate of profit on stockholders' equity at end of period: Before income taxes	13.39 9.84	14.54 10.91	7.43 7.52	17.29 13.03	15.31 10.68
Annual rate of profit on total assets:  Before income taxes	5.18 3.81	5.57 4.18	2.85 2.88	6.40 4.82	5.73 4.00

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 33.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 333-6, ASSETS \$25 MILLION AND OVER

	Nonferrous Metals <sup>1 2</sup>				
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million do		2000	2000
Cash and demand deposits in the United States	911	690	914	683	678
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States.	277 20	267 22	183 23	127 20	109 177
Total cash on hand and in banks	1,209	979	1,120	830	964
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 0 14 1 0 243	0 8 9 14 0 223	0 0 61 31 0 171	0 0 17 21 0 169	8 0 23 25 0 191
Total cash, U.S. Government and other securities	1,466	1,232	1,383	1,037	1,211
Trade receivables from U.S. Government	15 8,152	8 8,425	27 8,084	19 8,751	35 8,823
Total receivables	8,167	8,433	8,111	8,770	8,858
Inventories	8,095 2,819	8,202 2,454	8,263 2,641	8,669 2,804	8,791 2,765
Total current assets	20,547	20,321	20,398	21,280	21,625
Depreciable and amortizable fixed assets, including construction in progress  Land and mineral rights	50,042 3,553 25,058	48,891 3,581 24,756	49,788 3,613 24,526	49,709 3,890 24,815	49,338 3,917 22,684
Net property, plant, and equipment	28,537	27,715	28,876	28,783	30,571
U.S. Treasury and Federal agency securities due in more than 1 year	0	0	0	0	0
investments, intangibles, etc	21,472	21,278	21,718	22,557	27,036
Total Assets	70,556	69,315	70,991	72,620	79,232
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	693 887 460 0 4,817	884 735 270 0 5,196	959 725 315 11 5,084	950 604 29 0 5,321	950 2,659 28 9 4,859
a. Federal	321 77	237 77	423 (55)	198 449	359 436
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt . All other current liabilities, including excise and sales taxes, and accrued expenses .	346 161 305 5,238	324 172 246 5,153	442 175 323 5,053	473 163 688 4,917	520 147 1,242 5,708
Total current liabilities	13,305	13,296	13,454	13,793	16,916
Long-term debt (due in more than 1 year): a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases,	5,478 5,790 7,439	6,062 5,789 6,737	4,763 6,895 7,337	5,346 6,913 8,069	5,119 6,684 8,743
and minority stockholder's interest in consolidated domestic corporations	11,242	10,883	11,346	11,620	12,098
Total liabilities	43,254	42,767	43,796	45,741	49,559
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	12,239 19,259 (846) (23) 3,327	11,640 19,368 (997) (25) 3,438	12,383 19,189 (969) 0 3,408	12,661 19,228 (1,088) (18) 3,904	15,506 18,412 (1,101) 83 3,227
Stockholders' equity	27,302	26,548	27,196	26,879	29,673
Total Liabilities and Stockholders' Equity	70,556 7,242	69,315 7,026	70,991 6,944	72,620 7,487	79,232 4,709
THE THOMAING CAFTIAL. EXCESS OF TOTAL CUITETT ASSETS OVER TOTAL CUITETT HADDITES	1,242	1,020	0,944	1,401	4,709

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 34.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 34, ASSETS \$25 MILLION AND OVER

	Fabricated Metal Products <sup>1</sup>			cts <sup>1</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	27,442 868	28,325 868	26,900 849	27,652 877	29,010 912
general, and administrative expenses	23,732	24,695	23,480	24,116	25,160
Income (or loss) from operations	2,843	2,762	2,570	2,659	2,938
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	749 27 126	756 11	888 39 127	798 28 184	923 18 105
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	(234)	138 202 291	208	(150)	(99) 229
by the equity method, net of foreign taxes					
Income (or loss) before income taxes	2,342	2,649	2,079	2,230	2,268
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	475 60	589 67	585 37	592 64	690 70
Income (or loss) after income taxes	1,807	1,992	1,458	1,574	1,508
Extraordinary gains (losses), net of taxes	(21) 0	(24) 0	(18) (1)	(5) 0	(11) 0
Net income (or loss) for quarter	1,786	1,969	1,439	1,569	1,497
Cash dividends charged to retained earnings in current quarter	565	921	434	427	494
Net income retained in business	1,220	1,048	1,005	1,143	1,003
Retained earnings at beginning of quarter	25,918	27,693	27,056	27,397	27,118
and other noncash dividends, etc	(176) 26,962	(242) 28,498	(200) 27,862	(128) 28,412	(163) 27,959
rotaliou cultiligo at cha ci quatto.	20,002	(percent of n		20,112	21,000
INCOME STATEMENT IN RATIO FORMAT		()	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.2 86.5	100.0 3.1 87.2	100.0 3.2 87.3	100.0 3.2 87.2	100.0 3.1 86.7
Income (or loss) from operations	10.4	9.7	9.6	9.6	10.1
Interest expense Dividend income	2.7 0.1	2.7 0.0	3.3 0.1	2.9 0.1	3.2 0.1
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	0.5 (0.9)	0.5 0.7	0.5 0.8	0.7 (0.5)	0.4 (0.3)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.2	1.0	0.1	1.1	0.8
Income (or loss) before income taxes	8.5	9.4	7.7	8.1	7.8
Provision for current and deferred domestic income taxes	1.9	2.3	2.3	2.4	2.6
Income (or loss) after income taxes	6.6	7.0	5.4	5.7	5.2
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes	22.73 17.54	24.78 18.64	19.58 13.73	20.43 14.42	20.93 13.92
Annual rate of profit on total assets:  Before income taxes	8.82 6.81	9.61 7.23	7.56 5.30	7.87 5.56	7.94 5.28

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 34.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 34, ASSETS \$25 MILLION AND OVER

		Fabricate	d Metal Produ	cts <sup>1</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	2,280	2,696	2,379	1,965	2,108
Time deposits in the United States, including negotiable certificates of deposit	89 121	82 122	152 156	141 129	166 147
Total cash on hand and in banks	2,489	2,900	2,688	2,235	2,421
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	35 246 57 6 0 634	59 317 127 5 0 722	116 100 95 0 0 788	9 156 144 0 0 475	55 160 101 5 0 366
Total cash, U.S. Government and other securities	3,467	4,132	3,787	3,018	3,108
Trade receivables from U.S. Government	111 16,055	134 17,080	128 15,789	111 17,330	121 17,801
Total receivables	16,166	17,214	15,917	17,441	17,922
Inventories All other current assets	14,667 5,805	14,389 5,878	14,623 6,448	15,606 6,317	15,536 6,206
Total current assets	40,105	41,613	40,776	42,381	42,771
Depreciable and amortizable fixed assets, including construction in progress  Land and mineral rights	45,470 1,035 21,058	46,117 1,089 21,623	46,930 1,146 22,267	48,776 1,131 23,109	50,551 1,162 24,666
Net property, plant, and equipment	25,447	25,583	25,810	26,799	27,047
U.S. Treasury and Federal agency securities due in more than 1 year	109	52	83	143	126
investments, intangibles, etc	40,505	43,015	43,356	43,984	44,343
Total Assets	106,166	110,264	110,025	113,307	114,287
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	2,652 2,512 1,193 244 8,079	2,439 2,025 660 251 7,878	2,373 1,761 382 217 7,781	2,902 2,174 495 250 8,720	2,964 2,141 441 251 8,877
a. Federalb. Other	371 120	692 33	582 35	764 85	853 (104)
a. Loans from banksb. Bonds and debenturesc. Other long-term debt	1,045 236 387 9,555	748 262 343 9,959	1,307 290 495 10,346	1,630 108 539 9,549	2,370 125 583 9,700
Total current liabilities	26,394	25,291	25,570	27,216	28,201
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	14,301 4,798 8,932 10,540	17,216 6,215 9,496	16,349 5,878 10,276 9,475	17,086 5,309 10,310 9,707	17,355 5,281 10,388 9,716
Total liabilities.	64,965	67,513	67,547	69,628	70,942
Capital stock and other capital	18,139 26,962 (768) (524) 2,608	18,061 28,498 (617) (522) 2,669	18,616 27,862 (820) (459) 2,721	19,818 28,412 (906) (416) 3,229	20,317 27,959 (1,126) (435) 3,369
Stockholders' equity	41,201	42,751	42,477	43,679	43,345
Total Liabilities and Stockholders' Equity	106,166 13,711	110,264 16,322	110,025 15,206	113,307 15,165	114,287 14,570
THE THORIGING ON TIME. EXCESS OF TOTAL CUITETIC ASSETS OVER TOTAL CUITETIC HADNIELES	13,711	10,322	13,200	13,103	14,570

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 35.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 35, ASSETS \$25 MILLION AND OVER

	Machinery, Except Electrical <sup>1</sup>				
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	93,677 3,564	94,706 3,577	93,691 3,391	91,942 3,446	99,083 3,596
general, and administrative expenses	83,750	87,441	86,946	84,108	89,751
Income (or loss) from operations	6,363	3,688	3,353	4,388	5,736
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	1,650 50 2,394	1,689 86 3,348	1,830 472 4,007	1,810 77 2,936	1,823 46 3,020
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	1,079	(579)	(639)	208	421
by the equity method, net of foreign taxes	2,808	2,781	2,182	1,647	2,506
Income (or loss) before income taxes	11,044	7,634	7,546	7,446	9,907
Less: Provision for current and deferred domestic income taxes:  a. Federal  b. Other	3,765 78	2,735 93	2,323 160	2,293 158	2,894 127
Income (or loss) after income taxes	7,201	4,806	5,063	4,995	6,886
Extraordinary gains (losses), net of taxes	1 (10)	5 0	86 0	9 (23)	(23) 0
Net income (or loss) for quarter	7,192	4,811	5,148	4,980	6,863
Cash dividends charged to retained earnings in current quarter	1,332	1,235	1,678	1,285	2,025
Net income retained in business	5,860	3,577	3,471	3,695	4,838
Retained earnings at beginning of quarter	75,293	81,586	85,606	86,043	88,428
and other noncash dividends, etc	(566) 80,587	175 85,337	(2,476) 86,601	(310) 89,428	(1,122) 92,144
Retained carnings at old of quarter	00,007	(percent of n		03,420	32,144
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 3.8 89.4	100.0 3.8 92.3	100.0 3.6 92.8	100.0 3.7 91.5	100.0 3.6 90.6
Income (or loss) from operations	6.8	3.9	3.6	4.8	5.8
Interest expense	1.8 0.1	1.8 0.1	2.0 0.5	2.0 0.1	1.8 0.0
and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of	2.6 1.2	3.5 (0.6)	4.3 (0.7)	3.2 0.2	3.0 0.4
nonconsolidated subsidiaries, net of foreign taxes	3.0	2.9	2.3	1.8	2.5
Income (or loss) before income taxes	11.8	8.1	8.1	8.1	10.0
Provision for current and deferred domestic income taxes	4.1	3.0	2.7	2.7	3.0
Income (or loss) after income taxes	7.7	5.1	5.4	5.4	6.9
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes.  After income taxes.	28.63 18.67	18.93 11.92	18.49 12.41	17.38 11.66	22.65 15.75
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	11.61 7.57	7.74 4.87	7.52 5.04	7.18 4.82	9.26 6.43

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 35.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 35, ASSETS \$25 MILLION AND OVER

	Machinery, Except Electrical <sup>1</sup>				
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	9,346 1,161 1,624	11,071 675 1,673	10,453 1,786 1,845	11,660 1,586 1,277	15,446 1,174 573
Total cash on hand and in banks	12,131	13,419	14,085	14,523	17,193
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell	73 430 7,442 114 12 2,934	86 389 6,815 110 13 3,324	73 170 6,940 134 8 3,439	149 206 7,960 244 14 3,640	114 271 7,015 405 14 3,792
Total cash, U.S. Government and other securities	23,136	24,155	24,848	26,735	28,804
Trade receivables from U.S. Government	763 61,243	843 60,667	1,019 58,587	769 59,141	831 61,952
Total receivables	62,006	61,510	59,606	59,909	62,783
Inventories All other current assets	41,506 23,792	42,407 23,487	40,794 25,495	42,632 26,181	41,912 26,448
Total current assets	150,440	151,559	150,744	155,457	159,946
Depreciable and amortizable fixed assets, including construction in progress	133,675 3,552 72,522	134,758 3,522 72,537	131,691 3,533 70,700	131,903 3,560 70,586	132,469 3,524 70,535
Net property, plant, and equipment	64,704	65,743	64,524	64,876	65,459
U.S. Treasury and Federal agency securities due in more than 1 year	345	312	501	424	342
investments, intangibles, etc	165,060	177,106	185,827	194,156	202,411
Total Assets	380,550	394,721	401,596	414,912	428,158
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments:	6,693 5,213 2,940 24 33,499	6,482 3,242 3,157 71 37,015	6,346 2,111 4,455 94 38,684	9,364 3,707 5,235 118 37,232	9,810 7,046 5,576 119 38,439
a. Federalb. Other	6,622 46	7,039 151	7,560 89	7,283 110	7,160 226
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	1,633 4,070 1,215 48,827	1,889 4,452 1,170 49,510	1,603 3,879 1,164 50,276	1,576 4,092 1,213 48,215	2,155 2,240 1,002 48,280
Total current liabilities	110,783	114,178	116,260	118,145	122,053
Long-term debt (due in more than 1 year):  a. Loans from banks	19,432 25,899 20,375 49,751	19,655 25,645 21,609 52,325	18,890 25,664 21,247 56,293	20,120 26,412 21,796 57,086	19,568 29,447 22,685 59,488
Total liabilities.	226,239	233,412	238,355	243,560	253,241
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	97,316 80,587 (2,923) 955 21,625	101,661 85,337 (2,344) 1,274 24,619	101,367 86,601 (2,448) 3,468 25,746	110,572 89,428 (2,819) 2,960 28,788	113,715 92,144 (3,167) 3,076 30,851
Stockholders' equity	154,310	161,309	163,241	171,353	174,917
Total Liabilities and Stockholders' Equity	380,550 39,657	394,721 37,382	401,596 34,484	414,912 37,311	428,158 37,893
Ova Title: Excess of total carroin assets over total carroin liabilities	55,057	07,002	0 1,707	57,511	0.,000

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 36.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 36, ASSETS \$25 MILLION AND OVER

	Electrical and Electronic Equipment <sup>1</sup>			uipment <sup>1</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million d	lollars)		
Net sales, receipts, and operating revenues	109,822 4,449	110,484 4,438	118,628 4,412	117,853 4,384	123,845 4,439
general, and administrative expenses	95,500	96,591	104,419	103,896	108,007
Income (or loss) from operations	9,873	9,456	9,796	9,574	11,399
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	2,141 956	2,007 760	2,051 1,959	2,377	2,264 491
minority interest	1,337 (1,895)	1,218 (57)	2,240 701	1,982 2,706	2,094 (54)
by the equity method, net of foreign taxes	2,893	2,972	3,340	4,530	4,164
Income (or loss) before income taxes	11,023	12,342	15,985	16,731	15,829
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	3,243 260	3,501 497	4,574 439	5,145 418	5,379 503
Income (or loss) after income taxes	7,521	8,344	10,972	11,169	9,947
Extraordinary gains (losses), net of taxes	58 0	(1) 0	(11) (11)	20 (4)	(22) (1)
Net income (or loss) for quarter	7,578	8,343	10,950	11,184	9,924
Cash dividends charged to retained earnings in current quarter	1,877	2,215	2,953	3,040	2,420
Net income retained in business	5,701	6,129	7,997	8,144	7,504
Retained earnings at beginning of quarter	140,922	143,976	150,043	158,143	164,748
and other noncash dividends, etc	(1,051) 145,572	(579) 149,525	1,312 159,352	(844) 165,443	(208) 172,044
notanioù danningo at one oi quanto	110,072	(percent of I		100,110	172,011
INCOME STATEMENT IN RATIO FORMAT		-	•		
Net sales, receipts, and operating revenues	100.0 4.1 87.0	100.0 4.0 87.4	100.0 3.7 88.0	100.0 3.7 88.2	100.0 3.6 87.2
Income (or loss) from operations	9.0	8.6	8.3	8.1	9.2
Interest expense	1.9 0.9	1.8 0.7	1.7 1.7	2.0 0.3	1.8 0.4
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	1.2 (1.7)	1.1 (0.1)	1.9 0.6	1.7 2.3	1.7 0.0
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.6	2.7	2.8	3.8	3.4
Income (or loss) before income taxes	10.0	11.2	13.5	14.2	12.8
Provision for current and deferred domestic income taxes	3.2	3.6	4.2	4.7	4.7
Income (or loss) after income taxes	6.8	7.6	9.2	9.5	8.0
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes.  After income taxes.	17.72 12.09	19.07 12.89	22.72 15.60	21.28 14.20	18.01 11.32
Annual rate of profit on total assets:  Before income taxes	8.83 6.02	9.58 6.48	11.77 8.08	11.35 7.57	9.96 6.26

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 36.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 36, ASSETS \$25 MILLION AND OVER

	I	Electrical and	Electronic Eq	uipment <sup>1</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	16,508	17,786	19,500	27,830	31,154
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States.	8,159 146	8,435 175	8,643 274	8,580 234	7,916 230
Total cash on hand and in banks	24,814	26,396	28,416	36,644	39,299
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell	129 1,456 5,078 2,756 40 3,509	665 1,573 6,660 2,432 0 4,069	220 2,281 7,861 2,388 0 6,277	208 2,605 8,098 2,282 15 8,533	827 2,200 8,621 2,935 21 9,118
Total cash, U.S. Government and other securities	37,782	41,795	47,444	58,386	63,021
Trade receivables from U.S. Government	2,092 66,761	1,973 67,544	1,905 69,099	2,079 73,643	2,048 76,788
Total receivables	68,853	69,516	71,004	75,723	78,835
Inventories	57,435 26,448	56,761 26,636	57,379 29,144	59,972 33,598	62,562 35,067
Total current assets	190,517	194,709	204,971	227,679	239,485
Depreciable and amortizable fixed assets, including construction in progressLand and mineral rights	184,284 4,074 99,827	183,518 3,766 99,194	188,249 3,811 101,890	190,693 3,952 103,387	192,591 3,997 104,690
Net property, plant, and equipment	88,531	88.090	90,169	91,258	91,898
U.S. Treasury and Federal agency securities due in more than 1 year	430	899	1,095	775	880
investments, intangibles, etc	219,838	231,585	246,875	270,084	303,569
Total Assets	499,317	515,282	543,110	589,796	635,832
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	4,904 14,899 5,169 4,787 31,675	5,357 12,535 4,330 4,978 32,217	6,025 11,177 4,227 6,032 31,982	5,185 11,686 4,004 7,238 34,514	6,197 12,839 4,020 7,664 36,117
a. Federal	5,718 969	7,057 1,035	6,652 1,217	7,525 1,146	7,499 1,241
a. Loans from banks b. Bonds and debentures c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	1,578 239 1,535 56,982	1,632 770 1,233 61,707	2,374 1,248 1,993 61,491	1,723 1,720 3,103 60,881	1,852 1,682 3,291 61,333
Total current liabilities	128,455	132,850	134,418	138,726	143,736
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations	23,690 24,316 32,293 41,761	22,848 24,344 32,979 43,321	25,503 24,075 31,179 46,546	24,817 28,734 31,906 51,051	26,657 30,284 31,703 51,945
Total liabilities.	250,515	256,343	261,721	275,234	284,324
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	138,128 145,572 (4,292) 1,903 32,509	145,389 149,525 (3,644) 2,053 34,384	157,994 159,352 (3,695) 3,977 36,238	185,604 165,443 (3,161) 4,662 37,988	218,762 172,044 (4,052) 3,470 38,715
Stockholders' equity	248,802	258,940	281,390	314,561	351,508
Total Liabilities and Stockholders' Equity	499,317 62,062	515,282 61,859	543,110 70,553	589,796 88,952	635,832 95,750
WET WORKING CAPITAL. EXCESS OF IOIAI CUITERI ASSEIS OVER IOIAI CUITERI RADIII(18S	02,002	01,009	10,553	00,952	ყა,750

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 37.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 37, ASSETS \$25 MILLION AND OVER

	Transportation Equipment <sup>1</sup>				
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million dollars)				
Net sales, receipts, and operating revenues	165,617 5,209	155,623 4,903	171,756 4,983	168,447 5,163	172,619 4,806
general, and administrative expenses	149,296	142,790	157,466	152,833	157,367
Income (or loss) from operations	11,113	7,930	9,307	10,452	10,446
Interest expense	2,369 252	2,554 105	2,474 584	2,679	2,501 60
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	2,761 618	2,134 (133)	2,053 (750)	2,736 686	2,629 (271)
by the equity method, net of foreign taxes	2,593	2,081	2,333	2,543	2,795
Income (or loss) before income taxes	14,968	9,563	11,052	13,781	13,159
Less: Provision for current and deferred domestic income taxes: a. Federalb. Other	3,749 402	2,489 386	2,795 520	3,518 447	3,123 463
Income (or loss) after income taxes	10,818	6,688	7,737	9,816	9,573
Extraordinary gains (losses), net of taxes	28 3	(2)	6 (8)	(7) (78)	14 0
Net income (or loss) for quarter	10,849	6,688	7,735	9,732	9,587
Cash dividends charged to retained earnings in current quarter	2,072	2,172	2,476	1,714	1,117
Net income retained in business	8,777	4,516	5,259	8,019	8,470
Retained earnings at beginning of quarter	105,484	108,164	116,423	122,810	128,611
and other noncash dividends, etc	(5,103) 109,158	(347)	1,820 123,502	(1,730) 129,099	(4,612) 132,470
Retained carnings at old of quarter	100,100	(percent of n		120,000	102,470
INCOME STATEMENT IN RATIO FORMAT		u.	,		
Net sales, receipts, and operating revenues	100.0 3.1 90.1	100.0 3.2 91.8	100.0 2.9 91.7	100.0 3.1 90.7	100.0 2.8 91.2
Income (or loss) from operations	6.7	5.1	5.4	6.2	6.1
Interest expense	1.4 0.2	1.6 0.1	1.4 0.3	1.6 0.0	1.4 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	1.7 0.4	1.4 (0.1)	1.2 (0.4)	1.6 0.4	1.5 (0.2)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.6	1.3	1.4	1.5	1.6
Income (or loss) before income taxes	9.0	6.1	6.4	8.2	7.6
Provision for current and deferred domestic income taxes	2.5	1.8	1.9	2.4	2.1
Income (or loss) after income taxes	6.5	4.3	4.5	5.8	5.5
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	37.82 27.33	23.82 16.66	25.76 18.04	31.21 22.23	29.33 21.34
Annual rate of profit on total assets:  Before income taxes	9.91 7.16	6.14 4.29	6.94 4.86	8.50 6.05	8.15 5.93

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 37.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 37, ASSETS \$25 MILLION AND OVER

	Transportation Equipment <sup>1</sup>				
	2Q	3Q	4Q	1Q	2Q
Item	1999	1999	1999	2000	2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	8,725	8,402	9,469	9,320	10,500
Time deposits in the United States, including negotiable certificates of deposit	3,468 7,320	3,173 7,792	3,916 7,162	2,088 5,154	1,899 6,960
Total cash on hand and in banks	19,513	19,367	20,547	16,562	19,359
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	881 7,136 3,836 737 314 8,383	752 8,507 5,292 2,504 1,042 8,106	731 3,927 5,396 1,727 323 10,526	613 6,869 2,290 2,136 683 8,284	614 7,408 2,004 2,140 683 7,190
Total cash, U.S. Government and other securities	40,800	45,569	43,176	37,436	39,398
Trade receivables from U.S. Government Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	10,111 45,489	9,830 43,892	8,461 41,171	8,797 43,075	8,326 42,359
Total receivables	55,600	53,722	49,632	51,871	50,685
Inventories	83,387 36,223	85,722 37,019	81,685 40,196	86,473 41,273	84,485 41,755
Total current assets	216,009	222,033	214,689	217,054	216,323
Depreciable and amortizable fixed assets, including construction in progress	240,350 4,131	244,465 3,940	249,785 4,028	251,944 4,234	253,086 4,292
Less: Accumulated depreciation, depletion, and amortization	125,745	127,611	126,832	128,174	129,113
Net property, plant, and equipment	118,736	120,794	126,981	128,003	128,265
U.S. Treasury and Federal agency securities due in more than 1 year	2,990	1,345	4,315	3,924	3,993
investments, intangibles, etc	266,674	278,877	290,883	299,737	297,604
Total Assets	604,409	623,049	636,869	648,719	646,185
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable	5,023 22,999 1,409 19,233 60,338	4,194 20,814 1,316 20,148 63,603	4,995 22,259 1,847 20,270 65,037	6,278 23,389 1,293 21,000 65,677	5,488 22,883 964 21,921 65,398
Income taxes accrued, prior and current years, net of payments: a. Federal	6,176 1,246	5,520 1,341	5,643 1,966	6,578 1,786	6,603 1,611
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	1,728 601 1,294 100,234	1,794 409 1,617 101,018	2,417 808 1,374 97,275	2,304 796 1,310 89,123	2,206 756 2,284 84,490
Total current liabilities	220,281	221,774	223,891	219,532	214,603
Long-term debt (due in more than 1 year): a. Loans from banks b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	27,120 17,301 41,157 140,227	31,672 18,216 46,231 144,548	30,856 20,694 48,436 141,409	38,194 22,028 48,994 143,341	40,438 22,595 47,541 141,537
Total liabilities.	446,085	462,441	465,286	472,088	466,716
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	74,318 109,158 (5,391) (5,557) 14,203	73,874 112,334 (4,810) (5,549) 15,241	71,896 123,502 (4,993) (1,539) 17,284	73,493 129,099 (5,840) (1,731) 18,390	74,574 132,470 (6,049) (2,049) 19,476
Stockholders' equity	158,325	160,608	171,583	176,630	179,469
Total Liabilities and Stockholders' Equity	604,409	623,049	636,869	648,719	646,185
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	(4,271)	258	(9,202)	(2,478)	1,719

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 38.0—INCOME STATEMENT

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUP 371, ASSETS \$25 MILLION AND OVER

	Motor Vehicles and Equipment <sup>1 2</sup>				
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million dollars)				
Net sales, receipts, and operating revenues	118,426 3,868	110,986 3,784	121,173 3,653	124,378 3,901	122,906 3,599
general, and administrative expenses	107,211	103,098	112,514	113,967	113,323
Income (or loss) from operations	7,347	4,104	5,006	6,510	5,983
Interest expense	1,642 216	1,774 75	1,553 524	1,713	1,547 44
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	2,096 (56)	2,037 202	1,880 265	2,451 673	2,489 26
by the equity method, net of foreign taxes	2,192	1,946	2,118	2,035	2,090
Income (or loss) before income taxes	10,154	6,590	8,240	9,969	9,085
Less: Provision for current and deferred domestic income taxes: a. Federalb. Other	2,711 292	1,567 221	1,922 562	2,465 288	2,143 243
Income (or loss) after income taxes	7,150	4,803	5,756	7,217	6,699
Extraordinary gains (losses), net of taxes	24 3	0 2	0 (5)	(6) (8)	(6) 0
Net income (or loss) for quarter	7,178	4,805	5,751	7,203	6,693
Cash dividends charged to retained earnings in current quarter	1,226	1,643	1,642	1,162	305
Net income retained in business	5,952	3,163	4,108	6,041	6,388
Retained earnings at beginning of quarter	60,917	61,301	63,348	69,391	74,317
and other noncash dividends, etc.	(5,044)	(257)	1,842	(1,284)	(4,521)
Retained earnings at end of quarter	61,825	64,206	69,298	74,149	76,183
INCOME STATEMENT IN RATIO FORMAT		(percent of n	et sales)		
Net sales, receipts, and operating revenues	100.0 3.3 90.5	100.0 3.4 92.9	100.0 3.0 92.9	100.0 3.1 91.6	100.0 2.9 92.2
Income (or loss) from operations	6.2	3.7	4.1	5.2	4.9
Interest expense	1.4	1.6	1.3	1.4	1.3
Dividend income	0.2 1.8	0.1 1.8	0.4 1.6	0.0 2.0	0.0 2.0
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of	0.0	0.2	0.2	0.5	0.0
nonconsolidated subsidiaries, net of foreign taxes	1.9 8.6	1.8 5.9	1.7 6.8	1.6 8.0	7.4
Provision for current and deferred domestic income taxes.					
	2.5	1.6	2.0	2.2	1.9 5.5
Income (or loss) after income taxes  OPERATING RATIOS (see explanatory notes)	6.0 4.3 4.8 5.8 (percent)				5.5
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	40.09 28.23	25.39 18.50	29.66 20.72	34.50 24.98	30.88 22.77
Annual rate of profit on total assets:  Before income taxes	9.91 6.98	6.28 4.58	7.68 5.37	9.09 6.58	8.28 6.11

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 38.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUP 371, ASSETS \$25 MILLION AND OVER

		Motor Vehic	les and Equip	ment <sup>1 2</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	6,936	6,743	6,972	6,901	6,842
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States.	3,104 5,081	2,354 5,587	2,869 4,344	1,874 3,015	1,756 2,818
Total cash on hand and in banks	15,122	14,684	14,186	11,789	11,416
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	655 7,136 3,836 446 313 7,950	652 8,504 5,292 2,196 1,041 7,794	631 3,926 5,396 1,398 322 10,184	514 6,869 2,287 1,809 682 7,952	514 7,408 1,958 1,894 682 6,896
Total cash, U.S. Government and other securities	35,458	40,164	36,043	31,902	30,767
Trade receivables from U.S. Government	854 31,563	898 30,442	924 26,575	1,186 27,817	1,207 27,850
Total receivables	32,417	31,340	27,499	29,002	29,057
Inventories All other current assets	24,939 27,053	26,053 27,853	25,161 30,242	27,164 31,007	27,283 30,812
Total current assets	119,867	125,410	118,945	119,076	117,920
Depreciable and amortizable fixed assets, including construction in progress	168,817 2,057 84,855	172,348 2,057 86,892	173,641 2,091 84,051	175,753 2,227 85,246	177,723 2,279 86,213
Net property, plant, and equipment	86,019	87,513	91.681	92,735	93,789
U.S. Treasury and Federal agency securities due in more than 1 year	2,971	1,342	4,312	3,922	3,992
investments, intangibles, etc.	200,834	205,324	214,118	222,934	223,006
Total Assets	409,691	419,590	429,056	438,667	438,706
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	3,282 21,188 1,176 276 46,875	2,664 16,781 1,069 363 49,738	3,486 18,697 1,338 307 50,860	4,247 19,535 881 303 51,877	3,699 19,381 807 304 50,968
a. Federalb. Other	3,686 848	3,472 892	4,158 1,396	4,672 1,201	4,390 1,181
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	1,152 251 664 61,793	1,134 6 753 59,492	1,604 316 749 59,607	1,526 14 774 51,863	1,401 27 769 51,274
Total current liabilities	141,190	136,365	142,517	136,894	134,199
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures. c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	19,802 6,773 25,447 115,161	24,872 7,245 28,702 118,565	23,312 8,038 29,560 114,518	31,111 7,844 29,796	33,375 7,839 29,777 115,836
Total liabilities.	308,373	315,748	317,946	323,096	321,026
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	49,896 61,825 (4,257) (4,897) 1,248	49,682 64,206 (3,700) (4,892) 1,455	48,225 69,298 (3,792) (982) 1,638	49,111 74,149 (4,539) (1,095) 2,054	49,536 76,183 (4,585) (1,240) 2,215
Stockholders' equity	101,319	103,842	111,110	115,571	117,680
Total Liabilities and Stockholders' Equity	409,691	419,590 (10,954)	429,056 (23,573)	438,667	438,706
WET WORKING CAPITAL. EXCESS OF LOTAL CUITERL ASSETS OVER TOTAL CUITERT HADDITIES	(21,323)	(10,954)	(23,573)	(17,818)	(16,279)

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 39.0—INCOME STATEMENT

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 372, 6, ASSETS \$25 MILLION AND OVER

	Aircraft, Guided Missiles, and Parts <sup>1</sup>				
Item	2Q 1999 <sup>2</sup>	3Q 1999	4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000
	(million dollars)				
Net sales, receipts, and operating revenues	38,988 1,152	35,972 919	40,950 1,104	34,171 1,032	39,735 974
general, and administrative expenses	34,904	32,115	36,566	30,221	35,444
Income (or loss) from operations	2,932	2,938	3,280	2,919	3,317
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	590 8	635 3	736 33	765 4	741 10
minority interest	470 655	154 (315)	325 (956)	230	26 (33)
by the equity method, net of foreign taxes	393	169	302	503	707
Income (or loss) before income taxes	3,867	2,313	2,250	2,899	3,286
Less: Provision for current and deferred domestic income taxes: a. Federal b. Other	737 110	663 155	730 (42)	749 135	721 194
Income (or loss) after income taxes	3,020	1,495	1,562	2,015	2,371
Extraordinary gains (losses), net of taxes	0	0	0	0 (70)	20
Net income (or loss) for quarter	3,020	1,495	1,562	1,946	2,391
Cash dividends charged to retained earnings in current quarter	716	427	732	450	702
Net income retained in business	2,304	1,068	830	1,496	1,689
Retained earnings at beginning of quarter Other direct credits (charges) to retained earnings (net), including stock	36,407	38,205	43,459	44,177	44,429
and other noncash dividends, etc.	(90)	(7)	90	(372)	(77)
Retained earnings at end of quarter	38,622	39,266	44,379	45,300	46,041
INCOME STATEMENT IN RATIO FORMAT		(percent of n	et sales)		
Net sales, receipts, and operating revenues	100.0 3.0 89.5	100.0 2.6 89.3	100.0 2.7 89.3	100.0 3.0 88.4	100.0 2.5 89.2
Income (or loss) from operations	7.5	8.2	8.0	8.5	8.3
Interest expense	1.5	1.8	1.8	2.2	1.9
Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.	0.0 1.2	0.0	0.1 0.8	0.0	0.0 0.1
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of	1.7	(0.9)	(2.3)	0.0	(0.1)
nonconsolidated subsidiaries, net of foreign taxes	9.9	0.5 6.4	0.7 5.5	1.5 8.5	1.8 8.3
Provision for current and deferred domestic income taxes.  Income (or loss) after income taxes	2.2 7.7	2.3	3.8	2.6 5.9	2.3 6.0
modific (or loss) after modific taxes	(percent)			0.0	0.0
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period: Before income taxes	33.39 26.08	20.17 13.04	18.40 12.77	23.42 16.28	26.37 19.03
Annual rate of profit on total assets:  Before income taxes	9.74 7.61	5.63 3.64	5.38 3.73	6.93 4.82	7.99 5.77

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 39.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 372, 6, ASSETS \$25 MILLION AND OVER

	Aircraft, Guided Missiles, and Parts <sup>1 2</sup>			d Parts <sup>1 2</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	929 330 2,225	1,103 799 2,200	1,704 1,031 2,805	1,782 192 2,126	2,744 122 4,090
Total cash on hand and in banks	3,484	4,102	5,540	4,099	6,956
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell	225 0 0 0 0 258	100 3 0 0 0 184	100 1 0 0 0 173	99 0 3 0 0	100 0 0 0 0 208
Total cash, U.S. Government and other securities	3,968	4,389	5,814	4,385	7,264
Trade receivables from U.S. Government	8,470 10,610	8,041 9,892	6,817 10,850	6,643 11,191	6,196 10,810
Total receivables	19,080	17,932	17,667	17,834	17,005
Inventories	44,031 7,607	43,608 7,577	40,638 8,287	42,698 8,275	40,446 9,132
Total current assets	74,686	73,506	72,406	73,191	73,849
Depreciable and amortizable fixed assets, including construction in progress	58,660 1,673 34,232	58,676 1,586 33,871	62,113 1,518 35,780	61,651 1,552 35,846	60,321 1,506 35,558
Net property, plant, and equipment	26,101	26,392	27,851	27,356	26,268
U.S. Treasury and Federal agency securities due in more than 1 year	0	0	0	0	0
investments, intangibles, etc	58,023	64,480	67,038	66,771	64,327
Total Assets	158,810	164,378	167,296	167,319	164,444
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable	1,163 1,688 85 9,265 10,598	1,266 2,764 101 9,580 10,635	1,058 2,616 274 10,169 10,846	1,553 2,572 131 10,349 10,344	1,515 2,341 90 10,858 10,890
Income taxes accrued, prior and current years, net of payments: a. Federal	2,374 344	1,976 400	1,455 522	1,766 532	2,074 365
a. Loans from banksb. Bonds and debenturesc. Other long-term debt	520 350 487 34,717	613 403 694 37,050	679 492 459 32,866	725 779 373 32,110	756 721 1,361 28,242
Total current liabilities	61,590	65,481	61,435	61,235	59,214
Long-term debt (due in more than 1 year): a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases,	4,996 9,152 14,246	4,547 9,589 15,876	4,978 11,040 16,771	4,011 12,414 17,161	3,929 13,046 15,727
and minority stockholder's interest in consolidated domestic corporations	22,500	23,031	24,156	22,976	22,678
Total liabilities.  Capital stock and other capital.  Retained earnings.  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).	21,142 38,622 (1,058) (590)	20,713 39,266 (1,034) (525)	20,205 44,379 (1,116) (274)	20,590 45,300 (1,208) (332)	114,595 21,250 46,041 (1,369) (523)
Less: Treasury stock, at cost	11,788	12,565	14,279	14,829	15,549
Stockholders' equity	46,327 158,810	45,854 164,378	48,915 167,296	49,522 167,319	49,849 164,444
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	13,096	8,025	10,972	11,957	14,634

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 40.0—INCOME STATEMENT

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 38, ASSETS \$25 MILLION AND OVER

	Instruments and Related Products <sup>1</sup>				
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million dollars)				
Net sales, receipts, and operating revenues	26,592 1,169	25,892 1,208	26,524 1,150	26,240 1,140	28,270 1,235
general, and administrative expenses	21,975	21,472	22,391	22,149	23,607
Income (or loss) from operations	3,448	3,211	2,983	2,951	3,427
Interest expense	875 523	896 235	871 171	840 158	737 122
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	5 (551)	48 (107)	286 360	85 (123)	196 (91)
by the equity method, net of foreign taxes	1,238	1,221	1,915	1,709	1,105
Income (or loss) before income taxes	3,788	3,713	4,845	3,939	4,021
Less: Provision for current and deferred domestic income taxes: a. Federalb. Other	784 144	975 88	1,002 100	845 118	1,015 93
Income (or loss) after income taxes	2,861	2,650	3,743	2,976	2,913
Extraordinary gains (losses), net of taxes	(38)	(3) (2)	(3) (9)	1 (19)	0
Net income (or loss) for quarter	2,822	2,645	3,731	2,958	2,913
Cash dividends charged to retained earnings in current quarter	1,071	1,097	1,271	1,563	1,818
Net income retained in business	1,751	1,548	2,461	1,395	1,096
Retained earnings at beginning of quarter	43,773	45,707	42,618	47,012	48,835
and other noncash dividends, etc.	(416)	(655)	(331)	(912)	(255)
Retained earnings at end of quarter	45,108	46,600	44,748	47,494	49,675
INCOME STATEMENT IN RATIO FORMAT		(percent of n	et sales)		
Net sales, receipts, and operating revenues	100.0 4.4 82.6	100.0 4.7 82.9	100.0 4.3 84.4	100.0 4.3 84.4	100.0 4.4 83.5
Income (or loss) from operations	13.0	12.4	11.2	11.2	12.1
Interest expense	3.3	3.5	3.3	3.2	2.6
Dividend income  Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.	2.0	0.9	0.6 1.1	0.6	0.4
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of	(2.1)	(0.4)	1.4	(0.5)	(0.3)
nonconsolidated subsidiaries, net of foreign taxes	14.2	14.3	7.2 18.3	15.0	3.9 14.2
Provision for current and deferred domestic income taxes.			4.2	3.7	3.9
Income (or loss) after income taxes.	3.5	4.1			10.3
OPERATING RATIOS (see explanatory notes)	10.8 10.2 14.1 11.3 (percent)				10.3
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	24.02 18.14	23.53 16.80	29.87 23.07	22.33 16.87	22.18 16.07
Annual rate of profit on total assets:  Before income taxes	10.04 7.58	9.87 7.05	12.97 10.02	10.28 7.77	10.34 7.49

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 40.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 38, ASSETS \$25 MILLION AND OVER

	Instruments and Related Products <sup>1</sup>				
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	3,010	3,211	3,264	4,274	4,700
Time deposits in the United States, including negotiable certificates of deposit	663 246	915 207	736 263	989 251	1,093 251
Total cash on hand and in banks	3,919	4,333	4,263	5,514	6,044
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 360 1,225 145 0 926	0 438 1,228 196 0 1,147	0 398 1,167 320 0 1,501	0 447 1,844 316 0 1,799	0 243 1,684 387 0 1,798
Total cash, U.S. Government and other securities	6,576	7,343	7,649	9,920	10,155
Trade receivables from U.S. Government Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	138 19,252	149 19,400	142 18,749	164 19,470	159 20,880
Total receivables	19,390	19,549	18,891	19,634	21,039
Inventories	15,571 10,121	15,394 10,070	14,584 9,275	15,674 9,946	16,184 10,298
Total current assets	51,658	52,357	50,399	55,175	57,676
Depreciable and amortizable fixed assets, including construction in progress	54,120 2,080	53,141 2,055	52,506 1,912	52,739 1,725	52,800 1,729
Less: Accumulated depreciation, depletion, and amortization	28,927	28,714	27,784	29,301	29,493
Net property, plant, and equipment	27,273	26,482	26,635	25,163	25,036
U.S. Treasury and Federal agency securities due in more than 1 year	186 71,870	280 71,316	290 72,059	285 72,645	266 72,606
Total Assets	150,986	150,436	149,384	153,268	155,583
LIABILITIES AND STOCKHOLDERS' EQUITY				,	,
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments:	2,680 1,031 2,636 41 6,877	2,538 1,082 2,579 27 6,990	2,132 1,321 1,619 21 6,962	1,736 1,426 2,528 20 7,918	1,715 2,019 2,286 23 8,177
a. Federalb. Other	1,986 411	2,029 407	1,973 345	2,396 441	2,423 456
Installments, due in 1 year or less, on long-term debt:  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses.	3,816 191 343 15,708	4,051 117 246 15,683	4,212 159 344 15,920	3,896 161 400 14,907	3,854 302 442 15,832
Total current liabilities	35,720	35,748	35,009	35,831	37,527
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	23,961 6,518 5,195	22,909 6,738 5,803	23,273 4,991 6,169 15,054	20,816 4,487 6,141 15,414	20,765 4,196 6,175 14,406
Total liabilities.	87,890	87,326	84,496	82,690	83,069
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment. Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	31,151 45,108 (734) 1,478 13,907	29,463 46,600 (649) 1,769 14,074	32,101 44,748 (671) 1,675 12,966	36,078 47,494 (214) 1,021 13,802	36,031 49,675 (321) 1,185 14,056
Stockholders' equity	63,096	63,110	64,888	70,578	72,514
Total Liabilities and Stockholders' Equity	150,986	150,436	149,384	153,268	155,583
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	15,938	16,609	15,391	19,344	20,149

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 41.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN OTHER DURABLE MANUFACTURING INDUSTRIES, ASSETS \$25 MILLION AND OVER

	0	ther Durable M	anufacturing l	ndustries <sup>1</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
Net sales, receipts, and operating revenues	28,086 735	27,832 731	27,984 709	27,332 724	28,323 745
general, and administrative expenses	24,849	24,855	25,422	24,663	25,292
Income (or loss) from operations	2,502	2,246	1,852	1,945	2,286
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	496 95	576 4	561 382	543 12	597 11
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes.	37 (19) 225	(48) (76)	85 (262) 268	(53) 36 179	16 (152) 197
Income (or loss) before income taxes	2,343	1,771	1,765	1,577	1,761
Less: Provision for current and deferred domestic income taxes:  a. Federal  b. Other	723 74	547 78	397 64	517 71	615 76
Income (or loss) after income taxes	1,546	1,146	1,304	989	1,070
Extraordinary gains (losses), net of taxes	(27) 20	4 0	(9) 0	(24) 0	(2) 0
Net income (or loss) for quarter	1,539	1,150	1,295	964	1,068
Cash dividends charged to retained earnings in current quarter	350	265	370	328	367
Net income retained in business	1,189	884	925	636	702
Retained earnings at beginning of quarter	24,576	25,005	26,108	26,280	25,377
and other noncash dividends, etc	(231) 25,533	(198) 25,691	(64) 26,969	(104) 26,812	26,077
		(percent of n			
INCOME STATEMENT IN RATIO FORMAT		· ·	,		
Net sales, receipts, and operating revenues	100.0 2.6 88.5	100.0 2.6 89.3	100.0 2.5 90.8	100.0 2.6 90.2	100.0 2.6 89.3
Income (or loss) from operations	8.9	8.1	6.6	7.1	8.1
Interest expense	1.8	2.1	2.0	2.0	2.1
Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.	0.3 0.1	0.0 (0.2)	1.4 0.3	(0.2)	0.0 0.1
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	(0.1)	(0.3)	(0.9) 1.0	0.1	(0.5)
Income (or loss) before income taxes	8.3	6.4	6.3	5.8	6.2
Provision for current and deferred domestic income taxes.	2.8	2.2	1.6	2.2	2.4
Income (or loss) after income taxes	5.5	4.1	4.7	3.6	3.8
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	27.88 18.39	20.96 13.57	20.18 14.91	18.54 11.62	20.72 12.59
Annual rate of profit on total assets:  Before income taxes	11.00 7.26	8.12 5.25	8.14 6.01	7.36 4.61	8.21 4.99

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 41.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN OTHER DURABLE MANUFACTURING INDUSTRIES, ASSETS \$25 MILLION AND OVER

	Other Durable Manufacturing Industrie			ndustries <sup>1</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.	2,532 419	2,528 400	2,637 638	2,276 693	2,101 597
Deposits outside the United States	3,011	2,991	3,325	2,993	25 2,723
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.	12 198 459 68 16	0 147 351 103 0	113 70 345 90 0	108 58 222 111	127 49 262 13 0
Other short-term financial investments, including bankers' acceptances	715	679	575	550	473
Total cash, U.S. Government and other securities	4,478	4,271	4,518	4,042	3,647
Trade receivables from U.S. Government	166 14,747	148 15,133	155 14,406	127 14,213	118 13,983
Total receivables	14,913	15,281	14,560	14,341	14,101
Inventories	11,594 4,041	12,333 4,200	12,221 4,004	12,066 4,196	12,169 4,087
Total current assets	35,026	36,086	35,303	34,644	34,003
Depreciable and amortizable fixed assets, including construction in progress  Land and mineral rights	35,236 4,633 18,446	35,348 4,596 18,636	35,928 4,602 18,774	35,649 4,592 18,813	36,294 4,522 19,156
Net property, plant, and equipment	21,423	21,308	21,757	21,429	21,661
U.S. Treasury and Federal agency securities due in more than 1 year	368	237	237	239	233
investments, intangibles, etc	28,358	29,620	29,459	29,422	29,924
Total Assets	85,176	87,251	86,756	85,733	85,820
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	1,816 560 381 2 7,596	2,052 631 335 0 8,064	1,732 691 241 0 7,673	1,850 577 304 0 7,492	1,497 276 462 0 7,474
a. Federalb. Otherlnstallments, due in 1 year or less, on long-term debt:	479 78	547 100	430 104	477 110	452 100
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	803 119 579 9,923	717 118 513 9,611	592 59 436 9,375	586 74 556 9,264	803 55 708 9,322
Total current liabilities	22,334	22,688	21,334	21,291	21,149
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	11,099 6,528 5,801	12,100 6,827 6,330	11,263 6,439 6,617	11,843 6,029 6,625	11,576 6,014 6,871
and minority stockholder's interest in consolidated domestic corporations	5,801	5,519	6,117	5,927	6,210
Total liabilities.  Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	51,563 12,668 25,533 (69) (471) 4,048	53,464 12,917 25,691 (97) (513) 4,210	51,769 12,883 26,969 (76) (463) 4,326	51,715 12,682 26,812 (116) (486) 4,874	51,820 12,666 26,077 (141) (357) 4,245
Stockholders' equity	33,613	33,787	34,987	34,018	34,000
Total Liabilities and Stockholders' Equity	85,176	87,251	86,756	85,733	85,820
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	12,692	13,398	13,970	13,353	12,853

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 42.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 24, ASSETS \$25 MILLION AND OVER

	Lumber and Wood Products <sup>1 2</sup>				
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million do			
Net sales, receipts, and operating revenues	9,557 242	9,536 254	8,682 219	8,124 212	8,317 239
general, and administrative expenses	8,464	8,495	7,936	7,478	7,624
Income (or loss) from operations	850	788	527	434	454
Interest expense	124 1	144 1	120 8	121 4	134 4
minority interest	57 (4)	(20) (44)	6 11	29 4	20 (34)
by the equity method, net of foreign taxes	22	39	12	35	28
Income (or loss) before income taxes	803	621	444	385	338
Less: Provision for current and deferred domestic income taxes: a. Federal b. Other	228 24	126 20	99 19	104 14	79 17
Income (or loss) after income taxes	550	475	327	267	243
Extraordinary gains (losses), net of taxes	0 21	0	0 0	(1)	1 0
Net income (or loss) for quarter	571	475	327	266	243
Cash dividends charged to retained earnings in current quarter	118	111	115	94	220
Net income retained in business	453	364	212	173	23
Retained earnings at beginning of quarter	8,164	8,033	8,676	8,723	8,220
and other noncash dividends, etc.	(39)	(110)	(107)	(53)	(46)
Retained earnings at end of quarter	8,578	8,286	8,781	8,842	8,198
INCOME STATEMENT IN RATIO FORMAT		(percent of ne	et sales)		
Net sales, receipts, and operating revenues	100.0 2.5 88.6	100.0 2.7 89.1	100.0 2.5 91.4	100.0 2.6 92.1	100.0 2.9 91.7
Income (or loss) from operations	8.9	8.3	6.1	5.3	5.5
Interest expense	1.3	1.5	1.4	1.5	1.6
Dividend income	0.0	0.0	0.1	0.0	0.0
and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of	0.6 0.0	(0.2) (0.5)	0.1	0.1	0.2 (0.4)
nonconsolidated subsidiaries, net of foreign taxes	0.2	0.4	0.1	0.4	0.3
Income (or loss) before income taxes	8.4	6.5	5.1	4.7	4.1
Provision for current and deferred domestic income taxes.	2.6	1.5	1.4	1.5	1.2
Income (or loss) after income taxes	5.8	5.0 (percen	3.8	3.3	2.9
OPERATING RATIOS (see explanatory notes)		(60.001)	-1		
Annual rate of profit on stockholders' equity at end of period: Before income taxes	31.79 21.80	25.57 19.56	17.63 12.98	15.40 10.67	14.02 10.06
Annual rate of profit on total assets:  Before income taxes.  After income taxes	13.98 9.59	10.60 8.11	7.81 5.74	6.94 4.81	6.19 4.44

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 42.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 24, ASSETS \$25 MILLION AND OVER

	Lumber and Wood Products <sup>1 2</sup>				
	2Q	3Q	4Q	1Q	2Q
Item	1999	1999	1999	2000	2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States	796 75 44	837 21 31	881 280 36	740 311 0	683 269 0
Total cash on hand and in banks	914	889	1,197	1,051	952
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	2 129 194 0 16 374	0 108 178 0 0 256	113 1 114 0 0 289	108 0 48 0 0 0 309	127 0 32 0 0 215
Total cash, U.S. Government and other securities	1,629	1,432	1,713	1,515	1,326
Trade receivables from U.S. Government	0 3,223	0 3,366	0 2,724	0 2,773	0 2,741
Total receivables	3,223	3,366	2,724	2,773	2,741
Inventories All other current assets	3,898 1,056	4,257 1,090	4,171 1,051	4,163 1,008	3,843 946
Total current assets	9,806	10,144	9,660	9,459	8,856
Depreciable and amortizable fixed assets, including construction in progress	10,614 3,862 6,062	10,425 3,966 6,113	10,752 3,851 6,247	10,343 3,838 6,147	10,542 3,817 6,200
Net property, plant, and equipment	8,413	8,278	8,356	8,034	8,160
U.S. Treasury and Federal agency securities due in more than 1 year	2	2	2	2	0
investments, intangibles, etc	4,736	4,990	4,745	4,702	4,834
Total Assets	22,958	23,414	22,763	22,197	21,849
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments:	640 0 156 0 1,897	786 0 170 0 2,072	806 0 149 0 1,751	748 0 156 0 1,584	602 0 187 0 1,486
a. Federal	147 8	151 17	49 13	88 6	81 (3)
a. Loans from banksb. Bonds and debenturesc. Other long-term debt	213 22 216 2,285	174 23 231 2,486	129 14 64 2,557	115 15 79 2,503	141 7 266 2,152
Total current liabilities	5,584	6,110	5,532	5,294	4,919
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	2,882 530 2,125 1,740	2,844 586 2,452 1,713	2,470 239 2,550 1,896	2,663 99 2,532	2,868 124 2,673
Total liabilities.	12,861	13,706	12,686	12,191	12,203
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment. Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	2,730 8,578 (9) (186) 1,016	2,665 8,286 (10) (235) 997	2,466 8,781 (7) (166) 997	2,259 8,842 4 (172) 926	2,181 8,198 0 (146) 586
Stockholders' equity	10,097	9,709	10,077	10,006	9,646
Total Liabilities and Stockholders' Equity	22,958	23,414	22,763	22,197	21,849
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	4,223	4,034	4,128	4,165	3,937

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 43.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 25, ASSETS \$25 MILLION AND OVER

	Furniture and Fixtures <sup>1 2</sup>				
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	13,251 320	12,843 290	13,176 299	13,637 320	14,547 321
general, and administrative expenses	11,712	11,425	11,838	12,304	12,943
Income (or loss) from operations	1,219	1,128	1,040	1,013	1,283
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	202 26	219 0	248 323	246	281 5
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	(71) 14 24	(66) 9 20	93 14 (20)	(82) 17	(13) 45 27
			, ,		
Income (or loss) before income taxes	1,011	873	1,201	730	1,067
Less: Provision for current and deferred domestic income taxes:  a. Federal	338 34	363 45	278 34	246 35	367 50
Income (or loss) after income taxes	639	464	889	449	650
Extraordinary gains (losses), net of taxes	(24) 0	2 0	(9) 0	0	(3) 0
Net income (or loss) for quarter	614	466	880	449	648
Cash dividends charged to retained earnings in current quarter	106	84	193	169	78
Net income retained in business	508	382	687	280	569
Retained earnings at beginning of quarter.  Other direct credits (charges) to retained earnings (net), including stock and other noncash dividends, etc.	9,418 (231)	9,219 60	9,535	10,156	10,424
Retained earnings at end of quarter	9,695	9,661	10,200	10,362	85 11,079
	-,	(percent of n		2,22	,
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 2.4 88.4	100.0 2.3 89.0	100.0 2.3 89.8	100.0 2.3 90.2	100.0 2.2 89.0
Income (or loss) from operations	9.2	8.8	7.9	7.4	8.8
Interest expense	1.5 0.2	1.7 0.0	1.9 2.4	1.8 0.0	1.9 0.0
and minority interest	(0.5) 0.1	(0.5) 0.1	0.7 0.1	(0.6) 0.1	(0.1) 0.3
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.2	0.2	(0.2)	0.2	0.2
Income (or loss) before income taxes	7.6	6.8	9.1	5.4	7.3
Provision for current and deferred domestic income taxes	2.8	3.2	2.4	2.1	2.9
Income (or loss) after income taxes	4.8	3.6	6.7	3.3	4.5
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	27.11 17.13	22.96 12.21	30.49 22.57	18.39 11.32	25.35 15.44
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	10.68 6.75	9.06 4.82	12.33 9.13	7.44 4.58	10.59 6.45

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 43.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 25, ASSETS \$25 MILLION AND OVER

	Furniture and Fixtures <sup>1 2</sup>				
	2Q	3Q	4Q	1Q	2Q
Item	1999	1999	1999	2000	2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States	602 146 0	657 177 0	581 174 0	622 234 0	586 133 3
Total cash on hand and in banks	748	835	756	856	722
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	0 0 209 52 0 106	0 10 154 103 0 148	0 10 213 90 0 115	0 10 145 111 0 139	0 16 189 13 0 166
Total cash, U.S. Government and other securities	1,115	1,249	1,184	1,261	1,107
Trade receivables from U.S. Government	163 7,375	147 7,266	154 7,143	127 7,498	118 7,523
Total receivables	7,538	7,413	7,296	7,625	7,641
Inventories All other current assets	4,173 1,720	4,009 1,717	4,249 1,586	4,257 1,680	4,724 1,781
Total current assets	14,545	14,388	14,316	14,822	15,254
Depreciable and amortizable fixed assets, including construction in progress	15,720 481 7,625	15,747 456 7,742	16,127 471 7,855	16,457 469 8,045	16,932 514 8,329
Net property, plant, and equipment	8,577	8,461	8,743	8,880	9,117
U.S. Treasury and Federal agency securities due in more than 1 year	0	0	0	2	0
investments, intangibles, etc	14,728	15,697	15,884	15,516	15,954
Total Assets	37,850	38,546	38,943	39,220	40,325
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	437 389 52 2 4,030	310 434 2 0 4,016	194 508 2 0 4,198	504 429 78 0 4,370	366 125 132 0 4,456
a. Federalb. Other	153 34	259 53	178 56	232 48	199 48
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	242 76 146 4,476	154 76 50 4,083	148 27 102 3,730	220 40 84 3,748	282 40 101 3,927
Total current liabilities	10,037	9,438	9,143	9,754	9,675
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	5,693 3,815 1,365	6,268 4,057 1,592	6,227 4,025 1,759	6,103 3,799 1,687	5,934 3,807 1,811
and minority stockholder's interest in consolidated domestic corporations	2,030	1,986	2,037	2,007	2,258
Total liabilities.  Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).	22,940 5,609 9,695 13 48	23,341 5,995 9,661 0 10	23,191 5,994 10,200 6 23	23,350 5,979 10,362 (13) 44	23,485 6,038 11,079 (33) 196
Less: Treasury stock, at cost	455	461	472	501	441
Stockholders' equity	14,911 37,850	15,205 38,546	15,752 38,943	15,870 39,220	16,839 40,325
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	4,508	4,949	5,172	5,069	5,579

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 44.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 39, ASSETS \$25 MILLION AND OVER

		Miscellaneo	us Manufactu	ring <sup>1</sup>	
ltem	2Q 1999 <sup>2</sup>	3Q 1999 <sup>2</sup>	4Q 1999 <sup>2</sup>	1Q 2000	2Q 2000
		(million do	llars)		
Net sales, receipts, and operating revenues	5,279 172	5,453 188	6,126 191	5,571 192	5,459 185
general, and administrative expenses	4,673	4,935	5,649	4,881	4,725
Income (or loss) from operations	433	331	286	498	549
Interest expense	170 67	213 2	193 52	176 4	183 2
minority interest	51 (30)	38 (41)	(13) (287)	15	(163)
by the equity method, net of foreign taxes	178	161	276	120	142
Income (or loss) before income taxes	530	277	120	462	355
Less: Provision for current and deferred domestic income taxes:  a. Federal  b. Other	157 16	58 12	20 12	167 22	169 9
Income (or loss) after income taxes	357	207	88	273	178
Extraordinary gains (losses), net of taxes	(3) 0	2 0	0 0	(24)	0
Net income (or loss) for quarter	353	209	88	249	178
Cash dividends charged to retained earnings in current quarter	126	71	62	65	68
Net income retained in business	227	138	26	183	109
Retained earnings at beginning of quarter	6,994	7,753	7,897	7,401	6,732
and other noncash dividends, etc	7,260	(148) 7,744	7,988	7,607	(41) 6,800
netained earnings at end of quarter	7,200	(percent of ne		7,007	0,000
INCOME STATEMENT IN RATIO FORMAT		(porocint or no	or outoo,		
Net sales, receipts, and operating revenues	100.0 3.3 88.5	100.0 3.4 90.5	100.0 3.1 92.2	100.0 3.4 87.6	100.0 3.4 86.6
Income (or loss) from operations	8.2	6.1	4.7	8.9	10.1
Interest expense	3.2 1.3	3.9 0.0	3.2 0.8	3.2 0.1	3.4 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	1.0 (0.6)	0.7 (0.8)	(0.2) (4.7)	0.0 0.3	0.1 (3.0)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	3.4	3.0	4.5	2.2	2.6
Income (or loss) before income taxes	10.0	5.1	2.0	8.3	6.5
Provision for current and deferred domestic income taxes.	3.3	1.3	0.5	3.4	3.3
Income (or loss) after income taxes	6.8	3.8	1.4	4.9	3.3
OPERATING RATIOS (see explanatory notes)		(percen	t)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	24.64 16.58	12.49 9.33	5.23 3.85	22.69 13.39	18.92 9.45
Annual rate of profit on total assets:  Before income taxes	8.70 5.86	4.38 3.27	1.91 1.41	7.60 4.48	6.01 3.00

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries.
<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 44.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 39, ASSETS \$25 MILLION AND OVER

Name			Miscellane	ous Manufactu	ıring <sup>1</sup>	
Cash and demand deposits in the United States, including negotiable certificates of deposits in the United States, including negotiable certificates of deposits in the United States, including negotiable certificates of deposits in 1997 202 183 249 185 195 195 195 195 195 195 195 195 195 19	Item					
Beath and demand described in the United States   1,184   1032   137   148   105		1333			2000	2000
Time deposits in the United States, including reoptable conflicates of deposal.  17 32 15 24 72  Total cash on hand and in banks. 1,349 1,269 1,372 1,086 1,048 1,275 1,049 1,049 1,049 1,049 1,049 1,049 1,049 1,049 1,049 1,049 1,049 1,049 1,049 1,05 1,064 1,0		1 134	•	,	914	832
S. Streasury and Federal agency securities:	Time deposits in the United States, including negotiable certificates of deposit	198	202	183	149	195
a. Subject to agreements to self.  b. Other, due in 1 year or less.  commercial and finance company paper of U.S. issuers.  68 29 59 49 32  Commercial and finance company paper of U.S. issuers.  68 29 59 49 32  All States and Local government securities.  68 19 18 18 20 41  All States and Local government securities.  68 19 18 18 20 41  All States and Local government securities.  69 275 1771 1030 92  Total cash, U.S. Government and other securities.  70 3 1 1 1,20 1,20 1,20 1,20 1,20 1,20 1,20	Total cash on hand and in banks	1,349	1,268	1,372	1,086	1,048
Trade receivables from U.S. Government	a. Subject to agreements to sell. b. Other, due in 1 year or less  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less	69 56 16 0	29 19 0 0	59 18 0 0	49 29 0 0	32 41 0 0
Chemic trade accounts and trade notes receivable (less allowances for doubtful receivables)	Total cash, U.S. Government and other securities	1,735	1,590	1,620	1,266	1,214
Inventionises					- 1	-
All other current assets   1.265   1.394   1.368   1.508   1.308   1	Total receivables	4,152	4,503	4,540	3,942	3,718
Depreciable and annotizable fixed assets, including construction in progress   8,802   9,176   9,049   2,850   8,820   2,831   2,835   1,930   2,837   2,835   1,930   2,835   1,930   2,835   1,930   2,835   1,930   2,335						
Land and mineral rights   290   174   281   285   191   1628: Accumulated depreciation, depletion, and amortization   4,759   4,782   4,627   4,620   4,627   1,620	Total current assets	10,674	11,554	11,328	10,363	9,893
Net property, plant, and equipment	Land and mineral rights	290	174	281	285	191
U.S. Treasury and Federal agency securities due in more than 1 year.   366   235   235   235   233   233   234		,				
Name	U.S. Treasury and Federal agency securities due in more than 1 year					
Characteristic   Char	, ,	8,894	8,933	8,831	9,204	9,136
Short-term debt, original maturity of 1 year or less:   a. Loans from banks.	Total Assets	24,367	25,291	25,050	24,316	23,646
Loans from banks	LIABILITIES AND STOCKHOLDERS' EQUITY					
b. Other	a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable.	171 174 0	197 163 0	183 90 0	148 71 0	151 144 0
a. Loans from banks. 348 388 315 251 380 b. Bonds and debentures. 217 231 270 393 341 All other current liabilities, including excise and sales taxes, and accrued expenses 3,163 3,042 3,088 3,013 3,244 Total current liabilities. (6,713 7,139 6,659 6,243 6,556 Long-term debt (due in more than 1 year):  a. Loans from banks. 2,523 2,988 2,567 3,077 2,773 b. B. Onds and debentures. 2,184 2,184 2,175 2,131 2,083 c. Other long-term debt (2,184 2,185 2,131 2,083 c. Other long-term debt (according deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations 2,031 1,819 2,184 2,317 2,333 Total liabilities. (15,62 16,417 15,892 16,174 16,132 Capital stock and other capital 4,330 4,257 4,423 4,445 4,448 Retained earnings 7,260 7,744 7,988 7,607 6,800 Cumulative foreign currency translation adjustment (74) (87) (74) (107) (109) Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.) (334) (288) (320) (358) (407) Less: Treasury stock, at cost 24,316 23,646 50 4,366 50 8,874 9,158 8,142 7,514 Total Liabilities and Stockholder's Equity (24,366 24,316 23,646 50 5) (24,316 23,646 50 5)	b. Other					
Long-term debt (due in more than 1 year): a. Loans from banks. 2,523 2,988 2,567 3,077 2,773 b. Bonds and debentures c. Other long-term debt 3,212 2,286 2,308 2,406 2,387 All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations  Total liabilities  15,762 16,417 15,892 16,174 16,132 Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment Cumulative foreign currency translation adjustment Cother stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.) 334 325 336 34,257 34,423 34,445 34,448 34,448 34,448 34,448 34,448 34,448 34,449 3	a. Loans from banks. b. Bonds and debentures. c. Other long-term debt	20 217	18 231	18 270	18 393	8 341
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt. All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.  Total liabilities.  Capital stock and other capital. Retained earnings. Cumulative foreign currency translation adjustment. Cumulative foreign currency translation adjustment. Cess: Treasury stock, at cost Stockholders' equity Total Liabilities and Stockholders' Equity  Total Liabilities and Stockholders' Equity  Total Liabilities and Stockholders' Equity  2,523 2,988 2,567 3,077 2,773 2,083 2,184 2,184 2,175 2,338 2,308 2,406 2,387 2,301 1,819 2,184 2,317 2,333 2,333 2,846 2,317 2,333 2,333 2,846 2,346 2,347 2,341 2,341 2,341 2,341 2,342 2,342 2,342 2,343 2,344 2,347 2,343 2,344 2,347 2,343 2,344 2,445 2,448 2,445 2,448 2,317 2,333 2,333 2,344 2,347 2,343 2,348 2,344 2,445 2,448 2,445 2,448 2,445 2,448 2,446 2,317 2,333 2,333 2,346 2,346 2,347 2,347 2,343 2,348 2,346 2,348 2,346 2,348 2,346 2,348 2,348 2,348 2,348 2,348 2,348 2,348 2,348 2,567 2,308 2,406 2,308 2,406 2,387 2,387 2,382 2,382 2,406 2,387 2,387 2,382 2,382 2,406 2,387 2,387 2,382 2,382 2,406 2,387 2,383 2,406 2,387 2,383 2,406 2,387 2,387 2,382 2,382 2,406 2,387 2,383 2,406 2,387 2,383 2,406 2,387 2,383 2,406 2,387 2,383 2,406 2,387 2,383 2,406 2,387 2,383 2,406 2,387 2,383 2,406 2,387 2,444 2,317 2,333 2,388 2,406 2,387 2,444 2,445 2,444 2,184 2,175 2,383 2,388 2,406 2,388 2,406 2,387 2,382 2,388 2,406 2,388 2,406 2,387 2,382 2,388 2,308 2,406 2,387 2,387 2,382 2,388 2,406 2,387 2,387 2,382 2,388 2,406 2,387 2,387 2,382 2,388 2,406 2,387 2,387 2,382 2,382 2,406 2,387 2,382 2,382 2,406 2,387 2,382 2,382 2,406 2,387 2,382 2,382 2,406 2,387 2,382 2,382 2,406 2,387 2,382 2,382 2,406 2,387 2,382 2,382 2,406 2,382 2,406 2,382 2,406 2,387 2,312 2,382 2,382 2,406 2,388 2,406 2,387 2,382 2,406 2,382 2,406 2,388 2,406 2,388 2,406 2,388 2,406 2,388 2,406 2,388 2,406 2,388 2,406 2,388 2,406 2,388 2,406 2,388 2,406 2,388 2,406 2	Total current liabilities	6,713	7,139	6,659	6,243	6,556
Total liabilities         15,762         16,417         15,892         16,174         16,132           Capital stock and other capital.         4,330         4,257         4,423         4,445         4,448           Retained earnings         7,260         7,744         7,988         7,607         6,800           Cumulative foreign currency translation adjustment         (74)         (87)         (74)         (107)         (109)           Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)         (334)         (288)         (320)         (358)         (407)           Less: Treasury stock, at cost         2,578         2,752         2,858         3,446         3,218           Stockholders' equity         8,605         8,874         9,158         8,142         7,514           Total Liabilities and Stockholders' Equity         24,367         25,291         25,050         24,316         23,646	a. Loans from banksb. Bonds and debenturesc. Other long-term debt	2,184 2,312	2,184 2,286	2,175 2,308	2,131 2,406	2,083 2,387
Capital stock and other capital.       4,330       4,257       4,423       4,445       4,448         Retained earnings       7,260       7,744       7,988       7,607       6,800         Cumulative foreign currency translation adjustment       (74)       (87)       (74)       (107)       (109)         Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)       (334)       (288)       (320)       (358)       (407)         Less: Treasury stock, at cost       2,578       2,752       2,858       3,446       3,218         Stockholders' equity       8,605       8,874       9,158       8,142       7,514         Total Liabilities and Stockholders' Equity       24,367       25,291       25,050       24,316       23,646	, i					
Total Liabilities and Stockholders' Equity         24,367         25,291         25,050         24,316         23,646	Capital stock and other capital	4,330 7,260 (74) (334)	4,257 7,744 (87) (288)	4,423 7,988 (74) (320)	4,445 7,607 (107) (358)	4,448 6,800 (109) (407)
	Stockholders' equity	8,605	8,874	9,158	8,142	7,514
NET WURKING CAPITAL: Excess of total current assets over total current liabilities	Total Liabilities and Stockholders' Equity	24,367 3,961	25,291 4,415	25,050 4,669	24,316 4,120	23,646 3,338

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

# TABLE 45.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	All Manufacturing Assets \$25 Million and Over <sup>1</sup>				
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million o	iollars)		
Net sales, receipts, and operating revenues	906,518 35,085	916,185 34,962	953,565 35,480	954,605 35,404	1,008,179 36,062
general, and administrative expenses	793,117	807,850	850,380	842,811	884,672
Income (or loss) from operations	78,315	73,373	67,705	76,390	87,445
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	21,161 3,395 9,372	21,627 4,174 9.026	22,618 8,936 13.120	22,784 3,286	24,283 4,189
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	181	(620)	(2,110)	11,079 7,835	12,356 (874)
by the equity method, net of foreign taxes	16,923	17,814	18,141	18,321	20,521
Income (or loss) before income taxes	87,025	82,141	83,174	94,127	99,354
Less: Provision for current and deferred domestic income taxes:  a. Federal	22,914 2,282	21,193 2,300	21,450 2,140	24,171 2,569	25,055 2,782
Income (or loss) after income taxes	61,829	58,648	59,585	67,387	71,517
Extraordinary gains (losses), net of taxes	(1,219) 16	198 (5)	(165) 276	(23) (42)	(14) (34)
Net income (or loss) for quarter	60,626	58,840	59,696	67,322	71,469
Cash dividends charged to retained earnings in current quarter	22,660	20,779	24,881	25,658	24,466
Net income retained in business	37,966	38,061	34,815	41,665	47,003
Retained earnings at beginning of quarter	942,262	952,605	983,914	1,032,890	1,052,707
and other noncash dividends, etc	(22,156) 958,073	(5,106) 985,560	11,091	(7,269) 1,067,286	(11,260) 1,088,451
·		(percent of		1,001,200	.,000,101
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 3.9 87.5	100.0 3.8 88.2	100.0 3.7 89.2	100.0 3.7 88.3	100.0 3.6 87.7
Income (or loss) from operations	8.6	8.0	7.1	8.0	8.7
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties,	2.3 0.4	2.4 0.5	2.4 0.9	2.4 0.3	2.4 0.4
and minority interest	1.0 0.0	1.0 (0.1)	1.4 (0.2)	1.2 0.8	1.2 (0.1)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.9	1.9	1.9	1.9	2.0
Income (or loss) before income taxes	9.6	9.0	8.7	9.9	9.9
Provision for current and deferred domestic income taxes	2.8	2.6	2.5	2.8	2.8
Income (or loss) after income taxes	6.8	6.4	6.2	7.1	7.1
OPERATING RATIOS (see explanatory notes)		(perce	ent)		
Annual rate of profit on stockholders' equity at end of period: Before income taxes	24.48 17.40	22.57 16.11	21.79 15.61	23.56 16.87	23.52 16.93
Annual rate of profit on total assets:  Before income taxes.  After income taxes	8.90 6.32	8.19 5.84	8.08 5.79	8.88 6.36	9.09 6.54

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

No		Manufacturi 25 Million a		ies	D	urable Man Assets \$25	ufacturing 5 Million an		:
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million	dollars)		
405,854 16,777	422,470 16,826	437,910 17,660	443,481 17,218	471,699 17,795	500,663 18,308	493,715 18,135	515,655 17,820	511,124 18,186	536,479 18,267
351,050	365,685	385,727	385,316	407,249	442,067	442,166	464,653	457,495	477,422
38,027	39,959	34,523	40,947	46,655	40,288	33,414	33,182	35,443	40,790
11,539 1,453	11,801 2,966	12,488 5,277	12,305 2,569	13,675 3,418	9,622 1,942	9,826 1,209	10,130 3,660	10,479 717	10,608 771
2,524 1,056	2,033 77	4,141 (1,258)	3,030 4,507	4,150 148	6,848 (875)	6,993 (697)	8,980 (852)	8,049 3,328	8,207 (1,022)
6,394	7,740	7,310	6,944	8,894	10,529	10,074	10,831	11,378	11,627
37,915	40,974	37,505	45,692	49,590	49,110	41,167	45,669	48,435	49,764
9,118 1,181	9,276 954	8,959 821	10,499 1,185	10,514 1,345	13,796 1,101	11,917 1,346	12,490 1,319	13,672 1,384	14,541 1,437
27,616	30,744	27,725	34,009	37,732	34,213	27,904	31,860	33,379	33,786
(1,192) 15	128 (1)	(226) 307	(18) 82	24 (55)	(28) 2	70 (4)	61 (31)	(6) (123)	(38) 21
26,439	30,871	27,805	34,073	37,700	34,187	27,969	31,891	33,250	33,769
14,766	12,360	15,077	16,429	15,600	7,894	8,419	9,804	9,229	8,866
11,673	18,511	12,728	17,644	22,101	26,293	19,550	22,087	24,021	24,902
493,779	487,077	500,343	528,331	532,817	448,483	465,528	483,571	504,559	519,890
(14,510)	(3,260)	11,338	(3,045)	(4,259)	(7,646)	(1,846)	(247)	(4,224)	(7,001)
490,942	502,328	524,409	542,930	550,659	467,131	483,232	505,411	524,356	537,792
	(percent of	net sales)			(	percent of	net sales)		
100.0 4.1 86.5	100.0 4.0 86.6	100.0 4.0 88.1	100.0 3.9 86.9	100.0 3.8 86.3	100.0 3.7 88.3	100.0 3.7 89.6	100.0 3.5 90.1	100.0 3.6 89.5	100.0 3.4 89.0
9.4	9.5	7.9	9.2	9.9	8.0	6.8	6.4	6.9	7.6
2.8 0.4	2.8 0.7	2.9 1.2	2.8 0.6	2.9 0.7	1.9 0.4	2.0 0.2	2.0 0.7	2.1 0.1	2.0 0.1
0.6 0.3	0.5 0.0	0.9 (0.3)	0.7 1.0	0.9 0.0	1.4 (0.2)	1.4 (0.1)	1.7 (0.2)	1.6 0.7	1.5 (0.2)
1.6	1.8	1.7	1.6	1.9	2.1	2.0	2.1	2.2	2.2
9.3	9.7	8.6	10.3	10.5	9.8	8.3	8.9	9.5	9.3
2.5	2.4	2.2	2.6	2.5	3.0	2.7	2.7	2.9	3.0
6.8	7.3	6.3	7.7	8.0	6.8	5.7	6.2	6.5	6.3
	(per	cent)				(perc	ent)		
23.41 17.05	24.83 18.63	21.74 16.07	25.89 19.27	26.56 20.21	25.38 17.68	20.69 14.03	21.83 15.23	21.71 14.96	21.12 14.34
8.12 5.91	8.57 6.43	7.64 5.65	9.14 6.80	9.63 7.33	9.61 6.70	7.84 5.31	8.48 5.91	8.65 5.96	8.60 5.84

# **TABLE 45.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			Manufacturing 25 Million and		
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million o	dollars)		
Cash and demand deposits in the United States	68,031	70,650	74,076	84,365	92,247
Time deposits in the United States, including negotiable certificates of deposit	22,241 11,940	23,061 12,342	24,279 12,603	21,562 9,810	21,108 11,530
Total cash on hand and in banks	102,212	106,053	110,958	115,737	124,885
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	1,930 12,833 26,614 4,437 443 33,008	3,350 14,733 29,111 6,077 1,114 30,197	3,148 10,092 29,147 5,128 332 36,762	3,693 13,538 26,484 5,517 712 36,093	3,010 13,437 24,377 6,257 719 37,296
Total cash, U.S. Government and other securities	181,477	190,634	195,566	201,774	209,981
Trade receivables from U.S. Government Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	13,738 425,089	13,422 437,698	12,227 428,681	12,486 444,201	12,045 461,692
Total receivables	438,827	451,121	440,907	456,686	473,737
Inventories	409,314 190,043	418,286 195,325	417,690 207,871	434,269 217,946	435,984 216,531
Total current assets	1,219,661	1,255,366	1,262,034	1,310,677	1,336,234
Depreciable and amortizable fixed assets, including construction in progress	1,962,905 100,482 1,014,210	1,978,489 99,552 1,024,463	1,997,229 99,283 1,028,646	2,011,285 98,389 1,042,003	2,024,441 97,300 1,024,224
Net property, plant, and equipment	1,049,177	1,053,578	1,028,846	1,042,003	1,024,224
U.S. Treasury and Federal agency securities due in more than 1 year	5,946	4,714	8,955	8,460	8,321
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,636,761	1,700,498	1,779,280	1,853,203	1,931,327
Total Assets	3,911,545	4,014,156	4,118,134	4,240,010	4,373,399
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	54,138 95,502 38,825 24,520 272,883	55,908 93,603 29,827 25,668 288,520	55,115 91,865 32,054 26,840 302,573	60,658 93,245 36,626 29,693 307,950	59,163 102,310 35,298 30,981 311,801
a. Federalb. Otherlnstallments, due in 1 year or less, on long-term debt:	37,882 8,384	39,554 8,224	37,405 8,785	45,605 9,011	43,307 8,248
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	23,729 12,259 20,199 417,404	23,044 13,769 21,006 431,140	26,872 12,802 21,631 434,262	26,075 14,119 23,815 417,053	28,291 11,703 25,993 417,967
Total current liabilities	1,005,723	1,030,264	1,050,205	1,063,851	1,075,063
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	299,401 234,429 332,739	311,943 240,807 343,818	305,340 243,888 347,277	312,273 255,073 359,400	321,861 265,770 369,769
and minority stockholder's interest in consolidated domestic corporations	617,484	631,309	644,711	651,147	651,441
Total liabilities.  Capital stock and other capital	2,489,777 756,473 958,073 (33,656) (774) 258,347	2,558,140 773,086 985,560 (31,064) 475 272,041	2,591,420 798,512 1,029,820 (32,417) 8,993 278,194	2,641,744 854,187 1,067,286 (34,601) 11,140 299,746	2,683,903 939,791 1,088,451 (38,471) 8,457 308,732
Stockholders' equity	1,421,769	1,456,015	1,526,714	1,598,266	1,689,496
Total Liabilities and Stockholders' Equity	3,911,545	4,014,156	4,118,134	4,240,010	4,373,399
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	213,937	225,103	211,830	246,825	261,171

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

No		Manufactui 625 Million		ries	ı		nufacturin 25 Million a	g Industrie	s
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(millior	n dollars)				(million	dollars)		
22,566	21,730	22,929	23,192	21,883	45,465	48,920	51,146	61,173	70,364
7,841	8,835	8,038	7,276	7,676	14,400	14,226	16,242	14,286	13,432
2,401 32,808	2,288 32,853	2,829 33,796	2,716 33,184	3,161 32,720	9,539 69,404	10,054 73,200	9,774 77,162	7,094 82,554	8,369 92,164
02,000	02,000	55,750	55,104	32,720	05,404	70,200	77,102	02,004	32,104
306	1,215	1,315	2,171	1,035	1,624	2,135	1,832	1,522	1,976
2,855 8,097	3,197 8,292	3,024 7,023	3,071 5,686	2,999 4,354	9,978 18,517	11,536 20,819	7,068 22,123	10,467 20,798	10,438 20,023
610	712	438	408	347	3,827	5,365	4,690	5,109	5,910
62	59 10.051	12.910	12 002	12.757	381	1,055	331	711	718
14,468	10,951	12,810	12,002	13,757	18,540	19,246	23,952	24,091	23,538
59,204	57,279	58,407	56,521	55,213	122,272	133,356	137,158	145,253	154,768
312 175,919	312 187,340	363 185,958	392 190,254	380 199,612	13,426 249,170	13,110 250,358	11,863 242,723	12,093 253,947	11,665 262,081
176,231	187,652	186,321	190,646	199,991	262,596	263,468	254,586	266,040	273,746
157,867 76,734	163,258 81,533	167,693 85,585	171,851 88,509	172,576 84,869	251,447 113,309	255,029 113,792	249,996 122,287	262,418 129,438	263,408 131,663
470,037	489,722	498,006	507,528	512,649	749,624	765,645	764,028	803,149	823,585
	1,122,541		1,136,352		850,016	855,948	864,923	874,932	882,603
71,629	71,096	69,788	68,413	66,786	28,854	28,456	29,495	29,976	30,514
576,129	583,734	588,556	595,126	574,648	438,082	440,729	440,090	446,877	449,576
608,390	609,903	613,537	609,638	633,977	440,788	443,674	454,328	458,032	463,540
1,362	1,564	1,788	2,067	1,871	4,584	3,150	7,167	6,394	6,450
788,074	811,830	849,869	880,297	910,721	848,686	888,668	929,411	972,905	1,020,606
1,867,863	1,913,019	1,963,200	1,999,530	2,059,218	2,043,682	2,101,137	2,154,934	2,240,480	2,314,181
27,539	29,834	27,910	29,397	27,940	26,599	26,074	27,205	31,261	31,222
47,082	52,265	51,553	49,353	52,114	48,420	41,338	40,312	43,892	50,196
24,266	16,781	17,787	21,114	20,244	14,559	13,047	14,267	15,512	15,055
173 109,325	180 116,185	181 127,974	1,054 129,708	982 130,677	24,347 163,558	25,488 172,335	26,659 174,599	28,640 178,242	29,999 181,124
103,323	110,100	121,314	129,700	130,077	100,000	172,333	174,000	170,242	101,124
15,284 5,177	15,553 4,847	13,364 4,825	19,604 4,621	17,037 3,995	22,598 3,207	24,001 3,377	24,040 3,960	26,001 4,390	26,270 4,253
11,641	11,038	12,934	12,621	13,137	12,088	12,006	13,937	13,454	15,153
6,534	7,349	6,059	6,788	6,188	5,724	6,420	6,744	7,330	5,514
14,066 159,628	14,787 166,563	14,561 171,861	14,824 168,328	14,970 170,902	6,133 257,775	6,219 264,577	7,070 262,401	8,991 248,725	11,024 247,065
420,715	435,382	449,010	457,413	458,187	585,009	594,881	601,194	606,438	616,876
157,006	161,052	158,210	156,869	162,101	142,394	150,891	147,130	155,404	159,760
133,545	136,891	138,164	144,448	149,254	100,884	103,916	105,724	110,625	116,516
194,005	196,861	197,689	206,246	216,013	138,735	146,957	149,588	153,154	153,755
314,827	322,627	330,180	328,679	326,826	302,657	308,682	314,531	322,467	324,615
1,220,098	1,252,813	1,273,253	1,293,654	1,312,381	1,269,679	1,305,327	1,318,167	1,348,090	1,371,522
337,017	343,641	353,587	362,413	404,921	419,456	429,445	444,925	491,774	534,869
490,942 (17,951)	502,328 (17,167)	524,409 (18,020)	542,930 (19,681)	550,659 (21,594)	467,131 (15,705)	483,232 (13,897)	505,411 (14,397)	524,356 (14,920)	537,792 (16,877)
1,292	1,770	2,278	5,512	3,740	(2,066)	(13,697)	6,715	5,628	4,717
163,534	170,366	172,307	185,298	190,889	94,812	101,675	105,887	114,447	117,842
647,766	660,206	689,947	705,876	746,837	774,003	795,809	836,767	892,390	942,659
1,867,863	1,913,019	1,963,200	1,999,530	2,059,218	2,043,682	2,101,137	2,154,934	2,240,480	2,314,181
49,322	54,339	48,996	50,115	54,463	164,615	170,763	162,834	196,711	206,709

# TABLE 46.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY

			lanufacturing /lillion to \$50 I	Million <sup>1</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million de	ollars)		
Net sales, receipts, and operating revenues	27,321 761	26,702 768	25,971 780	27,953 877	29,857 879
general, and administrative expenses	24,348	24,333	23,794	25,238	26,904
Income (or loss) from operations	2,211	1,601	1,397	1,839	2,074
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	433 1 75	458 2 85	541 1 116	518 4 41	545 2 (40)
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	3	(41)	(69) 0	27	0 (1)
by the equity method, net of foreign taxes		(1)			(1)
Income (or loss) before income taxes	1,857	1,188	904	1,392	1,490
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	402 8	319 6	316 8	369 12	365 15
Income (or loss) after income taxes	1,448	862	580	1,011	1,109
Extraordinary gains (losses), net of taxes	0 21	118 0	8 0	0	1 0
Net income (or loss) for quarter	1,468	980	588	1,011	1,111
Cash dividends charged to retained earnings in current quarter	670	276	436	420	757
Net income retained in business	798	705	152	590	354
Retained earnings at beginning of quarter  Other direct credits (charges) to retained earnings (net), including stock	14,096	13,218	12,396	12,854	13,354
and other noncash dividends, etc	(69) 14,825	(626) 13,297	135 12,683	(39) 13,406	(225) 13,483
•	- 1,0-0	(percent of n		10,100	,
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 2.8 89.1	100.0 2.9 91.1	100.0 3.0 91.6	100.0 3.1 90.3	100.0 2.9 90.1
Income (or loss) from operations	8.1	6.0	5.4	6.6	6.9
Interest expense	1.6 0.0	1.7 0.0	2.1 0.0	1.9 0.0	1.8 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	0.3 0.0	0.3 (0.2)	0.4 (0.3)	0.1 0.1	(0.1) 0.0
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.0	0.0	0.0	0.0	0.0
Income (or loss) before income taxes	6.8	4.4	3.5	5.0	5.0
Provision for current and deferred domestic income taxes	1.5	1.2	1.2	1.4	1.3
Income (or loss) after income taxes	5.3	3.2	2.2	3.6	3.7
OPERATING RATIOS (see explanatory notes)		(perce	nt)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes.  After income taxes.	26.09 20.33	16.97 12.32	13.32 8.54	18.10 13.14	20.29 15.11
Annual rate of profit on total assets:  Before income taxes	11.03 8.60	6.95 5.05	5.38 3.45	7.81 5.67	8.35 6.22

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	ndurable M Assets \$25 I					ırable Manı ssets \$25 N			
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million o	dollars)				(million o	lollars)		
11,616 355	11,358 353	11,059 350	13,332 435	14,500 442	15,705 406	15,344 415	14,912 430	14,621 442	15,357 437
10,317	10,436	10,091	12,080	13,105	14,031	13,897	13,703	13,158	13,799
944	569	618	818	954	1,267	1,032	779	1,021	1,120
185 0	210 0	249 1	254 2	269 1	248 1	249 2	292 1	264 2	276 1
(2) 4	20 (38)	68 (57)	46 0	37 0	77 (2)	65 (3)	48 (12)	(4) 26	(77) 0
0	0	0	0	0	1	(1)	0	0	(1)
761	341	381	612	722	1,096	846	524	780	767
136 3	129 3	148 6	142 7	149 7	266 5	190 3	168 3	227 5	216 8
622	209	227	463	566	825	653	353	548	543
0 0	120 0	0 0	0 0	0 0	0 21	(2) 0	8 0	0 0	1 0
622	329	226	463	566	846	652	361	548	544
241	110	172	170	365	428	165	263	250	392
381	218	54	293	202	418	486	98	298	152
5,605	4,849	5,331	7,705	7,324	8,490	8,369	7,066	5,149	6,030
14	46	141	15	(148)	(83)	(673)	(6)	(53)	(77)
6,000	5,113	5,525	8,013	7,378	8,825	8,183	7,158	5,393	6,105
(	percent of	net sales)			(	percent of	net sales)		
100.0 3.1 88.8	100.0 3.1 91.9	100.0 3.2 91.2	100.0 3.3 90.6	100.0 3.0 90.4	100.0 2.6 89.3	100.0 2.7 90.6	100.0 2.9 91.9	100.0 3.0 90.0	100.0 2.8 89.9
8.1	5.0	5.6	6.1	6.6	8.1	6.7	5.2	7.0	7.3
1.6 0.0	1.8 0.0	2.2 0.0	1.9 0.0	1.9 0.0	1.6 0.0	1.6 0.0	2.0 0.0	1.8 0.0	1.8 0.0
0.0 0.0	0.2 (0.3)	0.6 (0.5)	0.3 0.0	0.3 0.0	0.5 0.0	0.4 0.0	0.3 (0.1)	0.0 0.2	(0.5) 0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
6.6	3.0	3.4	4.6	5.0	7.0	5.5	3.5	5.3	5.0
1.2	1.2	1.4	1.1	1.1	1.7	1.3	1.1	1.6	1.5
5.4	1.8	2.0	3.5	3.9	5.3	4.3	2.4	3.7	3.5
	(perc	ent)				(perce	ent)		
23.89 19.53	11.22 6.87	13.62 8.11	18.24 13.80	22.20 17.40	27.87 20.98	21.39 16.51	13.11 8.85	17.99 12.64	18.78 13.29
10.10 8.26	4.36 2.67	5.15 3.07	7.51 5.69	8.53 6.68	11.79 8.87	9.14 7.05	5.55 3.75	8.06 5.66	8.20 5.80

# **TABLE 46.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			anufacturing lillion to \$50 I	Million <sup>1</sup>	
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States.	3,467 368 3	3,406 433 2	3,149 465 1	3,300 442 2	3,166 803 1
Total cash on hand and in banks	3,838	3,841	3,616	3,744	3,970
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	14 45 19 1 16 2,272	0 10 31 0 0 2,519	0 10 117 0 0 2,105	4 61 86 0 0 2,222	0 51 86 5 0 1,833
Total cash, U.S. Government and other securities	6,204	6,401	5,848	6,117	5,946
Trade receivables from U.S. Government	19 15,288	5 15,333	7 14,581	6 15,572	20 16,172
Total receivables	15,307	15,338	14,588	15,578	16,192
Inventories All other current assets	14,398 2,255	14,916 2,690	13,723 2,834	15,144 2,953	15,124 3,222
Total current assets	38,163	39,346	36,993	39,793	40,484
Depreciable and amortizable fixed assets, including construction in progress	39,563 1,267 20,160	41,581 1,078 21,670	41,385 982 21,045	45,592 935 24,070	47,218 1,116 25,114
Net property, plant, and equipment	20,670	20,989	21,322	22,457	23,219
U.S. Treasury and Federal agency securities due in more than 1 year	0	0	0	0	0
investments, intangibles, etc	8,505	8,009	8,974	9,036	7,615
Total Assets	67,338	68,343	67,289	71,287	71,318
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt.	4,480 0 667	5,055 0 401	4,170 4 336	4,997 0 1,031	4,986 57 719
Advances and prepayments by U.S. Government	0 7,957	0 8,475	0 8,379	8,591	9,058
a. Federal	287 3	239 13	307 7	343 13	236 10
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt	1,816 11 792	1,635 11 597	1,634 14 695	1,613 28 657	1,538 28 726
All other current liabilities, including excise and sales taxes, and accrued expenses	5,351	5,769	5,315	5,330	5,264
Total current liabilities	21,363	22,195	20,860	22,604	22,623
Long-term debt (due in more than 1 year):  a. Loans from banks	8,175 69	8,705 172	9,194 221	8,836 239	10,323 400
c. Other long-term debt	6,113	6,266	6,913	6,334	6,165
and minority stockholder's interest in consolidated domestic corporations	3,137	3,013	2,952	2,511	2,448
Total liabilities	38,858 14,073	40,351 14,739	14,758	40,525 17,270	41,958 15,757
Retained earnings Cumulative foreign currency translation adjustment Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.) Less: Treasury stock, at cost	14,825 4 55 477	13,297 4 219 266	12,683 (3) (157) 133	13,406 48 152 113	13,483 31 364 276
Stockholders' equity	28,480	27,992	27,149	30,762	29,360
Total Liabilities and Stockholders' Equity	67,338	68,343	67,289	71,287	71,318
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	16,800	17,150	16,132	17,190	17,861

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		anufacturi Million to \$				urable Man ssets \$25 N			
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million o	ioliars)		
1,461	1,212	993	1,023	983	2,005	2,195	2,156	2,277	2,183
179 2	155 2	101 1	76 1	137 1	189 1	278 0	364 1	366	666
1,642	1,368	1,095	1,100	1,121	2,195	2,473	2,521	2,644	2,850
0	0	0	4	0	14	0	0	0	0
0 0	0 10	0 91	52 61	0 48	45 19	10 21	10 26	10 25	51 38
	0	0	0	0	1	0	0	0	5
0	0	0	0	0	16	0	0	0	0
1,243	1,451	1,072	906	906	1,029	1,068	1,033	1,315	927
2,885	2,829	2,257	2,123	2,075	3,318	3,572	3,590	3,995	3,871
6,094	6,614	5,919	6,902	7,270	9,193	5 8,719	7 8,662	8,670	8 8,902
6,094	6,614	5,919	6,902	7,282	9,212	8,724	8,669	8,676	8,910
5,483 964	6,087 1,323	5,369 1,214	6,760 1,251	6,899 1,556	8,915 1,291	8,830 1,367	8,355 1,619	8,384 1,702	8,225 1,666
15,427	16,853	14,760	17,037	17,812	22,736	22,493	22,233	22,757	22,672
19,409	20,407	20,009	23,394	24,476	20,154	21,173	21,376	22,198	22,742
628 9,571	541 10,091	473 9,976	366 12,721	469 12,886	640 10,589	537 11,579	509 11,069	569 11,348	647 12,228
10,465	10,858	10,506	11,038	12,059	10,205	10,131	10,816	11,419	11,160
0	0	0	0	0	0	0	0	0	0
4,251	3,568	4,293	4,485	4,013	4,254	4,440	4,681	4,551	3,602
30,143	31,279	29,559	32,560	33,884	37,194	37,065	37,730	38,727	37,433
1,788	2,592	1,793	2,445	2,833	2,693	2,463	2,377	2,552	2,153
195	0 222	0 265	0 481	57 419	0 472	0 178	4 70	0 550	0 300
0	0	0	0	0	0	0	0	0	0
3,276	3,495	3,407	3,967	4,251	4,681	4,979	4,972	4,624	4,807
51 2	81 4	123 6	116 8	74 5	236 1	158 8	184 1	227 5	162 5
888	1,061	898	859	717	928	574	736	754	821
1	2	3	6	4	10	8	11	22	25 460
493 2,518	371 2,448	332 2,113	268 2,319	266 2,417	298 2,833	225 3,322	363 3,202	389 3,011	460 2,846
9,212	10,278	8,940	10,470	11,043	12,151	11,917	11,921	12,134	11,580
		·				·	·	·	
3,809	4,504	4,841	4,477	5,746	4,366	4,201	4,353	4,359	4,576
2,925	70 2,837	49 3,123	99 3,021	72 2,663	62 3,188	103 3,429	173 3,789	140 3,313	328 3,501
1,439	1,429	1,431	1,080	1,341	1,698	1,585	1,521	1,431	1,106
17,391	19,117	18,384	19,146	20,866	21,466	21,234	21,756	21,379	21,092
6,644	6,706	5,437	5,112	5,498	7,429	8,033	9,320	12,158	10,259
6,000	5,113	5,525	8,013	7,378	8,825	8,183	7,158	5,393	6,105
(1)	(1) 350	(5) 226	44 273	33 272	5 (56)	4 (131)	3 (383)	4 (121)	(2) 92
2	7	9	27	164	475	259	124	86	112
12,752	12,161	11,175	13,414	13,018	15,728	15,831	15,974	17,348	16,342
30,143	31,279	29,559	32,560	33,884	37,194	37,065	37,730	38,727	37,433
6,216	6,575	5,820	6,567	6,769	10,585	10,575	10,312	10,623	11,092

# TABLE 47.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			lanufacturing lillion to \$100	Million <sup>1</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	34,283 1,117	33,806 1,142	35,855 1,153	32,764 1,134	33,881 1,136
general, and administrative expenses	31,168	30,521	32,645	30,060	30,484
Income (or loss) from operations	1,997	2,143 605	2,058 693	1,570 643	2,261
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	551 16 116	14 85	17 76	11	651 14 69
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	51 53	(201)	78 42	53 71	44 90
	1,681	1,440	1,577	1,078	1,826
Income (or loss) before income taxes	1,001	1,440	1,577	1,076	1,020
a. Federal	402 42	407 19	260 26	311 23	478 29
Income (or loss) after income taxes	1,237	1,014	1,291	743	1,318
Extraordinary gains (losses), net of taxes	2 7	(5) 0	22 (3)	(1) 0	40 (1)
Net income (or loss) for quarter	1,247	1,009	1,310	742	1,357
Cash dividends charged to retained earnings in current quarter	616	378	763	493	839
Net income retained in business	631	630	547	250	519
Retained earnings at beginning of quarter	20,692	17,953	20,419	19,067	19,576
and other noncash dividends, etc.  Retained earnings at end of quarter.	(201) 21,122	(293) 18,290	(282)	19,090	(105) 19,990
		(percent of r		.0,000	.0,000
INCOME STATEMENT IN RATIO FORMAT		··	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.3 90.9	100.0 3.4 90.3	100.0 3.2 91.0	100.0 3.5 91.7	100.0 3.4 90.0
Income (or loss) from operations	5.8	6.3	5.7	4.8	6.7
Interest expense Dividend income	1.6 0.0	1.8 0.0	1.9 0.0	2.0 0.0	1.9 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	0.3 0.1	0.3 (0.6)	0.2 0.2	0.0 0.2	0.2 0.1
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.2	0.0	0.1	0.2	0.3
Income (or loss) before income taxes	4.9	4.3	4.4	3.3	5.4
Provision for current and deferred domestic income taxes	1.3	1.3	0.8	1.0	1.5
Income (or loss) after income taxes	3.6	3.0	3.6	2.3	3.9
OPERATING RATIOS (see explanatory notes)		(perce	nt)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes.  After income taxes.	15.26 11.23	14.43 10.16	14.52 11.89	10.70 7.38	18.42 13.30
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	7.03 5.18	6.21 4.37	6.39 5.23	4.56 3.15	7.86 5.68

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	ndurable M ssets \$50 N						ufacturing l illion to \$10		ı
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million o	dollars)				(million o	iollars)		
14,890 475	14,985 465	17,095 517	14,054 491	15,469 517	19,392 642	18,821 677	18,760 636	18,710 642	18,412 619
13,490	13,491	15,579	12,918	13,890	17,678	17,030	17,065	17,142	16,594
925	1,030	1,000	644	1,062	1,072	1,114	1,058	926	1,199
287 4	323 3	376 6	341 5	359 4	264 12	282 10	317 11	302 6	293 9
47 24	60 (75)	53 38	50 40	19 44	68 27	25 (126)	22 40	(34) 13	50 0
3	5	0	9	26	49	(1)	42	61	64
717	700	720	407	796	965	740	857	671	1,030
138 16	176 24	96 15	71 13	180 10	263 26	231 (5)	164 11	240 10	299 19
562	500	609	322	606	675	514	682	421	712
0 7	0 0	(3) (3)	0	40 0	2 0	(5) 0	24 0	(1) (1)	0 (1)
569	500	604	323	646	678	509	706	420	712
295	131	573	260	418	321	248	190	232	421
274	369	31	62	228	356	261	516	187	291
7,697	7,127	9,466	6,693	7,823	12,995	10,826	10,953	12,374	11,754
(36)	(74)	(205)	(161)	(82)	(165)	(219)	(78)	(66)	(24)
7,935	7,422	9,292	6,594	7,969	13,186	10,868	11,391	12,495	12,021
(	percent of	net sales)			(1	percent of	net sales)		
100.0 3.2 90.6	100.0 3.1 90.0	100.0 3.0 91.1	100.0 3.5 91.9	100.0 3.3 89.8	100.0 3.3 91.2	100.0 3.6 90.5	100.0 3.4 91.0	100.0 3.4 91.6	100.0 3.4 90.1
6.2	6.9	5.8	4.6	6.9	5.5	5.9	5.6	4.9	6.5
1.9 0.0	2.2 0.0	2.2 0.0	2.4 0.0	2.3 0.0	1.4 0.1	1.5 0.1	1.7 0.1	1.6 0.0	1.6 0.1
0.3 0.2	0.4 (0.5)	0.3 0.2	0.4 0.3	0.1 0.3	0.4 0.1	0.1 (0.7)	0.1 0.2	(0.2) 0.1	0.3 0.0
0.0	0.0	0.0	0.1	0.2	0.3	0.0	0.2	0.3	0.3
4.8	4.7	4.2	2.9	5.1	5.0	3.9	4.6	3.6	5.6
1.0	1.3	0.6	0.6	1.2	1.5	1.2	0.9	1.3	1.7
3.8	3.3	3.6	2.3	3.9	3.5	2.7	3.6	2.2	3.9
	(perc	ent)				(perce	ent)		
18.88 14.81	19.94 14.25	16.68 14.11	11.44 9.06	21.92 16.69	13.36 9.35	11.44 7.95	13.10 10.42	10.30 6.46	16.40 11.34
7.39 5.80	7.18 5.13	6.33 5.36	4.10 3.25	7.97 6.07	6.79 4.75	5.51 3.82	6.44 5.13	4.90 3.07	7.78 5.38

# **TABLE 47.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			lanufacturing lillion to \$100	Million <sup>1</sup>	
ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	5,985 522 28	5,297 598 11	5,307 370 15	4,913 686 22	4,601 524 20
Total cash on hand and in banks	6,535	5,906	5,692	5,621	5,146
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	0 182 697 166 26 2,079	0 379 495 42 0 2,010	48 197 430 46 0 2,093	24 344 318 88 0 1,905	0 239 348 42 0 1,584
Total cash, U.S. Government and other securities	9,685	8,832	8,506	8,300	7,359
Trade receivables from U.S. Government	73 18,937	108 19,667	82 20,889	81 19,447	85 19,693
Total receivables	19,009	19,775	20,971	19,527	19,779
Inventories All other current assets	18,216 3,410	17,424 3,335	18,375 3,462	18,054 3,511	17,817 3,672
Total current assets	50,321	49,366	51,314	49,392	48,626
Depreciable and amortizable fixed assets, including construction in progress	57,975 2,105 30,003	55,555 2,020 28,873	57,807 1,916 29,419	57,661 1,968 29,799	56,449 1,814 29,229
Net property, plant, and equipment	30,077	28,702	30,304	29,830	29,034
U.S. Treasury and Federal agency securities due in more than 1 year	248	268	306	311	272
investments, intangibles, etc	14,968	14,408	16,755	14,985	14,952
Total Assets	95,614	92,745	98,680	94,517	92,884
Short-term debt, original maturity of 1 year or less:  a. Loans from banksb. Commercial paper	3,964 46	4,406 87	4,850 86	4,822 81	4,644 54
c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable.	816 0 10,233	1,067 0 10,273	818 1 10,244	596 64 10,866	570 62 11,027
Income taxes accrued, prior and current years, net of payments:  a. Federalb. Other	631 53	496 49	495 40	453 47	558 64
Installments, due in 1 year or less, on long-term debt: a. Loans from banksb. Bonds and debentures	1,741 _43	2,021 112	1,901 119	1,890 50	1,801 44
c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	587 8,149	694 8,178	586 8,649	615 7,798	904 7,525
Total current liabilities	26,263	27,385	27,790	27,283	27,253
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	13,856 1,793 6,184	13,645 2,088 6,451	13,780 2,675 7,387	14,232 1,688 7,050	14,949 1,359 5,907
and minority stockholder's interest in consolidated domestic corporations	3,448	3,276	3,613	3,982	3,772
Total liabilities	51,544	52,845	55,245	54,236	53,239
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	24,454 21,122 (13) 183 1,675	23,075 18,290 (20) 544 1,989	23,837 20,683 (31) 1,015 2,069	22,654 19,090 (40) 409 1,830	21,715 19,990 (25) (105) 1,930
Stockholders' equity	44,070	39,900	43,435	40,282	39,644
Total Liabilities and Stockholders' Equity	95,614	92,745	98,680	94,517	92,884
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	24,058	21,981	23,525	22,109	21,374

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		lanufacturi Million to \$				urable Man sets \$50 M			
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million o	ioliars)		
1,795	1,752	2,245	1,818	1,676	4,191	3,545	3,062	3,096	2,926
203	73 2	99 2	114 9	129	320	525	271	571	395
2,003	1,827	2,346	1,941	9 1,814	4,532	4,078	3,346	3,680	3,332
0	0	23	0	0	0	0	25	24	0
51	181	12	11	60	131	197	185	333	179
211	60	49	72	101	486	434	381	245	247
29	30 0	24 0	77   0	4 0	137 26	12 0	22 0	12 0	38 0
1,050	603	838	749	385	1,029	1,408	1,255	1,156	1,199
3,344	2,702	3,292	2,849	2,364	6,341	6,130	5,214	5,451	4,995
2 7,431	1 7,926	3 9,143	1 7,532	0 7,832	71 11,506	107 11,741	79 11,746	80 11,914	85 11,862
7,432	7,927	9,146	7,534	7,832	11,577	11,848	11,825	11,994	11,947
7,058 1,130	6,736 1,251	7,799 1,414	6,937 1,269	7,372 1,350	11,159 2,281	10,688 2,085	10,576 2,048	11,117 2,242	10,445 2,322
18,964	18,616	21,651	18,589	18,918	31,357	30,750	29,663	30,804	29,708
27,371	26,371	29,152	27,031	27,195	30,604	29,184	28,655	30,630	29,254
618	710	711	677	622	1,488	1,311	1,205	1,291	1,192
13,777	13,088	14,004	13,811	13,883	16,227	15,785	15,415	15,988	15,345
14,212	13,993	15,859	13,896	13,933	15,865	14,709	14,445	15,933	15,101
73 5,529	75 6,315	53 7,928	53 7,183	7,088	175 9,438	193 8,093	253 8,827	257 7,801	269 7,865
38,779	38,999	45,491	39,722	39,942	56,836	53,746	53,189	54,796	52,942
30,779	30,999	45,491	39,722	39,942	30,030	33,740	33,169	54,796	52,942
1,907	2,040	2,294	2,168	2,077	2,058	2,366	2,555	2,654	2,567
5 482	3 704	35 495	41 229	11 294	42 334	84 363	51 323	40 367	43 276
0	0	0	0	0	0	0	1	64	62
3,496	3,956	4,296	4,224	4,427	6,737	6,318	5,947	6,641	6,601
277	192	141	105	206	354	304	355	348	353
22	28	22	14	20	31	21	18	33	44
1,042	1,193	1,094	1,026	979	699 14	829	807	864	822
29 121	19 245	17 240	21   222	15 286	466	93 450	102 346	30 393	29 619
3,005	3,546	4,368	3,311	2,973	5,144	4,632	4,281	4,487	4,551
10,384	11,926	13,002	11,362	11,287	15,878	15,459	14,787	15,921	15,965
7,971 871	6,959 1,055	7,500 1,603	7,750   1,250	8,015 1,041	5,886 922	6,685 1,033	6,280 1,072	6,482 438	6,934 319
2,637	3,702	4,548	3,437	3,510	3,547	2,749	2,838	3,613	2,397
1,733	1,325	1,572	1,697	1,570	1,715	1,951	2,042	2,286	2,201
23,597	24,967	28,225	25,496	25,423	27,947	27,877	27,019	28,740	27,817
8,122	7,798	9,141	8,600	8,137	16,331	15,277	14,696	14,054	13,578
7,935	7,422	9,292	6,594	7,969	13,186	10,868	11,391	12,495	12,021
(4)	2	0	(5)	(9)	(9)	(22)	(31)	(35)	(16)
124 997	128 1,318	191 1,358	246   1,209	(181) 1,396	58 678	416 671	825 711	163 621	76 534
15,182	14,031	17,266	14,226	14,519	28,888	25,869	26,169	26,056	25,125
38,779	38,999	45,491	39,722	39,942	56,836	53,746	53,189	54,796	52,942
8,579	6,690	8,649	7,227	7,631	15,479	15,291	14,876	14,882	13,743

# TABLE 48.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

		All M Assets \$100 M	lanufacturing Million to \$250	Million <sup>1</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million de	ollars)		
Net sales, receipts, and operating revenues	47,964 1,649	48,929 1,634	46,784 1,568	45,710 1,589	46,367 1,603
general, and administrative expenses	43,105	43,909	42,481	41,413	41,783
Income (or loss) from operations	3,210	3,386	2,735	2,708	2,981
Interest expense	1,054 22 150	1,052 11 90	1,185 33 90	1,145 50 186	1,228 17 185
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	170	(68) (6)	(8)	215	(12)
	2,511	2,361	1,671	2,014	1,995
Income (or loss) before income taxes	2,311	2,301	1,071	2,014	1,995
a. Federal	793 70	703 66	674 64	618 58	607 64
Income (or loss) after income taxes	1,647	1,592	934	1,339	1,324
Extraordinary gains (losses), net of taxes	(6) 10	(5) 0	3 (7)	7 (15)	7 2
Net income (or loss) for quarter	1,651	1,587	930	1,331	1,332
Cash dividends charged to retained earnings in current quarter	702	491	536	546	624
Net income retained in business	949	1,095	394	785	709
Retained earnings at beginning of quarter  Other direct credits (charges) to retained earnings (net), including stock	19,704	20,493	20,172	17,310	17,699
and other noncash dividends, etc	(304)	(568) 21,020	(685) 19,881	(507) 17,587	(17) 18,391
•	20,010	(percent of n		17,007	10,001
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 3.4 89.9	100.0 3.3 89.7	100.0 3.4 90.8	100.0 3.5 90.6	100.0 3.5 90.1
Income (or loss) from operations	6.7	6.9	5.8	5.9	6.4
Interest expense	2.2 0.0	2.1 0.0	2.5 0.1	2.5 0.1	2.6 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	0.3 0.4	0.2 (0.1)	0.2 0.0	0.4 0.5	0.4 0.1
nonconsolidated subsidiaries, net of foreign taxes	0.0	0.0	0.0	0.0	0.0
Income (or loss) before income taxes	5.2	4.8	3.6	4.4	4.3
Provision for current and deferred domestic income taxes	1.8	1.6	1.6	1.5	1.4
Income (or loss) after income taxes	3.4	3.3	2.0	2.9	2.9
OPERATING RATIOS (see explanatory notes)		(perce	nt)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	18.06 11.85	17.11 11.54	13.08 7.31	15.10 10.04	14.97 9.94
Annual rate of profit on total assets:  Before income taxes	7.16 4.70	6.67 4.49	4.80 2.68	5.76 3.83	5.79 3.84

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	ndurable M ssets \$100				Durable Manufacturing Industries Assets \$100 Million to \$250 Million				1
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million o	iollars)		
21,132 728	22,385 720	21,712 706	21,601 749	22,546 761	26,832 922	26,544 914	25,072 862	24,109 840	23,821 842
19,292	20,166	19,963	19,734	20,447	23,814	23,743	22,519	21,678	21,335
1,113	1,499	1,043	1,118	1,338	2,097	1,887	1,691	1,590	1,643
535 7	511 4	611 12	627 3	676 5	519 15	540 8	574 21	519 47	552 11
40 161	108 (22)	69 (42)	48 108	29 42	110 9	(18) (46)	21 34	138 108	156 9
8	9	35	30	12	5	(15)	(29)	(31)	(24)
794	1,086	506	680	751	1,717	1,275	1,165	1,334	1,244
359 28	305 18	320 21	221 24	265 37	434 42	398 48	353 43	397 34	342 27
407	763	164	436	448	1,240	829	769	903	876
(3) 10	7 0	(7) 5	19 1	8 0	(3) 0	(13) 0	10 (12)	(12) (16)	(2) 2
414	770	162	456	457	1,237	816	768	875	876
178	342	282	237	240	524	150	253	309	383
236	429	(120)	219	216	713	666	514	566	492
9,764	10,341	7,753	5,954	6,749	9,941	10,152	12,418	11,356	10,950
(169)	(247)	(233)	(293)	(48)	(136)	(322)	(452)	(215)	32
9,831	10,523	7,400	5,880	6,917	10,518	10,497	12,481	11,707	11,474
(	percent of	net sales)			(1	percent of	net sales)		
100.0 3.4 91.3	100.0 3.2 90.1	100.0 3.2 91.9	100.0 3.5 91.4	100.0 3.4 90.7	100.0 3.4 88.8	100.0 3.4 89.4	100.0 3.4 89.8	100.0 3.5 89.9	100.0 3.5 89.6
5.3	6.7	4.8	5.2	5.9	7.8	7.1	6.7	6.6	6.9
2.5 0.0	2.3 0.0	2.8 0.1	2.9 0.0	3.0 0.0	1.9 0.1	2.0 0.0	2.3 0.1	2.2 0.2	2.3 0.0
0.2 0.8	0.5 (0.1)	0.3 (0.2)	0.2 0.5	0.1 0.2	0.4 0.0	(0.1) (0.2)	0.1 0.1	0.6 0.4	0.7 0.0
0.0	0.0	0.2	0.1	0.1	0.0	(0.1)	(0.1)	(0.1)	(0.1)
3.8	4.9	2.3	3.1	3.3	6.4	4.8	4.6	5.5	5.2
1.8	1.4	1.6	1.1	1.3	1.8	1.7	1.6	1.8	1.5
1.9	3.4	0.8	2.0	2.0	4.6	3.1	3.1	3.7	3.7
	(perc	ent)				(perce	ent)		
16.11 8.26	21.25 14.92	11.88 3.86	15.67 10.03	16.51 9.86	19.13 13.82	14.68 9.54	13.67 9.03	14.82 10.04	14.17 9.97
5.37 2.75	7.25 5.09	3.51 1.14	4.54 2.91	4.99 2.98	8.48 6.12	6.24 4.05	5.72 3.78	6.67 4.52	6.41 4.51

# **TABLE 48.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	All Manufacturing Assets \$100 Million to \$250 Million <sup>1</sup>				
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	7,443	7,117	7,573	6,650	6,126
Time deposits in the United States, including negotiable certificates of deposit	487 115	517 204	747 183	983 213	918 220
Total cash on hand and in banks	8,045	7,838	8,503	7,846	7,265
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers. State and local government securities due in 1 year or less Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	108 631 926 279 13 2,047	108 618 1,068 229 2 2,259	185 227 985 110 0 2,240	228 188 1,138 122 0 2,019	325 340 1,169 380 6 2,003
Total cash, U.S. Government and other securities	12,050	12,122	12,250	11,541	11,488
Trade receivables from U.S. Government	149 25,195	215 26,348	227 23,725	278 24,071	262 24,768
Total receivables	25,344	26,563	23,952	24,349	25,030
Inventories	26,344 7,050	28,010 7,150	27,066 6,859	27,236 6,689	26,254 6,211
Total current assets	70,788	73,845	70,127	69,815	68,983
Depreciable and amortizable fixed assets, including construction in progress	82,192 2,333	78,504 2,294	80,840 2,057	82,260 1,942	78,981 2,272
Less: Accumulated depreciation, depletion, and amortization	41,350	39,535	40,757	41,129	39,677
Net property, plant, and equipment	43,174	41,263	42,140	43,073	41,576
U.S. Treasury and Federal agency securities due in more than 1 year	253 25,978	311 26,262	247 26,658	274 26,754	249 26,948
Total Assets	140,193	141,681	139,172	139,917	137,756
LIABILITIES AND STOCKHOLDERS' EQUITY	,	,	,	,	,
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	4,768 149 1,449 23 14,201	4,755 260 1,513 2 15,091	4,851 84 1,318 3 14,133	5,721 347 1,683 0 14,455	5,129 62 1,245 0 14,033
a. Federalb. Other	662 78	801 125	614 89	840 100	729 96
a. Loans from banks.  b. Bonds and debentures. c. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses	2,005 160 1,117 12,020	2,120 104 1,019 12,406	2,719 160 1,050 11,973	2,503 214 1,193 11,642	2,783 191 1,596 11,168
Total current liabilities	36,633	38,195	36,994	38,698	37,032
Long-term debt (due in more than 1 year):  a. Loans from banks	21,192 8,009 10,287 8,469	21,494 8,571 10,336 7,893	22,682 8,498 11,377 8,512	21,971 7,207 10,799 7,884	21,790 8,094 10,057 7,474
Total liabilities.	84,590	86,490	88,063	86,559	84,446
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment. Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	38,563 20,349 (294) 756 3,771	36,819 21,020 (212) 1,280 3,715	33,186 19,881 (198) 1,243 3,002	37,614 17,587 (188) 1,374 3,029	36,044 18,391 (232) 1,327 2,220
Stockholders' equity	55,602	55,191	51,109	53,358	53,311
Total Liabilities and Stockholders' Equity	140,193 34,155	141,681 35,650	139,172	139,917	137,756 31,951
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	34,155	35,650	33,133	31,117	31,951

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Column   C			lanufacturii Million to \$				urable Man sets \$100 N			
2,043	1			I						
2,043		(million	dollars)				(million o	iollars)		
252         325         254         166         275         235         192         493         817         643           5         22         5         15         14         1111         182         178         198         206           2,300         2,515         2,766         2,001         1,816         5,745         5,323         5,737         5,844         5,449           66         64         38         36         115         42         44         147         192         210           29         4         35         56         16         602         614         192         132         324           219         528         464         434         439         707         539         521         700         0         664         938         493         425         447         1,401         1,321         1,747         1,594         1,664           3,261         4,059         3,798         2,954         2,845         8,789         8,063         8,452         8,677         8,644           9,504         1,0479         9,108         990         10,175         15,588         16,919         16,622	2 043	•	•	1 920	1 527	5.400	•	•	4 920	4 500
2,300	252	325	254	166	275	235	192	493	817	643
66         64         38         36         115         42         44         147         192         210           29         4         35         56         16         602         614         192         132         324           219         528         464         434         439         707         539         521         704         731           2         8         1         1         12         277         522         109         121         388           646         938         493         425         447         1,401         1,321         1,747         1,594         1,557           3,261         4,059         3,798         2,954         2,845         8,789         8,063         8,452         8,587         8,644           9,495         10,479         9,108         9,690         10,175         15,540         16,084         14,845         14,659         14,855           10,756         11,091         11,040         11,710         11,137         15,588         16,919         16,026         15,526         15,157           2,260         2,263         2,265         1,952         2,030         4,809										
29         4         35         56         16         602         614         192         132         324           2         8         1         1         12         277         221         109         121         368           0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         6         6646         938         493         425         447         1,401         1,321         1,747         1,594         1,557           3,261         4,099         3,798         2,954         2,845         8,789         8,063         8,657         8,644         4,41         1,401         1,1,557         3,22         1,40         201         202         2,32         2,40         9,495         10,476         1,465         9,983         9,655         10,153         15,700         15,883         14,642         14,46         14,615         9,945         14,665         14,861         14,665         14,861         14,655         14,655         14,661         14,622         14,662         14,465         14,655         14,661         14,622         14,662	2,300	2,515	2,766	2,001	1,816	5,745	5,323	5,/3/	5,844	5,449
219         528         464         434         439         707         539         521         704         731         2         8         1         1         12         277         221         109         121         368         0         0         0         0         0         13         2         0         0         0         0         1         368         9         1         368         9         1         1         12         277         22         0         0         0         1         1,570         1         1,521         1,570         1,583         14,642         24,14         14,615         9,945         1,0465         9,085         10,175         15,840         16,084         14,845         14,669         14,855         14,659         14,865         14,659         14,865         14,659         14,865         14,659         14,855         14,669         14,845         14,669         14,845         14,669         14,855         14,669         14,855         14,669         14,845         14,669         14,855         14,569         14,855         15,262         15,117         14,252         2,93         33         44,773         14,141         1,414										
0         0         0         0         0         13         2         0         0         1,557           3,261         4,059         3,798         2,954         2,845         8,789         8,063         8,452         8,567         8,644           9         1,4         25         35         22         140         201         202         243         240           9,495         10,465         9,083         9,655         10,153         15,700         15,883         14,642         14,416         14,615           9,504         10,479         9,108         9,690         10,175         15,540         16,084         14,845         14,659         14,855           10,756         11,091         11,040         11,710         11,137         15,588         16,919         16,026         15,526         15,117           25,762         27,891         26,100         26,306         26,187         45,026         45,954         43,917         43,509         42,797           40,218         39,082         39,333         40,725         39,427         41,974         39,422         41,507         41,535         39,553           1,924         19,90         2										
646         938         493         425         447         1,401         1,321         1,747         1,594         1,557           3,261         4,059         3,798         2,954         2,845         8,789         8,063         8,452         8,587         8,644           9         14         25         35         22         140         201         202         243         240           9,495         10,465         9,083         9,655         10,153         15,700         15,883         14,642         14,416         14,615           9,504         10,479         9,108         9,690         10,175         15,840         16,084         14,845         14,659         14,855           10,756         11,091         11,040         11,710         11,137         15,588         16,919         16,026         15,526         15,151           2,263         2,285         1,952         2,036         26,187         45,026         45,954         43,917         43,509         42,797           40,218         39,982         39,333         40,725         39,427         41,974         39,422         41,60         41,505         41,535         3,598           1,362				I						
3,261   4,059   3,798   2,954   2,845   8,789   8,063   8,452   8,587   8,644     9	-			- 1	- 1				-	-
9,495         10,465         9,083         9,655         10,153         15,700         15,883         14,642         14,416         14,615           9,504         10,479         9,108         9,690         10,175         15,840         16,084         14,845         14,669         14,855           10,756         11,091         11,040         11,710         11,137         15,588         16,919         16,026         15,526         15,117           2,240         2,263         2,265         1,952         2,030         4,809         4,888         4,594         4,737         4,181           25,762         27,891         26,210         26,306         26,187         45,026         45,954         43,917         43,509         42,797           40,218         39,082         39,333         40,725         39,427         41,974         39,422         41,507         41,533         39,553           1,328         1,228         1,008         869         1,174         1,005         1,067         1,050         1,073         1,089           73         224         192         142         129         180         86         55         132         120           11,738										·
9,504									-	-
2,240         2,263         2,265         1,952         2,030         4,809         4,888         4,594         4,737         4,181           25,762         27,891         26,210         26,306         26,187         45,026         45,954         43,917         43,509         42,797           40,218         39,082         39,333         40,725         39,427         41,507         41,533         39,553           1,328         1,228         1,008         869         1,174         1,005         1,067         1,050         1,073         1,098           19,924         19,490         19,904         20,369         19,584         21,426         20,045         20,853         20,760         20,093           21,622         20,820         20,436         21,225         21,018         21,552         20,443         21,704         21,848         20,553           73         224         192         142         129         180         86         55         132         120           11,738         10,967         10,823         12,291         12,818         14,239         15,295         15,835         14,464         14,130           59,195         59,901         57,660	<u> </u>									·
40,218         39,082         39,333         40,725         39,427         41,974         39,422         41,507         41,535         39,553           1,328         1,228         1,008         869         1,174         1,005         1,050         1,073         1,098           19,924         19,490         19,904         20,369         19,584         21,426         20,045         20,853         20,760         20,093           21,622         20,820         20,436         21,225         21,018         21,552         20,443         21,704         21,848         20,558           73         224         192         142         129         180         86         55         132         120           11,738         10,967         10,823         12,291         12,818         14,239         15,295         15,835         14,464         14,130           59,195         59,901         57,660         59,964         60,152         80,997         81,780         81,511         79,953         77,604           2,607         2,577         2,498         2,860         2,487         2,161         2,179         2,353         2,861         2,642           2,607         2,577<										
1,328         1,228         1,008         869         1,174         1,005         1,050         1,073         1,098           19,924         19,490         19,904         20,369         19,584         21,426         20,045         20,853         20,760         20,093           21,622         20,820         20,436         21,225         21,018         21,552         20,443         21,704         21,848         20,558           73         224         192         142         129         180         86         55         132         120           11,738         10,967         10,823         12,291         12,818         14,239         15,295         15,835         14,464         14,130           59,195         59,901         57,660         59,964         60,152         80,997         81,780         81,511         79,953         77,604           2,607         2,577         2,498         2,860         2,487         2,161         2,179         2,353         2,861         2,642           24         124         84         347         62         125         136         0         0         0         0         0         0         0         2,353	25,762	27,891	26,210	26,306	26,187	45,026	45,954	43,917	43,509	42,797
19,924	40,218	39,082	39,333	40,725	39,427	41,974	39,422	41,507	41,535	39,553
21,622         20,820         20,436         21,225         21,018         21,552         20,443         21,704         21,848         20,558           73         224         192         142         129         180         86         55         132         120           11,738         10,967         10,823         12,291         12,818         14,239         15,295         15,835         14,464         14,130           59,195         59,901         57,660         59,964         60,152         80,997         81,780         81,511         79,953         77,604           2,607         2,577         2,498         2,860         2,487         2,161         2,179         2,353         2,861         2,642           24         124         84         347         62         125         136         0         2,33         2         3         0         0         0         0         3,33         3									,	
73         224         192         142         129         180         86         55         132         120           11,738         10,967         10,823         12,291         12,818         14,239         15,295         15,835         14,464         14,130           59,195         59,901         57,660         59,964         60,152         80,997         81,780         81,511         79,953         77,604           2,607         2,577         2,498         2,860         2,487         2,161         2,179         2,353         2,861         2,642           24         124         84         347         62         125         136         0		-								·
59,195         59,901         57,660         59,964         60,152         80,997         81,780         81,511         79,953         77,604           2,607         2,577         2,498         2,860         2,487         2,161         2,179         2,353         2,861         2,642           24         124         84         347         62         125         136         0 </td <td></td> <td>,</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		,								
2,607         2,577         2,498         2,860         2,487         2,161         2,179         2,353         2,861         2,642           24         124         84         347         62         125         136         0         0         0         0           0         0         0         0         0         0         23         2         3         0         0           5,641         5,940         6,212         6,225         5,818         8,560         9,151         7,921         8,230         8,214           275         337         231         347         329         387         464         383         493         401           22         49         29         33         48         56         75         60         67         48           974         757         1,208         1,354         1,404         1,031         1,363         1,511         1,149         1,378           54         65         54         52         56         106         39         106         162         135           550         713         508         273         599         567         307	11,738	10,967	10,823	12,291	12,818	14,239	15,295	15,835	14,464	14,130
24         124         84         347         62         125         136         0 <t< td=""><td>59,195</td><td>59,901</td><td>57,660</td><td>59,964</td><td>60,152</td><td>80,997</td><td>81,780</td><td>81,511</td><td>79,953</td><td>77,604</td></t<>	59,195	59,901	57,660	59,964	60,152	80,997	81,780	81,511	79,953	77,604
24         124         84         347         62         125         136         0 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>										
183         208         205         596         643         1,266         1,305         1,113         1,087         602           5,641         5,940         6,212         6,225         5,818         8,560         9,151         7,921         8,230         8,214           275         337         231         347         329         387         464         383         493         401           22         49         29         33         48         56         75         60         67         48           974         757         1,208         1,354         1,404         1,031         1,363         1,511         1,149         1,378           54         65         54         52         56         106         39         106         162         135           550         713         508         273         599         567         307         542         920         997           4,311         4,685         4,278         4,395         4,323         7,709         7,721         7,696         7,247         6,845           14,642         15,455         15,306         16,483         15,770         21,991 <td< td=""><td>,</td><td></td><td></td><td></td><td>′ .</td><td></td><td></td><td></td><td></td><td></td></td<>	,				′ .					
0         0         0         0         0         23         2         3         0         0           5,641         5,940         6,212         6,225         5,818         8,560         9,151         7,921         8,230         8,214           275         337         231         347         329         387         464         383         493         401           222         49         29         33         48         56         75         60         67         48           974         757         1,208         1,354         1,404         1,031         1,363         1,511         1,149         1,378           54         65         54         52         56         106         39         106         162         135           550         713         508         273         599         567         307         542         920         997           4,311         4,685         4,278         4,395         4,323         7,709         7,721         7,696         7,247         6,845           14,642         15,455         15,306         16,483         15,770         21,991         22,740         2									-	
275         337         231         347         329         387         464         383         493         401           22         49         29         33         48         56         75         60         67         48           974         757         1,208         1,354         1,404         1,031         1,363         1,511         1,149         1,378           54         65         54         52         56         106         39         106         162         135           550         713         508         273         599         567         307         542         920         997           4,311         4,685         4,278         4,395         4,323         7,709         7,721         7,696         7,247         6,845           14,642         15,455         15,306         16,483         15,770         21,991         22,740         21,688         22,216         21,262           10,526         10,537         10,845         12,459         12,188         10,666         10,957         11,838         9,512         9,602           4,692         4,572         4,929         4,522         5,387 <t< td=""><td>0</td><td>0</td><td>0</td><td></td><td>0</td><td>23</td><td></td><td>3</td><td>0</td><td>0</td></t<>	0	0	0		0	23		3	0	0
22         49         29         33         48         56         75         60         67         48           974         757         1,208         1,354         1,404         1,031         1,363         1,511         1,149         1,378           54         65         54         52         56         106         39         106         162         135           550         713         508         273         599         567         307         542         920         997           4,311         4,685         4,278         4,395         4,323         7,709         7,721         7,696         7,247         6,845           14,642         15,455         15,306         16,483         15,770         21,991         22,740         21,688         22,216         21,262           10,526         10,537         10,845         12,459         12,188         10,666         10,957         11,838         9,512         9,602           4,692         4,572         4,929         4,522         5,387         3,317         4,000         3,568         2,685         2,707           5,854         5,585         5,307         5,153         4	5,641	5,940	6,212	6,225	5,818	8,560	9,151	7,921	8,230	8,214
54         65         54         52         56         106         39         106         162         135           550         713         508         273         599         567         307         542         920         997           4,311         4,685         4,278         4,395         4,323         7,709         7,721         7,696         7,247         6,845           14,642         15,455         15,306         16,483         15,770         21,991         22,740         21,688         22,216         21,262           10,526         10,537         10,845         12,459         12,188         10,666         10,957         11,838         9,512         9,602           4,692         4,572         4,929         4,522         5,387         3,317         4,000         3,568         2,685         2,707           5,854         5,585         5,307         5,153         4,803         4,433         4,751         6,071         5,645         5,254           3,770         3,301         4,249         3,978         3,825         4,699         4,591         4,263         3,906         3,649           39,484         39,450         40,636										
54         65         54         52         56         106         39         106         162         135           550         713         508         273         599         567         307         542         920         997           4,311         4,685         4,278         4,395         4,323         7,709         7,721         7,696         7,247         6,845           14,642         15,455         15,306         16,483         15,770         21,991         22,740         21,688         22,216         21,262           10,526         10,537         10,845         12,459         12,188         10,666         10,957         11,838         9,512         9,602           4,692         4,572         4,929         4,522         5,387         3,317         4,000         3,568         2,685         2,707           5,854         5,585         5,307         5,153         4,803         4,433         4,751         6,071         5,645         5,254           3,770         3,301         4,249         3,978         3,825         4,699         4,591         4,263         3,906         3,649           39,484         39,450         40,636	974	757	1.208	1.354	1.404	1.031	1.363	1.511	1.149	1.378
4,311         4,685         4,278         4,395         4,323         7,709         7,721         7,696         7,247         6,845           14,642         15,455         15,306         16,483         15,770         21,991         22,740         21,688         22,216         21,262           10,526         10,537         10,845         12,459         12,188         10,666         10,957         11,838         9,512         9,602           4,692         4,572         4,929         4,522         5,387         3,317         4,000         3,568         2,685         2,707           5,854         5,585         5,307         5,153         4,803         4,433         4,751         6,071         5,645         5,254           3,770         3,301         4,249         3,978         3,825         4,699         4,591         4,263         3,906         3,649           39,484         39,450         40,636         42,595         41,972         45,106         47,040         47,427         43,964         42,474           11,218         11,029         10,791         12,487         12,013         27,345         25,789         22,395         25,127         24,030	54	65		52	56	106		106	162	135
14,642         15,455         15,306         16,483         15,770         21,991         22,740         21,688         22,216         21,262           10,526         10,537         10,845         12,459         12,188         10,666         10,957         11,838         9,512         9,602           4,692         4,572         4,929         4,522         5,387         3,317         4,000         3,568         2,685         2,707           5,854         5,585         5,307         5,153         4,803         4,433         4,751         6,071         5,645         5,254           3,770         3,301         4,249         3,978         3,825         4,699         4,591         4,263         3,906         3,649           39,484         39,450         40,636         42,595         41,972         45,106         47,040         47,427         43,964         42,474           11,218         11,029         10,791         12,487         12,013         27,345         25,789         22,395         25,127         24,030           9,831         10,523         7,400         5,880         6,917         10,518         10,497         12,481         11,707         11,476	1			I						
10,526         10,537         10,845         12,459         12,188         10,666         10,957         11,838         9,512         9,602         4,692         4,572         4,929         4,522         5,387         3,317         4,000         3,568         2,685         2,707         5,854         5,585         5,307         5,153         4,803         4,433         4,751         6,071         5,645         5,254           3,770         3,301         4,249         3,978         3,825         4,699         4,591         4,263         3,906         3,649           39,484         39,450         40,636         42,595         41,972         45,106         47,040         47,427         43,964         42,474           11,218         11,029         10,791         12,487         12,013         27,345         25,789         22,395         25,127         24,030           9,831         10,523         7,400         5,880         6,917         10,518         10,497         12,481         11,707         11,474         (38)         (28)         (47)         (48)         (56)         (255)         (184)         (151)         (141)         (176)         (45)         69         109         463										
4,692         4,572         4,929         4,522         5,387         3,317         4,000         3,568         2,685         2,707           5,854         5,585         5,307         5,153         4,803         4,433         4,751         6,071         5,645         5,254           3,770         3,301         4,249         3,978         3,825         4,699         4,591         4,263         3,906         3,649           39,484         39,450         40,636         42,595         41,972         45,106         47,040         47,427         43,964         42,474           11,218         11,029         10,791         12,487         12,013         27,345         25,789         22,395         25,127         24,030           9,831         10,523         7,400         5,880         6,917         10,518         10,497         12,481         11,707         11,474           (38)         (28)         (47)         (48)         (56)         (255)         (184)         (151)         (141)         (176)           (45)         69         109         463         544         801         1,212         1,133         911         783           1,255         1,1	11,072	10,400	10,000	10,400	10,770	21,001	,,,	21,000	22,210	21,202
5,854         5,585         5,307         5,153         4,803         4,433         4,751         6,071         5,645         5,254           3,770         3,301         4,249         3,978         3,825         4,699         4,591         4,263         3,906         3,649           39,484         39,450         40,636         42,595         41,972         45,106         47,040         47,427         43,964         42,474           11,218         11,029         10,791         12,487         12,013         27,345         25,789         22,395         25,127         24,030           9,831         10,523         7,400         5,880         6,917         10,518         10,497         12,481         11,707         11,474           (38)         (28)         (47)         (48)         (56)         (255)         (184)         (151)         (141)         (176)           (45)         69         109         463         544         801         1,212         1,133         911         783           1,255         1,141         1,229         1,414         1,239         2,517         2,574         1,773         1,615         981           19,711         20,4										
3,770         3,301         4,249         3,978         3,825         4,699         4,591         4,263         3,906         3,649           39,484         39,450         40,636         42,595         41,972         45,106         47,040         47,427         43,964         42,474           11,218         11,029         10,791         12,487         12,013         27,345         25,789         22,395         25,127         24,030           9,831         10,523         7,400         5,880         6,917         10,518         10,497         12,481         11,707         11,474           (38)         (28)         (47)         (48)         (56)         (255)         (184)         (151)         (141)         (176)           (45)         69         109         463         544         801         1,212         1,133         911         783           1,255         1,141         1,229         1,414         1,239         2,517         2,574         1,773         1,615         981           19,711         20,451         17,024         17,369         18,181         35,891         34,740         34,085         35,989         35,130							,			
39,484         39,450         40,636         42,595         41,972         45,106         47,040         47,427         43,964         42,474           11,218         11,029         10,791         12,487         12,013         27,345         25,789         22,395         25,127         24,030           9,831         10,523         7,400         5,880         6,917         10,518         10,497         12,481         11,707         11,474           (38)         (28)         (47)         (48)         (56)         (255)         (184)         (151)         (141)         (176)           (45)         69         109         463         544         801         1,212         1,133         911         783           1,255         1,141         1,229         1,414         1,239         2,517         2,574         1,773         1,615         981           19,711         20,451         17,024         17,369         18,181         35,891         34,740         34,085         35,989         35,130	ĺ ,			,					·	·
11,218         11,029         10,791         12,487         12,013         27,345         25,789         22,395         25,127         24,030           9,831         10,523         7,400         5,880         6,917         10,518         10,497         12,481         11,707         11,474           (38)         (28)         (47)         (48)         (56)         (255)         (184)         (151)         (141)         (176)           (45)         69         109         463         544         801         1,212         1,133         911         783           1,255         1,141         1,229         1,414         1,239         2,517         2,574         1,773         1,615         981           19,711         20,451         17,024         17,369         18,181         35,891         34,740         34,085         35,989         35,130		-								
9,831     10,523     7,400     5,880     6,917     10,518     10,497     12,481     11,707     11,474       (38)     (28)     (47)     (48)     (56)     (255)     (184)     (151)     (141)     (176)       (45)     69     109     463     544     801     1,212     1,133     911     783       1,255     1,141     1,229     1,414     1,239     2,517     2,574     1,773     1,615     981       19,711     20,451     17,024     17,369     18,181     35,891     34,740     34,085     35,989     35,130										
(38)     (28)     (47)     (48)     (56)     (255)     (184)     (151)     (141)     (176)       (45)     69     109     463     544     801     1,212     1,133     911     783       1,255     1,141     1,229     1,414     1,239     2,517     2,574     1,773     1,615     981       19,711     20,451     17,024     17,369     18,181     35,891     34,740     34,085     35,989     35,130										
1,255     1,141     1,229     1,414     1,239     2,517     2,574     1,773     1,615     981       19,711     20,451     17,024     17,369     18,181     35,891     34,740     34,085     35,989     35,130	(38)	(28)	(47)	(48)	(56)	(255)	(184)	(151)	(141)	(176)
19,711 20,451 17,024 17,369 18,181 35,891 34,740 34,085 35,989 35,130				I						
		-								
11,120 12,436 10,904 9,823 10,417 23,035 23,214 22,229 21,294 21,534	11,120	12,436	10,904	9,823	10,417	23,035		22,229	21,294	21,534

# TABLE 49.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	All Manufacturing Assets \$250 Million to \$1,000 Million				
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	112,390 4,394	111,136 4,364	109,701 4,264	107,771 4,199	113,432 4,364
general, and administrative expenses	99,456	98,611	97,740	95,367	99,793
Income (or loss) from operations	8,540	8,161	7,697	8,205	9,275
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	2,938 181 337	3,061 197 486	3,035 234 415	2,978 135 365	3,247 195 843
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	380	(130)	(791)	1,547	908
by the equity method, net of foreign taxes	333	169	(178)	392	592
Income (or loss) before income taxes	6,833	5,822	4,341	7,667	8,565
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	2,458 236	2,248 227	1,948 262	2,119 231	2,417 284
Income (or loss) after income taxes	4,138	3,347	2,132	5,316	5,864
Extraordinary gains (losses), net of taxes	(1) (9)	(15) (3)	50 228	102 32	4 20
Net income (or loss) for quarter	4,128	3,328	2,410	5,451	5,889
Cash dividends charged to retained earnings in current quarter	1,302	1,326	1,813	1,482	1,809
Net income retained in business	2,826	2,002	597	3,969	4,079
Retained earnings at beginning of quarter	60,359	61,908	59,116	61,427	60,717
and other noncash dividends, etc.	(223)	(503)	(812)	(240)	(1,304)
Retained earnings at end of quarter	62,961	63,408	58,902	65,156	63,492
INCOME STATEMENT IN RATIO FORMAT		(percent of n	et sales)		
Net sales, receipts, and operating revenues	100.0 3.9 88.5	100.0 3.9 88.7	100.0 3.9 89.1	100.0 3.9 88.5	100.0 3.8 88.0
Income (or loss) from operations	7.6	7.3	7.0	7.6	8.2
Interest expense	2.6 0.2	2.8 0.2	2.8 0.2	2.8 0.1	2.9 0.2
and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of	0.3 0.3	0.4 (0.1)	0.4 (0.7)	0.3 1.4	0.7 0.8
nonconsolidated subsidiaries, net of foreign taxes	0.3	0.2	(0.2)	0.4	0.5
Income (or loss) before income taxes	6.1	5.2	4.0	7.1	7.6
Provision for current and deferred domestic income taxes	2.4	2.2	2.0	2.2	2.4
Income (or loss) after income taxes	3.7	3.0	1.9	4.9	5.2
OPERATING RATIOS (see explanatory notes)		(percei	nt)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	17.78 10.76	15.40 8.85	11.56 5.68	19.42 13.46	21.28 14.57
Annual rate of profit on total assets:  Before income taxes	6.73 4.08	5.75 3.31	4.34 2.13	7.54 5.23	8.35 5.72

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		lanufacturir Million to \$1				ırable Manı ets \$250 Mi			n¹
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million o	lollars)		
47,455 1,866	45,891 1,814	45,978 1,897	46,004 1,894	46,289 1,932	64,936 2,528	65,245 2,550	63,723 2,367	61,767 2,305	67,143 2,432
41,581	40,583	40,597	40,656	40,812	57,875	58,028	57,142	54,712	58,981
4,008	3,494	3,484	3,455	3,545	4,532	4,667	4,213	4,750	5,730
1,302 115	1,293 132	1,261 115	1,290 89	1,468 100	1,635 67	1,767 65	1,775 118	1,688 46	1,779 95
138 394	174 (208)	134 (1,127)	46 989	(66) 549	199 (14)	312 78	281 336	319 559	909 359
146	114	79	78	196	187	55	(257)	314	396
3,498	2,412	1,424	3,367	2,856	3,335	3,410	2,917	4,299	5,709
1,190 124	925 101	860 150	746 95	645 128	1,269 112	1,323 126	1,088 112	1,373 136	1,771 156
2,184	1,386	415	2,526	2,083	1,954	1,961	1,716	2,791	3,782
17 5	(12) 3	2 239	(10) 52	(5) 0	(17) (14)	(3) (6)	48 (11)	112 (19)	9 20
2,205	1,377	657	2,568	2,078	1,923	1,952	1,754	2,883	3,811
818	828	1,227	1,029	1,290	485	498	586	452	520
1,387	548	(570)	1,538	788	1,438	1,454	1,168	2,431	3,291
31,776	32,767	31,456	32,570	29,879	28,583	29,141	27,661	28,857	30,837
(320)	(449)	(354)	59	(794)	97	(53)	(457)	(298)	(510)
32,844	32,866	30,531	34,167	29,873	30,118	30,542	28,371	30,989	33,619
(	(percent of	net sales)			(	percent of	net sales)		
100.0 3.9 87.6	100.0 4.0 88.4	100.0 4.1 88.3	100.0 4.1 88.4	100.0 4.2 88.2	100.0 3.9 89.1	100.0 3.9 88.9	100.0 3.7 89.7	100.0 3.7 88.6	100.0 3.6 87.8
8.4	7.6	7.6	7.5	7.7	7.0	7.2	6.6	7.7	8.5
2.7 0.2	2.8 0.3	2.7 0.3	2.8 0.2	3.2 0.2	2.5 0.1	2.7 0.1	2.8 0.2	2.7 0.1	2.7 0.1
0.3 0.8	0.4 (0.5)	0.3 (2.5)	0.1 2.1	(0.1) 1.2	0.3 0.0	0.5 0.1	0.4 0.5	0.5 0.9	1.4 0.5
0.3	0.2	0.2	0.2	0.4	0.3	0.1	(0.4)	0.5	0.6
7.4	5.3	3.1	7.3	6.2	5.1	5.2	4.6	7.0	8.5
2.8	2.2	2.2	1.8	1.7	2.1	2.2	1.9	2.4	2.9
4.6	3.0	0.9	5.5	4.5	3.0	3.0	2.7	4.5	5.6
	(perc	ent)				(perce	ent)		
21.47 13.41	15.43 8.87	9.16 2.67	20.51 15.39	18.62 13.57	15.05 8.82	15.38 8.85	13.26 7.80	18.63 12.10	22.93 15.19
8.10 5.06	5.73 3.29	3.41 0.99	7.76 5.82	6.87 5.01	5.71 3.35	5.76 3.31	5.00 2.94	7.38 4.79	9.35 6.19

# **TABLE 49.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	,	All N Assets \$250 M	Manufacturing lillion to \$1,00	0 Million <sup>1</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	14,271	15,294	14,136	16,119	18,015
Time deposits in the United States, including negotiable certificates of deposit	1,591 416	1,222 403	1,942 589	1,678 785	1,486 542
Total cash on hand and in banks	16,277	16,918	16,667	18,582	20,043
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	366 988 2,988 1,256 13 2,952	834 956 3,660 1,401 14 3,071	1,005 1,017 3,221 1,156 9 3,730	841 649 4,228 1,015 14 4,188	855 257 2,983 1,090 16 5,305
Total cash, U.S. Government and other securities	24,840	26,853	26,805	29,517	30,548
Trade receivables from U.S. Government Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	777 60,093	833 60,625	724 57,964	758 60,026	786 61,662
Total receivables	60,869	61,459	58,688	60,784	62,448
Inventories	58,480 19,003	56,391 19,291	57,129 19,751	59,055 20,907	59,951 21,628
Total current assets	163,192	163,994	162,373	170,264	174,576
Depreciable and amortizable fixed assets, including construction in progress	225,771 8,931 106,326	222,614 8,663 104,915	217,851 8,541 103,609	211,591 8,429 102,834	212,415 7,918 103,840
Net property, plant, and equipment	128,376	126,363	122,783	117,187	116,493
U.S. Treasury and Federal agency securities due in more than 1 year	440	715	749	577	580
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	114,100	113,947	114,538	118,463	118,807
Total Assets	406,107	405,019	400,444	406,491	410,457
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	8,516 1,187 3,688 57 32,207	8,415 1,171 3,187 100 33,254	7,854 1,092 3,482 108 33,060	8,318 857 3,743 106 33,439	8,874 1,112 3,811 187 33,764
a. Federalb. Other	2,123 332	2,176 387	2,080 433	2,176 397	2,006 405
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	5,069 107 1,585 37,682	4,635 493 1,987 38,906	5,140 855 2,313 39,298	5,005 976 2,406 38,717	5,713 735 2,442 38,433
Total current liabilities	92,553	94,711	95,716	96,137	97,483
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	68,763 23,544 34,779	65,894 26,711 34,214	64,080 24,146 33,733	58,233 26,890 35,271	59,312 25,136 35,115
and minority stockholder's interest in consolidated domestic corporations	32,704	32,295	32,566	32,014	32,427
Total liabilities.	252,342	253,825	250,241	248,547	249,472
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	105,896 62,961 (1,467) 170 13,796	103,546 63,408 (1,087) (423) 14,250	105,209 58,902 (1,380) 366 12,894	107,292 65,156 (1,566) 335 13,272	114,014 63,492 (1,804) 132 14,849
Stockholders' equity	153,764	151,194	150,203	157,944	160,984
Total Liabilities and Stockholders' Equity	406,107	405,019	400,444	406,491	410,457
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	70,639	69,283	66,658	74,126	77,094

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

1		Manufacturi Million to \$	•			urable Mar sets \$250 N			
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million	dollars)		
4,712	4,439	4,215	4,401	4,302	9,559	10,854	9,922	11,719	13,712
557 93	375 84	472 125	533 346	454 147	1,034 323	847 319	1,469 463	1,146 438	1,033 395
5,362	4,899	4,812	5,279	4,903	10,915	12,019	11,854	13,303	15,140
149	634	731	559	533	217	201	274	283	322
241	322	608	448	157	747	634	409	201	99
1,086 192	1,008 231	357 250	1,717 193	457 201	1,902 1,064	2,651 1,170	2,864 906	2,511 822	2,525 889
8	1	1	1	2	4	13	8	14	14
1,444	1,327	1,486	1,571	1,313	1,508	1,744	2,244	2,617	3,993
8,482	8,422	8,246	9,767	7,565	16,358	18,431	18,559	19,751	22,983
27 22,678	26 22,630	30 22,372	29 23,293	36 22,188	750 37,415	808 37,995	695 35,591	729 36,732	751 39,474
22,705	22,656	22,402	23,323	22,224	38,165	38,803	36,286	37,461	40,224
23,088 7,813	21,662 8,347	21,724 7,883	22,991 8,977	22,551 8,934	35,392 11,191	34,729 10,944	35,406 11,869	36,064 11,931	37,401 12,694
62,087	61,087	60,254	65,057	61,275	101,105	102,908	102,119	105,206	113,302
105,858	102,927	103,906	102,275	99,474	119,913	119,688	113,945	109,316	112,941
3,099	3,015	3,275	3,363	3,066	5,831	5,648	5,266	5,066	4,852
50,630	49,405	49,816	49,797	49,025	55,696	55,510	53,793	53,037	54,815
58,327 325	56,537 275	57,365 358	55,842 416	53,515 360	70,048	69,826 439	65,418 391	61,345 161	62,978
51,921	50,468	48,995	52,311	51,071	62,178	63,479	65,544	66,152	220 67,736
172,660	168,367	166,971	173,626	166,220	233,446	236,651	233,472	232,865	244,236
	<u> </u>	<u> </u>		·	-	-	· ·	·	<u>.</u>
2,866 550	3,015 517	3,137 428	2,857 465	2,830 408	5,650 637	5,400 653	4,717 664	5,461 391	6,044 704
985	833	1,286	1,140	1,198	2,702	2,354	2,196	2,603	2,613
0	0	10.000	10.074	63	57	100	107	105	124
12,218	12,230	12,638	12,874	12,685	19,988	21,024	20,422	20,565	21,078
976 145	950 146	863 142	859 190	620 216	1,147 187	1,226 241	1,217 292	1,316 206	1,387 189
2,308	2,074	2,096	2,248	2,433	2,761	2,562	3,044	2,757	3,280
55	330	339	462	182	52	163	517	514	553
668 14,024	811 14,500	757 14,587	942 15,323	1,080 14,294	917 23,659	1,176 24,406	1,556 24,711	1,464 23,394	1,362 24,139
34,795	35,406	36,273	37,362	36,010	57,757	59,305	59,442	58,775	61,473
,	,	,	- ,	,-	- , -	,	,	,	- , -
28,202	26,321	26,602	25,410	26,252	40,561	39,573	37,479	32,823	33,060
10,499 18,492	11,814 17,030	10,178 16,888	11,916 17,985	9,205 17,876	13,045 16,287	14,897 17,184	13,968 16,845	14,974 17,286	15,931 17,239
10,432	17,030	10,000	17,303	17,070	10,207	17,104	10,043	17,200	11,203
15,524	15,287	14,831	15,293	15,507	17,180	17,008	17,735	16,722	16,920
107,512	105,858	104,772	107,967	104,850	144,831	147,967	145,469	140,580	144,622
40,827	38,365	39,162	39,192	40,424	65,070	65,182	66,047	68,099	73,589
32,844 (785)	32,866 (542)	30,531 (508)	34,167 (725)	29,873 (762)	30,118 (681)	30,542 (545)	28,371 (872)	30,989 (841)	33,619 (1,042)
(239)	(194)	20	29	(101)	`409	(229)	347	306	233
7,497	7,984	7,004	7,004	8,064	6,299	6,265	5,890	6,268	6,785
65,149	62,510	62,200	65,660	61,370	88,616	88,684	88,003	92,285	99,614
172,660	168,367	166,971	173,626	166,220	233,446	236,651	233,472	232,865	244,236
27,292	25,680	23,981	27,695	25,265	43,348	43,603	42,677	46,431	51,829

# TABLE 50.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			Manufacturing 00 Million and	l Over <sup>1</sup>	
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	684,560 27,163	695,612 27,053	735,253 27,715	740,407 27,605	784,642 28,080
general, and administrative expenses	595,039	610,476	653,720	650,733	685,708
Income (or loss) from operations	62,358	58,083	53,818	62,069	70,855
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	16,185 3,175 8,694	16,451 3,950 8,280	17,164 8,651 12,423	17,500 3,087 10,470	18,611 3,961 11,299
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	(422)	(180)	(1,319)	5,992	(1,877)
by the equity method, net of foreign taxes	16,523	17,648	18,272	17,860	19,851
Income (or loss) before income taxes	74,143	71,331	74,681	81,977	85,478
Less: Provision for current and deferred domestic income taxes:  a. Federal	18,859 1,925	17,515 1,982	18,252 1,780	20,754 2,245	21,188 2,389
Income (or loss) after income taxes	53,359	51,833	54,649	58,978	61,901
Extraordinary gains (losses), net of taxes	(1,214) (12)	105 (2)	(247) 57	(132) (59)	(66) (55)
Net income (or loss) for quarter	52,133	51,936	54,459	58,787	61,780
Cash dividends charged to retained earnings in current quarter	19,370	18,307	21,333	22,717	20,437
Net income retained in business	32,763	33,629	33,126	36,071	41,343
Retained earnings at beginning of quarter .  Other direct credits (charges) to retained earnings (net), including stock and other noncash dividends, etc.	827,412	839,032	871,811	922,232	941,361 (9,609)
Retained earnings at end of quarter.	(21,358) 838,816	(3,116)	12,735 917,672	(6,256) 952,047	973,095
	,-	(percent of r		,,,	
INCOME STATEMENT IN RATIO FORMAT	400.0	400.0	100.0	400.0	400.0
Net sales, receipts, and operating revenues .  Depreciation, depletion, and amortization of property, plant, and equipment	100.0 4.0 86.9	100.0 3.9 87.8	100.0 3.8 88.9	100.0 3.7 87.9	100.0 3.6 87.4
Income (or loss) from operations	9.1	8.3	7.3	8.4	9.0
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties,	2.4 0.5	2.4 0.6	2.3 1.2	2.4 0.4	2.4 0.5
and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of	1.3 (0.1)	1.2 0.0	1.7 (0.2)	1.4 0.8	1.4 (0.2)
nonconsolidated subsidiaries, net of foreign taxes	2.4	2.5	2.5	2.4	2.5
Income (or loss) before income taxes	10.8	10.3	10.2	11.1	10.9
Provision for current and deferred domestic income taxes	3.0	2.8	2.7	3.1	3.0
Income (or loss) after income taxes	7.8	7.5	7.4	8.0	7.9
OPERATING RATIOS (see explanatory notes)		(perce	nt)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	26.02 18.72	24.14 17.54	23.81 17.42	24.92 17.93	24.31 17.61
Annual rate of profit on total assets:  Before income taxes	9.26 6.67	8.63 6.27	8.75 6.41	9.30 6.69	9.34 6.76

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Manufacturi 000 Million				urable Man Assets \$1,0			<b>.</b>
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million	dollars)		
310,761 13,353	327,851 13,474	342,065 14,191	348,490 13,649	372,896 14,144	373,799 13,810	367,761 13,580	393,188 13,525	391,917 13,956	411,746 13,936
266,370	281,008	299,496	299,928	318,995	328,669	329,467	354,224	350,805	366,713
31,037	33,368	28,378	34,913	39,757	31,320	24,714	25,440	27,156	31,098
9,230 1,328	9,463 2,826	9,991 5,143	9,794 2,471	10,903 3,308	6,955 1,847	6,988 1,124	7,173 3,508	7,706 616	7,708 654
2,301 473	1,672 419	3,816 (70)	2,840 3,370	4,131 (487)	6,393 (895)	6,609 (599)	8,607 (1,250)	7,630 2,623	7,169 (1,390)
6,237	7,613	7,196	6,826	8,659	10,287	10,035	11,075	11,034	11,192
32,145	36,435	34,474	40,626	44,465	41,997	34,895	40,207	41,352	41,013
7,295 1,010	7,741 808	7,535 629	9,318 1,045	9,274 1,162	11,564 915	9,775 1,175	10,718 1,150	11,436 1,200	11,914 1,227
23,841	27,887	26,310	30,262	34,029	29,518	23,946	28,339	28,716	27,872
(1,204) (7)	13 (4)	(218) 65	(27) 28	(19) (55)	(10) (5)	92 2	(29) (8)	(104) (87)	(47) 0
22,629	27,896	26,157	30,263	33,954	29,504	24,040	28,302	28,524	27,826
13,235	10,949	12,822	14,732	13,287	6,135	7,358	8,511	7,985	7,150
9,394	16,946	13,334	15,531	20,667	23,368	16,682	19,791	20,539	20,676
438,937	431,994	446,338	475,409	481,041	388,474	407,039	425,474	446,823	460,320
(13,999)	(2,536)	11,990	(2,665)	(3,187)	(7,359)	(579)	745	(3,591)	(6,422)
434,333	446,404	471,661	488,276	498,521	404,484	423,142	446,010	463,771	474,573
	(percent of	f net sales)			(	(percent of	net sales)		
100.0 4.3 85.7	100.0 4.1 85.7	100.0 4.1 87.6	100.0 3.9 86.1	100.0 3.8 85.5	100.0 3.7 87.9	100.0 3.7 89.6	100.0 3.4 90.1	100.0 3.6 89.5	100.0 3.4 89.1
10.0	10.2	8.3	10.0	10.7	8.4	6.7	6.5	6.9	7.6
3.0 0.4	2.9 0.9	2.9 1.5	2.8 0.7	2.9 0.9	1.9 0.5	1.9 0.3	1.8 0.9	2.0 0.2	1.9 0.2
0.7 0.2	0.5 0.1	1.1 0.0	0.8 1.0	1.1 (0.1)	1.7 (0.2)	1.8 (0.2)	2.2 (0.3)	1.9 0.7	1.7 (0.3)
2.0	2.3	2.1	2.0	2.3	2.8	2.7	2.8	2.8	2.7
10.3	11.1	10.1	11.7	11.9	11.2	9.5	10.2	10.6	10.0
2.7	2.6	2.4	3.0	2.8	3.3	3.0	3.0	3.2	3.2
7.7	8.5	7.7	8.7	9.1	7.9	6.5	7.2	7.3	6.8
	(per	cent)				(perd	ent)		
24.04 17.83	26.45 20.24	23.68 18.07	27.30 20.34	27.80 21.28	27.77 19.52	22.13 15.19	23.91 16.85	22.95 15.94	21.40 14.55
8.21 6.09	9.03 6.91	8.29 6.33	9.59 7.15	10.11 7.74	10.27 7.22	8.25 5.66	9.20 6.48	9.02 6.26	8.63 5.86

## **TABLE 50.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			Manufacturing 000 Million an		
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million o	dollars)		
Cash and demand deposits in the United States	36,866	39,536	43,910	53,382	60,339
Time deposits in the United States, including negotiable certificates of deposit	19,273 11,378	20,291 11,724	20,755 11,815	17,773 8,789	17,376 10,746
Total cash on hand and in banks	67,516	71,550	76,480	79,944	88,461
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	1,442 10,987 21,984 2,736 376 23,658	2,407 12,770 23,858 4,404 1,098 20,338	1,910 8,642 24,394 3,816 323 26,594	2,595 12,296 20,714 4,292 698 25,759	1,830 12,550 19,792 4,739 698 26,570
Total cash, U.S. Government and other securities	128,698	136,426	142,158	146,298	154,640
Trade receivables from U.S. Government Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	12,721 305,577	12,261 315,725	11,186 311,522	11,363 325,085	10,891 339,397
Total receivables	318,298	327,986	322,708	336,447	350,289
Inventories	291,876 158,325	301,545 162,858	301,396 174,965	314,780 183,886	316,839 181,798
Total current assets	897,197	928,815	941,227	981,412	1,003,565
Depreciable and amortizable fixed assets, including construction in progress	1,557,405 85,846 816,371	1,580,235 85,496 829,470	1,599,346 85,787 833,816	1,614,180 85,115 844,171	1,629,379 84,180 826,364
Net property, plant, and equipment	826,881	836,260	851,316	855,124	887,195
U.S. Treasury and Federal agency securities due in more than 1 year	5,005	3,420	7,653	7,298	7,220
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,473,212	1,537,872	1,612,354	1,683,965	1,763,004
Total Assets	3,202,294	3,306,368	3,412,551	3,527,798	3,660,984
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	32,409 94,120 32,205 24,440 208,285	33,277 92,085 23,659 25,566 221,427	33,391 90,598 26,100 26,728 236,757	36,799 91,961 29,573 29,524 240,600	35,529 101,025 28,954 30,732 243,920
a. Federalb. Other	34,179 7,919	35,842 7,651	33,908 8,216	41,793 8,454	39,777 7,672
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	13,098 11,939 16,117 354,202	12,633 13,049 16,709 365,880	15,477 11,655 16,987 369,027	15,065 12,850 18,944 353,566	16,455 10,705 20,325 355,578
Total current liabilities	828,913	847,777	868,845	879,128	890,673
Long-term debt (due in more than 1 year):  a. Loans from banks	187,414 201,014 275,376	202,205 203,265 286,550	195,603 208,348 287,868	209,001 219,049 299,946	215,487 230,781 312,526 605,321
and minority stockholder's interest in consolidated domestic corporations	569,726	584,832	597,067	604,754	
Total liabilities.  Capital stock and other capital	2,062,443 573,486 838,816 (31,887) (1,937) 238,627	2,124,630 594,907 869,546 (29,748) (1,145) 251,821	2,157,731 621,523 917,672 (30,805) 6,525 260,096	2,211,878 669,358 952,047 (32,855) 8,871 281,501	2,254,788 752,261 973,095 (36,442) 6,739 289,457
Stockholders' equity	1,139,851	1,181,738	1,254,819	1,315,920	1,406,196
Total Liabilities and Stockholders' Equity	3,202,294	3,306,368	3,412,551	3,527,798	3,660,984
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	68,284	81,038	72,381	102,284	112,892

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

No		Manufactui ,000 Millior						g Industries and Over <sup>1</sup>	
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(millior	dollars)				(million	dollars)		
12,556	12,159	12,970	14,130	13,395	24,310	27,377	30.941	39,252	46,944
6,650 2,295	7,906 2,178	7,111 2,697	6,387 2,346	6,681 2,990	12,623 9,083	12,384 9,546	13,644 9,118	11,386 6,443	10,695 7,756
21,501	22,243	22,777	22,863	23,066	46,016	49,307	53,703	57,082	65,395
91	517	523	1,572	387	1,351	1,890	1,387	1,023	1,444
2,534	2,689	2,370	2,504	2,765	8,452	10,081	6,272	9,792	9,785
6,581 387	6,684 442	6,062 163	3,401 138	3,309 130	15,403 2,349	17,173 3,962	18,332 3,653	17,312 4,154	16,483 4,609
53	58	0	0	0	322	1,040	323	698	698
10,085	6,632	8,921	8,351	10,707	13,573	13,706	17,673	17,408	15,863
41,232	39,267	40,815	38,829	40,364	87,466	97,159	101,343	107,469	114,276
274 130,221	272 139,705	305 139,441	327 142,870	309 152,169	12,447 175,355	11,989 176,020	10,881 172,081	11,035 182,215	10,582 187,228
130,495	139,977	139,746	143,197	152,478	187,802	188,009	182,962	193,250	197,810
111,482 64,587	117,683 68,349	121,762 72,809	123,453 75,060	124,617 70,999	180,393 93,737	183,862 94,509	179,634 102,156	191,327 108,826	192,221 110,799
347,797	365,276	375,132	380,539	388,458	549,400	563,540	566,095	600,873	615,107
920,033	933,754	939,906	942,927	951,266	637,372	646,481	659,440	671,253	678,113
65,957	65,602	64,321	63,138	61,455	19,889	19,894	21,465	21,977	22,725
482,227	491,660	494,856	498,428	479,270	334,144	337,810	338,960	345,743	347,094
503,763	507,696	509,371	507,637	533,451	323,118	328,564	341,945	347,486	353,744
891	989	1,185	1,455	1,379	4,114	2,431	6,468	5,843	5,841
714,635	740,511	777,831	804,027	835,731	758,577	797,361	834,524	879,937	927,274
1,567,086	1,614,473	1,663,519	1,693,659	1,759,019	1,635,208	1,691,895	1,749,032	1,834,139	1,901,965
40.272	10.010	40 407	10.066	47.740	44.007	40.007	45 202	47 700	47.047
18,372 46,503	19,610 51,620	18,187 51,007	19,066 48,500	17,713 51,576	14,037 47,617	13,667 40,464	15,203 39,592	17,733 43,461	17,817 49,449
22,419	14,813	15,536	18,668	17,691	9,785	8,846	10,565	10,905	11,263
173	180	180	1,053	919	24,267	25,386	26,548	28,471	29,813
84,694	90,564	101,421	102,417	103,496	123,591	130,863	135,336	138,183	140,424
13,705 4,986	13,993 4,620	12,007 4,627	18,176 4,375	15,809 3,707	20,474 2,933	21,849 3,031	21,901 3,589	23,617 4,079	23,968 3,965
6,429	5,954	7,638	7,134	7,603	6,669	6,679	7,839	7,931	8,852
6,396	6,932	5,646	6,248	5,932	5,542	6,118	6,008	6,602	4,773
12,233 135,770	12,648 141,384	12,724 146,515	13,119 142,980	12,738 146,894	3,884 218,432	4,061 224,496	4,263 222,511	5,825 210,586	7,587 208,684
351,681	362,317	375,489		384,077		485,460		497,392	506,596
301,001	002,011	0.0,.00	001,101	00.,0	,201	100,100	100,000	101,002	000,000
106,498	112,731	108,422	106,773	109,900	80,915	89,474	87,181	102,228	105,587
117,476	119,381	121,405	126,660	133,549	83,538	83,885	86,943	92,389	97,232
164,097	167,707	167,823	176,649	187,162	111,279	118,843	120,045	123,297	125,364
292,361	301,284	308,097	306,632	304,583	277,365	283,547	288,970	298,122	300,738
	1,063,421	1,081,236	1,098,451	1,119,271	1,030,329	1,061,209	1,076,495	1,113,428	1,135,518
270,206	279,744	289,056	297,023	338,848	303,281	315,163	332,467	372,336	413,413
434,333 (17,123)	446,404 (16,598)	471,661 (17,460)	488,276 (18,948)	498,521 (20,800)	404,484 (14,765)	423,142 (13,151)	446,010 (13,345)	463,771 (13,907)	474,573 (15,642)
1,340	1,418	1,732	4,502	3,206	(3,278)	(2,562)	4,793	4,369	3,533
153,784	159,915	162,707	175,644	180,027	84,843	91,906	97,389	105,857	109,430
534,972	551,052	582,282	595,208	639,749	604,879	630,686	672,537	720,712	766,448
1,567,086	1,614,473	1,663,519	1,693,659	1,759,019	1,635,208	1,691,895	1,749,032	1,834,139	1,901,965
(3,884)	2,959	(358)	(1,197)	4,382	72,168	78,080	72,739	103,481	108,511

#### **TABLE 51.0—INCOME STATEMENT**

FOR CORPORATIONS INCLUDED IN MINING, ALL WHOLESALE TRADE, AND SIC MAJOR GROUPS 50, 51, ASSETS \$50 MILLION AND OVER<sup>1</sup>

		_			
_		Α	II Mining <sup>2</sup>		
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	16,214 2,754	17,551 2,755	19,018 2,953	18,855 2,988	20,166 3,028
general, and administrative expenses	12,605	13,250	14,397	13,837	14,413
Income (or loss) from operations	855	1,547	1,668	2,030	2,725
Interest expense	1,281 610	1,335 1,281	1,337 10	1,360 867	1,400 1,412
Income (or loss) before income taxes	184	1,492	341	1,538	2,736
Provision for current and deferred domestic income taxes	66	295	240	344	809
Income (or loss) after income taxes	118	1,197	101	1,193	1,928
Cash dividends charged to retained earnings in current quarter	361	319	701	443	598
Net income retained in business	(243)	879	(600)	751	1,329
Retained earnings at beginning of quarter	9,797	9,811	11,645	12,275	12,287
noncash dividends, etc.	227	(403)	751	53	141
Retained earnings at end of quarter	9,781	10,287	11,797	13,079	13,757
INCOME STATEMENT IN RATIO FORMAT		(percent of n	et sales)		
Net sales, receipts, and operating revenues	100.0 17.0 77.7	100.0 15.7 75.5	100.0 15.5 75.7	100.0 15.8 73.4	100.0 15.0 71.5
Income (or loss) from operations	5.3	8.8	8.8	10.8	13.5
Interest expense All other nonoperating income (expense)	7.9 3.8	7.6 7.3	7.0 0.1	7.2 4.6	6.9 7.0
Income (or loss) before income taxes	1.1	8.5	1.8	8.2	13.6
Provision for current and deferred domestic income taxes	0.4	1.7	1.3	1.8	4.0
Income (or loss) after income taxes	0.7	6.8	0.5	6.3	9.6
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	1.10 0.70	8.68 6.96	1.89 0.56	8.10 6.29	13.92 9.80
Annual rate of profit on total assets:  Before income taxes	0.42 0.27	3.33 2.67	0.74 0.22	3.30 2.56	5.65 3.98
BALANCE SHEET RATIOS					
(based on succeeding table)					
(based on succeeding table)  Total current assets to total current liabilities	1.36	1.37	1.38	1.43	1.48
, ,	1.36 0.24	1.37 0.27	1.38 0.23	1.43 0.25	1.48 0.29

<sup>&</sup>lt;sup>1</sup>These tables only include estimates for corporations with assets of \$50 million or over at the time of sample selection.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	All W	holesale Ti	rade <sup>2</sup>		W	/holesale T	rade, Dura	ole Goods	2	Who	olesale Tra	de, Nondur	able Good	s²
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million					(million					(million			
281,787 3,245	288,248 3,417	310,588 3,425	305,114 3,505	315,862 3,509	138,090 1,766	143,295 1,927	151,008 1,903	146,670 1,979	153,567 1,959	143,696 1,479	144,953 1,490	159,580 1,522	158,444 1,526	162,294 1,550
270,554	276,878	299,146	293,194	302,157	132,023	137,048	144,421	140,355	146,348	138,531	139,830	154,725	152,839	155,809
7,988	7,953	8,017	8,416	10,196	4,302	4,320	4,684	4,335	5,260	3,686	3,633	3,333	4,080	4,935
3,100 1,456	2,945 2,211	3,309 1,396	3,559 3,356	3,440 1,142	1,712 815	1,635 1,005	1,818 1,121	1,978 2,009	1,916 319	1,389 642	1,310 1,206	1,491 276	1,581 1,347	1,523 823
6,344	7,219	6,104	8,212	7,898	3,405	3,690	3,987	4,366	3,663	2,939	3,530	2,118	3,846	4,235
2,193	2,308	2,563	3,227	3,073	1,269	1,167	1,332	2,057	1,737	924	1,141	1,231	1,170	1,336
4,151	4,911	3,541	4,985	4,824	2,135	2,522	2,655	2,309	1,926	2,015	2,389	886	2,676	2,899
1,714	1,595	1,939	1,956	2,045	820	705	1,013	1,104	866	894	890	926	853	1,179
2,437	3,316	1,602	3,029	2,780	1,315	1,817	1,642	1,205	1,060	1,121	1,499	(40)	1,824	1,720
73,927	74,950	78,476	79,378	82,869	30,288	31,357	32,639	33,975	36,197	43,639	43,593	45,836	45,403	46,672
(563)	(577)	(961)	(820)	(664)	(54)	(325)	(344)	(537)	(244)	(509)	(252)	(617)	(283)	(420)
75,801	77,689	79,117	81,587	84,985	31,550	32,850	33,937	34,644	37,013	44,251	44,839	45,180	46,944	47,972
	(percent of	net sales)			(	percent of	net sales)			(percent of net sales)				
100.0 1.2 96.0	100.0 1.2 96.1	100.0 1.1 96.3	100.0 1.1 96.1	100.0 1.1 95.7	100.0 1.3 95.6	100.0 1.3 95.6	100.0 1.3 95.6	100.0 1.3 95.7	100.0 1.3 95.3	100.0 1.0 96.4	100.0 1.0 96.5	100.0 1.0 97.0	100.0 1.0 96.5	100.0 1.0 96.0
2.8	2.8	2.6	2.8	3.2	3.1	3.0	3.1	3.0	3.4	2.6	2.5	2.1	2.6	3.0
1.1	1.0	1.1 0.4	1.2 1.1	1.1 0.4	1.2 0.6	1.1 0.7	1.2 0.7	1.3 1.4	1.2 0.2	1.0	0.9	0.9	1.0	0.9 0.5
2.3	2.5	2.0	2.7	2.5	2.5	2.6	2.6	3.0	2.4	2.0	2.4	1.3	2.4	2.6
0.8	0.8	0.8	1.1	1.0	0.9	0.8	0.9	1.4	1.1	0.6	0.8	0.8	0.7	0.8
1.5	1.7	1.1	1.6	1.5	1.5	1.8	1.8	1.6	1.3	1.4	1.6	0.6	1.7	1.8
	(per	cent)				(perc	ent)				(perc	ent)		
14.79 9.68	16.47 11.20	13.72 7.96	18.17 11.03	17.16 10.48	14.33 8.98	14.95 10.22	15.86 10.56	17.05 9.02	13.92 7.32	15.38 10.54	18.41 12.46	10.94 4.58	19.63 13.66	21.48 14.70
5.01 3.28	5.56 3.78	4.57 2.65	6.06 3.68	5.76 3.52	4.88 3.06	5.11 3.49	5.46 3.63	5.83 3.08	4.80 2.52	5.17 3.55	6.13 4.15	3.50 1.46	6.34 4.41	6.97 4.77
1.36	1.34	1.34	1.35	1.34	1.34	1.34	1.35	1.33	1.32	1.39	1.35	1.34	1.37	1.37
0.15	0.14	0.15	0.15	0.14	0.15	0.13	0.14	0.13	0.12	0.17	0.16	0.16	0.17	0.17
1.07	1.06	1.08	1.08	1.09	1.11	1.12	1.17	1.16	1.17	1.03	1.00	0.97	0.98	1.00

#### **TABLE 51.1—BALANCE SHEET**

FOR CORPORATIONS INCLUDED IN MINING, ALL WHOLESALE TRADE, AND SIC MAJOR GROUPS 50, 51, ASSETS \$50 MILLION AND OVER<sup>1</sup>

		Δ	II Mining <sup>2</sup>		
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	3,506 900	3,686 689	3,035 829	2,856 1,330	4,263 1,363
Total cash on hand and in U.S. banks	4,406	4,375	3,864	4,186	5,626
Other short-term financial investments, including marketable and government securities, commercial paper, etc	1,069	2,102	1,503	1,411	1,244
Total cash, U.S. Government and other securities	5,475	6,478	5,366	5,597	6,870
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	11,847 5,702 8,027	12,891 5,416 7,912	13,599 5,235 7,967	13,595 5,157 7,566	14,638 5,122 8,075
Total current assets	31,052	32,696	32,167	31,915	34,705
Depreciable and amortizable fixed assets, including construction in progress Land and mineral rights	158,349 36,444 93,732	156,625 36,515 90,849	156,739 38,712 91,430	160,159 40,435 94,815	165,202 40,101 97,017
Net property, plant, and equipment	101,061	102,291	104,021	105,779	108,286
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	43,434	44,113	47,096	48,665	50,628
Total Assets	175,547	179,100	183,284	186,359	193,620
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt: a. Loans from banks.	570 1,501 8,260 568 1,394	295 1,802 8,701 549	488 1,682 9,703 956	759 1,084 9,121 1,203	615 1,326 9,715 1,287
b. Other long-term debt	1,378 9,181	1,826 9,041	885 8,659	816 8,746	806 9,008
Total current liabilities	22,852	23,791	23,352	22,354	23,382
Long-term debt (due in more than 1 year):  a. Loans from banks	24,721 35,140	23,758 35,199	25,883 34,008	25,818 34,190	26,454 35,801
minority stockholders' interest in consolidated domestic corporations	25,716	27,563	27,775	28,087	29,332
Total liabilities.	108,429	110,310	111,018	110,449	114,970
Capital stock and other capital (less treasury stock)	57,338 9,781	58,503 10,287	60,469 11,797	62,831 13,079	64,893 13,757
Stockholders' equity	67,119	68,790	72,266	75,910	78,650
Total Liabilities and Stockholders' Equity	175,547	179,100	183,284	186,359	193,620
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	8,200	8,905	8,815	9,561	11,323
SELECTED BALANCE SHEET RATIOS		(percent of to	tal assets)		
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities Long-term debt Total liabilities Stockholders' equity	3.1 6.7 3.2 17.7 57.6 2.8 13.0 34.1 61.8 38.2	3.6 7.2 3.0 18.3 57.1 3.1 13.3 32.9 61.6 38.4	2.9 7.4 2.9 17.6 56.8 2.2 12.7 32.7 60.6 39.4	3.0 7.3 2.8 17.1 56.8 1.8 12.0 32.2 59.3 40.7	3.5 7.6 2.6 17.9 55.9 1.7 12.1 32.2 59.4 40.6

<sup>&</sup>lt;sup>1</sup>These tables only include estimates for corporations with assets of \$50 million or over at the time of sample selection.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	All W	holesale T	rade <sup>2</sup>		W	/holesale T	rade, Dura	ble Goods	2	Who	olesale Trad	de, Nondur	able Good	s²
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000
	(million	dollars)				(million	dollars)				(million			
14,338 4,772	13,682 5,308	15,191 5,824	15,246 7,040	15,337 4,914	9,305 2,120	8,766 2,224	9,205 2,660	8,916 2,944	8,487 1,627	5,032 2,651	4,916 3,084	5,986 3,164	6,330 4,096	6,851 3,288
19,109	18,990	21,015	22,286	20,252	11,426	10,990	11,865	11,860	10,113	7,684	8,000	9,150	10,426	10,138
13,829	12,295	13,573	12,459	13,454	7,268	6,394	7,177	6,407	7,332	6,561	5,901	6,396	6,053	6,122
32,938	31,285	34,588	34,745	33,706	18,694	17,385	19,041	18,267	17,446	14,244	13,901	15,547	16,478	16,260
115,357 116,201 26,794	120,718 117,540 28,310	123,961 123,243 27,969	126,128 122,446 30,875	127,322 123,940 31,283	65,738 70,937 16,269	70,034 72,916 17,710	69,241 74,660 17,232	71,476 75,210 19,794	72,833 76,719 20,544	49,619 45,264 10,525	50,684 44,624 10,600	54,720 48,583 10,737	54,652 47,237 11,081	54,489 47,221 10,739
291,290	297,853	309,761	314,194	316,251	171,638	178,044	180,175	184,747	187,542	119,652	119,809	129,586	129,447	128,709
160,152 8,555 73,530	161,957 9,152 74,356	163,200 8,826 75,630	165,144 8,932 76,868	168,629 9,025 78,827	78,131 3,873 35,917	80,144 3,898 37,019	79,873 3,500 37,526	80,801 3,600 38,273	83,085 3,641 39,456	82,020 4,682 37,613	81,813 5,255 37,337	83,327 5,326 38,104	84,343 5,332 38,595	85,544 5,384 39,371
95,177	96,753	96,396	97,208	98,826	46,088	47,023	45,847	46,128	47,269	49,089	49,731	50,549	51,080	51,557
119,694	124,467	128,157	130,874	133,328	61,195	63,696	66,197	68,555	70,596	58,499	60,771	61,960	62,319	62,732
506,161	519,074	534,314	542,277	548,405	278,921	288,763	292,219	299,430	305,407	227,240	230,311	242,095	242,846	242,998
30,037	30,384	31,850	32,310	32,629	18,711	18,931	19,579	20,810	21,892	11,326	11,453	12.270	11,500	10,737
25,803 97,882 2,245	28,096 98,636 2,354	25,730 105,623 2,834	24,214 107,485 3,389	24,957 108,455 3,017	16,198 53,395 1,326	16,906 53,834 1,222	14,872 56,060 1,409	14,546 57,839 1,762	15,265 58,071 1,766	9,605 44,488 919	11,191 44,802 1,132	10,858 49,563 1,425	9,668 49,646 1,628	9,693 50,384 1,251
6,099 3,846 47,949	5,751 5,637 50,681	5,360 5,715 53,457	5,941 6,836 52,897	7,040 7,006 53,311	4,138 1,937 32,329	4,105 3,060 34,461	3,340 3,083 35,450	3,715 4,014 35,875	4,639 4,410 36,082	1,961 1,909 15,620	1,646 2,577 16,220	2,019 2,633 18,007	2,227 2,822 17,022	2,401 2,596 17,230
213,862	221,540	230,569	233,072	236,416	128,034	132,519	133,793	138,560	142,125	85,828	89,020	96,776	94,512	94,292
41,306 52,738	39,057 55,744	39,170 57,589	41,216 57,475	42,167 55,010	22,904 21,382	21,713 23,380	21,230 23,632	22,717 22,261	23,079 20,909	18,402 31,356	17,344 32,363	17,940 33,957	18,499 35,214	19,088 34,101
26,721	27,366	28,988	29,694	30,671	11,528	12,455	12,983	13,451	14,019	15,193	14,911	16,005	16,244	16,653
334,626 95,734	343,706 97,678	356,316 98,881	361,457 99,232	364,265 99,156	183,847 63,523	190,068 65,846	191,637 66,644	196,989 67,797	200,131 68,263	150,779 32,211	153,639 31,833	164,679 32,237	164,468 31,435	164,133 30,893
75,801	77,689	79,117	81,587	84,985	31,550	32,850	33,937	34,644	37,013	44,251	44,839	45,180	46,944	47,972
171,535 506,161	175,367 519,074	177,998 534,314	180,819 542,277	184,141 548,405	95,073 278.921	98,695 288.763	100,582 292,219	102,441 299,430	105,276 305,407	76,462 227,240	76,672 230.311	77,416 242.095	78,378 242,846	78,864 242,998
300,101	010,074	004,014	04Z,Z11	040,400	270,521	200,700	202,210	233,400	300,407	221,240	200,011	242,000	242,040	242,330
77,428	76,314	79,192	81,123	79,834	43,603	45,525	46,382	46,187	45,417	33,825	30,789	32,810	34,936	34,417
(1	percent of t	total assets	s)		(р	ercent of to	otal assets	)		(p	ercent of t	otal assets	)	
6.5 22.8 23.0 57.5 18.8 13.0 42.3	6.0 23.3 22.6 57.4 18.6 13.5 42.7	6.5 23.2 23.1 58.0 18.0 12.8 43.2	6.4 23.3 22.6 57.9 17.9 12.8 43.0	6.1 23.2 22.6 57.7 18.0 13.1 43.1	6.7 23.6 25.4 61.5 16.5 14.7 45.9	6.0 24.3 25.3 61.7 16.3 14.9 45.9	6.5 23.7 25.5 61.7 15.7 14.0 45.8	6.1 23.9 25.1 61.7 15.4 14.4 46.3	5.7 23.8 25.1 61.4 15.5 15.1 46.5	6.3 21.8 19.9 52.7 21.6 10.9 37.8	6.0 22.0 19.4 52.0 21.6 11.7 38.7	6.4 22.6 20.1 53.5 20.9 11.5 40.0	6.8 22.5 19.5 53.3 21.0 10.8 38.9	6.7 22.4 19.4 53.0 21.2 10.5 38.8
18.6 66.1 33.9	18.3 66.2 33.8	18.1 66.7 33.3	18.2 66.7 33.3	17.7 66.4 33.6	15.9 65.9 34.1	15.6 65.8 34.2	15.4 65.6 34.4	15.0 65.8 34.2	14.4 65.5 34.5	21.9 66.4 33.6	21.6 66.7 33.3	21.4 68.0 32.0	22.1 67.7 32.3	21.9 67.5 32.5

#### **TABLE 52.0—INCOME STATEMENT**

FOR CORPORATIONS INCLUDED IN RETAIL TRADE, SIC MAJOR GROUPS 53, 54, AND ALL OTHER RETAIL TRADE, ASSETS \$50 MILLION AND OVER<sup>1</sup>

		All	Retail Trade <sup>2</sup>		
Item	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000 <sup>4</sup>
		(million d	ollars)		
Net sales, receipts, and operating revenues	296,860 6,082	299,368 6,348	343,906 6,622	314,042 6,590	
general, and administrative expenses	275,906	278,931	316,038	293,556	
Income (or loss) from operations	14,872	14,089	21,246	13,897	
Interest expense	3,558 562	3,621 2,535	3,705 2,071	3,686 1,410	
Income (or loss) before income taxes	11,876	13,002	19,612	11,620	
Provision for current and deferred domestic income taxes	4,868	4,994	7,393	4,667	
Income (or loss) after income taxes	7,008	8,009	12,219	6,953	
Cash dividends charged to retained earnings in current quarter	1,468	1,579	1,423	1,218	
Net income retained in business	5,540	6,430	10,796	5,735	
Retained earnings at beginning of quarter	141,683	146,716	153,777	161,746	
noncash dividends, etc	(857) 146,366	(1,170) 151,976	(2,292) 162,282	(6,658) 160,823	
		(percent of r		100,020	
INCOME STATEMENT IN RATIO FORMAT		(10.00	101 04100)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 2.0 92.9	100.0 2.1 93.2	100.0 1.9 91.9	100.0 2.1 93.5	
Income (or loss) from operations	5.0	4.7	6.2	4.4	
Interest expense All other nonoperating income (expense)	1.2 0.2	1.2 0.8	1.1 0.6	1.2 0.4	
Income (or loss) before income taxes	4.0	4.3	5.7	3.7	
Provision for current and deferred domestic income taxes	1.6	1.7	2.1	1.5	
Income (or loss) after income taxes	2.4	2.7	3.6	2.2	
		(perce	ent)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	21.96 12.96	23.41 14.42	33.81 21.07	19.89 11.90	
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	7.98 4.71	8.39 5.17	12.63 7.87	7.42 4.44	
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.42	1.39	1.41	1.40	
Total cash, U.S. Government and other securities to total current liabilities	0.12	0.10	0.13	0.11	
Total stockholders' equity to total debt	1.13	1.12	1.21	1.19	

<sup>&</sup>lt;sup>1</sup>These tables only include estimates for corporations with assets of \$50 million or over at the time of sample selection.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>4</sup>See Publication Schedule, page IX. Second quarter estimates for retail trade will be published in the third quarter publication.

									J					
	General M	lerchandise	e Stores <sup>2</sup>			Retai	I Food Sto	res			All Oth	er Retail Tr	ade <sup>2</sup>	
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000 <sup>4</sup>	2Q 1999	3Q 1999	4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000 <sup>4</sup>	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000 <sup>4</sup>
	(million	dollars)				(million c	lollars)				(million	dollars)		
96,391 1,820	96,300 1,913	123,547 1,997	97,211 1,907		71,404 1,428	70,138 1,502	76,477 1,590	75,571 1,650		129,065 2,834	132,930 2,934	143,882 3,035	141,260 3,033	
89,552	89,748	112,185	90,929		67,240	66,050	71,508	71,256		119,114	123,132	132,345	131,370	
5,019	4,638	9,364	4,375		2,736	2,586	3,379	2,665		7,116	6,864	8,503	6,857	
1,225 185	1,336 899	1,376 812	1,291 650		816 (500)	807 238	836 135	849 (45)		1,517 877	1,479 1,398	1,493 1,124	1,547 805	
3,980	4,201	8,801	3,734		1,420	2,017	2,677	1,771		6,476	6,784	8,134	6,115	
1,663	1,555	3,212	1,399		658	787	976	844		2,547	2,651	3,205	2,424	
2,317	2,646	5,589	2,335		762	1,230	1,701	928		3,929	4,133	4,929	3,691	
657	620	559	599		272	218	460	278		538	741	405	341	
1,660 52,511	2,026 55,935	5,031 57,940	1,736 62,325		490 19,799	1,011 19,690	1,241 20,620	650 21,589		3,391 69,372	3,392 71,091	4,525 75,217	3,350 77,832	
(418)	(359)	(640)	(649)		(150)	(107)	(218)	(207)		(288)	(704)	(1,434)	(5,803)	
53,753	57,602	62,331	63,412		20,139	20,595	21,643	22,032		72,475	73,779	78,308	75,379	
(	percent of	net sales)			(	percent of	net sales)			(	(percent of net sales)			
100.0 1.9 92.9	100.0 2.0 93.2	100.0 1.6 90.8	100.0 2.0 93.5		100.0 2.0 94.2	100.0 2.1 94.2	100.0 2.1 93.5	100.0 2.2 94.3		100.0 2.2 92.3	100.0 2.2 92.6	100.0 2.1 92.0	100.0 2.1 93.0	
5.2	4.8	7.6	4.5		3.8	3.7	4.4	3.5		5.5	5.2	5.9	4.9	
1.3	1.4 0.9	1.1 0.7	1.3 0.7		1.1 (0.7)	1.2 0.3	1.1 0.2	1.1 (0.1)		1.2 0.7	1.1 1.1	1.0 0.8	1.1 0.6	
4.1	4.4	7.1	3.8		2.0	2.9	3.5	2.3		5.0	5.1	5.7	4.3	
1.7	1.6	2.6	1.4		0.9	1.1	1.3	1.1		2.0	2.0	2.2	1.7	
2.4	2.7	4.5	2.4		1.1	1.8	2.2	1.2		3.0	3.1	3.4	2.6	
	(perc	ent)				(perce	ent)				(perc	ent)		
21.37 12.44	21.52 13.55	42.29 26.86	17.77 11.11		18.91 10.14	25.85 15.76	33.82 21.49	21.62 11.32		23.17 14.06	24.05 14.65	27.78 16.84	20.94 12.64	
7.16 4.17	7.14 4.50	15.52 9.85	6.50 4.06		5.28 2.83	7.28 4.44	9.38 5.96	6.22 3.26		9.77 5.93	9.92 6.04	11.61 7.03	8.66 5.23	
1.50	1.45	1.51	1.48		1.16	1.12	1.12	1.11		1.45	1.43	1.44	1.43	
0.04	0.04	0.06	0.05		0.19	0.16	0.16	0.16		0.17	0.15	0.17	0.15	
1.02	1.02	1.20	1.16		0.69	0.70	0.68	0.71		1.50	1.47	1.55	1.49	

#### **TABLE 52.1—BALANCE SHEET**

FOR CORPORATIONS INCLUDED IN RETAIL TRADE, SIC MAJOR GROUPS 53, 54, AND ALL OTHER RETAIL TRADE, ASSETS \$50 MILLION AND OVER<sup>1</sup>

ltem	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000 <sup>3</sup>
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	16,741 1,904	16,081 1,412	18,681 2,023	16,419 1,999	
Total cash on hand and in U.S. banks	18,645	17,493	20,703	18,418	
Other short-term financial investments, including marketable and government securities, commercial paper, etc	2,874	2,790	3,187	3,113	
Total cash, U.S. Government and other securities	21,519	20,283	23,890	21,530	
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	52,659 154,271	54,864 172,223	54,817 163,488	53,351 168,537	
All other current assets	22,995	21,168	21,645	20,469	
Total current assets	251,443	268,538	263,840	263,887	
Depreciable and amortizable fixed assets, including construction in progress  Land and mineral rights  Less: Accumulated depreciation, depletion, and amortization	324,786 35,159 126,970	331,930 35,756 129,020	336,446 36,096 128,994	343,257 36,737 133,251	
Net property, plant, and equipment	232,975	238,666	243,549	246,743	
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	110,556	112,505	113,928	115,514	
Total Assets	594,974	619,709	621,317	626,144	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:  a. Loans from banks.	7,120 13,967 82,814 4,480 4,750	5,622 18,388 93,336 4,694 4,965	4,971 13,298 89,867 6,539 4,903	5,590 16,159 90,186 6,700 5,140	
b. Other long-term debt	7,274 56,327	8,150 58,168	10,394 57,025	10,258 54,328	
Total current liabilities	176,733	193,323	186,998	188,360	
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Other long-term debt	34,238 123,889	36,976 123,839	37,092 120,658	39,381 120,175	
minority stockholders' interest in consolidated domestic corporations	43,774	43,446	44,554	44,573	
Total liabilities.  Capital stock and other capital (less treasury stock)  Retained earnings	378,633 69,974 146,366	397,584 70,149 151,976	389,302 69,733 162,282	392,489 72,831 160,823	
Stockholders' equity	216,340	222,125	232,015	233,654	
Total Liabilities and Stockholders' Equity	594,974	619,709	621,317	626,144	
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	74,711	75,215	76,842	75,527	
SELECTED BALANCE SHEET RATIOS		(percent of to	tal assets)		
Total cash, U.S. Government and other securities.  Trade accounts and trade notes receivable Inventories.  Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	3.6 8.9 25.9 42.3 39.2 5.6 29.7 26.6 63.6 36.4	3.3 8.9 27.8 43.3 38.5 6.0 31.2 26.0 64.2 35.8	3.8 8.8 26.3 42.5 39.2 5.4 30.1 25.4 62.7 37.3	3.4 8.5 26.9 42.1 39.4 5.9 30.1 25.5 62.7 37.3	

<sup>&</sup>lt;sup>1</sup>These tables only include estimates for corporations with assets of \$50 million or over at the time of sample selection.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>See Publication Schedule, page IX. Second quarter estimates for retail trade will be published in the third quarter publication.

	General M	/lerchandis	e Stores²			Retai	I Food Sto	res²			All Oth	er Retail Tr	ade <sup>2</sup>	
2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000 <sup>3</sup>	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000 <sup>3</sup>	2Q 1999	3Q 1999	4Q 1999	1Q 2000	2Q 2000 <sup>3</sup>
	(million					(million					(million			
2,524	2,688	4,036 82	3,112 35		3,946 604	3,474 574	3,554 545	3,418 563		10,271 1,301	9,919 834	11,091 1,396	9,889 1,401	
2,524	2,691	4,117	3,147		4,550	4,048	4,098	3,981		11,571	10,753	12,487	11,290	
575	285	273	446		803	766	811	806		1,496	1,740	2,103	1,861	
3,099	2,976	4,390	3,593		5,353	4,814	4,909	4,787		13,067	12,493	14,590	13,151	
29,694 60,907 10,392	30,903 72,392 8,525	29,062 61,789 8,934	28,208 66,570 8,020		3,835 20,660 3,180	3,972 22,188 2,450	4,063 22,617 2,917	4,311 22,028 2,360		19,129 72,704 9,423	19,989 77,643 10,192	21,692 79,082 9,793	20,831 79,939 10,089	
104,092	114,796	104,176	106,391		33,027	33,424	34,506	33,486		114,324	120,318	125,158	124,010	
109,800 10,566 40,071	111,897 10,861 40,517	112,244 11,141 38,948	114,381 11,561 40,358		81,888 6,966 35,645	83,116 7,139 35,420	86,358 7,368 36,888	87,870 7,574 37,996		133,099 17,627 51,254	136,916 17,756 53,082	137,844 17,588 53,158	141,006 17,601 54,897	
80,295	82,241	84,437	85,585		53,209	54,835	56,837	57,449		99,471	101,590	102,274	103,709	
37,875	38,190	38,246	37,824		21,288	22,637	22,796	22,889		51,392	51,678	52,887	54,800	
222,263	235,227	226,858	229,800		107,524	110,896	114,140	113,824		265,187	273,586	280,319	282,520	
1,630	648	102	433		692	316	328	289		4,798	4,658	4,542	4,868	
8,832 32,442 1,541	12,653 37,753 1,365	7,538 32,660 2,876	9,928 33,972 2,947		566 14,989 680	241 16,194 917	564 16,146 681	702 15,854 951		4,569 35,384 2,258	5,494 39,390 2,413	5,196 41,062 2,983	5,528 40,360 2,802	
229 3,891 21,019	415 4,214 22,105	345 5,806 19,747	229 6,079 18,154		473 1,237 9,840	451 1,724 9,963	551 2,096 10,449	425 1,786 10,164		4,049 2,146 25,468	4,099 2,211 26,100	4,008 2,491 26,828	4,486 2,392 26,009	
69,584	79,152	69,073	71,742		28,477	29,806	30,816	30,173		78,671	84,365	87,110	86,445	
3,359 54,765	5,394 53,118	3,981 51,467	4,246 51,412		8,667 32,224	7,833 34,159	9,290 33,798	9,636 33,004		22,212 36,899	23,749 36,563	23,820 35,392	25,499 35,759	
20,066	19,470	19,093	18,323		8,104	7,883	8,572	8,242		15,603	16,093	16,889	18,008	
147,775	157,134	143,614	145,723		77,473	79,680	82,476	81,056		153,386	160,769	163,211	165,711	
20,736 53,753	20,491 57,602	20,913 62,331	20,665 63,412		9,913 20,139	10,621 20,595	10,021 21,643	10,737 22,032		39,326 72,475	39,037 73,779	38,800 78,308	41,430 75,379	
74,488	78,093	83,244	84,077		30,052	31,216	31,664	32,768		111,800	112,816	117,107	116,809	
222,263	235,227	226,858	229,800		107,524	110,896	114,140	113,824		265,187	273,586	280,319	282,520	
34,508	35,644	35,103	34,648		4,550	3,618	3,690	3,313		35,652	35,953	38,048	37,565	
(1	percent of t	total assets	5)		(p	ercent of to	otal assets	)		(p	ercent of to	otal assets	)	
1.4 13.4 27.4 46.8 36.1 6.6 31.3 26.2 66.5	1.3 13.1 30.8 48.8 35.0 7.6 33.6 24.9 66.8	1.9 12.8 27.2 45.9 37.2 6.1 30.4 24.4 63.3	1.6 12.3 29.0 46.3 37.2 7.3 31.2 24.2 63.4		5.0 3.6 19.2 30.7 49.5 2.8 26.5 38.0 72.1	4.3 3.6 20.0 30.1 49.4 2.5 26.9 37.9 71.9	4.3 3.6 19.8 30.2 49.8 3.1 27.0 37.8 72.3	4.2 3.8 19.4 29.4 50.5 2.8 26.5 37.5 71.2		4.9 7.2 27.4 43.1 37.5 5.9 29.7 22.3 57.8	4.6 7.3 28.4 44.0 37.1 6.0 30.8 22.0 58.8	5.2 7.7 28.2 44.6 36.5 5.8 31.1 21.1 58.2	4.7 7.4 28.3 43.9 36.7 6.1 30.6 21.7 58.7	
33.5	33.2	36.7	36.6		27.9	28.1	27.7	28.8		42.2	41.2	41.8	41.3	ı



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